# International Co-operative Alliance Alliance Coopérative Internationale Internationaler Genossenschaftsbund Международный Кооперативный Альянс



Regional Office & Education Centre for South-East Asia, 43 Friends' Colony, Post Box Number 3312, New Delhi-14 India. telephone 63-1541, telegrams "Interallia" New Delhi.

Your ref

Our ref



March 24, 1972.

Dear Cooperator,

As you are aware, the International Cooperative Alliance Regional Office & Education Centre for South-East Asia, maintains a specialised library on cooperation and allied subjects, for the benifit of cooperators of South-East Asia. Under its documentation services, it publishes the following documents at regular intervals.

- 1. Annotated Bibliography of Literature on Cooperative Movements in South-East Asia - Half-Yearly (First published in 1963).
- 2. Documentation Bulletin for South-East Asia, published quarterly with the annotated articles on cooperation and allied subjects, and new additions to the ICA Library (First published in 1966).

(The combined subscription for both is Rs. 15.00 per year).

3. Bibliographies on special subjects are also prepared and supplied on request. (Specially to the subscribers of above documents).

This Bibliography on "Consumers Cooperation and Its Management" is a part of the series of specialised bibliographies. So far, we have produced the following special bibliographies:

- i. Cooperative Housing.
- ii. Cooperative Insurance.
- iii. Cooperative Farming in India.
- iv. Cooperative Case Studies, and
- v. Country Bibliography on Ceylon.

We hope that our documentation services may be useful to you in your work.

Kindly acknowledge receipt and let us know, your comments on the usefulness of this bibliography.

With cooperative greetings,

Yours sincerely,

Librarian

Encl:

# <u>SERIES – VI</u> : (MARCH, 1972)

1

.

READINGS ON "CONSUMERS COOPERATION AND IT'S MANAGEMENT"

(A SELECT BIBLIOGRAPHY)

BY

B.D. PANDEY, LIBRARIAN.

	<u>CONTENTS</u>	PAGE
l.	Economics of Consumers' Protection.	1 - 3
2.	Consumers Cooperation in Europe and America.	4 - 12
3.	Consumers Cooperation in Asia and Africa.	12 - 14
4.	Consumers Cooperation in India.	14 - 19
5.	Retailing	19 - 20
6.	Cooperative Book-Keeping and Management.	20 - 26
7.	ICA Publications on Consumers Cooperation.	27 - 28
8,	KF. Publications on Consumers Cooperation.	29 <b>-</b> <u>31</u>
9.	Personnel Administration and Management.	32 - 33
10.	Management - General.	3 <b>3 - 3</b> 9
11.	Background Papers of ICA Seminars and Conferences.	39 - 47
12.	Articles on Consumers' Cooperation.	48 - 61
13.	Periodicals, Bibliographies and Year-Books.	62 - 65.

INTERNATIONAL COOPERATIVE ALLIANCE Regional Office & Education Centre for South-East Asia Post Box No. 3312, 43 Friends Colony, NEW DELHI-14 (I N D I A)

#### 1. ECONOMICS OF CONSUMERS PROTECTION

AAKER, David A., and DAY, George S .: Consumerism : Search for the Consumer Interest. New York: The Free Press, 1971, pages 442. ALLANE, V.S.: Fundamental of Consumers' Cooperation. Minneapolis: Northern State Cooperative League, 1956, pages 120. BONOW. M.: The Cooperative Movement and the Protection of the Consumer. Geneva: International Labour Office, 1960, pages 16. BURK, Marguerite C .: Consumption Economics : A Multidisciplinary Approach. New York: John Wiley & Sons, Inc., 1968, pages 359, price Indian Rs. 71.64. COLE, H.R.: The Consumer and the Law. Loughborough: Education Department, Cooperative Union Limited, 1960, pages 132. COOPERATIVE CORRESPONDENCE SCHOOL: Consumers' Cooperation in Principle and Practice. Superior (Wisc.): The School of Cooperative Correspondence, 1944, pages 44. COWLING, Ellis: A Short Introduction to Consumers' Cooperation. Washington: Cooperative League of U.S.A., 1948, pages 31. FULOP. Christina: Competition for Consumers : A Study of the Changing Channels of Distribution. London: Published for the Institute of Economic Affairs by Deutsch Limited, 1964, pages 323, price Indian Rs. 31.50 GORDON, Leland J .: Economics for Consumers. New York: American Book Company, 1961, pages 576. HAMILTON, David: The Consumer in Our Economy. Boston: Houghton Mifflin Company, 1962, pages 473. HARRIS, Emerson P .: Cooperation the Hope of Consumers. New York: Macmillan & Co. Limited, 1919, pages 328.

ECONOMICS OF CONSUMERS PROTECTION (contd.)

JANULA, Ladislave: Report on Consumers' Cooperative Movement in Japan : Anti-Monopoly Movement. Tokyo: The Consumers Cooperative Association of Japan. JHONSEN, Julia E.: Consumers' Cooperatives. New York: H.W. Wilson & Co., 1937, pages 297. KALLEN, H.M.: The Decline and Rise of Consumer: A Philosophy of Consumer Cooperation. New York: D. Appletion-Century Co., 1936, pages 484. Consumers' Cooperation and Freedom of Man. ¥ - -: Chicago: The Cooperative League of the U.S.A., pages 16. KATONA, George; The Powerful Consumer : Psychological Studies of the American Economy. New York: McGraw-Hill Book Company, Inc., 1960, pages 276, price Indian Rs. 34.12. KEEN, George: The Organisation of a Consumers' Cooperative. Branfford: Cooperative Union of Canada, 1938, pages 16, price 10 cents. KOLLAT, David T., BLACKWELL, Roger D., and ENGEL, James F .: Research in Consumer Behavior. New York: Holt, Rinehart and Winston, 1970, pages 767 LAIDLAW, A.F.: The Consumer Cooperative Movement, Problems of Education and Culture. New York: James Peter Warbasse Memorial Library Association, 1962, pages 14. •...: LAZELL, David; Consumers' and the Community. Leicestershire: Cooperative Union, pages 34. LINCOLN, M.D.: Objectives of Consumers' Cooperation. New York: National Cooperatives, 1947, pages 14. MANCHESTER (COOPERATIVE UNION): Manchester: Cooperative Union Limited, 1921, pages 251.

ECONOMICS OF CONSUMERS PROTECTION (contd.)

- MARTIN, John, and SMITH George W.: The Consumer Interest. London: Pall Mall Press Limited, 1968, pages 280.
- MASSY, William F., FRANK, Ronald E., and LODAHL, Thomas: Purchasing Behavior and Personal Attributes. Philadelphia: University of Pennsylvania Press, 1971, pages 174.
- NCAER: All India Consumer Expenditure Survey, Volume I, Volume II. New Delhi: National Council of Applied Economic Research.
- PAUL F. Lazarsfeld, and ARTHUS, Kormhavser: The Analysis of Consumer Action, the Language of Social Research. The Free Press Publishers Glencoe, Illinois.
- U.K. (H.M.S.O.): Consumer Protection. London: Her Majesty's Stationer Office, 1962, pages 331.
- U.K. (Consumers' Association): The Law for Consumer. London: Consumers' Association, 1970, pages 135.
- WASSON, Chester R., and McCONAUCHY, David H.: Buying Behavior and Marketing Decisions. New York: Appletion-Century-Crofts, 1968, pages 547, Price US \$7.95
- WEBB, Deatrice: The Discovery of the Consumers. New York: National Cooperatives, Inc., 1947, pages 31. price not known.

WIETING, C.M.: How to Teach Consumers Cooperation. New York: Harper and Bros., 1942, pages 208.

WOOD', J.M. :

Protecting the Consumer. Manchester: The Cooperative Union Limited, 1963, pages 31.

#### 2. CONSUMERS COOPERATION IN EUROPE AND AMERICA.

#### CANADA

DAVIDOVIC, George:

The Structure of Cooperative Unions and Central Cooperative Organisation in Various Countries : Great Britain, Norway, Sweden, Switzerland, and United States. Ottawa: Cooperative Union of Canada, 111, Sparks Street, 1965, (mimeo).

WRICHT, J.F.C.: Prairie Progress : Consumer Coop. in Seskatchewan. Saskatoon: (Canada): Modern Press, 1956, pages 228.

#### CZECHOSLOVAKIA

CZECHOSLOVAKIA (C.C.C.):

Czechoslovak Consumer Cooperative. Prague: Central Cooperative Council, 1966, pages 53.

JANUAL LODISLAV;

.

Mobile Cooperative Shops in Czechoslovakia. Prague: Central Cooperative Union, 1967,

#### FINLAND

AALTONEN, E.: Consumer Cooperation in Finland.: The Development of the Joint Finnish Cooperative Movement to 1917 and a Survey of the Progressive Cooperative Movement After the Separation.

Helsinki: K.K., 1954, pages 167.

GERMANY (EAST AND WEST)

HASSELMANN, Erwin: Consumer Cooperation in Germany. Hamber: V.K.M.N.H., 1957, pages 74.

HESSELBACH, Walter: Cooperative Enterprises in West Germany. Frankfurt: Europaische Verlagsanstalt, 1966, pages 127.

GERMAN, Federal Republic of: Consumer Cooperative Societies in the Federal Republic of Germany. Berlin: Government of the Federal Republic of Germany. CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.)

<u>GERMANY</u> (EAST AND WEST) (contd.)

- GERMANY (V.D.K.): Stature for Consumer Cooperative Societies in the German Democratic Republic. Berlin: Verband Deutscher Konsumgenossenschaften, 1969
- --: Consumer Cooperatives in the German Democratic Republic. Berlin: Verband Deutscher Konsumgenossenschaften, 1965, pages 200.

#### NETHERLANDS

- ABMA, E.:
  - Participation in Farm Organisation in the Netherlands. This Paper was Presented in the Second Congress of the European Society for Rural Sociology, Vollbeck, Oslo, 1960.
- - -: Democracy in Dutch Farmers' Cooperatives, English Wagennigen, Holland.

COOP NETHERLAND: Super Markets in Roterdam. Rotterdam: Coop Netherlands,

**NETHERLAND:** 

The Cooperative Movement in the Netherlands. The Hague: National Cooperative Road, 1964.

#### NORWAY

GRIMLEY, O.B.: Consumers' Cooperation in Norway. Oslo: Norges Kooperativa Lands-Forening, 1948, pages 31.

OVESEN, Liv:

Consumers' Cooperation in Norway.

Oslo: Norges Kooperativa Lands-Forening,

#### POLAND

POLAND (S C C):

Supply and Purchase Cooperative - Yesterday and Today in Poland. Warsaw: Supreme Cooperative Council, 1958.

### CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.)

# SWEDEN

- AMES, J.W.: Without Boundaries : Cooperative Sweden - Today and Tomorrow. Manchester: Cooperative Union Limited, 1971, pages 220.
- CHILDS, Marquis W.: Sweden - The Middle Way. New Haven: Yale University Press, 1963, pages 199, price Indian Rs. 11.00

### COOPERATIVE UNION LIMITED:

Non-Trade Development Has Sweden the Answer? Manchester: The Cooperative Union Limited, pages 31.

DANDAPANI, S .:

Rationalisation of Consumer Movement in Western Europe. New Delhi: Ministry of Railways, Government of India,

HEDBERG, A.:

Consumers Cooperation in Sweden. Stockholm: KF Secretariat,

LUNDBERG, John,

Capital Accumulation of the Consumer Cooperative Movement (Swedish Cooperative Centre Information Pamphlet). Stockholm: KF Secretariat.

ODHE, Thorsten:

Scandinavian Cooperative Wholesale Society 1918-1958. Copenhagen: Nordisk Andelsforbund Det Dansk Forlag, 1960, pages 159.

- - -: Consumers' Cooperation in Sweden's Economic Life. Stockholm: KF Secretariat.
- SAFDAR, S.A.: Impressions of Konsum, Goteberg (Sweden). Dacca: East Pakistan Cooperative Union (Now the East-Pakistan is independent "Bangla Desh").
- SWEDEN: Goteberg in 1966 Fiture Survey, Goteberg: Goteberg office of the Statistics,
- TRONET, Bertil, and STOLPE, Herman: Financing of Cooperative Activities. (Presented to the Cooperative Ministers Conference, Tokyo (Japan), April 1964, which was organised by the IGA) Stockholm: KF, Secretariat, and reprint in 1966, pages 15.

### CONSUMERS COOPERATION IN EUROPE AND AMERICA (conta.)

### SWITZERLAND

MANDS, Chin: The Swiss Consumers Cooperative Movement. Basle; Union of Swiss Consumers Societies.

#### UNITED KINGDOM

BONNER, Aronold: British Cooperation : The History, Principles and Organisation of the British Cooperative Movement. Manchester: The Cooperative Union Limited, 1970, pages 551
CARBERY, Thomas F.: Consumers in Politics. : A History and General Review of the Cooperative Party. Manchester: Manchester University Press, 1969, pages 276.
CARE\_SAUNDERS, A.M., and others: Consumers' Cooperation Great Britain. London: George Allen & Unwin Limited, 1938, pages 556, price Indian Rs. 16.80

COLE, G.D.H.: A Century of Cooperation. London: Allen and Unwin, for the Cooperative Union, 1946, pages 428, price 10/- S.

C.W.S.: The new Story of "C.W.S." London: The Cooperative Wholesale Society, 1938, pages 624.

 - -: A Consumers' Democracy : An Account of the Origins and Growth of the Cooperative Wholesale Society Limited, and a Survey of its Present Structure and its Major Activities.
 Manchester: Cooperative Wholesale Society, 1951, pages 160

GIDE. Charles:

Consumers Cooperative Societies.

Manchester: The Cooperative Union Limited, 1921, pages 251.

HOBSON BATES & PARTNERS LIMITED: Supermarkets Today - A Handbook. London: Hobson Bates & Partners Limited, 1967, pages 154.

HOUGH, J.A.: Dividend on Cooperative Purchases. Manchester : The Cooperative Union Limited. - A 8 -

CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.)

UNITED KINGDOM (contd.)

HOUGH, John A.: Cooperative Retailing 1914-1945. Manchester: The Cooperative Union Limited, 1949, pages 175. ICA/IFAP: Cooperation in the European Market Economics, edited by W.P. Watkins. London: Asia Publishing House, 1967, pages 185, price UK £0.80 LOUGHBOROUGH (COOPERATIVE COLLEGE): The Growers Commodities. Manchester: The Cooperative Union Limited, MANCHESTER (CU): Cooperative Retailing 1934-45. Manchester: The Cooperative Union Limited, 1949, pages 161 Report of the Economic Survey of the Services Provided - - -: by the Retail Cooperative Societies. Manchester: The Cooperative Union Limited, 1938, pages 48. - - -: The Regional Plan : Study for Action. Loughborough: Education Department, Cooperative Union Ltd., 1968, pages 32, price Indian Rs. 3.00 OSTERGAARD, G.N., and HAISEY, A.H.: Power in Cooperatives : & Study of the Internal Politics of British Retail Societies. Oxford: Basil Blackwell & Mott Limited, 1965, pages 249, price Indian Rs. 28.00 PUERTO, Rico: Consumer Cooperative Managers ' Conference. Manchester: Cooperative Union Limited. REDFERN, P.: The Story of the "C.W.S.". Manchester: The Cooperative Wholesale Society, 1913, pages 439. RICA: British Cooperatives : Consumers Movement. London: Research Institute for Consumer Affairs, 1964, pages 144, price Indian Rs. 5.00 ROWLEY, Charles K .: The British Monopolie's Commission. London: George Allen & Unwin Limited, 1966, pages 394, price Indian Rs. 52.50

2. CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.)

<u>UNITED KINGDOM</u> (contd.)

MANCHESTER (COOPERATIVE UNION LIMITED):

Jewellery - Cooperative Union Trade Guide : A Trade Guide compiled by a Specialist Working Party to assist Cooperative Societies Trade Development. Manchester: The Cooperative Union Limited, 1963, pages 46, price 7/6.

- --: Domestic Central Heating Cooperative Union Trade Guide :
   A Trade Guide Compiled by a Specialist Working Party to Assist Cooperative Societies' Trade Development. Manchester: The Cooperative Union Limited, 1966, pages 48, price 7/6.
- ---: Books and Stationery Cooperative Union Trade Guide : A Trade Guide Compiled by a Specialist Working Party to Assist Cooperative Societies' Trade Development. Manchester: The Cooperative Union Limited, 1963, pages 62, price 7/6 in U.K.
- -: Motor and Petrol Trades Cooperative Union Trade Guide :
   A Trade Guide Compiled by a Specialist Working Party to Assist Cooperative Societies' Trade Development. Manchester: The Cooperative Union Limited, 1964, pages 66, price 10/6 in UK.
- --"-: Hairdressing Cooperative Union Trade Guide : A Trade Guide compiled by a Specialist Working Part to Assist Cooperative Societies' Trade Development. Manchester: The Cooperative Union Limited, 1962, pages 32, price 2/6 in UK.
- --: Catering Cooperative Union Trade Guide : A Trade Guide compiled by a Specialist Working Party to Assist Cooperative Societies' Trade Development. Manchester: The Cooperative Union Limited, 1967, pages 64, price 10/6 in UK.
- ---: Supermarkets Cooperative Union Trade Guide : A Trade Guide compiled by a Specialist Working Party to Assist Cooperative Societies in Establishing and operating a Supermarket. Manchester: The Cooperative Union Limited, 1964, pages 110, price 17/6 in UK.

### CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.)

#### UNITED KINGDOM

- SYDNEY, and BEATRICE, Webb: The Consumer Cooperative Movement. London: Fabian Society.
- UK (Board of Trade): Report of the Census of Distribution and Services. London: Her Majesty's Stationery Office.
- UK (H M S O): Cooperative Independent Commission Report. London: Her Majesty's Stationery Office, 1958.
- --: National Amalgamation Survey Report, 1960, Manchester. London: Her Majesty's Stationery Office, 1960.
- ---: Report of the Joint Reorganisation Committee, 1965, at Manchester. London: Her Majestry's Stationery Office, 1965.
- WEBB, Sydney, and WEBB: Beatrice: The Consumers Cooperative Movement. London: Longmans, 1921, pages 504.

### <u>U.S.A</u>.

- A C O C D (U S A): Operation Cooperation : The Role of the U.S. Cooperatives in the Foreign Assistance Programme. Washington: Advisory Committee on Overseas Cooperative Development, price US \$1.00
- BOWEN, E.R.: American Answer - Consumer Cooperation. Chicago: The Cooperative League of the U.S.A., 1960, pages 34.
- - -: The Cooperative Organization of Consumers. The Cooperative League of the U.S.A., 1957, pages 87.
- - -: How Consumers' Cooperative Develop Cooperative Individuals. Chicago: The Cooperative League of the U.S.A., price 35 cents.

BURLEY, O.E.:

The Consumers' Cooperative as a Distributive Agency. -New York: McGraw-Hill & Co., 1939, pages 338. CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.)

U. S. A. (contd.)

ð

EDWARD, A. Filene Good Will Fund: Consumer Cooperative Leadership : Organizing and Running Consumer Cooperatives. (2nd Editon) Boston: Edward A. Filene Good Will Fund, 1945, pages 176,

- EDWARD, A. Brand: Modern Supermarket Operation. New York: Book Divison, Fairchild Publications.
- FAILOR, C.W.: Consumers' Cooperatives and Their Workers. Chicago: Science Research Associate Publications, 1939, pages 95.
- FITE, Gilbert C.: Farm to Factory : A History of the Consumers Cooperative Association, Columbia: University of Missouri Press, 1965, pages 288, price Indian Rs. 45.00
- FOWLER, B.B.: Consumers' Cooperation in America : A Democracy's Way Out. New York: Vanguard Press, 1936, pages 305.

KERCHER, L.C. and Others:

Consumers' Cooperatives in the North Central States. Univérsity of Minnesotta Press, 1941, pages 431.

LANDIS, B.Y.:

Bethlehem & Rochdale - The Churches and Consumer Cooperation 1884-1944. Chicago: The Cooperative League of the U.S.A., pages 62, price 25 cents.

LINCOLN, M.D.: Vice President in-Charge of Revolution. New York: Mcgraw-Hill Book Company, 1960, pages 342.

LUCK, J. Murray: The War on Malnutrition and Poverty, the Role of Consumers' Cooperatives.

New York: Harper Row & Co., 1946, pages 203.

PARKER, Florence E.: The First 125 Years, : A History of Distributive and Service Cooperation in the United States. Chicago: The Cooperative League of the U.S.A., 1961, pages 462,

CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.) U.S.A. (contd.) RANDALL, H.J. and DAGGETT, C.J.: Consumers' Cooperative Advantures : Caste Studies. Whitewater: The Whitewater Press, 1936, pages 642. STAILEY, B.: There were Three Men : A Parable for Consumers. Chicago: The Cooperative League of U.S.A. TURNER, H.H.: Case Studies of Consumers' Cooperatives. New York: The Columbia University Press, 1941, pages 330. USA(COOPERATIVE LEAGUE OF THE): ·Proceedings of the 1963 Consumer Cooperative Managers Conference, at San Juan, Puerto Rico. Chicago: The Cooperative League of the U.S.A., 1963. USA (DEPARTMENT OF LABOUR): Consumers' Cooperatives (Bulletin No. 1211). Washington: Superintendent of Documenta, 1957, pages 87, price US 50 cents. USA ( BUREAU OF LABOUR STATISTICS): Consumers' Cooperatives in the United States - Recent Developments. Washington:Bureau of Labour Statistics, Government of U.S.A., 1954, pages 31. USA (COOPERATIVE LEAGUE OF THE ): The Cooperative Organisation of Consumers' and its Relation the to producers and Public Organisation. Washington: The Cooperative League of the U.S.A., 1957, pages 87. USA (AGRICULTURE. DEPARTMENT OF): Consumers All : The Yearbook of Agriculture 1965. Washington: The United States, Department of Agriculture, pages 496, price Indian Rs. 24.75. VOGEL, H.N.: The Coop. Apartment - A Guide for Cooperative Buyers and Owners. New York: Libra Publisher, 1960, pages 119. VOORHIS, J.: American Cooperatives. New York: Harper and Brothers, 1961, pages 220. WARBASSE, J.P.: Cooperative Democracy Through Voluntary Association of the People as Consumers : A Discussion of the Cooperative Movement, New York: Harper and Brothers, 1936, pages 285,

CONSUMERS COOPERATION IN EUROPE AND AMERICA (contd.)

## <u>U.S.A.</u> (contd.)

WARD, Leo R.: Ouerselves Inc. : The Story of Consumer Free Enterprise. New York: Harper Brothers, 1945, pages 236.

## <u>U.S.S.R.</u>

- BLANK, G. and BYKOV, A., and GUKASYAN, V.: The Consumer Cooperatives in the U.S.S.R. Moscow: Centrosoyus, Ilyinka Tcherkassy, per No. 15, 1966, pages 71.
- KLIMOV, Alexander: Soviet Consumer Cooperatives. Moscow: Novosti Press Agency Publishing House, 1970, pages 40.
- MYSHNE, David A.: Consumers Cooperatives in the U.S.S.R. Moscow: Centrosoyoz Publishing House, 1962, pages 70.

#### 3. CONSUMERS COOPERATION IN ASIA AND AFRICA

#### GENERAL REPORTS

- ILO: Report to the Government of Sierra Leone on the Development of Consumers' Cooperatives. Geneva: International Labour Office, 1968, pages III\$99
- - -: Report to the Government of Egypt on the Development of Cooperative Wholesale Society of Egypt. Geneva: International Labour Office, 1956, pages v+85.
- - -: Report to the Government of the United Arab Republic on the Development of the Consumers' Cooperative Movement in the Southern Region (Edypt). Geneva: International Labour Office, 1961, pages iii+21
- --: Report to the Government of Thailand on the Development of Consumer Cooperative Societies. Geneva: International Labour Office, 1955, pages iii+71.
- - -: Report to the Government of the Philippines on Organisation of Cooperative Wholesaling and Consumer Cooperatives. Ganeva: International Labour Office, 1957, pages ii+63.

### CONSUMERS COOPERATION IN ASLA AND AFRICA (contd.)

GENERAL REPORTS (contd.)

- ILO: Report to the Government of the United Arab Republic on the Development of a Network of Consumers' Cooperatives in the Northern Region (Syria). Geneva: International Labour Office, 1961, pages ii+19.
- - -: Report to the Government of Burma on the Development of Burma Cooperative Wholesale Society. Geneva: International Labour Office, 1956, pages 66.
- - -: Consumers' Cooperative Buying Clubs. (Document D.2). Geneva: International Labour Office, 1950.
- - -: Consumer and Welfare Cooperatives: (FAO/ILO Technical Meeting on Cooperatives in the Near East, Cairo, 17-31 October 1959). (Document D18 (3). Geneva: International Labour Office, 1960.

### KERBS, Harald: Consumer Cooperatives and Developing Countries: (Friedrich Ebert Foundation Series No. 8) Bonn: Friedrich-Ebert-Stiftung, 1968, pages 44.

- UK (TECHNICAL COOPERATION, DEPARTMENT OF),: Cooperatives Overseas : Report of the Advisory Committee on Cooperatives. London: Her Majesty's Stationery Office, 1964, pages 29.
- -: Cooperatives Overseas : Policy on the Recommendations of the Advisory Committee. London: Her Majesty's Stationery Office, 1964, pages 8.
- USA (A C O C D): Financing Cooperatives in Developing Countries : Report of a Seminar held on October 24th, 1969. Washington: Advisory Committee on Overseas Comperative Development, 1969, pages 98 (mimeo), price US \$1.00

#### CEYLON

GOONRATNE, T.E.:

Fifty Years Cooperation in Ceylon Through Consumer Societies. Colombo: Lake House Investment Limited, 1966, pages 14.

### IRAN

SEPAH CONSUMERS COOPERATIVE SOCIETY: Annual Reports. Teheran: Sepah Consumers Cooperative Society.

### CONSUMERS COOPERATION IN ASIA AND AFRICA (contd.)

ISRAEL

ALON, S .:

Consumers Cooperatives. Tel Aviv: Afro-Asian Institute for Labour Studies and Cooperatives, 1962, pages 60.

VITELES, Harry: A History of The Cooperative Movement in Israel, Book -Seven : Consumers Cooperation. London: Vallentine, Mitchell & Co. Limited, 1970, pages 348, price Indian Rs. 75.60

### JAPAN

JAPANESE CONSUMERS COOPERATIVE UNION: Consumers Self Guard. Tokyo: Japanese Consumers Cooperative Union, 1964.

- - -: The Consumers' Cooperative Movement in Japan. Tokyo: Japanese Consumers Cooperative Union, 1962, pages 14 (mimeo).
- - -: Consumers' Livelihood Cooperation Society Law. Tokyo: Japanese Consumers Cooperative Union, 1962, pages 30.

#### PHILIPPINES

CCEB:

The Consumers Cooperative is Your Business. Manila: Central Cooperative Educational Board, 1968, pages 8.

BAUMANN, W.:

۱

The Development of Prosent Status of Self-Service in the Migros Cooperatives. Ruschliken Zurich: The Green Meadow Foundation, 1961, pages 72.

CONSUMERS COOPERATION IN INDIA

AYYAR, V.G.R.:

Distributive Cooperation in India. Annamalainagar: Annamalai University, 1938, pages 58

1

COIMBATORE DISTRICT CENTRAL COOPERATIVES SUPPLY & MARKETING SOCIETY LIMITED: "CHINTHAMANI": The Cooperative Super Market. Coimbatore: Coimbatore District Central Cooperative Supply and Marketing Socity Limited, 1969, pages 16.

- FICCI: Fourth Plan: Better Performance or Bigger Size? New Delhi: Federation of Indian Chambers of Commerce and Industry.
- BHARTIYA, G.S.: Consumers Cooperation Commenwealth. Allahabad: Navaprabhat Prakashan Mandir, 1949, pages 43.
- INDIA (AICU):

Students Coop. Stores in India and Abroad. New Delhi: All-India Cooperative Union (National Cooperative Union of India). 1961, pages 59.

- -- -: Report of the All India Seminar on Consumers' Cooperation. New Delhi: All India Cooperative Union (Now National Cooperative Union of India), 1961, pages 190.

INDIA, (Consumers Association of):

Report of All-India Seminar on Comsumer Problems, held at New Delhi, October 10-13, 1961). New Delhi: Consumers' Association of India, 1961, pages 78, price Indian Rs. 2,00

INDIA (CCT): Annual Reports New Delhi, Committee for Gooperative Training.

- --: Review of Gooperative Training in India 1962-67. New Delhi: Committee for Cooperative Training, 1968, pages 55+11,
- - -: Hand-book of Cooperative Training. New Delhi: Committee for Cooperative Training, 1967, pages 118.
- INDIA (C D & C MINISTRY OF): Annual Reports (1963-64 to 1970-71). New Delhi: Ministry of Community Development and Cooperation, Department of Cooperation, Government of India.
- ---: Cooperation in India. Delhi: Publications Division, 1965, pages 245.

- INDIA (C D & C MINISTRY OF): Report of the Study Group on Coops. Under Railways and Post and Telegraph Department. Delhi: The Manager, Publications Division, 1963, pages 123.
- INDIA (F A C D & C MINISTRY OF): Development of Consumer Cooperatives in Sweden, Denmark and U.K. - Its Lessons for India. New Delhi: Ministry of Food, Agricultre, Community Development and Cooperation, Government of India, 1968, pages 49,
- INDIA (INFORMATION AND BROADCASTING, MINISTRY OF): Kurukshetra : A Symposium. Delhi: Director, Publications, Division, Government of India, 1967, pages 548, price Indian Rs. 8.00
- INDIA (PLANNING COMMISSION):
   Fourth Five Year Plan.
   New Delhi: Planning Commission, Government of India, 1970.
   price Indian Rs. 5.00
- - -: Recommendation of the Study Group on Cooperation on the Railways and Post & Telegraph. New Delhi: Ministry of Railways, Government of India.
- INDIA (RESERVE BANK OF): Consumers' Cooperation in India During Wartime. Bombay: Reserve bank of India, Central Office, 1949, pages 31.
- -: Review of the Cooperative Movement in India (1952 to 1966-68).
   Bombay: Agricultural Credit Department, Reserve Bank of India, Central Office.
- -: Statistical Statements Relating to the Cooperative Movement in India (Annualy publishes in two parts).
   Bombay. Agricultural Credit Department, Reserve Bank of India, Central Office.
- ILO: Report to the Government of India on Inventory and Sales Management in Consumer Cooperatives. Geneva: International Labour Office, 1969, pages 45.

JANARTHANAM, I.:

A Great Experiment. Madras: Chandrasekharapuram Cooperative Stores Limited, 1956, pages 68.

- MAGARSHETHI, M.P.: Coop. Distribution in Bombay: Bombay: Bombay Provincial Institute, 1944, pages 82, price Indian Rs. 2.50
- NCDC: A Guide to the Working of Consumers' Cooperative : (Circular Letters and Instructions). New Delhi: National Cooperative Development Corporation, 1965, pages 308.
- NCDWC: Report of the Committee on Consumers Cooperatives, Vol. I. New Delhi: National Cooperative Development & Warehousing Corporation, 1961, páges 142.
- NCCF: How to Stop Leakage in Consumer Cooperatives. New Delhi: National Consumers' Cooperative Federarion Limited.
- - -: Annual Reports (1965-66 to 1969-70). New Delhi: National Cooperative Consumers' Federation Limited.
- - -: Report to the Government of India on the Development of Consumer Cooperation, by R. Schubert. New Delhi: National Cooperative Consumers Federation Limited, 1967.
- --: Serving Our Members. New Delhi: National Cooperative Consumers' Federation Limited.
- NCUI: Selected Reading and Notes in Consumers Cooperation. New Delhi: National Cooperative Union of India.
- --: Consumers Cooperation in India : A Symposium. New Delhi: National Cooperative Union of India, 1966, pages 60.
- --: Report of the All India Seminar on Consumers' Cooperation. New Delhi: National Cooperative Union of India, 1960, pages 190.

KAKA, M.N.:

Consumers Cooperatives. Bombay: Bombay State Cooperative Union.

KAMAT, G.S.:

Reorganisation of the British Consumer Movement : A Guideline for India. Poona: Vaikunth Mehta National Institute of Cooperative Management, 1969, pages 127, price Indian Rs. 6.00

MEHTA, S.C.:

Consumers' Cooperation in India. Delhi: Atma Ram & Sons, 1964, pages 323, price Indian Rs. 20,00

PATEL, B.J.:

The Promotion of Cooperatives in Lesser Developed Countries. New Delhi: National Cooperative Union of India,

#### RAO, S.B.:

Study of Finances of Some Best Wholesaler Central Consumers' Cooperative Societies 1963-64. Poona: Vaikunth Mehta National Institute of Cooperative Management, 1969, pages 78, Mimeo.

- - -: Study of the Consumers' Cooperative Societies which Incurred Losses in 1967-68, Poona: Vaikunth Mehta National Institute of Cooperative Management, 1969, pages 44, Mimec.
- --: Profile of Directors in Consumers Cooperative Movement. Poona: Vaikunth Mehta National Institute of Cooperative Management, 1969, pages 23 (mimeo).

### RAO, S.B., and ERIXON, Rune: Handbook for Consumers Cooperative Shops. New Delhi: Committee for Cooperative Training, 1967, pages 52, price Indian Rs. 2.50

RAO, S.B.:

Hand Book on Budgeting on Consumers' Cooperatives or "Management of a Consumer Cooperative Through Budgets. New Delhi: Committee for Cooperative Training, 1967, pages 72, price Indian Rs. 3.00

SCHUBERT, R.:

Report to the Government of India on the Development of Consumer Cooperation. New Delhi: National Cooperative Consumers' Federation Ltd.,

SOOD, P.S.:

Economics and Methods of Consumers' Cooperation. New Delhi: Beecham Press Limited, 1949, pages 50. TAMIL NADU COOPERATIVE UNION:

Circulars of the Registrar of Cooperative Societies on Consumers' Cooperatives. Madras: Tamil Nadu Cooperative Union, 1969, pages 87.

VERMA, J.K.: Report on the Survey on Consumer Movement on Indian Railways. New Delhi: Ministry of Railways, Gove**rn**ment of India,

WARBASSE, J.P.:

What is Cooperation? : A Discussion of the Consumers' Cooperative Movement - Its Principles, Methods and Accomplishments. Indore: Modern Publishers, 1947, pages 164, price Indian Rs. 2.50

#### 5. RETAILING

- BAKER, and Others: Principles of Retailing. New York: McGraw-Hill Company Limited, 1956, pages 633, price Indian Rs. 71.60
- ELSBY, Frank H.: Marketing and the Sales Manager. Oxford: Pergamon Press Limited, 1969, pages 189, price Indian Rs. 22.50

.

- GODFREY, S.Eve: Retail Selling and Organisarion. London: Cassell & Company Limited, 1967, pages 224, price Indian Rs. 31.25
- HARRIS, Leonard M., and SPENCER, Ulric M. : Profit and Personality in Retailing. London: Business Publications Limited, 1962, pages 193, price Indian Rs: 31.50
- HOLLANDER, Stanley C.: Multinational Retailing. East Lansing: Michigan State University, 1970, pages 260.

5. RETAILING (contd.)

- MCNAIR: Cases in Retail Management. New York: McGraw Hill Company Limited, 1957, price Indian Rs. 88.00
- NETHERLANDS (Economisch Institut Vor De Middenstand): Retail Trade and Handicrafts. Gravanhogne: Statistical Institute, 1959.
- NYSTROM, Harry: Retail Pricing : An Integrated Economic and Psychological Approach. Stockholm; EFI, 1970, pages 284.
- THOMPSON, Donald L., and DALRYMPLE, Douglas J.: New York: The free Press, 1969, pages 269, price Indian Rs. 35.64
- WALKER, W.: Retail Management - Non-Foods. Manchester: The Cooperative Union Limited, 1969, pages 272.
- WILLIAM, R. Davidson, and ALTON, I. Doody: Retailing Management (Third Edition). New York: The Ronald Press Co., 1966.

6. COOPERATIVE BOOK-KEEPING AND MANAGEMENT

ALANNE, V.S.:

Manual for Cooperative Directors. Wisconsin: Cooperative Publishing Association, 1949, pages 192.

AUSTIN, J.R.:

A Cooperative Society : How it is Managed. London: Department of Technical Cooperation, 1964, pages 7.

CONFLICT:

Conflict and Cooperation in Business Organizarions. London: Wiley-Inter Science, 1970, pages 80.

CEYLON (COOPERATIVE FEDERATION OF): Accounting System for Cooperative Unions. Colombo: Prepared for the Cooperative Federation of Ceylon, by the Associated Management Services Limited (mimeo).

6. COOPERATIVE BOOK-KEEPING AND MANAGEMENT (contd.) CREWS, C .: Working Together. Kansas City (M.O.): Consumers' Cooperative Association, 1951, pages 60. CZECHOSLOVAKIA (C C C):Principles of Modern Management and their Application in Cooperatives by Dr. Stetan Sloboda. Prague: Central Cooperative Council, 1967, pages 26. DANFORTH, A .: Campaign Manual for Consumer Cooperatives. Chicago: The Cooperative League of the U.S.A., 1961, pages 27. DICK, H.M.: Cooperative Transport Management. Edinburgh: John Wilson, Printer, pages 120. DIGBY, M.: Producers and Consumers - A Study in Cooperative Relations. London: P.S. King & Sons Limited, 1939, pages 254, price 8sh. 6d. DINESH, C.: Cooperative Leadership and Management : An Empirical Approach. Poona : Vaikunth Mehta National Institute of Cooperative Management, 1970, pages 92, price Indian Rs. 8.00 EASON, W.: Cooperative Grocery Branch Organization. Manchester: The Cooperative Union Limited, 1960, pages 456. • EATON, R.J. (Edited by): Transport Management in the Cooperative Movement. Loughborough: The Cooperative Union Limited, Department of Education, 1967, pages 135, price Indian Rs. 27.00 EDWARD A. Filance Goodwill Fund: Managers ' Manual for Cooperative Stores. Boston (Mass.): Edward A. Filane Goodwill Fund, Inc., 31, Milk Street, 1945, pages 175. ELLISON, T., and others: Salesmanship in the Grocery Department. (3rd Revised Edition). Manchester: The Cooperative Union Limited,

6. COOPERATIVE BOOK\_KEEPING AND MANAGEMENT (contd.)

ELLIOT. S.R.: Cooperative Store-Keeping : Eighty Years of Constructive Revolution. London: The Lbour Publishing Co.Limited, 1928, pages 96. GAROIAN, Leon, and HASELEY, Arnold F : The Board of Directors in Agricultural Marketing Businesses, Cooperative Extension Servie, Oregon State University, USA, 1970 (7th Printing), pages 141. GERMAN, (V.D.K.): The Organization and Management of Cooperative Societies : Manual for Cooperative Officials. Berlin: Verband Deutscher Konsumgenossenschaften (Union of German Consumer Cooperative Societies), 1967, pages 275. GROOMBRIDGE, Brain: Report on the Cooperative Auxiliaries: Cooperative College Papers, Number Seven. Education Department, Cooperative Union Limited, Stanford Hall, Loughborough, England, 1960, pages 83. HEALEY, Edwin: Consumers' Cooperative Management. Kingston: Government Printer, 1958, pages 77. HUDDLESTON Norman R : Consideration for Organization and Operation of Limited-Resource Cooperatives - Training Guide. Auburn: Cooperative Extension Service, Auburn University, 1970, pages 34. Considerations for Organization and Operation of Limited-- - -: Resource Cooperatives. Auburn; Alabama: Extension Economist, Cooperative Extension Service, Auburn University, 1970, pages 120. ILO: An Introduction to Cooperative Practices. Geneva: International Labour Office, 1952. Cooperative - A Workers Education Manual. - -: Geneva: International Labour Office, 1956. 1 Cooperative Management and Administration. - - -: Geneva: International Labour Office, 1965, pages 222, price US \$ 2.00 INDIA (ICU): Industrial Cooperative Management - A Hand-Book. New Delhi: Indian Cooperatuve Union, 1958, pages 104 (mimeo). 6. COOPERATIVE BOOK-KEEPING AND MANAGEMENT (contd.).

INDIA (NCCF):

Guidelines for Organisation and Management of Comperative Departmental Stores. New Delhi: National Cooperative Consumers' Federation Ltd..

NCCF Management Service : (Pamphlet No. 1 to 25). - - -: New Delhi: National Cooperative Consumers Federation Ltd., published monthly from January 1969 to December 1970.

INDIA (CCT):

Hand-Book on Budgeting on Consumers' Cooperatives. New Delhi: Committee for Cooperative Training, 1968, pages 72, price Indian Rs. 3.00

Hand-Book for Consumers' Cooperative Retail Shops. - - - : New Delhi: Committee for Cooperative Training, 1967, pages 52, price Indian Rs. 2,50

Guidelines for Organisation and Management of Cooperative - - -: Department Stores. New Delhi: Committee for Cooperative Training, 1968, pages 59, price Indian Rs. 1.50

ISRAEL. (CIRCOM):

Democratic Management and Economic Efficiency in Rural Cooperative Communities: The Second World Congress for Rural Sociology, Enschede (The Netherlands), August 1968, Workshop No. 7, Papers and Proceedings. Tel Aviv: International Research Centre on Cooperative Rural Communities (CIRCOM), 1969, pages 301.

- JACQUES, John: Manual on Cooperative Management. Manchester: The Cooperative Union Limited, 1969, pages 184.
- JACQUES, John, and DAVIES, H.: Cooperative Book-Keeping : I-Elementary. Manchester: The Cooperative Union Limited, 1960, pages 128,

JACQUES, J., and YOUNG, T .: Cooperative Book-Keeping : II-Intermediate. Manchester: The Cooperative Union Limited, 1960, pages 280.

Cooperative Book-Keeping : III-Advanced. - - -: Manchester: The Cooperative Union Limited, 1960, pages 372.

KRISHNASWAMI, O.R.:

The Principles and Practice of Cooperative Audit. Madras: Maraimalai Publishing House, 1962, pages 276+App. price Indian Rs. 6.00

6. COOPERATIVE BOOK-KEEPING AND MANAGEMENT (contd.)

- LeBEAU, Oscar R., and MYRE, French M.: Making the Most of Your Co-op Annual Meeting. Washington: US Department of Agriculture, Farmer Cooperative Service, 1957, pages 37.
- LINDBLAND, G.: Course for Shop-Management. Stockholm: C.R.D., 1967, (mimeo).
- LOUGHBOROUGH (COOPERATIVE UNION): Appointing A Cooperative Official. Loughborough: Education Department, Cooperative Union Limited, 1965, pages 20.
- --: Service on the Board A Manual for Directors of Retail Cooperative Societies. Loughborough: Education Department, Cooperative Union Limited, 1961, pages 122.
- MANCHESTER (COOPERATIVE UNION): Regional Plan for Cooperative Societies in England, Wales, and Ireland. Manchester: The Cooperative Union Limited, 1968, pages 22.
- MENG, S.T., and ALLEY, Rewi: Cooperative Management. New Delhi: National Cooperative Union of India, 1964, pages 72.
- MYSORE STATE COOPERATIVE UNION LIMITED: Report of the Ad-Hoc Committee for Cooperative Employees (Mysore State), 1965. Bangalore: Mysore State Cooperative Union Limited, 1966, pages 168, price Indian Rs. 2.50
- NEW CUINEA, Government of: A Simple Manual for Cooperative Store- Keeper and Related Practice Lesson.
- PARKER, F.E.:

Organization and Management of Consumers Cooperatives. Washington: Government Print. Office, 1951, (US Bureau of Labour Statistics), pages VI+99.

PARRY, B.T.:

۱

Control and Development in a Society : Cooperative College Papers No. 11. Loughborough: Education Department, Cooperative Union, Ltd., 1965, pages 28, price UK 2s.6d.

REDETZKI, Marian: Efficiency Audit. Stockholm: KF, International Department, 1968, pages 12. 6. COOPERATIVE BOOK-KEEPING AND MANAGEMENT (contd.).

SAMIUDDIN:

Procedure and Account-Keeping in a Village Cooperative Society. Aligarh: Faculty of Commerce, Aligarh Muslim University, 1965, pages 134.

SHEARER, W .:

Manual for Branch Manager Grocery, Manchester: The Cooperative Union Limited, 1965, pages 184, price Indian Rs. 20.00.

STEPHENSON, T.E.:

Management in Cooperative Societies. London: Heinemann, 1963, pages 266.

---: Aspects of Dividends,:Cooperative Collge Papers No. 12. Loughborough: Education Department, Cooperative Union Limited, 1966, pages 98.

STEARMOSE, Robert:

Management of Urban Cooperative Consumers' Societies : Manual of Cooperative Management. Lahore: West Pakistan Cooperative Union, 1964, pages 552, price Indian Rs. 20.00

- - -: Cooperative Book-Keeping As Introduction to Management. Lahore: West Pakistan Cooperative Union Limited, 1964, pages pages 296, price Indian Rs. 20.00

> (Above both books of Mr. R.Staermose are available in India, with I.C.A., New Delhi, and National Cooperative Consumers' Federation Limited, 25-Ring Road, Lajpat Nagar, New Delhi-24).

TAIMNI, K.K.:

Management of Cooperative Department Stores in Sweden : (An ILO Fellowhip Study Report). Poona: Vaikunth Mehta National Institute of Cooperative Management, pages 233.

 - -: Inventory Management in Super Bazars: (Course of Study Material).
 Poona: Vaikunth Mehta National Institute of Cooperative Management, pages 99+app.

TETLOW, B.: Cooperative Auditing. Manchester: The Cooperative Union Limited, pages 349. UNSF/FAO:

Organizing A Cooperative Society : A Guide to the Starting and Establishment of a Cooperative Society in the Agrarian Reform Areas of Iraq, by Basil Loveridge, and Ghazi Al Abdulla. Baghdad: UNSF/FAO Institute of Cooperation and Agricultural Extension, 1969, pages 37 (mimeo).

- ---: An Introduction to Cooperative Management : Prepared to Aid the Teaching of Management in the Cooperative Societies in the Agrarian Reform areas of Iraq, by B. Loveridge, and others: Baghdad: UNSF/FAO Institute of Cooperation and Agricultural Extension, 1970, pages . . (mimeo).
- USA (COOPERATIVE LEAGUE OF): Campaign Manual for Consumer Cooperatives. Chicago: The Cooperative League of the U.S.A., 1961.
- ---: Signposts for Directors of Cooperatives. Chicago: Cooperative League of U.S.A., 1965, pages 22.
- --: A Guide to Modern Management for Cooperatives. Chicago: The Cooperative League of the U.S.A.
- USA (NATIONAL COOPERATIVES, INC.):

Principles and Methods of Consumer Cooperation. Washington: National Cooperatives, Inc., of the U.S.A., 1947, pages 11.

VMNICM:

Cooperation : An Interdisciplinary Approach : Proceedings of a Seminar. Poona : Vaikunth Mehta National Institute of Cooperative Management, 1969, pages 311, price Indian Rs. 15.00

- - -: Personnel Administration Practices in India. Poona: Vaikunth Mehta National Institute of Cooperative Management, 1969, pages 467, price Indian Rs. 30.00
- WATTS, Reginald:

Reaching the Consumer : The Elements of Product Public Relations. London': Business Books Limited, 1970, pages 168.

WELLS, F.A.:

Recruitment, Selection and Training for Management in Retail Cooperative Societies. Loughborough: The Cooperative Union Limited, 1963, pages 56.

### 7. ICA PUBLICATIONS ON CONSUMERS ' COOPERATION

- ICA, NEW DELHI: Consumer Cooperative Movement in India, by Ragnar Arvidsson, and S. Dandapani. New Delhi: International Cooperative Alliance, Regional Office & Education for South-East Asia, 1971, pages 192 (mimeo), price Indian Rs. 10.00
- ---: A Study of Personnel Management in Selected Cooperative Supermarkets in India, by R. Arvidsson, and K.K. Taimni. New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1971, pages 135, price Indian Rs. 12.00
- - -: Distribution of Consumer Goods Through Cooperatives in Japan, by Ragnar Arvidsson, and Shiro Futagami. New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1970, pages 235 (mimeo), price Indian Rs. 10.00
- -: Business Switch : An Introduction to Business Management in Retailing, by R. Arvidsson and S. Dandapani. New Delhi: International Cooperative Alliance, Regional Office & Education Centre for South-East Asia, 1971, pages 200 (mimeo), price Indian Rs. 10.00
- ---: Sale À Profile : An Introduction to Sales Management in Retailing, by R. Arvidsson, and S. Dandapani. New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1972, pages 132, price Indian Rs. 20.00
- - -: Consumer Cooperatives in the Republic of the Philippines, by R. Arvidsson. New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1971, pages 80 (mimeo), price Indian Rs. 5/-
- - -: Super Market on Cooperative Lines in Malaysia A Feasibilty Study, by Ragnar Arvidsson. New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1970, pages . . . (mimeo), price Indian Rs. 5.00
- ---: Perspective Planning in Retailing A Swedish Esperiment. New Delhi: ICA Régional Office & Education Centre for South-East Asia, 1970, price Indian Rs. 7.50
- - -: A Handbook of Techniques of Teaching and Teaching Aids, by Daman Prakash. New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1970, pages 45, price Indian Rs. 2.50
- ---: Communication and the Cooperative Teacher, by Daman Prakash. New Delhi: ICA Regional Office & Education Centre for South-East Asia, pages 33 (mimeo), price Indian Rs. 2.50

7. ICA PUBLICATIONS ON CONSUMERS COOPERATION (contd.)

- ICA NEW DELHI: Economics of Consumers Cooperatives, by M. Radetzki. New Delhi: ICA Regional Office & Education Centre for South-East Asia, price Indian Rs. 3.00
- - -: Urban Consumers Cooperation, by S.K. Saxena. New Delhi: ICA Regional Office & Education Centre for South-East Asia,.
- - \* Report of the Regional Seminar on "Organisation & Financing of Consumer Cooperatives", held at Bangkok (Thailand), 1963 (June 10-22). New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1963, pages 12 (Mimeo), price Indian Rs. 2.50
- ---: Report of the Regional Seminar on "Shop Planning and Management", held at Tokyo, 1971 (May 7 to 23).
   New Delhi: ICA Regional Office and Education Centre for South-Asia, 1971, pages 119, price Indian Rs. 2.50
- ---: Report of the National Seminar on "Consumer Cooperation in Iran", held at Teheran (Iran), 1969 (May 18-29). New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1969, pages 34 (mimeo), price Indian Rs. 2.50
- ---: Report of the Regional Seminar on "Retail Management in Consumer Cooperatives", held at Lahore, 1967 (Dec. 4-16). New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1968, pages 32 (mimeo), price Indian Rs. 2.50
- ---: Report of the Regional Seminar on "Consumer Cooperatives in a Competitive Setting". New Delhi: ICA Regional Office & Education Centre for South-East Asia, 1967, price Indian Rs. 2.50
- - -: Readings in Consumer Cooperation. Bombay: Asia Publishing House, 1971, price Indian Rs. 20.00
- ICA (LONDON): Comparative Statistics of Affiliated Organisations of the ICA. London: International Cooperative Alliance.
- ---: Cooperatives and Monopolies in Contemporary Economic System. London: International Cooperative Alliance, 1968.

#### ICA/IFAP:

Cooperation in the European Market Economics, edited by W.P. Watkins, London: Asia Publishing House, 1967, price Indian Rs. 10.00 8. KF PUBLICATIONS ON CONSUMERS COOPERATION

- KF: This is the Swedish Co-op. Stockholm: KF, International Department, Illustrated Booklet.
- KF: Commercial Distribution in Sweden. Stockholm: KF, Information Centre.
- KF: Swedish Consumer Cooperation Builds Northern Europe's Largest Warehouse. Stockholm: Swedish Cooperative Union and Wholesale Society, pages 31.
- KF: Capital Accumulation of the Consumers' Cooperative Movement by John Lundberg. Stockholm: Swedish Cooperative Union and Wholesale Society, pages 22.
- KF: Social Development and Government Economic Policy in Sweden - Some Facts and Views. Stockholm: Swedish Cooperative Union and Wholesale Society, pages 8.
- KF: Purchase with Loan and the Right to Exchange Goods. Stockholm: Swedish Cooperative Union and Wholesale Society, pages 12.
- KF: Scandinavian Consumers' and other Cooperation, by Thorsten Odhe. Stockholm: KF Secretariat, 1962, pages 48.
- KF: The Cooperative Movement and Consumer Protection and Education. Stockholm: KF, International Department, 1963, pages 35.
- KF: Swedish Consumer Cooperation's Rise and Development up to World War I : A General Survey. Stockholm: KF Secretariate, 1963, pages 26.
- KF: Consumer Credit Trading in Sweden. Stockholm: KF Secretariat, 1963, pages 10.
- KF: Rules for KF and the Districts As Established by KF's Congress, 1964. Stockholm: KF Secretariate, 1964, pages 22.
- KF: Swedish Consumer Cooperative Movement A Summary of the Annual Reports. Stockholm: KF, International Department, 1965, pages 32.

8. KF PUBLICATIONS ON CONSUMERS COOPERATION (contd.)

- KF: Agriculture and the Consumers' Cooperation. Stockholm: KF, International Department, 1967, pages 23.
- KF: Swedish Consumer Cooperation An Introduction. Stockholm: KF, International Department, 1967, pages 29
- KF: Proposals for the Future Organisation of the Swedish Consumer Cooperative Movement. Stockholm: KF, International Department, 1968, pages 19.
- KF: Staff Training. Stockholm: KF, International Department, 1968, pages 24.
- KF: The Swedish Law for Economic Societies. Stockholm: KF, International Department, 1969, pages 29.
- KF: Consumer Cooperative Trading and Finance 1969. Stockholm: KF, International Department, 1970, pages 21.
- KF: KF 70 Years in Review. Stockholm: KF, International Department, 1970, pages 43.
- KF: Consumer Congress 71. Stockholm: KF, International Department, 1970.
- KF: Regional Warehouses. Stockholm: KF, International Department, 1970, pages 34.
- KF: Model Rules for Local Consumer Retail Societies. Stockholm: KF, International Department, 1970, pages 39.
- KF: Swesish Cooperative Assistance to Developing Countries. Stockholm: KF, International Department, 1970, pages 13.
- KF: SHF The Swedish Auxiliary Organisation. Stockholm: KF, International Department, 1970, pages 13.
- KF: SONSUM 1969 Results. Stockholm: KF, International Department, 1970, Folder.
- KF: VALBO Shopping Centre. Stockholm: KF, International Department, 1971, pages 17.
- KF: Cooperative Ideology Tcday and Yesterday. Stockholm: KF, International Department, 1971, pages 20.
- KF: Consumer Congress 71 : . . A Full-Scale Experiment. Stockholm: KF, International Department, 1971, pages 14.
- KF: The Cooperative Movement and the Trade Unions. Stockholm: KF, International Department, 1971, pages 41.

#### 8. KF PUBLICATIONS ON CONSUMERS COOPERATION

- KF: Cooperatives A Stepping Stone to Consumer Power. Stockholm: KF, International Department, 1971, pages 5.
- KF: NORDKOOP Nordic Cooperative Joint Projects, by Gunnar Höglin. Stockholm: KF, International Department, 1971, pages 72.
- KF: Report from Swedish Cooperative Centre of 8th International Cooperative Seminar on "Leadership and Management - Report on the Proceedings", 1969 (August 31 - November 8). Stockholm: Swedish Cooperative Centre, 1970, pages 277 (mimeo).
- KF: Report from Swedish Cooperative Centre of 10th and 11th International Cooperative Seminar on "Cooperative Management of Department Stores", and "Cooperative Education", 1970, (From September 14 to October 28). Stockholm: Swedish Cooperative, 1971, pages 93 (mimeo).
- KF: The Swedish Cooperative Union & Whole-sale Society (1950-1975). Stockholm: KF, International Department, Folder.
- KF/SL: Swedish Cooperative Reader Part I : Consumers Cooperation. Stockholm: KF/SL, 1961, pages 39 (mimeo).
- KF/SL: World List for Swedish Cooperative Reader : (A-Consumer Cooperation, B-Farmers' Cooperation, and C-Alphabetically Arranged). Stockholm: KF/SL, 1961, (mimeo).
- KF: DOMUS IN FOUCUS I : Planning a Domus Store Its A Pity our Climate Doesn't Permit a Functional Architecture . Stockholm: KF, Information Department, 1970, pages 32.
- KF: DOMUS IN FOCUS 2 : Department Store Interiors Good Job Things Like this Can't Happen . . . Stockholm: KF, International Department, 1969, pages 24.
- KF: DOMUS IN FOCUS 3: Buying, Assortment & Price Policy -Hurry Up Down There in Research - Advertising Have Already got a name for the Product . . . Stockholm: KF, International Department, 1969, pages 32.
- KF: DOMUS IN FOCUS 4: Stock Control by Computer Reality Has to Conform to Official Statistics . . . Stockholm: KF, International Department, 1969, pages 32.
- KF: DOMUS IN FOCUS 5 : Administration and Results Even a Hero of Blind Elephants Goes Forward : A Fact We have to Accept ..... Stockholm: KF, International Department, 1969, pages 28.

- 32 -

9. PERSONNEL ADMINISTRATION AND MANAGEMENT

ATTHREYA, N.H.: The You and I In Business : What Makes People Give Their Best - A Framework for Action in Creating a Climate for Motivation. Bombay: M.M.C. School of Management, 1970, pages 92, price Indian Rs. 15,00 BURBY, Raynond J. Managing with People, Reading (Massachusetts). Addision-Wesley Publishing Co., 1968, pages 167, price Indian Rs. 35.64 FINLEY, Rober E. (Edited by): The Personnel Man and His Job. Bombay: D.B. Taraporevala Sons & Co. (P) Limited, 1967, pages 448, price Indian Rs. 7.20 I I P A: Personnel Administration - The Need for Change : (Report of the Conference held during March 1968). New Delhi: Indian Institute of Public Administration, 1968, pages 197, price Indian Rs. 20.00 GOYAL, R.C. (Edited by): Management of Personnel. : Selected Readings in Personnel Administration. Bombay: Manaktalas & Sons Private Limited, 1967, pages 420, price Indian Rs. 42.00 NORTHCOTT, C.H.: Personnel Management : Principles and Practice. London: Sir Isaac Pitman and Sons Limited, 1958, (Riprint), pages 421, price Indian Rs. 27.00 PIGORS, Paul, and MYERS, C.A.: Personnel Administration - A Point of View and a Method. New York: McGrao-Hill Bock Company, Inc., 1965, pages 837, price Indian Rs. 29.52 for International Student Edition. PIGORS, Paul, and FAITH: Case Method in Human Relations : The Incident Process. New York: McGra Hill Book Co., pages 413, price Indian Rs. 64,44 RUDRABASAVARAJ, M.N.: Dynamic Personnel Administration. Coimbatore: Indian Institute of Personnel Management, 1967, pages 743, price Indian Rs. 30. Perconnel Administration Practices in India. ~ ~ ~: Poona: Vaikunth Mehta National Institute of Cooperative Management, 1969, pages 467, price Indian Rs. 30.00

# 

# 9. PERSONNEL ADMINISTRATION AND MANAGEMENT (contd.)

TARNEJA, R.S.:

Personnel Managers at Work - Comparative Survey of Personnel Policies of Major Companies in India - with an Introduction on the History and Growth of Personnel Management in India. Madras: Human Rousurce Foundation, 1968, pages 202, price Indian Rs. 30.00

URIS, Auren:

Keeping Young in Business. New York: McGraw-Hill Book Co,, 1967, pages 241, price Indian Rs. 46.80

### YODER, Dale:

Personnel Management and Industrial Relations. (Fifth Edition). New Delhi: Prentice-Hall of India Private Limited, 1967, pages 667, price Indian Rs. 13.00

#### YUILL, Bruce:

Personnel for Australian Management. Sydney: West Publishing Corporation Private Limited, 1968, pages 241, price Indian Rs. 36.00

- - -: Supervision - Principles and Techniques : International Business Management. London: George Allen & Unwin, 1967, pages 358, price Indian Rs. 31.50

10. MANAGEMENT - GENERAL

- ABSHIER, George S., and DAHLE, Robert D.: Management for Agricultural Marketing Firms. Raleigh (North Carolina): North Carolina State University, pages 84.
- ARGYRIS, Chris: Personality and Organisation : The Conflict Between <sup>S</sup>ystem a d the Indicidual. New York: Harper & Row, 1965, pages 289, price Indian Rs. 16.20

10. MANAGEMENT \_\_ GENERAL (contd.)

- BAUMGARTEL, Howard, & others: Readings in Group Development for Managers and Trainers. Bombay: Asia Publishing House, 1967, pages 595, price Indian Rs. 35.00
- BETHEL, Lawrence L., and others: Industrial Organization and Management. New York: McGraw-Hill Book Co., 1962, pages 704, price Indian Rs. 22.75
- BHUSHAN, Y.K.: Fundamentals of Business Organisation and Management. Delhi: Sultan Chand & Sons, 1971 (Seventh Revised Edition), pages 912, price Indian Rs. 20.00
- B.I.M.: Selection of Staff. Holborn: British Institute of Management, 1961, pages 47, price Indian Rs.7.60
- BOLLING, Cunliffe L.: Sales Management : A Practical Guide to Sales Organisation, Policy and Routine Marketing, Publicity and Salesmanship. London§ Sir Isaac Pitman & Sons Limited, 1964, pages 412, price Indian Rs. 18.90
- BUCHAN, Joseph, and KOENIGSBERG, Ernest: Scientific Inventory Management. New Delhi: Prentice-Hall of India Private Limited, 1966, pages 523, price Indian Rs. 15.00
- BUELL, Victor P.: Marketing Management in Action. New York: McGraw-Hill Book Co., 1966, pages 340, price Indian Rs. 67.13
- BRECH, E.F.L.: The Principles and Practice of Management. Bombay: Orient Longmans Limited, 1965, price Indian Rs.88/-
- ---: Construction Management in Principle and Practice : Management Studies Series. London: Longman Group Limited, 1971, pages 856, price Indian Rs. 180.00

BROWN, Andrew M.: Management Development and Management by Objectives for the Line Manager. Bombay: Mosaiya Publications Private Limited, 1970, pages 118, price Indian Rs. 24.00

- 35 -10. MANAGEMENT - GENERAL (contd.) .. · CLOUGH. Donald J .: Concepts in Management Science. New Delhi: Prentice-Hall of India Private Limited, 1968, pages 425, price Indian Rs. 17.00 CORSON. John: Business in the Human Society. New York: McGraw-Hill Book Co., 1971, pages 314, price Indian Rs. 90.00 DAVAR, Nanabhoy Sohrab: Management Training in India. Bombay: The Progressive Corporation Private Limited. 1962, pages 168, price Indian Rs. 10.00 GEORGE. Claude S.: Management in Industry (Second Edition). New Delhi: Prentice-Hall of India Private Limited, 1967, pages 618, price Indian Rs. 12.00 GEORGE K.D.: Productivity in Distribution. Cambridge: At the University Press, 1966, pages 107. price Indian Rs. 13.50 HAIMANN, Theo: Professional Management : Theory and Practice. New Delhi: Eurasia Publishing House (P) Ltd., 1966, pages 556, price Indian Rs. 9.00 HALFORD, D.R.C.: Business Planning : A Practical Guide for Management. London: Pan Books Limited, 1968, pages 294, price Indian Rs. 7.65 HANNAFORD, R.G. Magnus: Selling and Salesmanship. London: Pan Books Limited, 1967, pages 141, price Indian Rs. 4.50 HASTINGS, P.G.: Fundamentals of Business Enterprise. New York: McGraw-Hill Book Co., 1961, pages 641, price Indian Rs. .63.00 HAYNES, W. Warren, and MASSIE, J.L.: Management - Analysis, Concepts and Cases. New Delhi: Prentice-Hall of India Private Limited, 1967, pages 526, price Indian Rs. 12.60

# 10. MiNAGEMENT - GENERAL (contd.)

HEATLEY, T.R.: How to Start Selling Consumer Goods Abroad. London: Business Books Limited, 1969, pages 150, price Indian Rs. 40.50

HERSEY, Paul, and BLANCHARD, Kenneth H.: Management of Organisational Behaviour : Utilizing Human Resources. Englewood: Prentice-Hall, Inc., 1969, pages 147, price Indian Rs. 28.44

- HEYEL, Carl: The Encyclopedia of Management. New York: Reinhold Publishing Corporation, 1963, pages 1084, price Indian Rs. 206.25
- HUBLEY, Morris E.: Business Administration (Second Edition). New Delhi: Prentice-Hall of India Private Limited, 1964, pages 489, price Indian Rs. 13.50
- INDIA (ADMINISTRATIVE STAFF COLLEGE OF):
   Problems in Management, : ASCI Case Collection, Second
   Series.
   Bombay: Asia Publishing House, 1967, pages 244, price
   Indian Rs. 20.00
- INDIA (CIRTPC): Role and Responsibilities of Executive Committees. New Delhi: Central Institute of Research and Training in Public Cooperation, 1969, pages 175, price Indian Rs. 6.00
- INDIA (NPCI): Business in People. New Delhi: National Productivity Council of India, 1964, pages 130, price Indian Rs. 3.50
- JONES, Colin S.:

Regional Shopping Centre: Their Location, Planning and Design. London: Business Book Limited, 1969, pages 220, price Indian Rs. 94.50

KAHN, Jack H.: Human Growth and the Development of Personality. Oxford : Pergamon Press, 1965, pages 220, price Indian Rs. 26.25 10. MANAGEMENT - GENERAL (contd.)

KAZMIER, L.J.: Principles of Management - A Programe for Self Instruction. New York: McGraw-Hill Co. Limited, 1964, pages 256, price Indian Rs. 21.24 for International Student Edition. KOONTZ. Harold: Principles of Management - An Analysis of Managerial Functions. New York: McGraw-Hill Book Co., 1955, pages 637, price Indian Rs. 21.00 LEWIS, Bernard T., PEARSON, William W .: Management Guide to Human Relations in Industry. New York: John F. Rider Publisher, Inc., 1961, pages 58, price Indian Rs. 9.37 LIGHT, H.R., and URWICK, L.F.: The Nature of Management - An Introduction to Business and Management Studies. London: Sir Isaac Pitman and Sons Limited, 1968, pages 167, price Indian Rs. 18.00 LIKERT, Rensis: New Patterns of Management. New York: McGraw-Hill Book Company Inc., 1961, pages 279, price Indian Rs. 15.84 LYNCH. James J.: Making Manpower Effective, Part I. London: Pan Book Limited, 1968, pages 173, price Indian Rs. 6.75 MARTIN, Howard J .: Blueprint for Success in Selling. New York: Parker Publishing Company, Inc., 1968, pages 206, price Indian Rs. 50.04 McNICHOIS, Thoms J .: Policy Making and Executive Action Cases on Business Policy. (Third Edition). New York: McGraw-Hill Book Company, 1967, pages 843, price Indian Rs. 71.64 McBEATH, G.: Management Remuneration Policy. London: Business Books Limited, 1969, pages 189, price Indian Rs. 54.00 McNEAL, James U.: Readings in Promotion Management. New York: Appletion-Century-Crofts, Division of Meredith Publishing Company, 1966, pages 353, price US \$ 3.95

10. MANAGEMENT - GENERAL (Contd.)

- NEWMAN, B. N.: Handbook of Successful Sales Meetings. New York: Prentice Hall, Inc, 1962, pages 208, price Indian Rs. 37.50
- NEWMAN, William H., and SUMMER, Charles E.: The Process of Management - Concepts, Behavior and Practice. New Delhi: Prentice-Hall of India Private Limited, 1964, pages 675, price Indian Rs. 13.50
- NIAZI, A.A.: Management of Maintenance. Bombay: Asia Publishing House, 1967, pages 106, price Indian Es. 15.00
- PICKERING, J.F.: Resale Price Maintenance in Practice. London: George Allen & Unwin, 1960, pages 236, price Indian Rs. 36.00
- STEWART, Rosemary: The Reality of Management : Management Series. London: Pan Books Limited, 1968, pages 205, price Indian Rs. 5,40
- STEWART, Rosemary: Managers and Their Jobs : A Study of the Similarities and Differences in the Ways Manager spend their Time. London: Macmillan & Co. Limited, 1967, pages 186, price Indian Rs. 27.00
- STROMMER, Arthur F.: The Skills of Managing. Reading: Addison-Wesley Publishing Company, 1970, pages 149, price US \$4.95
- STRYKER, Perrin: The Incomparable Salesmen : A Study of the Extraordinary Life Insurance Agents in the Million Dollar Round Table, Including the Greatest Salesmen in the Business World. New York: McGraw-Hill Book Co., 1967, pages 274, price Indian Rs. 46.80
- TUCKER, Spencer A.: The Break-Even System: A Tool for Profit Planning. Englewood: Prentice Hall, Inc., 1964, pages 235, price Indian Rs. 62.50 \
- UK: Training for Office Supervision A Report by the Commercial and Training Committee fo the Central Training Council. London: Her Majesty's Stationery Office, 1968, pages 28, price Indian Rs. 1.80

# <u>10. MANAGEMENT - GENERAL</u> (contd.)

YEWDALL, Gordon A.: Management Decision-Making. London: Pan Books Limited, 1969, pages 201, price Indian Rs. 5.40

1

# 11. BACKGROUND PAPERS OF ICA SEMINARS AND CONFERENCES

- ICA, NEW DELHI: University Teachers' Workshop on "Gonsumer Cooperation", held at Simla (India), 1963 (19 to 23 May). Following are the Background Papers submitted in the worksho by participants:
  - 1. Some Aspects of Consumers' Cooperation in India, by Dr. M.B., Desai.
  - Working Paper on "Students Cooperatives", by Prof. H.K. Khare
  - 3. Students' Cooperatives: Scope, Organization and Working, by S.B. Rangnekar.
  - 4. Scope of Students' Cooperatives and Problems in their Organisation, by V.R. Joshi.
  - 5. Problems of Students' Cooperatives, by V.A. Nair.
  - 6. Scope of Students' Cooperatives and Problems in Organising Them, by T.S. Grewal.
  - 7. Students Cooperative Stores in the Maharaja Sayajirao University of Baroda, by B.M. Nanavary.
  - 8. Importance of Pricing Policy, by S.K. Bose.
  - 9. Problems of Students Cooperatives and Approaches to their Organisation, by Dr. J.L Aggarwal.
  - 10. Problems in the Organisation of Student's Cooperatives, by P.R. Baichwal.
  - 11. Some Basic Requirements for the Success of Consumers' Cooperative Stores in Residential Universities (With Special Reference to Foodgrains Store), by Sami-ud-Din.

- 12. A Note on Students Cooperatives, by Dr. R.C.Gupta.
- An Analysis of the Factors That Retard the Growth of Students' Cooperatives in the Madras State, by A. Samuel.
- 14. Management Structure of Consumer Stores, by S.C.Mehta.
- 15. Review of Students' Cooperatives in Indian and Their Problems, by S.C. Mehta.
- 16. Consumer Cooperation, by P.C. Malhotra,
- 17. Organisation and Business Activities of the Central Body at the State Level, by N. Ramalingan.
- 18. Management Structure.
- 19. Some Aspects of Business Organisation in Consumers' Cooperatives, by Rakhal Datta.

# ICA, NEW DELHI:

١

Regional Seminar on "Organisation and Finance of Consumers Cooperatives", held at Bangkok (Thailand), 1963 (June 10-22). Following are the Background Papers submitted in the Seminar by the Participants:

- 1. Cash Trading of Consumer Cooperative Society, by Lampoon Savigamin.
- 2. Consumer Cooperation in the Federation of Malaya.
- 3. The Singapore Cooperative Union Limited Paper on Consumers Cooperation.
- 4. Consumer Cooperatives in East Pakistan.
- 5. Evaluation of Efficiency of Consumers' Stores Scope end Approach.
- 6. Back Ground Paper on "Consumer Corporation in West Pakistan."
  - 7. The Outline of Consumers Cooperative Movement in Japan.
  - 8. Optimum Size of the Society, by M R. Bhide.
  - 9. Management Structure of A Consumer Cooperative Society And Wholesale Society, by M.R. Bhide.
  - 10. Principles of Consumers' Cooperation, by J.M. Rana.

- 11. The Ideology of Cooperative Capital Formation, by Bertil Mathsson.
- 12. Capital Accumulation of the Consumer Cooperative Movement, by J. Lundberg.
- 13. Consumer Cooperation in Sweden, by Bertil Mathsson.
- 14. Swedish Consumer Cooperative Organisation : Members' Meetings and Education Methods, by Marian Radetzki.
- 15. Urban Consumers' Cooperation, by Dr. S.K. Saxena.
- 16. Description of Triplicane Urban Cooperative Society, Madras, by Committee for Cooperative Training, New Delhi.
- 17. ICA Statistics on Consumer Cooperation.
- 18. Consumors' Cooperatives Booklet by Govt. of India.

#### ICA. NEW DELHI:

2

Regional Seminar on "Consumer Cooperation in a Competitive Setting", held at Nuwara Eliya (Ceylon), 1966 (4 - 15 July). Following are the Background Papers submitted in the Seminar by the Participants:

- 1. Distributive Trade in India by S.K. Khanna.
- 2. Distributive Trade in the Philippines by M.G. Yadao.
- 3. Malpractices and Inefficiencies of the Private Trader, by J.M. Rana.
- 4. Malpractices and Inefficiencies of the Private Trader - Indian and Japanese Examples.
- 5. Private Trade His Strategy in Meeting Competition : A Case Study, by Hans Dahlberg.
- 6. Central Administration in Integrated Approach, by Hans Dahlberg. ~
- 7. Management of the Primary Society and Shops by D.P. Gunawardena.
- 8. Structure of Primary Consumers Cooperatives, by H.Lamm
- 9. Organisation of Centralised Warehousing by K. Katsube.

- 10. Stock Control, by Robert Staermose.
- 11. Pricing Policy in a Competitive Setting, by Gregory Kurukulasooriya.
- 12. Shop Maintenance, by T.N. Krishnan.
- 13. Salesmanship and Sales Campaigns, by Herman Lamm.
- 14. Budgeting and Budgetary Control.
- 15. Consumer Cooperatives in Ceylon and their Problems.
- 16. The Establishment of Cooperative Processing, Preserving, Packing and Distribution Centre.
- 17. Consumer Cooperative Movement in India.
- 18. Model Planning of Management Japan.
- 19. Present Position and Problems of Consumers' Cooperation in Japan.
- 20. Consumer Cooperation in the Republic of Korea.
- 21. Consumèr Cooperation in Malaysia.
- 22. Consumer Cooperative Movement in East Pakistan.
- 23. Consumer Cooperative Development in the Philippines.
- 24. Consumers Cooperatives in Thailand.
- 25. Assortment Policy and Stock Problems.
- 26. Democratic Control in a Large Cooperative Society.
- 27. How to Reduce Leakage.
- ICA. NEW DELHI:

Regional Seminar on "Retail Management in Consumer Cooperatives", held at Lahore, (West Pakistan) 1967 (December 4-16). Following are the Background Papers submitted in the Seminar by the Participants:

- 1. Consumers' Cooperatives in Ceylon.
- 2. Consumer Cooperation in India.
- 3. Consumer Cooperative Movement in Japan.

- 4. Consumer Cooperation in Malaysia.
- 5. Consumer Cooperative Activities in West Pakistan.
- 6. Consumer Cooperation in Singapore.
- 7. Consumer Cooperation in Thailand.
- 8. Primary Societies (one shop society) or Societies with Brances, by G.B. Bundgaard.
- 9, Pricing Policy in a Consumer Cooperative Society, by D.Vir.
- 10. Stock Control and Stock-taking, by G.B. Bundgaard.
- 11. Cash Control in Cooperative Societies, by Safdar Ali.
- 12. Shop Costs, by M. Salim Anwar.
- 13. Personnel Management, by Robert Staermose.
- 14. Management Control, by Rober Staermose.
- 15. Working Organisation in a Cooperative Shop, by Rune Erixon.
- 16. Necessity of Salesmanship in a Cooperative Shop, by Rune Erixon.
- Functions of a Self-Service Cooperative Shop, by M. Salim Anwar.
- 18. Assortment of Goods in Relation to Consumer Demand, by G.B. Bundgaard.

### ICA, NEW DEIHI:

National Seminar on "Cooperative Management", held at Laguna (Philippines), 1968 (30th September to 12th October) with the assistance and collaboration of the Agricultural Credit and Cooperatives Institute, and the Agricultural Credit Administration. Following are the Background Papers submitted in the seminar by theparticipants:

- 1. Reformulated Principles of Cooperation and their Significance to Management, by L. Gunawardana.
- 2. The Goals and the Organisational Structure of a Agricultural Cooperative, by Lionel Gunawardana.

- 3. Internal Organizational Structure of FaCoMas, by V.U. Quintana,
- 4. Relations of Federated Organisations with their Primary Member Organisations, by W.S. Mann.
- 5. Outline Lecture on "Functions of the Managers and the Board and their Relationship, by Shiro Futagami.
- 6. Outline of Lecture on "Process of Control", by Shiro Futagami.
- 7. Budgeting as a Control Device, by Ragnar Arvidsson.
- 8. Break-Even Point Analysis and its use for Control Purposes, by Ragnar Arvidsson.
- 9. Financial and other Statements for Over-all Control by the Board of Directors, by Ruben G. Dayao.
- 10. Reports for Control of Costs and Output (Service), by Ragnar Arvidsson.
- 11. Controlling Inventory and Reports for the Purpose, by Rube G. Dayao.
- 12. Outline of the Lecture on "Internal Audit for Control", by Shiro Futagami.
- 13. Problems of Management in Marketing Societies, by Reed H. Rexford.
- 14. Marketing of Agricultural Products Through Cooperatives, by Ejvind Sondergaard.

#### ICA, NEW DELHI:

National Seminar on "Consumer Cooperation in Iran", held at Teheran, (IRAN), 1969 (May 18-29) with the collaboration of the Central Cooperative Organisation of Iran, and the Sepah Consumer Cooperative. Following are the Background Papers submitted in the seminar by the participants:

- 1. Personnel Management and Training, by Ragnar Arvidsson.
- 2. Organisation Structure and Job Descriptions, by Ragnar Arvidsson.
- 3. Techniquec of Effective Salesmanship, by R. Arvidsson.
- 4. Shop Planning, by Ragnar Arvidsson,

- 11. BACKGROUND PAPERS OF ICA SEMINARS & CONFERENCES (contd.)
  - 5. Stock Control and Stock Taking, by R. Arvidsson.
  - 6. Merchandise Display in a Cooperative Shop, by Ragnar Arvidsson.
- 7. Salesmanship in a Consumer Cooperative Society, by Ragnar Arvidsson.
- 8. Parliamentary Structure in Consumer Cooperatives : Sweden, by Ragnar Arvidsson.
- 9. A Brief Note on Consumer Information and Consumer Protection in Sweden, by Ragnar Arvidsson.
- 10. Member Education and Member Relations, by Dr. D.Vir.
- 11. Retail Pricing Policy in Consumer Societies, by Dr. D.Vir.
- 12. Principles of Consumer Cooperation, by J.M. Rana.
- 13. Problems of Consumer Cooperatives in Developing Countries, by J.M. Rana.
- 14. Management Control, by R. Staermose.
- 15. History of Iran Consumer Cooperative Societies.
- 16. Cooperative Wholesale Its objectives and Functions, by J.Maleknia.
- 17. Supermarket Operations, by M.Emam Jomeh.

# ICA. NEW DELHI:

. )

Pre-Seminar for the Participants of Mini-Seminars on "Cooperative Education and the Management of Department Stores", New Delhi (India), 1970 (September 7 - 12). Following are the Background Papers submitted in the seminar by the participants:

- 1. Cooperative Education and Staff Training in Ceylon: Problems and Prospects, by S.J.S. Banda.
- 2. Cooperative Education and Staff Training in the Republic of Korea, by Kang Tae Lee.
- 3. Cooperative Education and Training in Malaysia, by Chong Thin Huatt.

- 4. Cooperative Training Programme in India with Special Reference to Vaikunth Mehta National Institute of Cooperative Management : India, by P.R. Dubhasi.
- 5. Cooperative Education and Staff Training in the Philippines,: Problems and Prospects, by V.C. Saguin.
- 6. Role of State Government and the Registrar in the Development of Consumers' Cooperatives in the State, by N.N.P. Sinha.
- 7. Present and Future Role of Consumer Cooperatives in the Indian Economy, by K.G. Mathur.
- 8. Functions and Problems of a General Manager in a Successful Department Store.
- 9. Achievements and Problems of a Cooperative Department Store (Super Market).
- 10. Role of National Cooperative Consumers' Federation, by T.C. SenGupta.
- 11. Government Assistance in Procuring Supplies of Consumer Goods from Manufacturers to the Consumer Cooperatives, by V.P. Sethi.
- 12. Aspects of Management in Super Bazars in India (With Special Reference to Personnel, Asles and Inventory Management), by K.K. Taimni.

# ICA, NEW DELHI:

Regional Seminar on "Shop Planning and Management", held at Tokyo (JAPAN), 1971 (7th to 23rd May) in collaboration with the Central Union of Agricultural Cooperatives, Japanese Consumers' Cooperative Union, Institute for the Development of Agricultural Cooperation in Asia (IDACA), and the National Purchasing Federation of Agricultural Cooperative Associations (ZENKOREN), Tokyo, Japan. Following are the Background Papers submitted in the Seminar by the participants:

- 1. Long-Term Plans of Consumer Cooperative Development -' India.
- 2. A Long-Term Plan of Consumer Cooperative Development - Republic of Korea.
- 3. Cooperative Consumers Movement and its Future Development in West Malaysia.

- 11. BACKGROUND PAPERS OF ICA SEMINARS & CONFERENCES (contd.)
  - 4. Existing Position Pakistan.
  - 5. Country Systement Philippines.
  - 6. Consumer Goods Supply Business by Agricultural Cooperatives in Japan, by Y. Yamashita, and T. Nakamura.
- 7. Consumers' Cooperative Movement in Japan : Present Activities and Policies, by K. Katsube.
- 8. Functions and Layout of a Supermarket, by Y. Okamoto.
- 9. Personnel Management and Staff Training, by Masao Oya.
- 10. Composition of Assortment, Market Intelligence and Inventory Management in a Supermarket, by Y. Ban.
- 11. Functions and Operation of a Distribution Centre, by M. Mio.
- 12. Financial Management, Control & Audit, by Tsutomu Kobayashi.
- 13. Member Activities and Member Education (Women's Guild, Han Groups etc.), by Shigeru Fukuda.
- 14. Present and Future Role of Consumer Cooperatives in the Indian Economy.
- 15. Consumers Cooperatives in Indonesia, by Darwis Siddick.
- 16. Consumer Goods Supply Business by Agricultural Cooperatives in Japan.
- 17. Outline of the Rural Cooperative Chain Store System Republic of Korea, by Young In Park, & Y.J. Kim
- 18. Problems Faced by the Malaysian Consumer Movement, by K. Rasalingam.
- 19. Consumers' Cooperatives in the Philippines, by Orlando N. Pagulayan.
- 20. Consumer Cooperation in Singapore.
- 21. Consumer Cooperative Movement in Thailand.

ARTICLES

A. PRINCIPLES. ORGANIZATIONAL TECHNIQUES AND CONSUMER'S PROTECTION:

BINGHAM, J .:

Most Important Man in the Cooperative the Branch Manager, COOPERATIVE NEWS (CU/MANCHESTER), New Series 2725, August 7, 1971, p. 9.

BOGGIS, F.D.: The Cooperative Movement and the Consumer Protection. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 55, No. 7/8, July/August, 1962, pp. 191-208.

- - -: Cooperatives and Consumers in 2,000 A.D. REVIEW OF INTERNATIONAL COOPERATION (IC4/LONDON), Volume 57, No. 5, September, 1964, pp. 219-225.
- - -: The Consumer Faces Technical Progress. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 55, No. 7/8, July/August, 1962, pp. 182-190.
- EDITOR: Distributive Techniques and Consumers' Wants. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON); Volume 56, No. 4, July 1963, pp. 213-214.
- - -: Is Consumer Protection Necessary in an Affluent Society? REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 59, No. 1, January 1966, pp. 48-49.
- - -: Cooperative Relations With Other Consumer Organizations. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 59, No. 1, January 1966, pp. 46-47.
- - -: Conference on European Cooperatives in the Service of Consumers. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 62, No. 1, 1969, pp. 25-52.
- - -: The International Declaration of Consumer Rights. REVIEW OF INTERNATIONAL COOPERATION (ICL/LONDON), Volume 63, No. 4, 1970, pp. 136-140.
- - -: Retail Store Development In Store. COOPERATIVE NEWS (CU/M\_NCHESTER), New Series 2728, August 28, 1971, pp. 6-7.

DERRICK, Paul:

Cooperatives into Companies? REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 64, No. 1, 1971, pp. 30-33.

FERNANDO;

Social Aspects of Cooperation. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 43, No. 10, October 1950. DON, Y.: Consumer's Cooperation - A Functional Approach. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 63, No. 4, 1970, pp. 141-147. GABOR, Andre, and SOWTER, Anthony, P .: The Co-op - The Customers Views. COOPERATIVE MANAGEMENT & MARKETING; (CP/MANCHESTER), Volume 3, No. 12, December 1970, pp. 46-50. GEBAUER, Werner: Enterprise Coop. REVISW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 62, No. 5, 1969, pp. 210-216. JENKINS, David: & Concern for the Consumer. CANADIAN COOPERATIVE DIGEST (CU OF CANADA). Volume 13, No. 3, Fall 1970, pp. 28-33. KORP, Andreas,: European Integration and Consumers' Cooperation. REVIEW OF INTERNATIONAL COOPERATION, (ICA/LONDON), Volume 54, No. 9, September 1961, pp. 227-232. LACROIX, Jean: Cooperation in A Changing World : The Role of Consumers' Cooperation. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 56, No. 1, January 1963, pp. 16-23. LAMM, H.: Democratic Management of Consumers Cooperatives. INDIAN COOPERATIVE REVIEW (NCUI/NEW DEIHI), Volume III, No 3, April 1966, pp. 1001-1006. NICHOLLS, S.: Stock Control for the Retailer. COOPERATIVE MANAGEMENT & MARKETING (CP/MANCHESTER), Volume 4, No. 5, May 1971, pp. 17-21. OLLMAN, J.H.: Summoning a Consumers' Congress. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 64, No. 4, 1971, pp. 132-133. RADETZKI, M.: Pattern on Consumer's Stores. INDIAN COOPERATIVE REVIEW (NCUI/NEW DELHI), Volume III, No. 3, april 1966, pp. 980-986.

- 49 -

RANA. J.M.: Principles of Consumer Cooperation. CEYLON COOPERATIVE REVIEW, Volume 1, No. 3, September 1967, pp. 25-36. REYMOND, Pierre: Integration of Agricultural and Consumers' Cooperative Organisations. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON) Volume 58, No. 5, September 1965, pp. 216-219. SAINSBURY, John: How the Grocery Store in Likely to Develop. COOPERATIVE MANAGEMENT & MARKETING (CP/MANCHESTER). Volume 4, No. 2-3, February-March, 1971, p. 37. STIASSNA, E .: Centenary of the Vienna Consumers' Cooperative Society. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 58, No. 1, January 1965, pp. 29-31. SMITH. Stewart A .: How Do Consumers Choose Between Brands of Durable Goods? JOURNAL OF RETAILING (NEW YORK UNIVERSITY). Volume 46, No. 2, Summer 1970, pp. 18-26. STETTNER, L.: The Consumer and the Cooperative Image. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON). Volume 55, No. 12, December 1962, pp. 308-312. TAIMNI, K.K.: Changing Pattern of Retail Trade in Europe. EASTERN ECONOMIST (NEW DELHI/INDIA), Volume 57, No. 14, October 1, 1971, pp. 598-600. WATKINS, W.P.: Cooperative Commentary on the "Consumer Affairs". REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 56, No. 4, July 1963, pp. 197-198. - - - :'Consumers' Self-Protection. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON) Volume 55, No. 7/8, July/August, 1962, pp. 162-164. - - - : The Crisis of Consumers Cooperation. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON). Volume 63, No. 4, 1970, pp. 153-157. WOOD, Norman: Farmers and Consumers : Inter-Cooperative Trading. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON). Volume 54, No. 7/8, July/August 1961, pp. 180-183.

- 50 -

#### B. CONSUMERS COOPERATION IN DEVELOPED COUNTRIES:

#### AUSTRALIA:

WAITE, Robert:

Consumer Cooperatives in Australia. THE BOMBAY COOPERATOR (BOMBAY/NDIA); Volume XIV, No. 11, December 8, 1970, p. 5, and 10.

#### AUSTRIA:

VUKOVICH, Andreas:

The Austrian Consumer Cooperatives : Their Nature and Problems. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 59, No. 5, September 1966, pp. 225-230.

# DENMARK:

RIIS, Otto:

Danish Consumer Cooperation - 1866-1966. REVIEW OF INTERNATIONAL COOPERATION, (ICA/LONDON), Volume 59, No. 3, May 1966, pp. 139-141.

#### BüCHERT, Aage:

Starting Signal for Co-op. Denmark. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 64, No. 4, 1971, pp. 118-123.

# FRANCE:

BROT, Marcel: Concentration in the French Consumers' Cooperative Movement. REVIEW OF INTERNATIONAL COOPERATION, (ICA/LONDON), Volume 55, No. 9, September 1962, pp. 218-221.

#### GERMANY :

- EDITOR: Consumers Cooperatives in G.D.R. KURUKSHETRA (INDIA): July, 1965, p. 30.
- EDITOR: Consumer Cooperatives in G.D.R.: Dynamic Development, Efficency & Ensured Future. MADRAS JOURNAL OF COOPERATION (MaDRaS/INDIA), Volume LX, No. 7, January 1969, pp. 401-403.
- - : Consumer Cooperative Societies in German Democratic Republic. COOPERATIVE NEWS DIGEST (RBI/INDIA), Volume XXI, No. 11, November 1970, p. 176.

GERMANY (contd.):

- EDITOR: Cooperative Commentary on the "Partnership Between the Consumers' Cooperatives in Strasbourg and Stuttgart". REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 59, No. 5, September 1966, pp. 243-244.
- - : Cooperative Commentary on "The First Consumers' Day of the German Consumers' Cooperatives". REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 58, No. 3, May 1965, p. 118.

PELSTER, H.:

The German Consumers' Movement in 1960. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 54, No. 6, June 1961, pp. 147-148.

# ZAUNITZER, Hans-Eberhard:

New Directions for the German Consumer Cooperative Movement. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 64, No. 1, 1971, pp. 28-29.

# JAPAN:

NAKABAYASHI, S.: Cartels, Lestrictions and Consumers' Cooperatives in Japan. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 56, No. 4, July 1963, pp. 187-193.

# NORWAY :

- EDITOR: Consumers' Cooperation in Norway. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume I, No. 4, July 1964, pp. 562-567.
- - : Norway Consumers Cooperatives. KURUKSHETRA, October 1965, pp. 89-90.

.

#### POLAND:

١

EDITOR: Special Issue on the "Consumer Cooperatives in Poland". POLISH COOPERATIVE REVIEW, 2/1969, pp. 2-26. SWEDEN:

CHAUBE, H.N.: Lessons From Consumers' Cooperation in Sweden. INDIAN COOPERATIVE REVIEW (NCUI/INDIA). Volume II, No. 4, July 1965, pp. 584-588. EDITOR: The Swedish Consumer Cooperative Movement Completes 70 Years - A Review, NCCF NEWS BULLETIN (NEW DELHI/INDIA), Volume 4, No. 9, September 1971, pp. 11-34. RADETZKI, Marian: Consumer Cooperatives in Sweden. THE COOPERATOR (NCUI/INDIA), September 15, 1963, p. 6. THORELLI, Hans B.: Consumer Information Policy in Sweden - What Can be L Learned? JOURNAL OF MARKETING (AMA), Volume 35, No. 1, January 1971, pp. 50-55. SWITZERLAND: EDITOR: Cooperative Commentary on "A Foundation for the Protection of the Consumer in Switzerland". REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 58, No. 3, May 1965, pp. 116-117. - - - : Switzerland : activitities and Programme of the Central Federation of Swiss Consumer Cooperatives. COOPERATIVE 'INFORMATION (ILO), 45th Year, 4/1969, pp. 91-92. UNITED KINGDOM: JACKSON, M.: Sales and Service for Millions in Britain. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume III, No. 3, April 1966, pp. 1007-1011. OAKES A.W .: The Scottish Cooperative Wholesale Society. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 56, No. 5, September 1963, pp. 240-245.

STETTNER, L.: British Cooperatives and the Consumers. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 58, No. 1, January 1965, pp. 9-11. UNITED\_KINGDOM (contd.): WOOD, J.M.: Consumer Protection in Great Britain. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 63, No. 4, 1970, pp. 148-152. <u>U.S.S.R.</u>: BAWA, K.S.: Consumers' Cooperatives in the U.S.S.R. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume II, No. 1, October 1964, pp. 75-77. DAVYDOV, Semyon: The Part Played by Yound Pepple in the Work of Consumer Cooperation. CENTROSOYUS REVIEW (USSR). No. 2, 1971, pp. 8-10. EDITOR: The New Five-Year Plan of the USSR Consumer Cooperatives. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 64, No. 4, 1971, pp. 124-127. - - - : Development of Soviet Consumer Cooperatives Between 1959 and 1965. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON). Volume 60, No. 5, September 1967, pp. 187-191. KEFCHIN: Soviet Consumer Cooperatives. MADRAS JOURNAL OF COOPERATION (MADRAS/INDIA), Volume LX, No. 9, March 1969, pp. 539-541. (Also KURUKSHETRA, Vol. 18, No. 3, December 1969. pp. 27-28). KHORIN, V.: Research in the Consumer Cooperative Movement of the USSR. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 60, No. 5, September 1967, pp. 194-198. - : The Present and the Future of Soviet Consumers. THE MAHARASHTRA COOPERATIVE QUARTERLY (BOMBAY/INDIA), Volume LIII, No. 4, April 1970, pp. 307-309. LEKHOVA, Z.: Soviet Rural Customers. THE MADRAS JOURNAL OF COOPERATION (MADRAS/INDIA). Volume IXI, No. 8, February 1970, pp. 513-515.

- 54 -

IBRAR U.S.S.R. (contd.): 12648 9.5.27 MATUSEVICH, Vera: Influence of Consumer Cooperatives on Collective Farm Production. CENTROSOYUS REVIEW (USSR). No. 6-7, 1970, pp. 26-27. PARTIGUL, S.: Changes in the Rural Economy and the Development of Cooperative Trade : Towards the 24th Congress of the OPSU. CENTROSOYUS REVIEW (USSR). No. 2, 1971, pp. 2-5. PETRON, Georgi: Prices and Price Formation in the Soviet Consumer Cooperatives. CENTROSOYUS REVIEW (USSR). No. 6-7, 1970, pp. 19-21. YAKOVLEV, Semyon: The Soviet Consumer Cooperatives During the Second World War. CENTROSOYUS REVIEW (USSR). No. 5, 1970, p. 7.

### C. CONSUMERS COOPERATION IN DEVELOPING COUNTRIES:

DANDAPANI, S. and ARVIDSSON, Ragnar: Consumer Movement in a Few Selected Countries in Asia -Some SociO-administrative Aspects. ANNALS OF PUBLIC AND COOPERATIVE ECONOMY (CIRIEC), Volume 42, No. 3, July-September 1971, pp. 219-228.

EDITOR: Papua and New Guinea : Wholesale Society for Sun Isles. COOPERATIVE INFORMATION (ILO), 45th Year, 4/1969, pp. 83-84.

HERNANDEZ:

The Consumer Cooperative Movement in Paerto Rica. COOPERATIVE AMERICA, April 1966 issue.

PERERA, K.F.Ranjit: Trade & Distribution of Consumer Commodities in Developing Countries with Special Reference to Ceylon. CEYLON COOPERATIVE REVIEW, Volume 1, No. 2, June 1967, pp. 11-19. CONSUMERS COOPERATION IN DEVELOPING COUNTRIES (CONTD.):

VERZOSA, E.L.: Consumers Cooperation - the Housewife. THE PHILIPPINES COOPERATIVE ADVOCATE, Volume 1, September 1964, p. 12.

D. CONSUMERS COOPERATION IN INDIA:

- AGRAWAL, N.C.: Consumers' Cooperative, KURUKSHETRA, October 2, 1965, pp. 54-55.
- ARVIDSSON, Ragnar, & TAIMNI, K.K.: Selecting Kingpins for Super Bazars : Research Studies. .COOPERATIVE INFORMATION BULLETIN, (VMNICM), Volume 5, No. 1, April 1970, pp. 21-25.
- ASTHANA, B.N.: Organisation of Student Cooperatives. THE COOPERATOR, (NCUI), Volume II, No. 16, January 15, 1965, p. 5.
- ASTHANA, M.S.: Cooperative Marketing and Consumer Cooperation. INDIAN COOPERATIVE REVIEW (NCUI), Volume III, No. 3, April, 1966, pp. 955-961.
- BADHE, G.S.: The Role of Consumers Cooperation in India and Its Problems - II. MAHARASHTRA COOPERATIVE QUARTERLY (BOMBAY/INDIA), Volume XLIX, No. 1, July 1965, pp. 9-20.
- BATRA, M.L.: Financing of Consumer Cooperatives. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume III, No. 3, April 1966, pp. 939-943.

BHATTACHARYA, N. and CHATTERJEE, G.S.:
Consumer Princes and Per Capita Household Consumption in Rural India, Variation Between States.
ECONOMIC AND POLITICAL WEEKLY (BOMBAY/INDIA),
Volume VI, No. 44, October 30, 1971, pp. 2249-53.

BHAVE, G.P.: Women vis-a-vis Consumer Cooperation. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume II, No. 3, April 1965, pp. 404-411.

- BOSE, Punyabrata: Consumers Cooperative & Their Prospects. THE COOPERATOR (NCUI/INDIA), Volume VI, No. 11, November 1, 1968, pp. 45-47. DUBHASHI, P.R.: Consumer Sovereignty - Tasks Before Cooperatives. THE MAHARASHTRA COOPERATIVE QUARTERLY (BOMBAY/INDIA) Volume LIII, No. 3, January 1970, pp. 233-237. Managerial Personnel and Consumers Interest. - - -: INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume III, No. 3, April 1966, pp. 944-950. DUTTA, Santosh: Price Policy of Consumers Cooperatives. THE KERALA COOPERATIVE JOURNAL, Volume 11, No. 5, September 1969, pp. 29-37. Future of Consumer Cooperatives. EDITOR: KURUKSHETRA (INDIA), March 1966, p. 31. Develuation in a Challenge to Consumer. - --: THE COOPERATOR (NCUI/INDIA), Volume IV, No. 2, June 15, 1966, p. 2. Consumer Council and Food Adulteration. - - -: THE COOPERATOR (NCUI/INDIA), Volume IV, No. 2, 15th June 1966, pp. 3-4. Urban Consumer Cooperatives. - - -: THE MADRAS JOURNAL OF COOPERATION (INDIA) Volume IXI, No. 1, July 1969, pp. 19-23. Regional Seminar on Shop Planning and Management, - - -; by I.C.A., held at Tokyo, Japan. NCCF NEWS BULLETIN (NEW DELHI/INDIA): Volume 4, No. 7, July 1971, pp. 12-16, and No. 10, October 1971, pp. 17-22. Conference of the Joint/Additional Registrars of Consumers, - - -: New Delhi, 28-30 April, 1971 : Discussion on Agenda Items and Recommendations. NCCF NEWS BULLETIN (NEW DELHI/INDIA). Volume 4, No. 8, August 1971, pp. 7-13, and 21-28. Role of Chinthámani in the Field of Retailing - Success ~ ~ -: Story. THE MADRAS JOURNAL OF COOPERATION (INDIA), Volume IXIII, No. September 1971, pp. 141-142.
- - -: The Consumer A Symposium on the Measures Necessary to Safeguard Consumer Interest. SEMINAR (NEW DELHI/INDIA), No. 62, October 1964,

CONSUMERS COOPERATION IN INDIA (contd.): ELAYATH, K.M. Neelakanthan: Managerial Problems of Industrial Cooperatives. THE COOPERATOR (NCUI/INDIA), Volume IX, No. 4, August 15, 1971, pp. 11-12. GUPTA, A.P.: Pricing Policy and Consumers Cooperative Stores. U.P. COOPERATIVE JOURNAL, (INDIA/LUCKNOW). 1965. KAMAT, G.S.: Public Relation in Consumer Cooperative. THE COOPERATOR (NCUI/INDIA), Volume II, No. 3, July 1, 1964, p. 16. Purchase Policies, Organisation and Procedures for - - -: Consumer Cooperatives. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume VII, No. 1, October 1969, pp. 129-140. Purchasing Controlling Costs and Improving Productivity - - -: in Consumer Cooperatives. INDIAN COOPERATIVE REVIEW (NCUI/INDIA). Volume VIII, No. 1, October 1970, pp. 71-80. KRISHNASWAMI, O.R.: Cooperation and Distributive Justice, INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume I, No. 4, July 1964, pp. 533-540. LAHIRI, Biswanath: Consumers' Cooperatives and Price Stability. YOJANA (GOVERNMENT OF INDIA), Volume XIII, No. 26, January 11, 1970, pp. 13-14. LOKANATHAN, P.S., and others: Symposium on Consumer Cooperatives. THE COOPERATOR (NCUI/INDIA), Volume L; No. I, June 1, 1963, pp. 7-9. MADIMAN, S.G.: Consumers' Cooperatives and Rising Prices. COOPERATIVE NEWS DIGEST (RBI), Volume XVI, No. 7, July 1965, pp. 134-140. MALHOTRA, G.L.: Consumers Protection and Cooperatives. THE COOPERATOR (NCUI/INDIA), Volume II, No. 14, December 15, 1964, pp. 5-7.

CONSUMERS GOOPERATION IN INDIA (contd.): MALHOTRA, G.L.: Consumer Protection and Coop. ORISSA COOPERATIVE JOURNAL (INDIA). Volume XVIII, No. 15, September 1965, pp. 58-64. MATHSSON, Bertil, & MALHOTRA, G.L.: Symposium on Consumer Cooperatives. THE COOPERATOR (NCUI/INDIA), Volume I, No. 2, June 15, 1963, pp. 4-5. MEHTA, S.C.: Consumers' Cooperation in India. THE A.I.C.C. ECONOMIC REVIEW (NEW DELHI/INDIA). September 1, 1965, p. 42. MISRA S.D.: Consumer Cooperatives in Retrospect and Prospect. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume III, No. 3, April 1966, pp. 927-933. OJA,, L, : Problems of Financing Consumer Cooperatives. COOPERATIVE INFORMATION (ILO) 45th Year, 1/69, pp. 29-50. PANDIT, N.S.: . Consumers Cooperative Movement, KURUKSHETRA (GOVERNMENT OF INDÍA), March 1964, pp. 12-14. PATIL, M.B.: The Performance and Problems of Cooperative Fair Price Shops in Poona District. THE MAHARASHTRA COOPERATIVE QUARTERLY (BOMBAY/INDIA). Volume LIV, No, 1, July 1970, pp. 17-22. PATVARDHAN, V.S.: Distribution of Consumers Goods by Cooperatives in Rural Areas. ECONOMIC & POLITICAL WEEKLY (BOMBAY/INDIA), Volume IV., No. 7, February 15, 1969, pp. 361-370. PURI, M.K.: Review of Consumers' Cooperatives in India. NCCF NEWS BULLETIN (NEW DELHI/INDIA), Volume 4, No. 4, April, 1971, pp. 4-19. R40, E. Nageshwar: Cooperative Management vis-avis Joint Stock Management. THE COOPERATOR (NCUI/INDIA), Volume IX, No 3, August 1, 1971, p. 11.

CONSUMERS COOPERATION IN INDIA (contd):

RAO, S.I	B.: A Study of Consumers Cooperative Societies Which Incurred Losses in 1967-68 (Summary Report): Case Study.
	INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume VII, No. 3, April 1970, pp. 465-476.
:	Democratic Administration in a Consumer's Cooperative Society. INDIAN COOPERATIVE REVIEW (NCUI/INDIA),
	Volume VII, No. 1, October 1969, pp. 105-128
:	Basic Problems of Consumers Movement. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume VII, No. 2, January 1970, pp. 239-246.
RAO, V.	K.R.V.:
	Consumer Cooperation and Present Emergency. INDIAN COOPERATIVE REVIEW (NCUI/INDIA) Volume III, No. 3, April 1966, pp. 934-938.
RATHOD,	
	Consumers Cooperative Stores in Universities of India. MADRAS JOURNAL OF COOPERATION (INDIA'), Volume IXII, No. 2, August 1970, pp. 63-67.
SAMIUDD	
	The Wholesale Consumers Cooperative Store Aligarh: A Case Study. COOPERATORS ' BULLETIN (J & K):
	Volume 13, No. 41, December 1970, pp. 26-32.
SARKAR,	A.: Need for Rationalization of Consumer Cooperative
	Strucuture. INDIAN COOPERATIVE REVIEW (NCUI/INDIA),
•	Volume VII, No. 1, Octoner 1969, pp. 91-104.
SAXENA,	
	Consumers Cooperatives : The Need, Organisational Aspects and Training Practices.
١	NCCF NEWS BULLETIN (NEW DELHI/INDIA), Volume 4, No. 2, February 1971, pp. 14-19, and 27.
SAXENA,	S.K., and MEHTA:
	Symposium on Consumer Cooperatives. Volume I, No. 3, July 1, 1963, pp. 4-6.
SEN, S.	
	Consumer Protection through Certification Mark. NCCF NEWS BULLETIN (NEW DELHI/INDIA),
	Volume 4, No. 1, January 1971, pp. 6-7.

CONSUMERS COOPERATION IN INDIA (contd.);

- SYNGAL, B.S.: Role of Efficient Management in Cooperatives. KRADI GRAMODYOG (BOMBAY/INDIA), Volume XVII, No. 11, August 1971, pp. 673-676.
- --: Role of Efficient Management in Self Regulation of the Coop. Movement. THE BOMBAY COOPERATOR (BOMBAY/INDIA), Volume XIV, No. 244 & XV 24B, 8 July 1971, pp. 9-10.
- TAIMNI; K.K.: Management Problems in Super Bazars. INDIAN MANAGEMENT (NEW DELHI/INDIA) Volume 9, No. 4, April 1970, pp. 15-21.
- --: Structure of Consumers' Cooperatives in India. REVIEW OF INTERNATIONAL COOPERATION (ICA/LONDON), Volume 64, No. 2, 1971, pp. 67-71.
- ---: Wooing the Rural Consumer. SOUTHERN ECONOMIST (BANGLORE/INDIA), Volume VIII, No. 14, November 15, 1969, pp. 19, and 21.
- ---: Profit, Profit Motive and Cooperatives. INDIAN COOPERATIVE REVIEW (NCUI/INDIA), Volume VI, No. 2, January 1969, pp. 179-188.
- ---: Need for A Fresh Look into Consumers' Cooperatives. YOJANA (GOVERNMENT OF INDIA), Volume XV: No. 15, August 8, 1971, pp. 7-8.

VASUDEVAM, A.: Rationing Through Consumer Cooperatives. THE A.I.C.C. ECONOMIC REVIEW (NEW DELHI/INDIA), August 25, 1964, pp. 31-33.

# PERIODICALS, BIBLIOGRAPHIES AND YEAR-BOOKS

A. General:

ANNALS OF PUBLIC AND COOPERATIVE ECONOMY (QUARTERLY): 45, Quai de Rome, Liège, Belgium. Annual Subscription : Sfr. 40. COOPERATIVE INFORMATION (QUARTERLY): The Cooperative, Rural and Related Institutions Branch, Social Institutions Development Department, International Labour Office, CH 1211, Geneva-22, Annual Subscription : Not known. COOPERATIVE MANAGEMENT & MARKETING: (MONTHLY): Cooperative Press Limited, Progress House, 418, Chester Road, Manchester M16 9HP. 1. COOPERATIVE NEWS (WEEKLY): Cooperative Press Limited, Progress House, 418, Chester Road, Manchester M16 9HP. HARVARD BUSINESS REVIEW (BI\_MONTHLY): Graduate School of Business Administration, University of Harvard, Boston, MA 20163. Annual Subscription : Rs. 259.20 by Air Mail in India. THE COOPERATOR (FORTNIGHTLY): National Cooperative Union of India, 72, Jorbagh, New Delhi-3. Annual Subscription : Rs. 10.00 in India. INDIAN MANAGEMENT (MONTHLY): All India Management Association, 29, Nizamuddin East, New Delhi-13. Annual Subscription : Rs. 30.00 in India. INDIAN ADMINISTRATIVE & MANAGEMENT REVIEW (QUARTERLY): Indian ...dministrative & Management Review, A-3, Pandara Road, New Delhi-11. Annual Subscription : Rs. 35.00 in India. INTERNATIONAL COOPERATIVE TRAINING JOURNAL (QUARTERLY): International Cooperative Teaining Center, University of Wisconsin, 606, State Street, Madison, Wisconsion 53706, U.S.A. INTERNATIONAL CONSUMER (MONTHLY): The International Organisation of Consumers Unions, 9, Emmastraat, The Hague, The Netherlands. Annual Subscription :

THE JOURNAL OF INDUSTRY AND TRADE (MONTHLY): Directorate of Commercial Publicity, Ministry of Foreign Trade, Government of India, Udyog Bhavan, New Delhi-1. Annual Subscription : Rs. 12.00 in and Abroad US \$4.32 JOURNAL OF MARKETING (QUARTERLY)) American Marketing Association, 230, North Michigan Avenue, Chicago, Illionis 60601, U.S.A. Annual Subscription : US \$12.00 JOURNAL OF RETAILING (QUARTERLY): New York University, Institute of Retail Management, New York University, Washington Square, New York, N.Y. 10003. Annual Subscription : US \$5.00 KF NEWSLETTER (MONTHLY): KF International Department, Swedish Cooperative Union and Wholesale Society, Stockholm 15. Sweden. MADRAS JOURNAL OF COOPERATION (MONTHLY): The Tamil Nadu Cooperative Union, TNCU Building, Near Walajah Bridge, Madras-9, India. Annual Subscription : Rs. 10.00 in India. MAHARASHTRA COOPERATIVE QUARTERLY: Maharashtra State Cooperative Union, Sir Vithaldas Thakarsey Memorial Building, 9, Bake House Lane, Fort, Bombay-1. Annual Subscription : Rs. 10.00 in India. NAFED MARKETING REVIEW (MONTHLY): NAFED (National Agricultural Cooperative Marketing Federation Limited, D-44, N.D.S.E., Part II, New Delhi-49. Annual Subscription : Rs. 5.00 in India NCCF NEWS BULLETIN (MONTHLY): The National Cooperative Consumers' Federation Limited, 25, Ring Road, Lajpatnagar, New Delhi-24. SCC NEWS: (MONTHLY): Swedish Cooperative Centre, Fact, S-10465 Stockholm 15. Sweden. TAVON IRAN (QUARTERLY): Official Newspaper of the Cooperative Movement in Iran, P.O.B. No. 1269, Tehran, Iran. YEARBOOK OF AGRICULTURAL COOPERATION (YEARLY): The Plunkett Foundation for Cooperative Studies. 31 St. Giles, Oxford, United Kingdom. Annualy price Rs. 63.00 in India or UK £3.15

- 63 - .

B. PERIODICALS, BIBLIOGRAPHY AND DOCUMENTATIONS OF THE ICA:

- ANNOTATED BIBLIOGRAPHY OF LITERATURE ON COOPERATIVE MOVEMENT IN SOUTH-EAST ASIA (HALF-YEARLY): Compiled by Mr. B.D. Pandey, Librarian, International Cooperative Alliance, Regional Office & Education Centre for South-East Asia, P.B. No. 3312, 43, Friends Colony (East), New Delhi-14, INDIA Annual Subscription : Rs. 15.00 (With quarterly Documentation Bulletin for S-E Asia)in India.
- DOCUMENTATION BULLETIN FOR SOUTH-EAST ASIA (QUARTERLY): Compiled by Mr. B.D. Pandey, Librarian, International Cooperative Alliance, Regional Office & Education Centre for South-East Asia, P.B. No. 3312, 43. Friends Colony (East), New Delhi-14, India. Annual Subscription : Rs. 15.00 in India (With Half-Yearly Annotated Bibliography of Literature on Cooperative Movement in South-East Asia).
- DOCUMENTATION BULLETIN FOR COOPERATIVE ORGANIZATIONS IN THE SOUTH-EAST ASIAN AREA (QUARTERLY): Compiled by Mr. C. Kamp, Chairman, Working Committee of Cooperative Librarians and Documentation Officers in the International Cooperative Alliance, P.O. Box 6008, Rotterdam-7, The Netherlands.
- AGRICULTURAL COOPERATIVE BULLETIN (MONTHLY): International Cooperative Alliance, 11 Upper Grosvenor Street, London WIX 9PA. Annual Subscription : UK £.1.
- CONSUMER AFFAIRS PULLETIN (MONTHLY): International Cooperative Alliance, 11, Upper Grosvenor Street, London WIX 9PA. Annual Subscription : UK £1.
- COOPERATIVE NEWS SERVICE (MONTHLY): International Cooperative Alliance, 11, Upper Grosvenor Street, London WIX 9PA. Annual Subscription : UK £1.
- ICA EAST & CENTRAL AFRICA NEWS: International Cooperative Alliance, Office for East & Central Africa, P.O. Box 946, Moshi, Tanzania.
- ICA REGIONAL BULLETIN (QUARTERLY): International Cooperative Alliance, Regional Office & Education Centre for South-East Asia, Post Box 3312, 43, Friends Colony, New Delhi-14, India.

-INFORMATION OF INTER COOP: INTER CO-OP, Besenbinderhof 43, 2 Hamburg 1, Germany. REVIEW OF INTERNATIONAL COOPERATION (BI-MONTHLY): International Cooperative Alliance, 11 Upper Grosvenor Street, London WIX 9PA, U.K. Annual Subscription : UK £1.50 CRD-DOCUMENTS: The International Cooperative Alliance Auxiliary Committee on Retail Distribution (CRD), Secretariat at: Kungsgatan 56, S-111 22 Stockholm, Sweden. SELECT INTERNATIONAL COOPERATIVE BIBLIOGRAPHY: Compiled by Miss Anne Lamming, Librarian,

> مارد الاستان من المراجع المراجع الماري المراجع من المراجع المحرج المراجع المراجع المراجع المراجع المراجع المراجع المراجع الاستان من المراجع الم

International Cooperative Alliance, 11, Upper Grosvenor Street, London WIX 9PA, U.K.

BDP/RP/1972. March 28.