

ICA 00096

**Report
on
Follow-up Guidance and Survey
in
FY2011**

(Implemented in February, 2012)

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By

**International Co-operative Alliance – Asia & Pacific
(ICA-AP)**

**The Institute for the Development of Agricultural Cooperation in Asia
(IDACA)**

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[APPENDIX]

- List of Ex-participants of ICA Training Courses for Group Hearing (from Myanmar and Cambodia)
- Questionnaire Form (A, B, C)
- Collected Answered Questionnaires

I. Overview of Follow-up Guidance and Survey

The Follow-up Guidance and Survey (hereafter called the Follow-up) of this fiscal year 2011 was conducted in two ways: one way was based on questionnaire over the participants of the ICA training courses which had been implemented from FY2008 to the first half of FY2011 and the other way was field visits to Myanmar and Cambodia.

The training courses subject to the Follow-up, especially the ones which started in FY2011 requested the participants to prepare “Action Plan” for which the training program was planned to secure the time for preparing it. And the other courses, which were conducted in and before FY2011, had not always requested to make the Plan. This report is to grasp the situation in implementation of Action Plans, Project Proposals and to find how the knowledge and the experience gained in the training courses have been disseminated, impact from the training courses and needs for the future courses.

Among the Project Proposals and the Action Plans which were fully implemented are

- 1) “Broiler Chicken Raising” project which brought the result of marketing of US\$50,000 (Iran)
- 2) Project for economic re-launch of North West provinces of Cambodia by forming 30 farmers group with 450 farmers (Cambodia)
- 3) Action Plan for the cooperative leaders to promote cooperative marketing of cassava and soybeans collected from the member farmers (Cambodia)

Some women which participated in the training courses for women also showed the following good cases:

- 4) Action Plan which assisted the entrepreneur of farming and orchard by implementing training programs on small-scale business management, microfinance, food processing and kitchen garden (Myanmar)
- 5) Action Plan which contributed to improvement of income of the members of the cooperative by utilizing the existing microfinance support system.

In addition there are cases of Project Proposals and Action Plans which are now in progress in implementation such as,

- 6) Development of mushroom women’s group to promote production and marketing finished the stage of forming the group and entered the stage of preparation of marketing business (India)
- 7) Project Proposal for enhancement of production of sea buckthorn through cooperatives which had been started with transplanting by the cooperative, scaling down the project due to insufficient loan for increasing bank loan interest, to somehow contributed to production increase.(Mongolia)

- 8) Action Plan for improvement of rice production by supplying quality seeds and introducing advanced technology through the cooperative entered the stage of supplying seeds to the farmers and conducting the training on integrated pest management and GAP, etc.

Since the Follow-up focused on the training courses conducted in FY2008 and after, there are limited numbers of the completed and on-going cases. However, there are other cases confirmed which in the stage of preparation as they are listed in “V. Summary of Comments from Questionnaire answered by Ex-participants” in the report.

On “how the knowledge and the experience gained in the training courses have been disseminated”, the main activities are training programs. And some of the cases are use of a bulletin carrying an article of ICA training course and production of education materials by which the information and the knowledge were disseminated widely. There is a case from an ex-participant of Cambodia who visited all the agricultural cooperatives (8) located in the Northeastern part of Cambodia (his target area), Kratie province to share his experience of ICA training course with 460 families. And an ex-participant from Myanmar who utilized IT for information could share his experience widely by email.

On “Impact” which first came to the ex-participants and the subjects of the training courses, many of the confirmed cases explains that the ex-participants could deepen understanding about the cooperative and get positive toward the activities under the cooperative. One of the cases which showed concrete action as proposal made to his organization by an ex-participant from Mongolia is production of a short movie for introduction of the cooperative, establishment of a company with the function of supply and marketing, establishment of a direct sale shop and practice of time management as in Japan. And an ex-participant from Cambodia says in his questionnaire that cooperative members and leaders are aware of the concept of cooperative clearly and that they understand the roles and the responsibilities which they are holding. Actually when we visited a cooperative in Cambodia which one the ex-participants belongs to, we could hear from the members of the cooperative that he, after returning from the training course in Japan, changed and got more positive in his activities to propose various new activities and that they found he had been much stimulated and encouraged through the training course.

“Needs” for the future training courses are confirmed. Many of them as subjects of the training courses are related to “marketing of agricultural products”. And also raised are “improvement of quality” and “agribusiness” to get advantage of “marketing”. As “improvement of quality” is related to the subject of one of the training courses which newly started FY2011, we need to study the program and

the management of the course, knowing more the situation of the participating countries.

Lastly how the experience of the ex-participants from the training courses should be utilized? That could be measured by seeing how Action Plans as fruits of a training courses are implemented, how the ex-participants of the courses spread their experience widely and give impact to others.

Checking the situation in implementation of Action Plans, we found that there are cases which have not been smoothly managed due to constraints such as lack of fund and human resources. On the course organizing and managing side, it is very difficult to cope with the cases well. However, it would be very important for us to give better orientation to the participants who are going to make the Plans to study and select the Plan with more appropriate in scale considering feasibility. Many of the participants in the past courses made the Plan beyond their capacity in its scale. We should carefully see their work on the Plan.

One more viewpoint for effective use of the experience gained from the training courses is the matter of the participants. Generally many of the participants for the courses are from the organizations at a national or province/ state level, who are away from the cooperative business activities and do not grasp the situation of the cooperative organizations. For these reasons they make the Plans which scale is not appropriate or does not consider the situation well. In addition there is a difficulty in communication in English which is required in the training courses for the participants from different countries, which could also be constraint to selection of more appropriate participants for the subjects of the training courses. We should find the ways for improvement of the situation in the process of planning and preparation of the training courses and in the field survey of the Follow-up to have more participants who are more directly involved in the cooperative movement.

II. Purpose:

The purpose of the follow-up visits was to assess the impact and effects of training of the past ICA-JAPAN TRAINING Courses – Women’s Course, Poverty Reduction Course and Marketing Course, held in the years 2008, 2009, 2010 and 2011 - to see how the Project Reports/Action Plans drafted by the participants at IRMA/IDACA have been implemented by the various countries upon return of the participants from the Training Course in Japan.

[Remarks]

The Follow-up Guidance-and-Survey of FY2011 (hereafter called “the Follow-up”) was conducted in accordance with “APENDIX-4 Implementation Plan for Follow-up Guidance and Survey of Ex-participants in FY2011”.

And that was basically to be conducted over the ex-participants of the ICA training courses of the FY (2011). However, the ex-participants, who attended the courses the FY, have no sufficient time to show the results of their action plans just after finishing the courses.

Therefore, the coverage in the Follow-up extended over the ex-participants who had participated in the training courses of the past three (3) years, i.e., from 2008 to 2010. The ex-participants in FY2011 were also included so that even a short post-training courses situation could be checked.

III. Plan of Implementation

The Follow-up was conducted by two (2) methods: one is the Follow-up by visiting selected countries, and the other is the Follow-up by Questionnaire.

1. Outline of “The Follow-up by visiting selected countries”
 - 1) Selected Countries
Myanmar and Cambodia
 - 2) Duration
February 5 (Mon.) 2012 for departure to February 12 (Sun.) for arrival
 - 3) Dispatched Staff
 - (1) Mr. Ashok Kumar Taneja, International Cooperative Alliance – Asia and Pacific (ICA-AP)
 - (2) Mr. Nakashima Toru, The Institute for the Development of Agricultural Cooperation in Asia (IDACA)
 - (3) Mr. Usui Takeshi, The Institute for the Development of Agricultural Cooperation in Asia (IDACA)
 - 4) Visiting Organizations and Places in Myanmar and Cambodia
They should basically be coordinated and arranged by the country’s representing ICA member organization or by the organization that had been responsible for selecting and sending the participants for the ICA

training courses.

2. Outline of “the Follow-up by questionnaire”

- 1) The questionnaire should be conducted for the purpose of the activities of the ex-participants after attending the ICA training courses. Their activities should be related to the action plans they made in the training courses. Since all the training courses had no requested the participants to the action plans for the past three (3) years, three (3) kinds of the questionnaire forms are prepared.
- 2) Among the three (3) training courses conducted in the past three (3) years (2008 to 2010) , the two (2) training courses requested the participants to make “project proposal” or “action plan”, and the remaining course was only for the final report including their comments on “what you learned and think it would be applicable from the training course” And the training courses of FY 2011 had different method, but in all the courses the participants made “action plans”.
- 3) Therefore, the following forms of the questionnaire were prepared and sent through ICA-AP to the coordinating organizations for the ICA training courses in the respective countries.

[Form-A] For the training course with “Project Proposal” or “Action Plan” prepared in FY2008 to FY2010

- The Training Course on “Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives”
- The Training Course on "Promotion of Sustainable Enterprises for Rural Women"

[Form-B] For the training course of FY2011 with “Action Plan” prepared

- The Training Course on "Quality & Safety Management of Farm Products"
- The Training course on "Revitalization of Local Community by Rural Women"
- The Training Course on "Fostering Core Leaders of Agricultural Cooperatives”(First Course in FY2011)

[Form-C] For the training course with no “Action Plan” prepared but final report including “the comments on “what you learned and think it would be applicable from the training course” in FY2008 to FY2010

- The Training Course on “Capacity Building for Marketing”

Date	Activity	Venue	Stay
Feb. 9 (Thurs.)	<p>[AM9 : 00~12 : 00] Visit to Ministry of Agriculture, Forestry and Fisheries (MAFF) 1) Group hearing from the ex-participants [PM1 : 00~3 : 00] 2) Group hearing from the ex-participants</p>	MAFF	
Feb.10 (Fri.)	<p>[AM10 : 00~] Visit to Dang Tung Agricultural Cooperative in Kampot province *One ex-participant for the Follow-up belongs to this cooperative. - Hearing from the ex-participants, the officials and the members of the cooperative [PM2 : 00~] Visit to Knach Chor Cooperative in Takeo province * One ex-participant for the Follow-up belongs to this cooperative.</p> <p>Dropped in an agricultural festival of the province, where the Minister of MAFF visited, on the way back to Phnom Penh</p>	<p>Kampot Province</p> <p>Takeo province</p>	Phnom Penh
Feb.11 (Sat.)	<p>[AM9 : 00~] City observation including markets</p> <p>[PM3 : 40~for Delhi/ 6 : 10 for Tokyo] Departure for Delhi, India and Tokyo, Japan *ICA staff arrived in Delhi in the night</p>	Phnom Penh	
Feb.12	<p>[AM] Arrival at Tokyo</p>		

2. Report on the Activities in Myanmar

1) Basic Information

(1) Population

The total population in the whole country is 57.504 million. Out of total population, the urban population is 17.568 million and the rural population is 39.936 million.

(2) Land Area

Myanmar covers an area of 676,577 square kilometers ranging 936 kilometers from east to west and 2051 kilometers from north to south. Net sown area is 17.25% fallow land is 0.38%, cultivable waste land 8.5%, reserved forests 25.76% other forest area 23.66% and other land 24.45%

(3) Agricultural Products

As an agricultural country, Myanmar's exportable agricultural products have constituted the largest share of the export for many decades. Rice is the most agricultural commodity of Myanmar. The crop is cultivated along the river valleys, coastal areas, and in the Ayerwaddy River delta. A wide variety of crops are cultivated in the northern dry zone. Rubber and other commercially useful products are cultivated in Ayerwaddy and Tenasserim regions. Lists of main crops cultivated in Myanmar Agriculture Sector are as below:

Cereals	: Paddy, wheat, maize, sorghum
Oilseeds	: Groundnut, sesame, sunflower, Niger
Pulses	: 17 kinds of pulses including Black Gram. Green gram, pigeon bean, kidney bean, butter bean, Chick pea, garden pea and Soybean
Industrial Crops	: Cottons, Jute, Rubber, Oil-palm and Sugarcane



Kitchen Crops : Chilly, Onion, Garlic, Ginger, Turmeric, Potato
Fruits & Vegetables : Mango, Banana, Citrus, Pears, Durian. Mangos teen, pineapple, rambutan, and other tropical and temperate vegetable

(4) GDP

- ① The total GDP: 50.2 billion US\$ (as of 2011 estimated by IMF)
- ② Share of agricultural sector in GDP: approx.50%
- ③ GDP per capita:702 US\$ (as of 2010 estimated by IMF)

2) Group Hearing from Ex-participants

The group hearing from the ex-participants was conducted at a meeting room of Central Cooperative Society (hereafter called CCS) from 10:30 to 14:30 on February 6.



the Ex-participants for the Hearing: 14

<u>Training Course</u>	<u>Number of the ex-participants</u>
The Training Course on "Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives" (implemented in FY2008 to FY2010)	4
The Training Course on "Promotion of Sustainable Enterprises for Rural Women" (implemented in FY2008 to FY2010)	2
The Training Course on "Capacity Building for Marketing" (implemented in FY2008 to FY2010)	3
The Training Course on "Fostering Core Leaders of Agricultural Cooperatives" (First Course implemented in FY2011)	2
The Training course on "Revitalization of Local Community by Rural Women" (implemented in FY2011)	2
The Training Course on "Quality & Safety Management of Farm Products" (implemented in FY2011)	1

(1) Contents (*PJ /AP=Project Proposal or Action Plan)

Name: Mr. Thein Zaw Htun	Organization: CCS
Training Course: "Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives" FY 2009	
PJ / AP*: Sugarcane Plantation Project	

- The project I proposed was implemented as planned. No change in the initial plan.

Name: Mr. Aung Kyaw Tung,	Organization: CCS
Training Course: "Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives" FY 2010	
PL / AP: Implementation of the Sugar Mill Project	

- The project I proposed has not been implanted yet, due to difficulties in procuring fund from a cooperative bank and securing land for constructing facilities.
- As to the land, even though the government permission for use of the land had been once given, a private company came later to get the priority right for use of the land. No prospect has been made now.
- The land for industrial use is generally owned by the government or private companies. Therefore, it is necessary to get permission from the government for use of the land owned by the government. If a private company and a cooperative apply at the same time for the use of the land owned by government, the private company is more favorable to get the permission. The priority is given to the private company. The cooperative is weak in the position in the case.
- The government has now promoted democratization and more free economic activities. Therefore, the investment by the private sector has been accepted.
- Now I have tried to secure the land in some other places. So the implementation of the project would be in 2013 to 2014.

[Further hearing from IDACA staff]

Q- In Japan agricultural cooperative has their facilities on their own land. Why did you try to get the land in the industrial area, which is far away from the cooperative office?

A- It would have been possible to construct small-scale facilities on the land of the cooperative. However, the scale was not that small and the impact to the environment after operation of the facilities should be considered. So the idea on the facilities on the land of the cooperative was not adopted. And if the cooperative plans to use the facilities as the main business facilities, the office of the cooperative should also move to the industrial area where the facilities are constructed.

Name: Ms. Aye Aye Nyein	Organization: Golden Plain Agricultural Production Cooperative
Training Course: "Promotion of Sustainable Enterprises for Rural Women" FY2008	
PL / AP: E-Service Development Project	

- The action plan I made in the training course was implemented as planned (in January to December 2011). No difficulties in the process. Planned training programs were conducted.
- For implementation of the plan, we could get the support from Japan International Cooperation Agency (JICA) and United Nations Development Programme (UNDP) (We made a proposal based on the action plan to those organizations and got approval for securing the fund)
- We did not get any assistance and guidance from CCS.

Name: Ms. Htwe Htwe Aung	Organization: Golden Plain Agricultural Production Cooperative
Training Course: "Promotion of Sustainable Enterprises for Rural Women" FY2010	
PL / AP: To assist the entrepreneur of farming and orchard by supporting the Agriculture Loans and Capacity building	

- The action plan designed to provide vocational training to rural women was implemented for three years by getting assistance from a NGO.
- In the first year of implementation of the plan we could achieve increase of income by 30%.
- The rural women and the elderly farmers had shown keen interest in technical training and gradually change their attitude for more positive participation in the activities. The women were generally shy, but they got more positive and spoke more in the activities. That was clearly witnessed in a discussion on the issues related to the activities.
- Suggestion from the Participant for Improvement of the ICA training courses
 - To invite ex-participants of the past ICA training courses who have shown good post-training performance as resource person to the ICA training courses for presentation of successful cases of their cooperative activities.



[Further hearing from ICA-AP staff]

Q- CCS has any plan to organize a seminar or other program to introduce successful cases of the cooperatives?

A- No.

[Comment from ICA-AP staff]

- Since it is very important to share the experience on successful cases, I suggest that CCS should organize some programs for introduction of the cases to the cooperatives in the country by inviting ex-participants of the ICA training courses.

Name: Mr. Maung Maung Thet Lwin,	Organization: Township official
Training Course: "Capacity Building for Marketing FY2010-(1)	
PJ / AP: (Not required in the training course)	

- Fertilizer supply system could be improved by utilizing the knowledge and the information gained in the training course.

[Note] Even though further questions were made to the participants for more detailed information on how the improvement could be made, his answer was not sufficient due to lack of communication ability in English.

Name: Ms. Khaing Nway Oo	Organization: CCS
Training Course: "Capacity Building for Marketing FY2010-(2)	
PJ / AP: (Not required in the training course)	

- After the training course, she made presentation of her training result in her organization. Besides her own organization, she had not yet conducted any presentation.
- In addition, she is now striving to promote vegetable marketing business by using the funds obtained from microcredit scheme.

[Further hearing from ICA-AP staff]

Q- As a result of presentation in your organization, did you able to obtain the funds for your project?

A- No. Fund which I obtained has nothing to do with my training.

[Comment from ICA-AP staff]

-I suggest you should seek for opportunities to share your knowledge you gained through the training not only among your organization but also to various primary coops.

[Note]

- * For obtaining funds, she used the existing system. (Farmers can get access to the funds by forming a group.)
- * In “Capacity Building for Marketing” course, completion of an action plan was not required. Hence, how ex-participants utilize the knowledge and experience after the training course became our main point during the hearing session.
- * We tried to confirm whether she visited any cooperatives other than CCS and disseminated her experience to their staffs or members or to what extent she tried to share her experience with others, but we could not hear clear answer from her. Also we ask questions like “Did the experience you gained through the training course useful in your office work?”, but she couldn’t give us any concrete answer. (Lack of communication ability in English might be the main cause in her case as well.)

Name: Ms. Ohnmar Win	Organization: CCS
Training Course: "Quality & Safety Management of Farm Products"	
PJ / AP: To produce and distribute safe & quality farm products through Shan Min Thar Agricultural Cooperative at Aung Ban Township	

- The action plan was launched in December, 2011 in cooperation with Myanmar Agri Service, an agricultural extension agency. The training program has been under way for selected leaders.
- Participation in the training course on the subject on “Quality Management and Safety” under the ICA project was the first time for me, that was very useful.

Name: Ms. Khin Moh Moh	Organization: CCS
Training Course: “Enhancement of Farmers’ Income and Poverty Reduction Through Cooperatives” FY 2009	
PJ / AP: Oilseed Mill Processing	

- Action plan has not been implemented yet, but suspended, not completely cancelled.
- The main reason for its suspension is unfavorable economic analysis, that is, no economic merit expected from the plan. Even though new additional value was expected in implementing the plan and the fund for the plan secured, there are no comparative advantages found in terms of raw materials from the imported ones.
- The plan is to extract oil



from palm. However, there is a lot of production from sesame and peanuts. Favorable economic analysis for oil from palm has not been made so far.

Name: Ms. May Thu Aung	Organization: CCS
Training Course: "Promotion of Sustainable Enterprises for Rural Women" FY2010	
PJ / AP: Financial Assistance to Sustainable Enterprises for poor entrepreneurs	

- Action plan is for promotion of business activities by utilizing microcredit, and its expected outcome is increase of income and promotion of savings by the cooperative members.
- The income increased by 50%. (No further explanation about the outcome of savings.)

[Further hearing from ICA-AP staff]



Q- Have you disseminated your experience gained from the training course to organizations other than your organization?

R-I was much impressed and inspired with the Japanese rural women's positive involvement backed up by their husbands, which was totally different from the situation in Myanmar.

[Note]

Currently CCS has promoted micro-credit business, which was explained earlier by a general manager of CCS. The action plan includes the use of the micro-credit as the existing system, neither a new system nor idea to promote business. The explanation by the participant was not enough on how the fund from the micro-credit was utilized and how the business promoted.

Name: Ms.Nwe Mimi Than Ms.Ei Ei Khine,	Organization: CCS Cooperative Company
Training Course: "Revitalization of Local Community by Rural Women"2011	
PJ / AP: Establishment of Microfinance Institution in Sar Si Kyaung Village.	

- Action plan was implemented by two participants. A group was formed with leaders selected (One group with about 100 members)., and training program was arranged for the group. The group was

qualified to get micro-credit to launch manufacturing and marketing of bamboo products.

- Bamboo products are popular in Myanmar, but the profit ratio has not been checked and its market is limited in the country.
- Knowledge and experience gained in the training course was reported to 20 micro-finance institutions as pre-micro-credit cooperative. No feedback and response have been confirmed.

Name: Mr. Zaw Myo Tun	Organization: Business federation
Training Course: "Capacity Building for Marketing FY2008-(1)	
PJ / AP:(Not required in the training course)	

- The business of exporting beans and rice has been promoted. The beans as processed are exported to Asian countries (mainly to Pakistan and India) and the Middle East, and the rice exported to Asia and Africa

[Note]

The participants in training course on "Capacity Building for Marketing" were not requested to make action plan, but made a final report including useful findings for application in the country.

Name: Ms. Khaing Thwe Nyein	Organization: Trading cooperative
Training Course: "Quality & Safety Management of Farm Products"FY2011	
PJ / AP: Improvement of rice production with use of quality seeds varieties and advanced technologies through Htet Cooperative in Hlegu Township	

- Action plan is for increase of rice production, promotion of savings and introduction of GAP and was launched in December 2011. Farmer leaders were selected for training. The training was conducted in cooperation with Myanmar Agri Service as agricultural extension agency.
- Production of rice has not started yet. Purchase of quality seeds for supply to the farmers is planned.
- Activities for promotion of savings will start soon. It is very important to provide education and guidance to make the cooperative members aware more about savings.
- Introduction of GAP has now been prepared under the guidance of

the agricultural extension organization of the government. And Integrated Pest Management or IPM has also been studied.

- Belonging to the same organization of Mr. Zaw Myo Tun who participated in the course on “Capacity Building for Marketing”2008, I have keen interest in GAP. Now Myanmar is going to introduce ASEAN GAP.

Name: Mr. Aung Zaw Win	Organization: Trading cooperative
Training Course: “Fostering Core Leaders of Agricultural Cooperatives”FY2011	
PJ / AP: To improve rice, beans and pulses by using high yield quality seeds and good agricultural practices in Yangon Division Region	

- Belonging to the same organization of Mr. Zaw Myo Tun who participated in the course on “Capacity Building for Marketing”2008, I have keen interest in GAP. Now Myanmar is going to introduce ASEAN GAP.
- Action plan is now in the step of final check before implementation. No problem has been found in preparation.

Name: Ms. Thinzar Win	Organization: CCS
Training Course: "Fostering Core Leaders of Agricultural Cooperatives"FY2011	
PJ / AP: Capacity building of Agricultural Co-operatives in Ayeyarwaddy Region.	

- Since the training course I attended was conducted in November 2011, action plan has not been implemented. The report on the experience gained in the training course was made to CCS and other 20 organizations including primary cooperative and federations.
- Good knowledge and experience were gained from the training course. Special interest in the observation of Japanese agriculture was “mechanized agriculture”. In Aywardi, rice producing area, as the target area in the action plan, mechanization has been gradually made. However, in Myanmar as entire country, it would be very difficult to promote mechanization due to small-scale farm management. (Ayawardi area produces about 30% of rice in Myanmar)

(2)Needs for the ICA Training Courses expressed by the Ex-participants

- Training program exclusively designed for the CCS participants by IDACA on the subject of micro-finance and agricultural

- cooperative (from Mr. Aung Kyaw Tun)
- Training program for young employees of the cooperatives (from Ms. Htwe Htwe Aung)
- Training program to contribute to reduction of poverty (from Ms. Aye Aye Nyein)
- Training program on management of direct sale shop and effective display of products in the shops (from Mr. Maung Maung The Lwin)
- Training program on farming technology to be easily adopted by farmers in Myanmar as it would be very difficult to introduce large-scale machinery in Myanmar as JAs have (from Kaing Nway Oo)
- Training program on leadership and empowerment of rural women (from Ms. Ohnmar Win)
- Training program on quality management, safety and processing. (from Ms. Khin Moh Moh)
- More time needed for each specific subject in the lectures and in the field visits. (from Ms. May Thu Aung)



3) Hearing on Visit

(1) Central Cooperative Society (CCS)

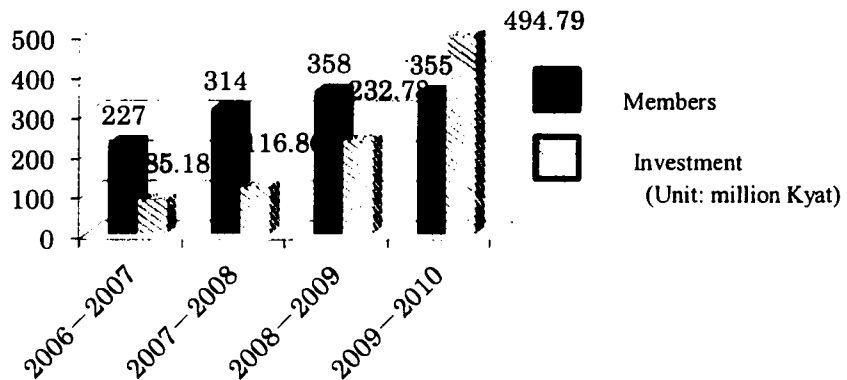


Meeting with President, who is one of ex-participants of IDACA.

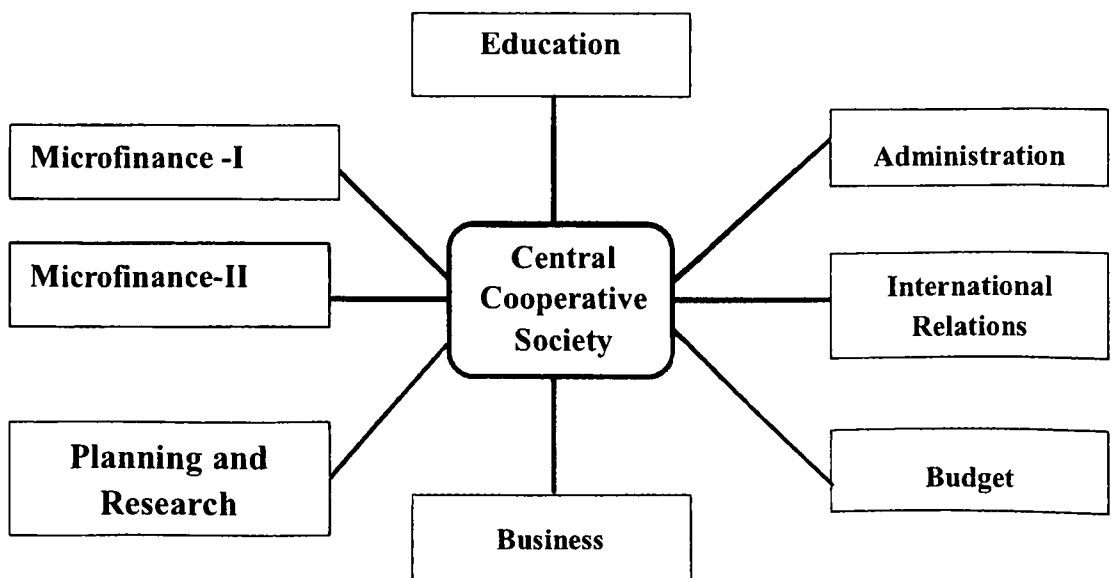
[Outline]

- CCS is apex organization in the cooperative movement of Myanmar
- Number of Member Organizations
 - Member Organizations as Unions in States or Divisions under CCS: 20 (at tertiary level)
 - Member Organizations as Federations under Unions in State and Division: 335 (at secondary level)
 - Representatives from primary cooperatives:200
 - >>> Committee to be organized with 55 representatives out of 200
 - >>> Board of directors by 35 directors and 3 auditors to be elected from the committee.
- Number of the employees of CCS is basically set as 176. However, the actual number has not reached to it. Senior employees are originally once-retired from Department of Cooperatives of the central government who are well-experienced on the cooperative issues.
- Invested Capital

Total investment to CCS is 494 million 70 thousands Kyat. The share capital dividend has been paid since the business year of 2005-2006.



- Organization and Business



- **Education Activities**

- Education programs for the employees at all levels
<Subject> Training courses on Business Management, Business (short-term), Business Management for Managers, Micro-financing Business, etc. were conducted from 2007 to 2010.
- The library located in the main building of CCS was renovated for better communication and network operation, which has been expected to contribute to better education to the employees. Monthly bulletin published now will also be renewed as periodical.

- **International Relations**

- The officials and staff of CCS have attended in the programs arranged by ICA and ICA-AP. The chairman also attended Ministerial Conference on Cooperatives held in Kuala Lumpur, Malaysia in 2007. A number of staff of CCS were sent to the regional forum on cooperatives, workshops, seminars, etc.
- CCS has also made much use of the opportunities for the employees to participate in the ICA-AP's training courses jointly conducted with IDACA in Japan.

[Business]

- The main business activities of CCS are import-export business and financial assistance as micro-credit financing to cooperatives.

- **Import-Export Business**

The value of export in the business year 2009 to 2010 was 25 million US dollars. CCS participated in a trade fair with wood sculptures.

- **Micro-financing business** is a short-term loan of small amount with low interest rate for promotion of cooperatives. CCS encourages people to organize Micro-financing Institution as the first step.



Hearing from an official and general manager of CCS

The Micro-financing institution (MFI) is expected to develop into Micro-credit cooperative.

- Before starting micro-financing business, CCS got cooperation from an international organization, Asian Confederation of Credit Unions (ACCU). The nation-wide training program was arranged with ACCU on micro-financing by credit cooperative. CCS also made agreement with Credit Union Foundation Australia (CUFA) for cooperation in promoting micro-financing business.
- Since cooperatives were organized in Myanmar, financial

service or credit business has been conducted, excepting micro-financing business due to strict regulations of the government. Later CCS finally got permission for the business to start the business by offering lower interest rates than other micro-financing companies.

- First MFI was organized on September 1, 2007.
- The purposes for the business
 - To secure access to finance for welfare service and coping with the problem related to education for low-income families.
 - To cultivate habits of thrifty and saving
 - To encourage those low-income families to promote self-help and to strengthen unity in the community
- After MFI is organized and get official permission from the central government (Department of Cooperatives), CCS staff-in-charge of the business give the orientation to the Institution. Then seed money is arranged before 60-day loan starts.

[Seed money as preparatory fund for new business and project]
CCS supplies seed money of 1.5 million kyat to a MFI to start its business



When the business goes well, another 1.5 million kyat is supplied

- MFI is obliged to submit its business reports weekly and monthly to CCS, while CCS sends staff for extension of the business to MFI to check and give guidance, if necessary.
- When it do the business for one year to show good performance, MFI is reorganized into a cooperative according to 109 Cooperative Act.
- For smooth operation of the micro-credit business, CCS prepare “Micro-credit Manual”, “Model Article”, “Accounting Forms”, etc. And a monthly magazine entitled “welfare seed journal”
- The situation as of August 31, 2011
There have been 66 micro-credit business entities established in 88 townships under 9 divisions. The number of the members in the entities has exceeded 6,000 who got favorable loan with lower interest rates for promotion of their business that is expected to contribute to increase of income for better living.

Central Co-operative Society Ltd.,
Yangon, Myanmar

MICROCREDIT MANUAL

12 March, 2010

Microcredit Manual

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Microcredit business manual prepared by CCS

[Model Case]

	Initial Stage	After One year
Loan Receipt	50 members	664 members
Loan Disbursement	1.5 million kyats	112.8 million kyats
Savings	4200 kyats	12.80 million kyats
Loan Loss Risk Fund	2% of loan	2.26 million kyats
Total Income	-	6.15 million kyats
Total Expenses	-	3.37 million kyats
Net Profit	-	2.78 million kyats

[The Performance of Microfinance as of Oct.31, 2010]

Unit: Kyats million

Particular	Townships	MFI's	Seed Money	Members	Loans	Loan Outstanding	Member Fee	Savings	Profit and Loss
Central Coop. Society Microcredit Institutions	50	73	185.48	34,371	7,504.91	821.41	51.53	960.47	171.05
Microcredit Coop. Ltd.	33	37	182.64	20,655	4,047.51	739.72	*2.08	984.43	89.84
Sub-total	83	110	368.12	55,026	11,552.42	1,561.13	53.61	1,944.90	230.89
Microcredit by other Societies with CCS seed money	9	9	19.10	2,165	653.40	70.00	-	24.50	7.46
Microcredit by other Coop. with own seed money	8	9	8.45	788	155.64	10.91	0.12	10.14	4.95
Sub-total	17	18	27.55	2,953	809.04	80.91	0.12	34.64	12.41
Grand Total	100	128	395.67	57,979	12,361.46	1,642.04	53.73	1,979.54	243.30

[Successful Cases]

■ Mushroom Cultivation



➤ A couple doing farming in Shwe Bo Township had three children. Eldest son was attending Defense Service Academy, the second son in Defense Service Technological Academy and the last one, daughter, in Shwe Bo University. Education expenses for the three children are too much. So it was not easy for the couple to cover the expenses only with the farm income. And they decided to get loans by submitting their land (2 acre and 3 acre respectively) to the financial institution as collateral, But their daughter gave up the idea for going to the post-graduate course.

➤ Later on February 1 in 2011, they became the members of a micro-credit financing group to get the first seed money of 3,000 kyat. They got another two 45,000 kyat loans after that. In farming, mushroom cultivation became the primary source of income, and they said they would continue it. So they got another loan to attain 4-fold increase in the production. As a result, they could secure sufficient income every ten-day.

➤ Even though they had debt from the loans, they could pay back as scheduled. The loans could surely contribute to better living.

■ Dairy Farming



➤ A two-year old member of Tat Lan Micro-credit Cooperative breed dairy cows. And he also cultivated watercress with his wife. He had cultivated rice before.

➤ The couple had two daughters. Eldest one was 6th grader in a elementary school and the second one was only three years old. It was very hard for the couple to take care of the children, do housekeeping and manage care of cows and cultivation of watercress so that they could not take holidays.

➤ Earlier they sold their land in order to procure money and had experience that they could not have their house for living. However, after joining the cooperative, their living condition improved. Recently they purchased a land and a house. So they would not need them anymore. They also could find the time to enjoy joining the cooperative. They got the first loan of 45,000 kyat by forming a 5-member group. Now they can get 200,000 kyat as a fruit of their unity and efforts.

➤ Before becoming the member of the cooperative, they had financial difficulties. Now they don't have such difficulties as they can get loan

smoothly from the cooperative. They don't have to worry about the fund for living.

- They could make investment in their business by loans extended from the cooperative. Their dairy farming improved and their income increased. They also increased savings by practicing daily saving to the cooperative. This system surely contributes to living with sufficient income and security of life. According to their future plan, the cultivation scale of watercress will be increased. They believe they can make their dreams come true as long as the cooperative exists. By practicing planned repayment of their loans, they are encourage to work more and more, not becoming lazy. They don't have to repay the loans at one time, but do it little by little .

[Others]

- The number of employees in CCS is 130. (about a half of them are the age of 60 and over. So one of general manager stressed necessity to have younger employees for CCS. He also said that the young should go abroad to widen their views. The salary of CCS is rather attractive. It can stand comparison with the other private companies
- Even though cooperative organizations have still given some negative image to the people due to their experience in the time of socialism, there has shown changes. However, the government is not positive toward the cooperative movement. In the past a project to change cultivation of illegal poppy to “Soba” was implemented in cooperation with Japan, and the member organizations of Japan agricultural cooperatives (JA) got much involvement in the project. However, then government did not believe that cooperative organizations had much contribution to this kind of project. CCS had hard times to get the government understand the roles played by the cooperative organizations.
- CCS have plan to have various programs to promote understanding on the cooperative movement as this year is the International Year of Cooperatives
- Change in the situation of microcredit business of CCS
 - Up to November in 2011, CCS could dominate the business by getting special permission from the government. However, in December 2011 the law related to be business was revised so that other private financial institutions could also go into the business easily. The year of 2012 will be the year of competition for CCS.

[Note]

- Until four years ago CCS procured the fund from other banks.
- CCS is apex not only for agricultural sector but also other sectors. Therefore, the loans extended by CCS are not limited to agricultural sector.

(2) Cooperative Bank (CB Bank)

① Background

- The bank was first established as private and non-public bank on August 21 in 1992. Later that was re-organized, getting permission from the government, for getting more function as public bank. In 2004 the bank was changed to commercial and investment bank as it got permission from Central Bank of Myanmar. The new bank in the name of cooperative bank started its operation on June 15, 2004.



Hearing from the officials and manager of CB Bank

(Remarks) In Myanmar there are three kinds of bank: State owned Bank, private banks (19), public bank (24). Private banks have now operated like semi-government banks where corruptions and un-transparent flow of money are often observed.



Inside CB Bank

② Organization

- Board of directors: Chairman (1), Vice-chairman (2), Directors (11)
- Business committee: business management / human resource committee, credit and asset management committee.
- Domestic branch (25) and Correspondence banks in overseas located in Bangkok, Kuala Lumpur and Hong Kong. (Plan to have a correspondence bank in Singapore)

③ Share Investment

- 10,000 kyats per share/ 3,000 investors.

- ④ First ATM was set up in Myanmar by CB Bank, and now there are 41 locations for ATM in the country. Plan to set up ATM in

shopping mall, etc.

- ⑤CB Bank extends loans not for individual farmer, but for agricultural cooperatives and other public banks. Loans for individual farmers are available through the government- owned agricultural banks.

(3) Microfinance Co-operative in Insein Township, Yangon Region

①Establishment: 2008

(Remarks)

There are about 70 microfinance co-operatives in 50 townships of Yangon region.

②Division: Insein Township

③Number of directors:5 (4female directors included) with 4-year term
Number of employees: 5

④Number of members: 2,173(20% of them are peddlers. No farmers included)

⑤Share Investment: 5,000 kyats per share

⑥Type of loans

- 60-day loan: 45,000 kyats at max. for the first application.
Increased to 60,000 kyats after completion of repayment of the first loan.
- 75-day loan: 90,000 kyats max.
Increased to 150,000 kyats and to 300,000 kyats after completion of repayment of the previous loan
- Use of loans is more for investment in business, medical expenses, education, etc.
- When a member of the cooperative wants to apply for a loan, he or she should form a 5-member group. That means that repayment of the loan is on collective responsibility, which that the members of the group should be those who live in one area. Repayment ratio is very high. Interest rate:2.5%
- The member is obliged to have savings (compulsory and voluntary) in accordance with the loan he or she gets. Interest rate for voluntary saving is 1.5%.

⑦ Business Results

- Business Income: 94,730,000 kyats
- Expenses: 68,780,000 kyats
- Net Profit: 25,650,000 kyats

(4) Golden Plain Agricultural Products Cooperative Society ltd.

①Establishment: On December 8, 2004. “Agri Business Consultants Group” or “ABC” established by retired three professors from a university of agriculture was forerunner.

- Cooperative of agricultural consultants.
- The cooperative also acts as a member of “Food Security Working

Group” which is a network organization established by the domestic and overseas NGOs.

② Member: 30 agricultural consultants (most of them are graduates of agriculture-related universities.

③ Operation area: Whole country

④ Business

- Trainings to extension workers, projects to be jointly implemented with NGOs and the government organizations.

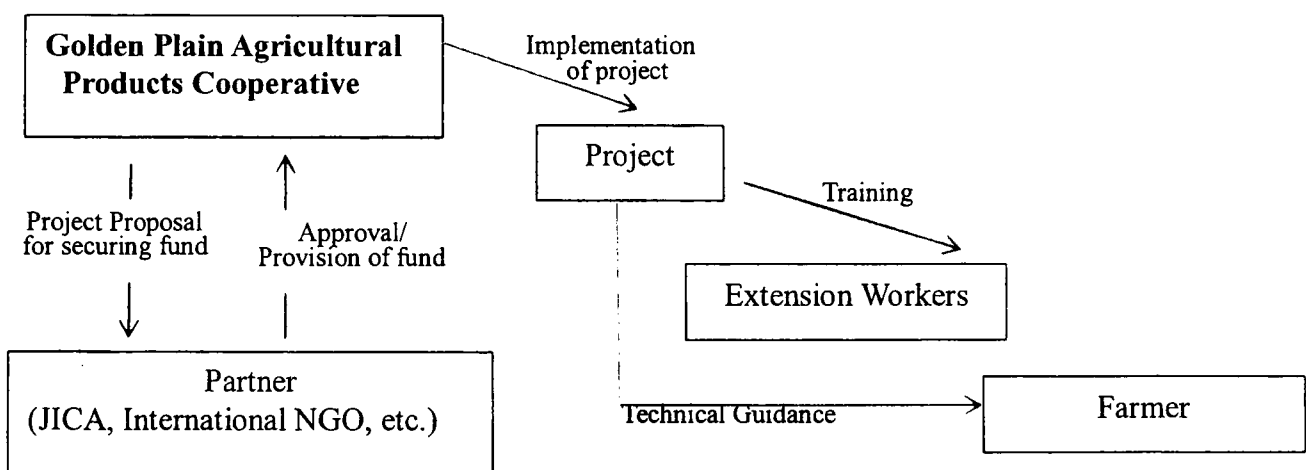
[Field]

- Training on Business management in agriculture, livestock farming, Food Processing and small-scale business
- Consulting on agriculture and livestock farming
- Construction of infrastructure (school building, community-based multi-purpose hall, etc.)
- Survey, Evaluation, Monitoring
- Development and preparation of materials for training programs
- Implementation of projects funded by the government organizations, international NGOs, local NGOs, etc

- The income as reward for completion of projects commissioned by NGOs and the government organizations is about 70% of the total income.

- 250 training programs were conducted for the past 7 years. (2 to 3 projects were implemented in 2011)

- They as the name of “ABC” dispatched Agricultural extension workers with fund provided by UNDP to 20 townships in Shan, Dry Zone, Delta.

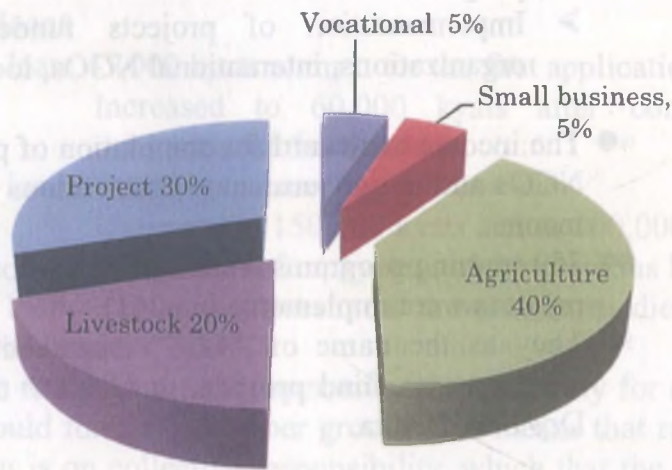


- They also involved in the projects including a pilot project of survey and training for livestock promotion, the environment conservation and better living in the wake of a large-scale disaster caused by Cyclone Nargis in May, 2008.
- For Pauk Taw Township in Rakhine Region, Giri, which was damaged by the natural disaster, they participated as a partner organization for the activities called “Save the Children”. And they joined “REVEAL” project that is implemented by a consortium led by Help Age International.

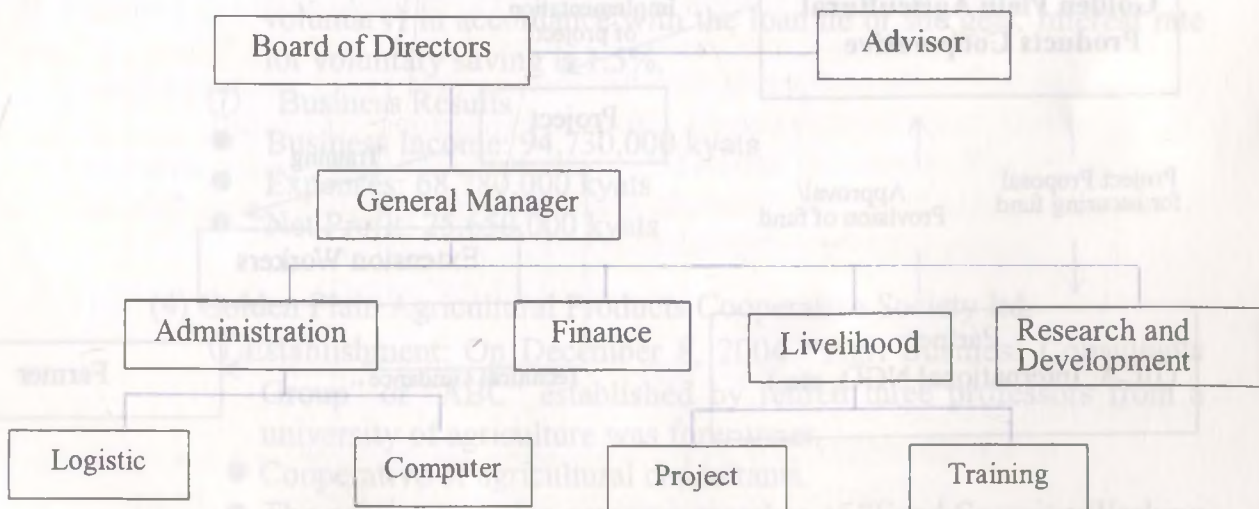
[Remarks]

REVEAL: Reducing Economic Vulnerability through Equitable/ Inclusive Approach to Livelihood

[Ratio of Trainings and Projects]



[Organization Chart]





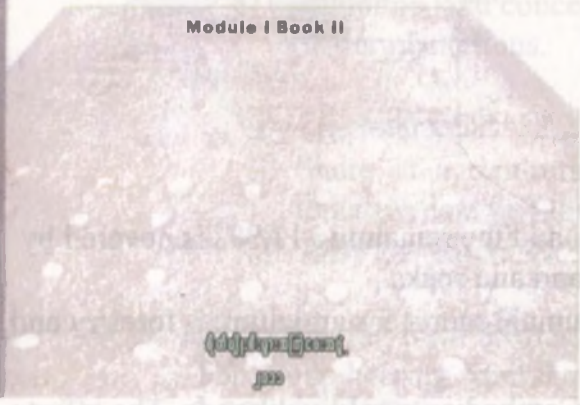
REVEAL (Reducing Economic Vulnerability through an Equitable/ Inclusive Approach to Livelihoods) Project

မြောက်-ဗီယက် ဝယ်လ်လုပ်ရန် အကူအညီ
ပဲနီထုတ်လုပ်ခြင်းဆိုင်ရာ အခြေခံကျမ်း

Beginners' Manual for High Quality Rice Seed Production

ပဲနီထုတ်လုပ်ခြင်း အခြေခံကျမ်း
အပိုင်း ၁၊ စာအုပ်အမှတ် ၁

Module 1 Book II



မြောက်-ဗီယက် ဝယ်လ်လုပ်ရန် အကူအညီ ပေးအပ်သည့် အစီအစဉ်အောက်တွင် အထွတ်အမြတ် ရရှိစေရန် ရည်ရွယ်ချက်ဖြင့် ဝယ်လ်လုပ်ရေး အခြေခံကျမ်းကို ရေးသားခဲ့ပါသည်။
 The Project for Preservation of Farming Area for Upland Rehabilitation of Agricultural Production and Rural Life in Areas Affected by Cyclone Nargis in the Republic of the Union of Myanmar

Technical guidance manual prepared by the cooperative

-64-



စတုရန်းပင်စိုက်ပျိုးရေး
ဟင်းသီးဟင်းရွက် စိုက်ပျိုးထုတ်လုပ်ရေး
ထုတ်လုပ်ရေးစာတမ်း



မြောက်-ဗီယက် ဝယ်လ်လုပ်ရန် အကူအညီ ပေးအပ်သည့် အစီအစဉ်အောက်တွင် အထွတ်အမြတ် ရရှိစေရန် ရည်ရွယ်ချက်ဖြင့် ဝယ်လ်လုပ်ရေး အခြေခံကျမ်းကို ရေးသားခဲ့ပါသည်။
 The Project for Preservation of Farming Area for Upland Rehabilitation of Agricultural Production and Rural Life in Areas Affected by Cyclone Nargis in the Republic of the Union of Myanmar

2. Survey and Guidance in Cambodia

1) Basic Information

(2) Population

Cambodia has 13,395,682 population in 2008 compare to 1998 has 11,437,656, so annual growth rate 1.58%. In the rural area has 10,781,655 populations (80%), has 2,320,187 households.

(3) Land

The total land areas is 181,035 km² of which forest accounts for 56.7%, agriculture is 31.5%

approximately 5,555,000 ha, and the remaining 11.8% is covered by the shrubs, urban areas, wetland and rocks.,

(4) Agricultural Production (the annual report for agriculture, forestry and fisheries 2009:2010)

- ① Rice is the main crop for Cambodian rural livelihoods. The efforts were strongly made by MAFF under clear direction from RGC with full supports from all concerned institutions and local authorities as well as development partners. This achievement is also obtained from the efforts made by famers themselves. Therefore, the agricultural production, especially rice was greatly achieved. The cultivated area in 2009 was increased to 2,719,080 ha compare to 2,443,530 ha in 2005. In 2009 rice harvested area was 2,674,603 ha, rice yield 2.836 t/ha and production 7,585,870 ton.
- ② For cassava cultivated area in 2009 was increased to 160,326 ha compare to 16,279 ha in 2000. In 2009 cassava production was 3,497,306 ton
- ③ For maize cultivated area in 2009 was increased to 221,287 ha compare to 71,462 ha in 2000. In 2009 maize production was 924,026 ton.
- ④ For mung bean cultivated area in 2009 was increased to 49,599 ha compare to 24,991 ha in 2000. In 2009 mung bean production was 44,614 ton.
- ⑤ For soybean cultivated area in 2009 was slightly increased to 96,388 ha compare to 33,256 ha in 2000. In 2009 soybean production was 136,651 ton
- ⑥ Livestock production is gradually developed, especially cattle, buffalo and poultry production. In 2008 cattle and buffaloes



population was 4.20 million heads and reached 4.32 million heads in 2009 (increased 2.67%). At the same time, poultry population increased by 16.92% to 16.92 million heads to 20.20 million heads. In contrast, the swine population was decreased by 4.20% to 2.21 million heads in 2008 and dropped to 2.12 million heads in 2009

- ⑦ Rubber plantation, in 2009, the total of Cambodian rubber plantation covered on 130,921 ha, an increase of 21.33% compared to that of 2008 (107,900 ha of rubber plantations in 2008). The rubber plantation area includes 45,892 ha of existing agro-industrial rubber plantation, 23,349 ha developed by economic land concessionaries, and 60,680 ha of household rubber plantations.

(5) GDP

- ① The total GDP: 13.2 billion US\$ (as of 2011 estimated by IMF)
 ② Share of agricultural sector in GDP: approx.33% (as of 2011/ tentative data by Government of Cambodia)
 ③ GDP per capita:912 US\$ (as of 2011 estimated by IMF)

2) Group Hearing from Ex-participants

The group hearing from the ex-participants was conducted at 10:00am to 2:00pm on February 9, 2012 at a meeting room of Ministry of Agriculture, Forestry and Fisheries (hereafter called MAFF).

[Number of the Ex-participants for the Hearing: 19]

<u>Training Course</u>	<u>Number of the ex-participants</u>
The Training Course on “Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives” (implemented in FY2008 to FY2010)	2
The Training Course on "Promotion of Sustainable Enterprises for Rural Women" (implemented in FY2008 to FY2010)	3
The Training Course on “Capacity Building for Marketing (implemented in FY2008 to FY2010)	9
The Training Course on "Fostering Core Leaders of Agricultural Cooperatives” (First Course implemented in FY2011)	2
The Training course on "Revitalization of Local Community by Rural Women" (implemented in FY2011)	2
The Training Course on "Quality & Safety Management of Farm Products" (implemented in FY2011)	1



(2) Contents

① Name: Mr. Ham Phalla	Organization: Farmers Organization Office
Training Course: The Training Course on "Capacity Building for Marketing FY 2009	
PJ / AP: (Not required in the training course)	

- Upon returning from Japan I made a report on the training at my office (MAFF). The report was also done at a meeting with leaders of agricultural cooperatives. The comment I got at MAFF was that learning on agricultural marketing is important, and that the idea of joint shipment should be studied more. I strongly feel that knowledge and information gained from the training are important for both of farmers and agricultural cooperatives. Commissioned marketing business system is also important.
- Action plan was not required in the training. And I disseminated the concept of agricultural marketing learned in the training to the people concerned.
- The experience gained in the training was disseminated through the extension offices at each administrative level.

[Remarks]

In Cambodia each province has the department of agricultural extension. And the department dispatches extension workers. They encourage farmers to form a cooperative unit (with 2 to 3 farmers) for guidance on bookkeeping, marketing and leadership.

② Name: Ms. Sar Rene	Organization: Dept. of Agriculture, Sten Reap Province
Training Course: The Training course on "Revitalization of Local Community by Rural Women"FY2011	
PJ / AP: Establishment and strengthening of Agricultural Cooperatives in Sten Reap Province.	

- The action plan was made for organizing women farmers for vegetable production, which is expected to be a cooperative). At present there are no cooperative organized and individual farmers compete with each other in marketing. So I developed the plan, considering that to organize farmers into a cooperative would be better to get more merits.
- Implementation of the plan has not progressed. Now I manage to secure assistance (training) from CADF, local NGO. And there also has problem of lack of water supply so that small-scale cultivation like kitchen garden could be the first step The plan includes organizing farmers group in 11 districts (one group for one district) and has target of production of 10 kinds of vegetables.
- Organizing farmers has progressed especially for rice production. So the plan aims at additional income for farmers by starting cultivation of vegetables.

③ Name: Ms. Roath Mulika Mulika	Organization: Dept. of Agricultural Extension
Training Course: The Training course on "Revitalization of Local Community by Rural Women"FY2011	
PJ / AP: To promote the economic condition of women farmers' production through raising their skill on how to calculate their agriculture input cost	

- Action plan has not been implemented yet due to much time needed to clear the budget issue.
- The report on the training was report to MAFF and the officials were much interested in that content. And "Agriculture Magazine" carried an article on the training.



The ICA training course is introduced in "Agricultural Magazine"

④ Name: Ms. Siea Kim Nay	Organization: PDA BTD
Training Course: The Training Course on “Capacity Building for Marketing FY2008	
PJ / AP:(Not required in the training course)	

- The participant has been engaged in the agricultural technical guidance in Battambang province which is the second largest province in the country. A JICA project is now under way.
- The action plan for “Increase of productivity of rice” is based on JICA project and has targets of 30 communes.
- The experience gained in the training in Japan reported through a training program designed for farmers. “Field School” as informal discussion-based method was utilized. There were 41 “Field School” programs held . the number of participants in the program was 25 to 30 at average.
- Unfortunately the government budget for the action plan is not expected (due to time restriction). So it is necessary to depend on NGO (in this case, JICA).



⑤ Name: Mr. Diep Piseth	Organization: Provincial Dept. of Agriculture, Preah Vihear Province
Training Course: The Training Course on “Quality & Safety Management of Farm Products"FY2011	
PJ / AP: To improve legume production tech. for agri.cooperative members in Preah Vehear Province	

- After returning from Japan I conducted a survey for two months to find that the approach for selling agricultural products was different from Japan. Lao farmer really wants to sell his or her products as “individual farmer”. Studying a marketing system practiced in Japan, I think that organizing cooperative should be the first priority. In my observation Lao farmers generally want to join agricultural cooperative.
- In the area which I am in charge of, improvement of quality of soybeans and cassava has been aimed at. And one NGO has now implemented a project for development of rural communities. The way to implement the project is rather by individual approach in the communities as cooperatives in the communities are weak as means of promoting the project.

⑥ Name: Mr. Ngt Sokuntea	Organization: Government official, Kratie Province
Training Course: The Training Course on “Capacity Building for Marketing FY2009	
PJ / AP:(Not required in the training course)	

- In the action plan supply system for production materials has been studied. While this plan has a merit as it is not subject to taxation, there is no the government subsidy, which may increase burden on farmers

[Remarks]

No government assistance to farmers as they use fertilizers which are not subject to taxation in Cambodia

- MAFF has now studied establishment of an organization like a business federation. Therefore, an article for establishment of that kind of federation was added in the revised cooperative law.

⑦ Name: Mr. Chelchen	Organization: Provincial Dept. of Agriculture
Training Course: The Training Course on “Capacity Building for Marketing FY2010	
PJ / AP:(Not required in the training course)	

- Reporting on the training course was made to senior staff and others including those in charge of promotion of agricultural cooperatives.

- Reaction to the report

People at an agricultural cooperative, after hearing the report, showed keen interest in marketing system in Japan. In Cambodia, unfortunately, the efficiency in marketing business by agricultural cooperatives is poor, and most of the farmers as the members of 37 existing agricultural cooperatives sell their products by themselves, not through their cooperatives. So they cannot negotiate with



merchants in transaction of the products and sell them at lower price

- And the cooperatives have no facilities necessary used after harvest such as silo and storage. They also have no knowledge about the post-harvest treatment.
- Three(3)-tier system adopted originally in Japan is really informative in developing the idea on how the business of the cooperatives should

be supported.

⑧ Name: Mr. Channarith Pech	Organization: Agricultural Extension Office
Training Course: The Training Course on "Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives" FY2010	
PJ / AP: Rice Seed Variety Production in Bos Leave ler Agricultural Cooperative	

- I made a report on the training course and explained about my project proposal at my office.
- The project proposal has been treated as priority subject. However, the budget required for the project (US\$ 6,300) has not been secured. The project could be launched as soon as the budget is secured.
- Local NGOs could be the source of the budget. Even though I got contact with 7 local NGOs, no positive reply has been made.

⑨ Name: Mr. Saindona Chea	Organization: Department of Agricultural Extension
Training Course: The Training Course on "Capacity Building for Marketing FY2010	
PJ / AP: (Not required in the training course)	

- I made a report on the training to my office and to the farmers living in an area I am in charge of.
- They showed keen interest in the Japanese agricultural cooperative system and farmers market. Small-scale farmers market could be realized in my country. And they consider marketing business by organizational approach in a form of agricultural cooperative, rather than individual, is more important.

⑩ Name: Ms. Pov Sinath	Organization: Agricultural Extension Office
Training Course: The Training Course on "Fostering Core Leaders of agricultural Cooperatives" FY2011	
PJ / AP: Strengthening Institution Capacity of Agricultural Cooperatives in Prey Veng Province, Cambodia.	

- Action plan related to education to the officials and the employees of agricultural cooperatives has not implemented yet due to no budget secured.
- Useful subjects in the training in Japan are leadership and marketing.
- Most difficult part in promoting the cooperative movement is how to



secure and utilize human resources.

⑪ Name: Mr. Chantha Kim	Organization: Chief of Agriculture Extension Office, Kampong Cham Province.
Training Course: The Training Course on "Fostering Core Leaders of agricultural Cooperatives"FY2011	
PJ / AP: To strengthen agricultural cooperatives through capacity building, crop productivity and business promotion in Kampong Cham Province	

- There has been still negative image about cooperatives among farmers in Cambodia as they have experience of "genocide" in the past.
- As the legal framework was set, they have gradually understood the merits from the cooperative system, and many of them have expectation on promotion of the cooperatives.
- The first step should be to let the farmers understand the concept of cooperative and further steps cannot be taken before they understand the concept. The concept should include "Seven (7) principles of cooperative". The second step will be setting of legal framework.
- Whether a farmer joins a cooperative or not should be decided by the farmer oneself, and the government be in the position of support.
- At present more than 100 NGOs have promoted so called community-based Organization or CBO on one hand, there also has been a movement for promotion of cooperatives on the other hand. So the farmers have been confused.
- The law related to agricultural cooperative in Cambodia will be Royal Decree up to 2013, and after 2014 a new legal framework will be studied.

⑫ Name: Mr. Ty Keang	Organization: Vice Chief of Planning, finance and International Cooperation
Training Course: The Training Course on "Capacity Building for Marketing FY2008	
PJ / AP: (Not required in the training course)	

- The report on the training was made in the discussion and the workshops of the extension workers and farmers. The number of the participants (the extension workers and farmers) was 2000 in 7 provinces.

⑬ Name: Mr. Ponh Qudan	Organization: Chief of Agricultural Extension, Department of Agricultural Extension
Training Course: The Training Course on “Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives” FY2008	
PJ / AP: Economic Re-launch of the North-West Provinces of Cambodia	

- The project proposal was for the farmers groups in 30 villages. Each group has 15 farmer members, and the total number of the farmers was 450. Since the post-harvest loss in Cambodia exceeds 30% of the harvested amount, the post-harvest treatment observed in Japan was very useful in the training of the project.
- The project has been completed with some changes in the middle of implementation. The royal decree initially stipulated that the number of member farmers in a farmers group should be 30, but the number was changed later from 30 to 15. Disseminating the knowledge and experience gained from the ICA training course, I could re-organize 3 farmers group into agricultural cooperatives. In the near future another two (2) agricultural cooperatives will be expected to come, for which assistance from NGOs would be needed.

⑭ Name: Mr. Sameng Keomonine	Organization: Deputy Director of Agricultural Extension, Department of Agricultural Extension
Training Course: The Training Course on “Capacity Building for Marketing FY2008	
PJ / AP: (Not required in the course)	

- As report on the ICA training course, I explained especially about the “difference between cooperative and enterprise” and “importance of improvement of quality”. 100 farmers attended in the report.
- At present I am engaged in making legal framework of agricultural cooperatives and studying marketing system of agricultural cooperative. Conducting hearings with leaders of the farmers, I discussed a plan of the group activities for feedback to the farmers. And the training program for leaders is also planned at the head office. “Model Farmers Contest” will be arranged as annual event.

⑮ Name: Ms. Hou Sopor	Organization: Vice Chief of Human Resource Development, Department of Agricultural Extension
Training Course: The Training Course on "Promotion of Sustainable Enterprises for Rural Women"FY2009	

- The action plan has been still in preparation for implementation due to difficulty in securing the budget.
- A lot of cassava is produced especially in Battambang province,

Cambodia, and dried cassava is exported to China. So different approach for processing cassava is needed, and the business should be promoted by women's group from selected provinces. I had experience of leaning cassava processing in China.

[Remarks]

Cassava producing province: Battambang, Pailim, Banteay, Meanchey, Oddar Meanchey, Preah Virea, Ratanak Kiri, Kratie, Modul Kiri, Kampong Cham

⑩ Name: Ms. Yos Rasmey	Organization: Staff of Planning and International Cooperation Affairs Department
Training Course: The Training course on "Revitalization of Local Community by Rural Women"FY2011	
PJ / AP: Establishment and strengthening of Women Agricultural Cooperatives in Sten Reap Province.	

- The action plan is the same as the one by Ms.Rene. The report on the ICA training was made and the action plan explained after returning home.
- And I plan to present the report to the event for establishment of an agricultural cooperative in Battambang in March, 2012.



⑪ Name: Ms. Top Huy Bonith	Organization: Officer of Department of Agricultural Extension
Training Course: The Training Course on "Promotion of Sustainable Enterprises for Rural Women"FY2009	
PJ / AP: To improve technical skills on food processing for rural women community	

- The action plan (Green pepper processing for pickles) has not been launched yet due to difficulty in securing budget. I will present the report on the ICA training course at the coming general meetings of agricultural cooperatives to be held in four (4) provinces.
- Comment from senior staff said that she gets more positive in expressing opinions in the office.

⑫ Name: Ms. Von Phala	Organization: Farmer Organization Office
Training Course: The Training Course on "Capacity Building for Marketing FY2010	
PJ / AP: (Not required in the training)	

- I reported the ICA training course to my boss and explained to him that applicable ideas gained from the training course would be the concept of “one for all, all for one” and direct sales business system. It would be difficult to adopt Japanese-type wholesale market system in Cambodia. On organizational system, I strongly feel it necessary to have a business federation.
- The report I submitted to my boss attracted attention of the Minister of MAFF and I got comments from him.
- The report was also presented to a university.
- Training program for “Marketing” is planned for presentation on successful cases of agricultural cooperatives in Japan. However, the budget for the program has not been secured.

①9 Name: Mr. Minea Mao	Organization: Vice Chief of Farmer Organization Office, Department of Agriculture
Training Course: The Training Course on “Capacity Building for Marketing FY2008	
PJ / AP: (Not required in the training)	

- I presented a report on the ICA training course in my office, and later I got the opportunity to visit to some other local towns to explain especially about the importance of marketing (the way for selling the products at a higher price). As to cassava production and marketing subject raised earlier in this hearing, if all the provinces produce and sell cassava, the prices will fall. This kind of topic like market mechanism was also presented as part of the report.
- Some agricultural cooperative try to establish their own markets. However, due to financial difficulty, many of the cases have not been realized.

[Comments from ICA-AP and IDACA]

■ ICA-AP

- Importance of education for farmers as members of agricultural cooperative, the officials/the employees of agricultural cooperatives
- Improvement of communication ability in English is needed for participation in the ICA training courses.

■ IDACA

- The common and big obstacle for implementation of the action plan or the project proposals is lack of fund. The scale of the plan or the project should be controlled under limited fund. Better to check and re-make the plan or the project which could be implemented by resources available. And education is very important and better to establish a system to have education activities in a rather small scale and continuously. Education for farmers is of most important.

3) Hearing on Visit

(1) Dang Tung Agricultural Cooperative in Kampot Province

Mr. Sophal, who participated in the Training Course on Capacity Building for Marketing (2nd course), is a director of the cooperative. For the visit Mr. Khen Ponna, who also participated in the same course as Mr. Sophal, chief of the agricultural extension center of the province, took us around and acted as a interpreter.



① Organization

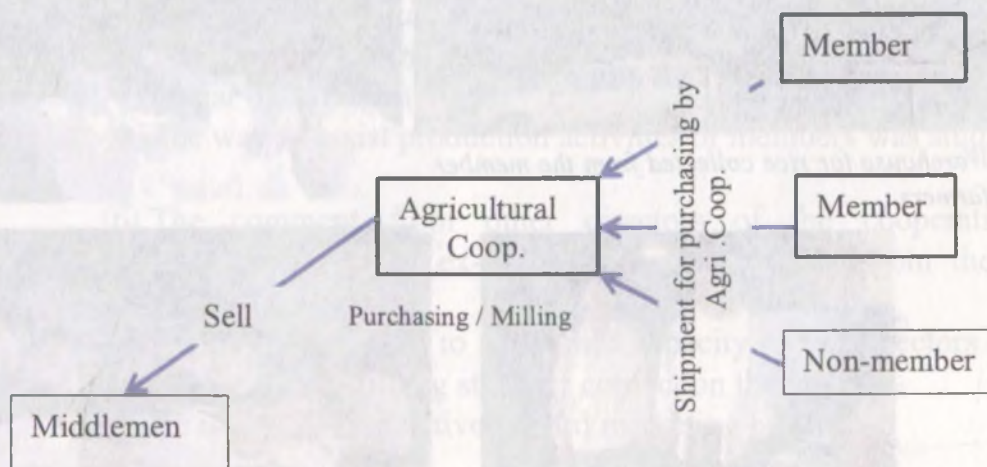
- The cooperative was established with 50 members on June 3 in 2009. At present the number decreased to 43 because those living in the distance from the cooperative facilities had difficulty in communication and making access to the cooperative and left.
- The operation area of the cooperatives covers five(5) villages.
- The number of the directors is eight (8) and their average age is 44 years old. Six (6) of them attended the hearing.
- Share Investement: 43 shares invested

>>> Real 4,300,000 =US\$1,075

(1 share=Real 100,000 / US\$ 1=Real 4,000)

② Business

- Collection and marketing of rice (three to four different varieties) including milling.
- Main business is credit business (loan)



- The purchasing price by the cooperative is higher than middlemen.
- The cooperative purchase rice not only from the member farmers but also from non-member farmers. The purchasing price by the cooperative is 10% higher than that by middlemen. So the members are satisfied with marketing of rice by the cooperative.
- The cooperative, checking the prices of middlemen, gives directions to the farmers for shipment. When middlemen come to the cooperative for purchasing rice, the cooperative select a middlemen with highest price offer. (The purchasing prices of middlemen are checked by the employees of the cooperative over the telephone.)
- When the farmers ship their rice to the cooperative, quality control is practiced by checking variety and moisture content. Rice is actually cracked to check the moisture content. There is no big difference in the prices of rice by variety.
- All the capital of the cooperative is utilized for purchasing rice from the farmers. Some rice purchased from the farmers are stored at the cooperative preparing for falling rice price in the markets. In other season the cooperative manage mainly credit business.
- Middleman for purchasing rice from the cooperative is selected out of several middlemen.
- Quality of rice shipped by the farmers has been improved year by year bug god guidance of the extension workers.
- There are two (2) ways of guidance by the extension workers: one is for individual farmers and the other for focusing on leading farmers representing the farmers.



Warehouse for rice collected from the member farmers



Small-sized rice milling machine in the warehouse



[Credit Business]

- In harvest time all the capital is utilized for purchasing rice from the farmers and selling it to a middleman. The earnings from the business is utilized for extending loans to the members.
 - The interest rate set by the cooperative is 3% for loans.
 - Savings has been promoted by forming village-based “Saving Group” in the operation area. There are seven (7) groups formed in five (5) villages.
- ③ Voices from the Members
- Satisfied with rice marketing business of the cooperative. Before the cooperative was established, I shipped directly to the market by myself. The purchasing prices of the middlemen there was were not stable. Now the cooperative purchase rice at a higher price.
 - Easy to get loans from the cooperative and very helpful. The interest rate by the cooperative is 3%, while other private moneylenders offered 5% before the cooperative was established.
- ④ Most impressive part of the ICA training course (Comment from the ex-participant)
- Rice milling plant, visit to a carrot producing farmer, auction at a wholesale market.
- ⑤ Actions taken after returning from the ICA training course. (Comments from the ex-participant)
- The ideas about agricultural cooperative gained from the training course were explained to the members, which I thought for the unity of the members under the cooperative. And I also stressed the importance of transparency of the management and communication between the cooperative and the members. The members were much encouraged to be engaged more in the cooperative activities.
 - The business plan (the business strategy) was formulated for 5-year business activities.
 - The way to assist production activities of members was studied.
- ⑥ The comment from other directors of the cooperative ~ impression on the ex-participant who returned from the ICA training course
- He started his work to strengthen capacity of the directors of the cooperatives, holding stronger conviction than ever.
 - He is also more positive toward marketing business.
- ⑦ The problems the cooperative has faced

- Lack of capital
- Difficulty in securing transport means
- Milling machine is available, but is small and has limited capacity.
- Lack of production materials

⑧ Others

- “Farmers’ Network in Cambodia” is organized with assistance from CCS, Canadian donor organization, and the ex-participant is involved in the activities and work with the farmers groups in the other areas.



(2) Knach Chor Cooperative (Mr. Mean Chen, ex-participant of the training course on Capacity Building for Marketing 2010-1)

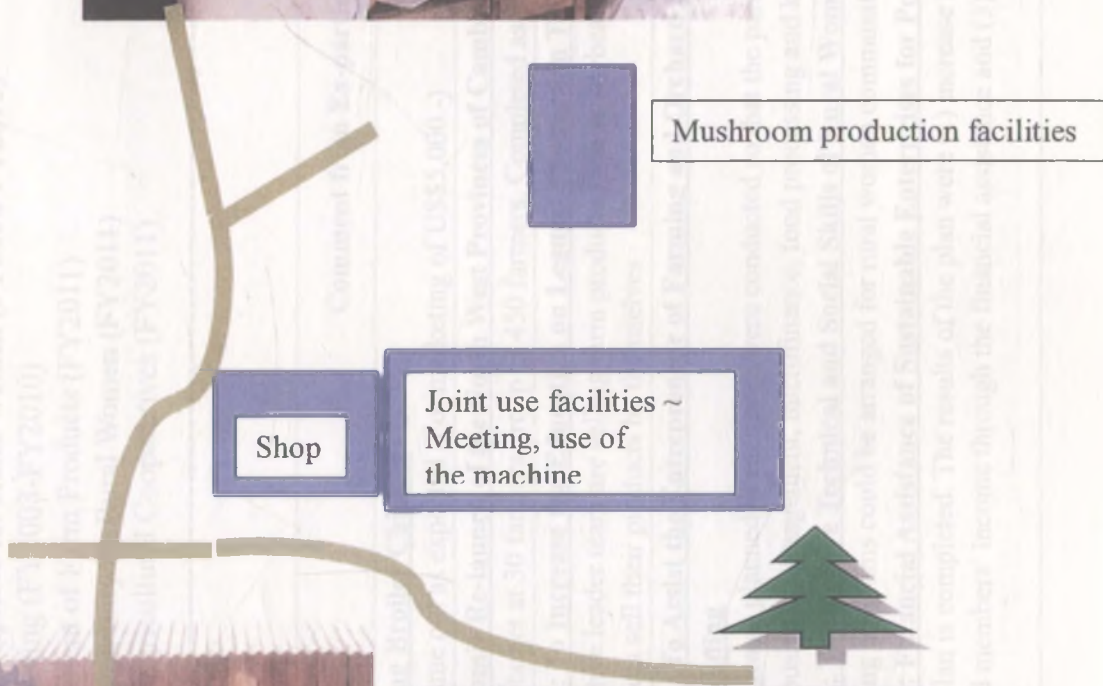


① Organization

- The cooperative was established on June 10, 2008 with 47 farmers (of whom there are 15 female members). The number of the members increased to 57, the female members increased to 20. The operation area is Transap district in Kus commune.
- The facilities
Shop and the multi-purpose/joint use facilities for meeting and working with machinery. The member can use the joint use facilities at any time. In the back of the facilities there is a mushroom cultivation facilities. (The shop has a window-like wide opening in front as a counter to respond to customers). Small-size rice milling machine donated from Japan is also set up there. For use of the machine the member should pay for the fee. The mushroom cultivation facility was established with the ideas brought from the training program in Japan.
- Invested capital in the cooperative: CHR 22 million
(CHR 30,000 = US\$7.5)

② Business

- Credit Business (loans), shop (retailing), mushroom /pig production and marketing
(Mushroom producing farmer also cultivates rice. The number of pig raising farmers is four (4))



Mushroom production facilities

Shop

Joint use facilities ~
Meeting, use of
the machine



③ Voices from the members of the cooperative

- Easier to utilize the cooperative, compared with the other type of group in the past.

V. Summary of Comments from Questionnaires answered by Ex-participants

1) Progress of Project Proposal / Action Plan

Remarks: Abbrev. for the Training Course

EIP: Enhancement of Farmers' Income and Poverty Reduction through Cooperatives (FY2008-FY2010)

PEW: Promotion of Sustainable Enterprises for Rural Women (FY2008-FY2010)

CBM: Capacity Building for Marketing (FY2008-FY2010)

QSM: Quality and Safety Management of Farm Products (FY2011)

RCW: Revitalization of Local Community by Rural Women (FY2011)

CLA: Fostering Core Leaders of Agricultural Cooperatives (FY2011)

(1) "Completed"

Country of Ex-participant	Training Course (Year)	Comment from Ex-participant
Iran	EIP(2009)	<u>Project: Raising Broiler Chicken</u> →The result came out as expected (For marketing of US\$5,000.-)
Cambodia	EIP(2008)	<u>Project: Economic Re-launch of the North West Provinces of Cambodia</u> →Project with target at 30 farmers group of 450 farmers. Completed as planned.
	QSM(2011)	• <u>Action Plan: To Increase the Education on Legume Production Technologies for Agri. Coop. Members</u> →The cooperative leader team are selling farm products such as soybean and cassava collected from the members. Some members sell their products by themselves
Myanmar	PEW (2010) (2009) (2009)	• <u>Action Plan: To Assist the Entrepreneur of Farming and Orchard by Supporting the Agriculture Loans and Capacity Building</u> →Training programs planned at each area were conducted so that the participants could get good knowledge of small-scale business management, microfinance, food processing and kitchen garden
		• <u>Action Plan: To Improve Technical and Social Skills of Rural Women Community</u> →Useful training programs could be arranged for rural women community
		• <u>Action Plan: Financial Assistance of Sustainable Enterprises for Poor Entrepreneurs</u> →The action plan is completed. The results of the plan were (1) increase MFIs Members, especially women, (2) increased members' income through the financial assistance and (3) formed MFI's into Microcredit Cooperative.

- Convenient to buy the production materials even in the rainy day, not going to shops in the distance.
- Helpful to have the joint use facilities. The facilities could also be used for keeping vegetables.
- Efficient in marketing and procuring production materials by the cooperative.
- Use of by products (such as paddy straw) as feed to livestock was proposed to the cooperative. (the idea gained from the training course in Japan)
- The ex-participant gets ready to work on challenging jobs and has a long-term view.
- The ex-participant said, “My viewpoints have changed. The experience gained in the ICA training course has brought me strong confidence and sense of mission. I learned an important spirit, “One for all, all for one”

(2) "In Progress"

Country of Ex-participant	Training Course (Year)	Comment from Ex-participant
India	RCW (2011)	<ul style="list-style-type: none"> • Action Plan: Development Mushroom Women's Group in Trongsa → Women's farmers group formed and the group trained, waiting for the coming season to start marketing
	CLA (2011)	<ul style="list-style-type: none"> • Action Plan: Transforming Village Economy of Uttar Simlabari through Integrated Farming System Approach. → 215 soil samples have been collected for testing, 6 new crops have been introduced, 50 farmers linked with Mobile connectivity, 2 model composite farms constructed and 4 training programs conducted to educate the farmers in the area.
Mongolia	EIP (2010)	<ul style="list-style-type: none"> • Project Proposal: Enhancement of Sea Buckthorn Production through Cooperatives → The seedlings are planted in Oct. just before the winter in 10 ha. Due to the recent increase of bank loan interest rate the cooperative could not afford to get large amount of loan and has managed only to plan in 10ha, which is half of what was planned in the project. The progress of the growth of sea buckthorn trees will be shown in spring.
	EIP (2008)	<ul style="list-style-type: none"> • Project Proposal: Sugarcane Plantation Project → The project is running by one of our member Union of Cooperative Federations. It has not been progressed as planned because sugarcane is one of the national projected crop so have to encounter with many restrictions by the government policy. For instance the government set the price and cultivation area. Now the society implementing the project is reconsidering to terminate the project incoming year. •
Myanmar	QSM (2011)	<ul style="list-style-type: none"> • Action Plan: Improvement of Rice Production with Use of Quality Seeds Varieties and Advanced Technologies through Htet Cooperative in Hlegue Township → Started (1) production of quality seeds to deliver to the farmers, e.g., rice, gram varieties, (2) conducting of IPM and GAP training to the farmers by SMS, and (3) training leaders/staff as master trainer through the Htet Coop.
	RCW (2011)	<ul style="list-style-type: none"> • Action Plan: Establishment of Microfinance Institution in Sar Si Kyaung Village. → Previously the village women work only their precarious homework daily and their life time was elapsed and No opportunity to work for their earning. After receiving financial support from CCS's microfinance institution And other technical know-how for making various kinds of bamboo baskets to send the market. Now they are Getting some income for their family and their livelihood can support for their family's vitality.

(3) In Preparation

Country of Ex-participant	Training Course (Year)	Comment from Ex-participant
India	EIP (2009) (2010),	<ul style="list-style-type: none"> • <u>Project: Installation of Coriander Processing</u> → The proposed new plant was to be established by Jhalrapatan Kray Vikray Samiti Ltd. But the society could not get the required land for it. The society is still trying for it./ Alternately we are in the process of establishing new seed processing facility at Kota for IFFDC (IFFCO's subsidiary) • <u>Project: Setting up of Mango Pulp Unit</u> → We want to enhance the production and productivity of our mango orchard first and then the proposed project will be implemented in future at our farm.
	QSM (2011)	<ul style="list-style-type: none"> • <u>Action Plan: Safe and Reliable Vegetables Production with the synergistic Approach of Society Officers and Farmers</u> → In the coming financial year (2012-2013) the action plan will start at a village level. The village where the Action plan has to run is identified and the adoption of village is in process.
Iran	EIP (2008)	<ul style="list-style-type: none"> • <u>Project Proposal: Cotton Gin Factory</u> → It has been already established and is ready to start its operation
Mongolia	EIP (2009)	<ul style="list-style-type: none"> • <u>Project Proposal: Setting up Milk Packing Unit in "Buyanda" cooperative</u> → This project proposal not started yet due to investment problem. This cooperative activity still continuing for dairy production
	CLA (2011)	<ul style="list-style-type: none"> • <u>Action Plan: To Strengthen Agricultural Cooperative through Capacity Building, Crop Productivity and Business Promotion in Kampong Cham Province</u> → There are sound discussion and cooperation with various organizations the government organizations (central and district levels), research institutes, agricultural cooperatives, NGOs and private sectors. However, the fund is limited that support by the government. • <u>Action Plan: Strengthening Institutional Capacity of Agricultural Cooperative in Pre Veng Province</u> → Progress is very slow because the members of the cooperative lack the knowledge.
Cambodia	EIP (2010)	<ul style="list-style-type: none"> • <u>Project Proposal: Rice Seed Variety Production in Bos Leav Ler Agricultural Cooperative</u> → Not started yet due to the very limited inputs support from sponsoring organization,
	PEW (2010)	<ul style="list-style-type: none"> • <u>Action Plan: To Promote the Economics of Women Farmer Production through Raising Their Skill on How to calculate their Agriculture Input cost</u> → Due to the training course which is outside the Department, so the Department have no additional budget for supported activities that proposed by individual staff / participant. • <u>Action Plan: To Improve Technical Skills on Food Processing for Rural Women Community</u> → Not started yet due to no fund available incl. the national budget / due to many other tight tasks.

Country of Ex-participant	Training Course (Year)	Comment from Ex-participant
Cambodia	RCW (2011)	<p><u>Action Plan: Establishment and Strengthening of Agricultural Cooperatives in Siem Reap Province</u> →Not started yet due to no budget.</p> <p><u>Action Plan: To Strengthen Women's Vegetable Cooperative through improvement of capacity of member farmers' Farm management.</u> →The plan has been proposed to all the provinces and the response waited.</p> <p><u>Project Proposal: Establishment of Oilseeds Mill Processing</u> →Not started yet because it has uneconomical potential which imported palm oil from other countries and also It has financial needs to implement it now. So project postponed. Now it appears a good potential for this project due to extending edible oil seeds plantations such as groundnut, sesame around that area.</p> <p><u>Project Proposal: Establishment of Sugar Mill</u> →Not started yet due to a few difficulties of borrowing loans from the cooperative bank and the project area for construction was conditionally occupied again by private company although the relevant cooperative society gained the permission of the project areas in Industrial Zone from the authority concerned.</p>
Myanmar	EIP (2009) (2010) QSM (2011)	<p><u>Action Plan: To Produce and Distribute Safe and Quality of Farm Products through Min Thar Agricultural Coop. at Aung Bang Township</u> →Started in December 2011. First activity is to choose leaders for training. Among 200 members, divided into ten By one group and selected 20 leaders of active, interested, non-illiterate, able to share experienced persons by Themselves. Second activity is to give training to these leaders by the coordination and collaboration of Central Cooperative Society and extension workers of Myanmar Agriculture Service. The training will be started in March.</p>
	CLA (2011)	<p><u>Action Plan: Capacity Building of Regional Economy from Agricultural Cooperatives in Ayevarwaddy Region</u> →Still in study of relevant subjects prescribed in the action plan.</p> <p><u>Action Plan: To Improve rice, Beans and Pulses by Using High Yield Quality seeds and GAP in Yangon Divisional Region</u> →Just started and have not found any encounter (problem). Farmers are now preparing to take loan and procure input for cultivation. And then farmer are given training program by the farm guidance advisors who are appointed by the authorized organization.</p>

(4) Cancelled

Country of Ex-participant	Training Course (Year)	Comment from Ex-participant
Iran	EIP (2007)	<p>Project Proposal: Rainbow Fish Breeding *Submitted voluntarily from an ex-participant of the ICA course of FY2007 →For market and currency vacillation in Iran, and the fact that we went out of budget received as loan from the government.</p> <p>Project Proposal: Establishment of Mustard Oil Extracting Unit →Poor economic status of Pacs Hathipur Ganeshgang, Lukhimpur. But we started the same kind of project at two places in the villages of other district.</p>
India	EIP (2008)	

② Impact of the ICA Training Course

i How the ex-participants transfer / disseminate the knowledge and the experience gained in the training course

By Training Programs	By Presentation of Report	Informal communication with colleagues	Meeting Seminar	Training Program for Farmers	Others	Nothing done
8	14	8	10	12	13	1

- Presentation at a university at Gujarat State (India2010EIP)
- Presented three 3 lectures about Japanese, Indian and Iranian cooperative movement and compared the recent situation of cooperative movement of these countries for my staff/about 20 people /3 times (Mongolia2009EIP)
- Invited by the Agricultural Cooperatives Training Center to teach the international experience with emphasis on India, Japan and Malaysia. 140 people participated in 6-time trainings. Handed 30 pages training report to the person in charge. My article about the training course published in “the Cooperative News” magazine. (Mongolia2010EIP)
- Developed training handouts based on the experience gained in the ICA training course (Mongolia2010PEW)
- Used (presented) the knowledge gained in the training course to the colleagues and the students in the university I worked at.(Iran2009 EIP)
- Went to all the agricultural cooperatives located in Northeastern part of Cambodia (target area of my work) , Kratie province with 8 agricultural cooperatives approx..460families to share my knowledge through meeting with the cooperatives’ members, seminar, workshop and some special event (Cambodia2010EIP)

- Transfer my knowledge to my office friend, manager through the report, share in the office/ Wrote some useful things learned from the training course to be carried to the Agriculture Magazine/ Share my experience to my relative in the rural the things that would be useful for them. (Cambodia2010PEW)
 - Submitted the report of the training course to the superiors of CCS/ transfer my knowledge to the members of CCS through field visit (surveys) meetings and on the job trainings. (Myanmar2010EIP)
 - Transferred our knowledge obtained at the training course to our colleagues and the members of our cooperative society through sending our letter./Distributed again our letters to (20) MFI and some agricultural cooperatives in Magway Region nearest surrounding of Sar Si Kyaung village. (Myanmar2011RCW)
 - Transferred my knowledge obtained at the training course to my superior officers by submitting the Course Report and contributed my report to CCS Library (Myanmar2009PEW)
 - Transferred my knowledge obtained from the training course at IDACA to my colleagues from various societies and some members of our cooperatives through mails and e-mails. (Myanmar2011QSM)
 - Transferred my knowledge obtained from the training course to the members of our cooperative societies which are Union of Agricultural Cooperative in Ayeyarwaddy Region and Agricultural Cooperative Federations through mail and e-mails (Myanmar2011-1 CLA)
- ii Impact**
- Gained a lot of knowledge of the country's agriculture and cooperative scenario./Learned Project Preparation Technique in IRM/Got exposure of the activities of the cooperatives in India Iran and Japan/ All these have enriched me and have affected my knowledge capability very positively (India2009EIP)
 - The farm guidance services of Japan cooperatives are very effective in transfer of latest technology for agricultural products cultivated with use of least agro-chemical and packed hygienically that is good for health. In India most of the cooperatives have no farm guidance. (India2010EIP)
 - Our department has developed various modules on capacity building to be imparted to the registered Farmers Groups/Cooperatives in the country. Hope to play a vital role in the capacity building programs of our organization. (Bhutan 2011RCW)
 - Suggested the following 7 ideas based on the learning from the training course (Mongolia2009EIP)
 - 1) Make a short movie about our organization in English and Mongolian (completed)
 - 2) Establish company beside our organization which is responsible for marketing and supply like Japanese JA Zen-noh, Indian NAFED(Completed. we set up "NAMAC Coop" company in 2011 which is responsible for marketing and supply all kinds of agricultural products)
 - 3) Establish agricultural wholesale market
 - 4) Establish agricultural bank which services to the member cooperatives and cooperators
 - 5) Establish direct sales shop in provinces and also need to establish this kind of shop in the city center next to our office building (completed as the cooperative direct sales shops established in 6 provinces to next to the provincial associations – Arkhangai, Khentii, Uvurkhangai, Uvs, Bayankhongor)
 - 6) Implement "Time Management" in our organization (Completed as we introduced the time management system in our office)
 - 7) Let's make a PR ourselves

- The training had invaluable contribution to me, to my organization as well as to the cooperative movement of Mongolia. I gained good knowledge about proper project designing and writing and drafted about 3 projects after returning to the office. The association's capacity building project proposal has been approved in the initial stage by the European Commission's program./ The knowledge I gained in with the participants from 10 different countries has very positive impact for me to develop personally. (Mongolia2010EIP)
- The training had very positive impact in the cooperative movement of our province. 2011 was announced by the Governor of the province as Year of Cooperative Development, which was lobbied by our association, and I had an opportunity to transfer my knowledge gained in the training widely to the communities. I have played an important role to implement the "One Village, One Product" movement of Japan in the province. In 2011 we have helped to establish 11 primary cooperatives in the province. This International Year of Cooperatives I hope that I will have more opportunities to disperse my experience (Mongolia2010PEW)
- This training course was very good for me and my coop. and had most of effective life and changed and opened my eyes for new view to life. This training course was one and best reason that we understand the means of the life and cooperative and opened horizon for my life. (Iran2009EIP)
- Cooperative societies have better view to establish a new cooperative. Nowadays they try to have a scientific view to run a business to succeed in their business and impede collapsing. (Iran2007EIP voluntarily submitted)
- There are some impacts of training as follows: good collaboration of cooperative members/ Human resource has limited, so it take time and more often conducted/ Fund has limited. (Cambodia2011-ICLA)
- Cooperative members and leaders are aware of the concept of cooperative clearly. Cooperative members and leaders understood about the roles and responsibilities which they are holding/ Cooperative can run independently (Cambodia2010EIP)
- The impact from my training to the cooperative organization increase resource persons at National level, as practical number of agricultural cooperative (Agricultural Farmers Organization) in Cambodia. Increasing needs to have more resource persons to support or facilitate them. (Cambodia2010PEW)
- I transferred to 2 women groups (about 60 persons). It is very significant to attract all women and they promise to do it. It look improved or home garden. (Cambodia2011RCW)
- The farmers understood more on marketing business. They want to sell the products together through cooperative and they know about how to keep the quality and safety of their products, but not yet good. (Cambodia2011QSM)
- The impact of my training to become deeply motivated for the enhancement of farmers' income and poverty reduction through cooperatives. Moreover, we learned about the agricultural cooperative movement of India and Japan which are very successful to assist improvement of Myanmar Agricultural Cooperatives. Myanmar Agricultural Cooperative Movement will improve and sustainably develop which is based on the knowledge of this ICA training course (Myanmar2008EIP)
- Transferred the knowledge I gained in the training course to the members of a cooperative (Myanmar2010PEW)
- The impact of my training support that promotion of sustainable enterprise in rural women for enhancement of their income and poverty reduction through cooperative in my country. (Myanmar2009PEW)
- Previously the rural women were jobless and no access to the support. According to the action plan after helping them financial support, teaching the making way of bamboo baskets, so they could start working their livelihood. I occurs the women income generating and poverty reduction in rural community after sharing my knowledge obtained from IDACA. I came to see some experience of business activities, agriculture and breeding, educational services, enhancing market of export and import goods and direct wholesale market in Japan. So I continue spreading my knowledge to the rest of cooperative societies and my colleagues who are being conducted. (Myanmar2011RCW)

- More rural women joined to cooperative enterprises and they are interested in MFI's activity/ I manage to share my knowledge to the rest of colleagues and other cooperative to apply them at their locality (Myanmar2009PEW)
- The impact of our training is to get the good ways of agriculture and reduce the poverty reduction through cooperatives. As our country is an agricultural country, we can use the good way of other country. It is a chance for development of our country. So the training is very effective. (Myanmar2009EIP)
- CCS has several members of agricultural cooperatives and I could share my experience of good agricultural practice (GAP), utility of modern technology at Japanese agriculture (JA), hiring implements from JA for members, purchasing the necessary implements with installment payment by farmers in Japan, etc. to our member cooperative. (Myanmar2011QSM)
- Because of my knowledge sharing about Japanese cooperative in farm management, our colleagues and members of my cooperative developed their thinking about farm management/ Now our country tries poverty elimination nationwide, so our organization can be partially participated by cooperation basis with farmers. E.g., contract farming system, integrated farming system (Myanmar2011QSM)
- Actually my training (as action plan) is not started yet, it will commence on May of 2012. But I continue to distribute my knowledge about trained from the training course to my colleagues of the rest of society and some co-op federations in the region targeted. I learned some knowledge of being able to purchase farm implements with installment payment by farmers, disburse loans to farmers with low interest, perform modern cultivation system, deliver and transport the farm products timely to the market and act practically adopting cooperative values and principles, etc. from IRMA and IDACA (Myanmar2011-ICLA)
- The impact of my training on my cooperative organization is “Youth Training Program of ICA” on the cooperative movement in my country. (Myanmar2011-1 CLA)
- I have been much encouraged to more be engaged in the activities for improvement of farmers' income and poverty reduction. And the experience on agricultural cooperatives I gained in the programs in India, Iran and Japan are very useful. I do hope that agricultural cooperatives in Myanmar will be improved and make sustainable development. (Myanmar 2008-EII)

③ Comments from Sponsoring Organization

- It is very useful for our participants and our organizations. D.Indraa has been promoted after the completion of the ICA training course. Also she suggested some useful ideas and most of them have been introduced in our organization (Mongolia2009EIP)
- The training courses are very useful to our organization. In the case of Altantuya we can see big improvement in her performance. The project she has designed during the training course has started in autumn and now she is working on bigger project to support the development of the organization. (Mongolia2010EIP)
- Enkhmandakh's knowledge about the cooperative movement has been improved. She is relatively young staff in the association and the training was very useful for her to learn deeply about the international cooperative movement and role of women in the movement. Her ability has shown improvement as well and she became more enthusiastic in what she is doing. She became very confident when she talks about cooperatives, especially how women can empower themselves through cooperatives. (Mongolia2010PEW)
- It should definitely be continued since it was advantageous to all our cooperatives but unfortunately as of late you accept no candidate from Iran. (Iran2007EIP/ voluntarily submitted)
- His performance is improved as the training course is very useful and I think that the course should be continued (Cambodia2011-ICLA)

- CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. “Seeing is believing” and have opened their eyes, enhanced their capabilities, and more so their maturity is this fields. (Myanmar2010EIP, etc./ some of the participants from Myanmar for the other courses replied as the same)
- After attending the ICA Training Course, the participant (Htwe Htwe Aung) showed improvement in overall management skill in our organization. She conducted training and opened discussion within our organization and community. All the participants had gained in her training course. She has also well known as project cycle management for applying to the project activities. This kind of training and exposure are very effective and efficient for our organization because show showed her attitude and behavior are visible changed as above. (Myanmar2010PEW)
- I have seen some improvement in the performance of the participant of the course. She has been changed by this course in her right decision and she had known her assertiveness, she dare to face the difficulties and the problems. This training course is useful for or organization. I think it should be continued. (Myanmar2009PEW)
- We have noticed improvement in the performance of the participant of the ICA Japan Training Course in the sense that the projects are now being managed more systematically. This training course is useful for our organization to such an extent that we are arranging projects based on it and feel that it should definitely be continued (Myanmar2011QSM)

2. **Answers in the Form “C” of the Questionnaire**

① **Impact of the ICA Training Course**

i. **How the ex-participants transfer / disseminate the knowledge and the experience gained in the training course**

By Training Programs	By Presentation of Report	Informal communication with colleagues	Meeting Seminar	Training Program for Farmers	Others	Nothing done
4	5	2	7	6	2	1

- I was able to share such knowledge to stakeholders concerned during meeting and for a. Given opportunity, I even shared I to some potential innovators during casual meetings or informal gatherings. (Philippines CBM 2010-1)
 - I have transferred to the knowledge obtained at the training course to members of the coop. through the 1st general meeting when the coop. established. I informed the purpose of coop., this market driven economy and self-management. (Cambodia CBM 2008-2)
 - I transfer my knowledge obtained at the training course to my leaders, managers, colleagues and members of agricultural cooperatives and stakeholders who are responsible for agricultural cooperatives and agricultural marketing promotion. We are in the starting point, strengthen and encourage people concerned in the cooperative to use most availability of the resource to set up what they can as follows: (Cambodia CBM 2010-2)
- 1) Market infrastructure is improved
 - 2) Review standards and laws for the management of public market and develop management manual for local Government authorities.
 - 3) Exposure visits for market staff to well-managed markets in the region.

- 4) Improvement of the facilities for product handling and storage
- 5) Enforcement of standards for weights, measures, quality and food safety.
- 6) Provision of services such as grading, packing, processing and transport.
- I transferred my knowledge through the seminars to our colleagues and member of our cooperative. I shared the boards of cooperative to perform the experience and knowledge obtained at the meeting. (Myanmar CBM 2010-1)
- On my return to my country, seminar were duly held at the respective cooperatives regarding the knowledge obtained at the ICA training course (Myanmar CBM2008-2)
- I transferred my knowledge through the seminars to our cooperative. And I shared to members of cooperative to perform the experience and knowledge obtained at the training course (Myanmar CBM 2010-1)

ii. Did you create any new activities or projects as you applied what you learned from the training course?

- I get involved in a local government unit program in line with their Livelihood Projects Development and Community Service Orientation for Rice Subsidy Program Beneficiaries under the present national leadership. In the program there were four-day training/ orientation program and having undergone community services in their respective barangays for seven days. The topics discussed during the activity focused mainly in crop-livestock raising and cooperative marketing. The topics on Cooperative Marketing and Kitchen Garden Establishment Technology were being handled by me. Highlighted on my assigned topics were my learning experiences during my training in Japan. (Philippines CBM2010-1)
- Bio-farming is one of the projects of our organization, we conducted training and seminars for bio-farming technology, and we organized farmers to strengthen our organization. (Philippines CBM 2009-2)
- I created new activities for promoting price of agricultural products through National Radio in Kratie province, try to find wholesaler to negotiate with cooperative by phone. , (Cambodia CBM 2009-1)
- I created any new activities such as selling fertilizers and giving the crops loans to the members of cooperative (Myanmar CBM2010-1)
- No new activities or projects were created, however, arrangement are being made to create a project based on what I had learned from the training course. This will be bringing up a cooperative factory in mid –Myanmar producing vale added commodities. (Myanmar CBM 2008-2)

iii. Impact

- In terms of information dissemination, I can say that it has a variable impact because I was able to share to a number of potential innovators the relevant technology and the management techniques which is adaptable to the local areas which can be of great help towards the success on their undertakings, specifically in terms of Cooperative Marketing which poses a great challenge for us. (Philippines CBM2010-1)
- The learning was highly appreciated and envied. However, there are barriers needs to be addressed in order to replicate the activities in Japan. These include budgetary constraint and amendment of the legal framework. (Philippines CBM2010-2)

- The knowledge and experience gained from the training course are really helpful for the cooperative movement. Agricultural cooperative movement has been moving forward remarkably. A number of agricultural cooperatives have increased significantly. More and more farmers are interested in joining agricultural cooperatives and local and international development partners are promoting farmers group to be agricultural cooperatives because of the sustainable reasons. (Cambodia CBM2008-1)
- We can use this knowledge to improve our marketing in agricultural cooperative to see the success of Japanese people who work hard and make well consideration. / Linkage between producers and consumers/ Farmer marketing school (to improve the quantity and quality of domestic fruit products and to increase income of producers and traders, grading, packaging, linkage) (Cambodia CBM2010-2)
- The knowledge and experience gained from the training course are very useful. I can see increasing number of agricultural cooperatives recently and the farmers are very positive in joining the cooperatives. The activities for sustainable development of agricultural cooperatives involving more farmers' groups have been promoted in cooperation with local and international NGO. (Cambodia CBM2008-1)
- As advantage- to get knowledge to manage cooperative organization, to get knowledge on agricultural cooperative law, to join closely wholesale market, share knowledge, to classify wholesale market and retailer market, to classify distribution by vegetable, flower and fish) (Cambodia CBM2009-1)
- Agricultural cooperative movement still goes very slow because of limited finance for the staff to promote at the remote area. Even we gained some knowledge from the course; it is very different from Cambodia. However, the lessons learned from the success can show the cooperative to encourage them for join together more and more. Hope one day the movement of agricultural cooperative will become more powerful in their business. Even though the members of agricultural cooperatives look very interested in what information gained from us, they always keep trying to develop their area and start for the next generation who will be having higher knowledge. (Cambodia 2010-2CBM)
- I continued sharing my knowledge to the rest of the cooperative members to know my knowledge and to perform at their agricultural fields. I learned some knowledge of marketing and distribution of rice, milk, dairy product, vegetables fruits and flowers, etc. for agricultural and livestock sectors. (Myanmar 2010-2CBM)
- The impact of the training has created a very positive impression not only on our organization but also on the cooperative movement with a result that they will be bringing up a cooperative factory in Mid-Myanmar producing value added commodities. (Myanmar 2008-2CBM)

iv. Comments from Sponsoring Organization

- Farmers could deepen understanding about agricultural cooperative and get more aware of advantages of agricultural cooperative in the market economy. As a result the number of agricultural cooperatives has increased and approval of agricultural cooperative-related law has been priority subject now. (Cambodia 2008-2 CBM)
- -Yes, we have seen some improvement in the performance of the participant of the course. Yes. It is useful and should be continued. (Myanmar 2008-2CBM)

3. Needs for the Future Training Courses

- We will look forward for similar opportunities in future from ICA-AP. In specific a training course on cooperative business planning and management will be useful for our organization. (Bhutan 2011RCW)
- Financial management, cooperative management, marketing and cooperative governance (Mongolia 2010PEW)
- It would be highly appreciated if you accept candidates from Iran to participate in these training programs. (Iran 2008EIP)
- The marketing business management of agricultural cooperative is still needed for Cambodia, and other topics will be cooperative management and financial management. (Cambodia 2008-2CBM)
- Agribusiness and entrepreneurship (Cambodia 2008EIP)
- Product quality should be included in the course in order to meet the needs of marketing at higher price. (Cambodia 2011-ICLA)
- Since there are very limited officials who are specialized in promoting agricultural cooperatives, the increase of the number of Cambodian participants to the training courses are highly appreciated. Similarly the provision of study tours to Cambodian officials and farmers with successful agricultural cooperatives in Japan are also seen as an important approach for developing Cambodian human resources. (Cambodia2008-2 CBM)
- Training project for Promotion of Sustainable enterprises for Agricultural Cooperatives, Training Project for Promotion of One Cooperative One Product for Agricultural Cooperative (Cambodia 2010-2CBM)
- Agribusiness (Cambodia 2010PEW)
- The specific training should be provided to Cambodian government officials who are working with agricultural cooperative such as processing of agricultural products and technique for fruit tree production, etc. (Cambodia 2010-2 CBM)
- Administration financial management accounting and knowledge learning are need of the day. (Myanmar 2010EIP)
- We need project cycle management and market strategy (formulation) methods in detail. Integrated Farming System for South East Asian countries. (Myanmar 2010PEW)
- Capacity building for women and women rights should be included or emphasized in the future training courses. If it is possible, outstanding ex-participants of this training course would be selected and they are met to discuss with activities, strengthen weakness opportunities and threaten. (Myanmar 2009PEW)
- Feel that ICA training course is sufficient and it is of great assistance in Myanmar (Myanmar 2008-2 CBM)
- The ICA training course was carried out perfectly and it would be difficult for us to make any further suggestions regarding theses course.(Myanmar 2011QCM)
- Information technology (IT), customer services and public relations should be included or emphasized in the future training courses. (Myanmar 2011 CLA)

【APENDIX】






List of Ex-participants of ICA Training Courses for Group Hearing (from Myanmar and Cambodia)

**List of Ex-participants of ICA Training Courses for Group Hearing in Myanmar
(at CCS on February 6, 2012)**

No.	Photo	Name	Position / Organization	Training Course
1		Mr. Thein Zaw Htun	Supervisor, Central Co-operative Society Ltd.	Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives (2008)
2		Mr. Zaw Myo Tun	Deputy General Manager, Htet Akar Kyaw Farming and General Trading Co-operative Federation	Capacity Building for Marketing 2008-2
3		Ms. Khin Moh Moh	Assistant Manager, Central Cooperative Society Ltd.,	Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives (2009)
4		Ms. Aye Aye Nyein	Section Head, Technology Support Section Golden Plain Agricultural Products Coop Ltd.	Promotion of Sustainable Enterprises for Rural Women (2009)
5		Ms. May Thu Aung	Assistant Manager, Central Cooperative Society Limited	Promotion of Sustainable Enterprises for Rural Women (2009)
6		Mr. Aung Kyaw Tun	Assistant Manager, Central Co-operative Society Ltd.	Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives (2010)
7		Ms. Htew Htew Aung	Vice-Chairperson Golden Plain Agricultural Products Coop Ltd.	Promotion of Sustainable Enterprises for Rural Women (2010)
8		Mr. Maung Maung Thet Lw	Staff Officer, Tha Ke Ta Township Cooperative Department, Ministry of Cooperatives	Capacity Building for Marketing 2010-1
9		Ms. Kaing Nway Oo	Assistant Manager, Central Co-operative Society Limited	Capacity Building for Marketing 2010-2
10		Ms. Nwe Mi Mi Than	Supervisor, Central Cooperative Society Limited	Revitalization of Local Community by Rural Women (2011)
11		Ms. Ei Ei Khine	Manager, Kaung Myanmar Aung Business Development Enterprise	Revitalization of Local Community by Rural Women (2011)
12		Ms. Ohnmar Win	Assistant Manager, Central Cooperative Society Ltd.	Quality and Safety Management of Farm Products (2011)
13		Ms. Khaing Thwe Nyein	Assistant Manager, Htet Arker Kyaw Farming & General Trading Co-operative Sydicate Limited	Quality and Safety Management of Farm Products (2011)
14		Mr. Aung Zaw Win	Assistant Manager (Trading Section), Htet Arkar Kyaw Farming & General Trading Co-operative Federation Ltd.	Fostering Core Leaders of Agricultural Cooperatives (2011-1)
15		Ms. Thinzar Win	Supervisor, Central Co-operative Society Ltd.	Fostering Core Leaders of Agricultural Cooperatives (2011-1)

**List of Ex-participants of ICA Training Courses for Group Hearing in Cambodia
(at MAFF on February 9, 2012)**

No.	Photo	Name	Position / Organization	Training Course
1		Mr. Ponh Oudum	Advisor of Buddhism for Development	Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives (2008)
2		Mr. Saintdona Chea	Head of Farmer Organization, Dept. of Agricultural Extension, Farmer Organization Office	Capacity Building for Marketing (2008-1)
3		Mr. Keomonine Sameng	Deputy Director of Agricultural Extension, Ministry of Agriculture, Forestry and Fisheries.	Capacity Building for Marketing (2008-2)
4		Ms. Sica Kim Nay	Deputy Chief, Agriculture Extension Office, Battambang Provincial Department of Agriculture	Capacity Building for Marketing (2008-2)
5		Mr. Ty Keang	Vice Chief of Planning Finance and Co-operation, Ministry of Agriculture, Forestry and Fisheries.	Capacity Building for Marketing (2008-2)
6		Ms. Hou Sopor	Vice Office Chief of HRD, Department of Agricultural Extension General Directorate of Agriculture, Ministry of Agriculture, Forestry and Fisheries	Promotion of Sustainable Enterprises for Rural Women (2009)
7		Ms. Top Hoy Bonith	Trainer, Farmer Organisation Office, Department of Agricultural Extension, Ministry of Agriculture, Forestry and Fisheries	Promotion of Sustainable Enterprises for Rural Women (2009)
8		Mr. Ham Phalla	Staff in charge of agricultural cooperative promotion, Department of Agricultural Extension, Ministry of Agriculture, Forestry and Fisheries	Capacity Building for Marketing (2009-1)
9		Mr. Nget Sokunthea	Vice Chief Officer of Agricultural Extension, Department of Agricultural Extension, Ministry of Agriculture, Forestry and Fisheries	Capacity Building for Marketing (2009-1)
10		Ms. Roath Mullika	Staff of Farming System & Economic Office, Department of Agricultural Extension Ministry of Agriculture, Forestry and Fisheries	Promotion of Sustainable Enterprises for Rural Women (2010)
11		Mr. Channarith Pech	Agriculture Extension Officer, Agriculture Extension Office, Ministry of Agriculture, Forestry and Fisheries	Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives (2010)
12		Mr. Minea Mao	Deputy- Director, Department of Agricultural Extension, General Directorate of Agriculture, Ministry of Agriculture, Forestry and Fisheries	Capacity Building for Marketing (2010-1)
13		Ms. Vong Phalla	Vice Chief, Administration and Personnel Office, Department of Agricultural Extension, Ministry of Agriculture, Forestry and Fisheries	Capacity Building for Marketing (2010-2)
14		Mr. Chhel Chhen	Deputy Director, Department of Agriculture, Pailin Province	Capacity Building for Marketing (2010-2)

No.	Photo	Name	Position / Organization	Training Course
15		Ms. Sar Rene	Deputy Director, Siem Reap Provincial Department of Agriculture, General Directorate of Agriculture, Ministry of Agriculture, Forestry and Fisheries (MAFF)	Revitalization of Local Community by Rural Women (2011)
16		Ms. Yos Rasmeay	Staff of Planning & International Cooperation Affairs, Department of Agricultural Extension, General Directorate of Agriculture, Ministry of Agriculture, Forestry and Fisheries	Revitalization of Local Community by Rural Women (2011)
17		Mr. Diep Piseth	Chief of Agriculture Extension Office, Department of Agriculture, Preah Vihear Province	Quality and Safety Management of Farm Products (2011)
18		Mr. Chantha Kim	Chief of Office of Agricultural Extension Department of Agriculture, Kampong Cham Province Ministry of Agriculture, Forestry and Fisheries	Fostering Core Leaders of Agricultural Cooperatives (2011-1)
19		Mr. Pov Sinath	Agriculture Extension Official Office of Agricultural Extension, Department of Agriculture, Ministry of Agriculture, Forestry and Fisheries	Fostering Core Leaders of Agricultural Cooperatives (2011-1)

【APENDIX】

- **Questionnaire Form**
(A · B · C)

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) **Enhancement of Farmers' Income and Poverty Reduction through Cooperatives**
- ◆ 3rd ~5th (2008-2010) **ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women**

◆ **To be answered by the ex-participant**

1. Name of the Participant
2. Name of the Organization / Country: ...
3. Year of Participation:
4. Designation / Position held at the time of participation
5. Present designation / Position.....
6. Status of the implementation of the Project or the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan
 - (2) Expected Outcome

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it is in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

(Signature of the Participant)

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

Form-B~ Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant

2. Name of the Organization / Country: ...

3. Year of Participation:

4. Designation / Position held at the time of participation

5. Present designation / Position.....

6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

(1) Title of the Action Plan

(2) Expected Outcome

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled

(1) In case it is in preparation (Preparation started), how is the situation?

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?

Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

- The Training Courses subject to the Questionnaire
- **3rd ~5th Capacity Building for Marketing (1st / 2nd Course)**

1. Name of the Participant
2. Name of the Organization / Country: ...
3. Year of Participation:
4. Designation / Position held at the time of participation
5. Present designation / Position.....
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?
 - 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.
 - 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

8. Needs for the ICA training courses
What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

【APPENDIX】

- **Collected Answered Questionnaire**

«**Bhutan**»

Form-B~ Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant.....Phub Dem.....

2. Name of the Organization / Country: ...BHUTAN

3. Year of Participation:2011.....

4. Designation / Position held at the time of participation
Senior Marketing Officer, Department of Agricultural Marketing & Cooperatives,
Ministry of Agriculture & Forests, Thimphu, Bhutan

5. Present designation / Position.....SAME AS ABOVE

6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

(1) Title of the Action Plan - Mushroom Women's Group in Trongsa

(2) Expected Outcome - Marketing of mushroom

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
---------------------	--	-----------

In progress		
-------------	--	--

(1) In case it is in preparation (Preparation started), how is the situation?
In progress, Women Farmers group formed, Women group members trained, waiting for the coming season to start marketing

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Shared the knowledge obtained by way of circulating a Back to Office Report in detail to all office colleagues.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Gaining such in-depth knowledge on the subject is very useful for our organization. Our Department has developed various modules on capacity building to be imparted to the registered Farmers Groups/Cooperatives in the country. I hope to play a vital role in the capacity building programs of our organization. Overall, the knowledge and skills acquired in the training will go a long way in contributing towards the cooperative movement in our country in the near future.

Phub Dem
(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the

above course? Is this Training Course useful for your organization? Do you think, it should be continued?

Yes the training course is useful and has brought some improvement to the participant. As such, we will look forward for similar opportunities in future from ICA-AP

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?

Any requests for the courses.

✓ In specific, a training course on cooperative business planning and management will be very useful for our organization.

Yonten Gyamtsho
Chief, Cooperative Development Division
Department of Agricultural Marketing & Cooperatives
(Signature of the Supervisor / Head of the Organization)

《Cambodia》

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail: taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th (2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant... P. n. h. Qudam
2. Name of the Organization / Country: ... Cambodia
3. Year of Participation: ... 3rd course, 2008
4. Designation / Position held at the time of participation Chief of OAE
5. Present designation / Position... Advisor of Budhist for Development
6. Status of the implementation of the Project or the Action Plan prepared in the Course: .

1) Outline of the Project

- (1) Title of the Project or the Action Plan Economic Relaunch of
- (2) Expected Outcome the North West Provinces of Cambodia

30 groups of farmers (15 Farmers per group).

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
Completed			

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan? 30 Farmers groups (450 farmers)

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

AC

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted? 150 staffs of NGO.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Understand more clearly about ACs.

(Signature of the Participant)

Abell

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

① Agric. Business ② Entrepreneurship

(Signature of the Supervisor / Head of the Organization)

Samuel

SAMUEL KEDMONINE

Deputy-Director of Agriculture Extension

• Respected Mr. Tanuja.

Mr. Nakashima san

Area → provinces - 9 ps. from national level.

• 30 farmers groups - Economic Relaunch in
the North West provinces of
Cambodia.

• Action Plan

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)

1. Name of the Participant ... Chea Saintdona
2. Name of the Organization / Country: Cambodia
3. Year of Participation: . 2008
4. Designation / Position held at the time of participation
Deputy Head of Farmer Organization Office
5. Present designation / Position: Head of Farmer Organization Office
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?

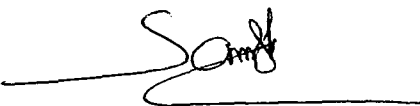
Knowledge, and information obtained from the training course have been disseminated to MAFF, my colleague and agricultural cooperatives. My training course result report was submitted to the Ministry of Agriculture, Forestry and Fisheries. The marketing concepts and approach have been applied by JA have been introducing to agricultural cooperatives through training courses and meeting with them.

- 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

Honestly, I have not created any new project or activities to promote agricultural marketing due to budget constraint. Only marketing concepts are introduced to farmers. However, I will make it possible when financial resources are available.

- 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Agricultural cooperative movement has been moving forward remarkably. Numbers of agricultural cooperatives have increased significantly coming from the fact that the Ministry of Agriculture, Forestry and Fisheries pay more attention to encourage farmers to set up agricultural cooperatives, more and more farmers are interested in joining agricultural cooperatives and local and international development partners are promoting farmer groups to be agricultural cooperatives because of the sustainable reasons. Notably, institutional capacities of most agricultural cooperatives are still weak because of limited technical and financial assistance from outsiders.


Chea Saintdona
08-02-2012
(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

✓ Mr. Chea Saintdona has improved his knowledge and capacity significantly. He is contributing his significant inputs to the promotion of agricultural cooperatives in Cambodia.

8. Needs for the ICA training courses
What subjects should be included or emphasized in the future training

courses? Any requests for the courses
Since there are very limited officials who are specialized in promoting agricultural cooperatives, the increase of numbers of Cambodian participants to the training courses are highly appreciated. Similarly, the provision of study tours to Cambodian officials and farmers with successful agricultural cooperatives in Japan are also seen as an important approach for developing Cambodian human resources.

(Signature of the Supervisor / Head of the Organization)



MPO MINER

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)

1. Name of the Participant ..S.AMENS.KEOMONINE
2. Name of the Organization / Country: ..Department of Agriculture Extension.
3. Year of Participation: ...2008.....
4. Designation / Position held at the time of participation , chief of farming system
5. Present designation / Position...Deputy Director of Agri-Extension
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?
 - 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.
 - 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

8. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

1. Name of the Participant : Sameng Keomonine
2. Name of the Organization: Department of Agriculture Extension, Ministry of Agriculture Forestry and Fisheries, Cambodia
3. Year of Participation: 2008 ~~2011~~
4. Designation/Position held at the time of participation : Chief of farming system office
5. Present designation /Position: Deputy director of Agriculture extension Department
6. Activities after the training course

1. I have transferred to the knowledge obtained at the training course to member of the coop through the meet of general 1 st meet when the coop start establish, and I informed the purpose of coop, this market driven and self management,

2. I not create new activities but I support the idea to coop through technical staff under farmer's organization office,

3. The impact of my training on coop on the coop movement of my country:

- The farmer understand on coop and usefulness of coop on market economics,
- The number of Coop is increasing,
- The Government is focusing and set prior, and establishing Coop Law

7. The performance of of participant is able to improve the coop establishment and Understanding on market/business Cooperative in Cambodia situation.



SAMENG KEOMONINE

08/02/12.

8. The market/business management of Agricultures cooperative is still needed for Cambodia and others topic. Coop management, Financial Mgmt.

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

- The Training Courses subject to the Questionnaire
- **3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)**

1. Name of the Participant: **Ty Keang**
2. Name of the Organization / Country: **Cambodia**
3. Year of Participation: **2008**
4. Designation / Position held at the time of participation: **Vice chief of Planning, Finance and International Cooperation**
5. Present designation / Position: **Vice chief of Planning, Finance and International Cooperation**
6. Activities after the Training Course:
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?
 - Coordinate the development of annual extension plans, programs and budgets consistent with economic circumstances and MAFF policies and longer term plans.
 - Facilitate the development of provincial extension plans and programs and their integration into district and provincial agricultural extension plans.

- Contribute to provincial planning processes for agricultural extension and facilitate the effective participation of NGOs and the private sector in the development of the provincial and district extension services.

2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

- Coordinate and facilitate strategic development plan and agricultural extension replication across all provinces according to provincial needs and conditions and the plans and priorities of the provincial of agricultural extension offices.
- Monitor and evaluate the effectiveness of all provincial and district extension activities.

3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

(Signature of the Participant)

Keca

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

8. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

MAD MINER
MAD MINER

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) **Enhancement of Farmers' Income and Poverty Reduction through Cooperatives**
- ◆ 3rd ~5th (2008-2010) **ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women**

◆ **To be answered by the ex-participant**

1. Name of the Participant: Ms. Hou Sopor
2. Name of the Organization / Country: Country
3. Year of Participation: 2009
4. Designation / Position held at the time of participation : Vice Chief of Human Resource Development
5. Present designation / Position : Vice Chief of Human Resource Development
6. Status of the implementation of the Project or the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan: To improve technical skills on food processing for rural woman community.
 - (2) Expected Outcome:
 - Women in rural areas get to receive the knowledge and skills on food processing in the future.
 - Be able to use those skills and knowledge for the improvements of their lives.

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		years ✓	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it is in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

- It hasn't started yet as we have no available funds include national budgets.
- Due to too many tight tasks in our department.

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

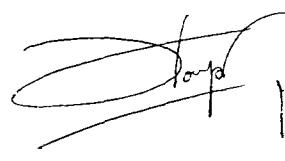
If yes, how and to how many persons they were conducted?

- I wrote the report and sent to the management team and staffs.
- I educated nearly 50 people by face to face and one by one. (Farmers, extension workers and friends.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

- It's not applicable yet because we haven't trained this kind of subject before.

(Signature of the Participant)

 Hani Soper

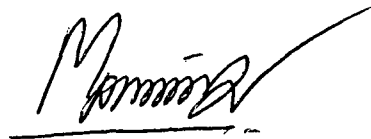
◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)



MBO MINETA

Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th (2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant: Ms. TOP HUUY BONITH
2. Name of the Organization / Country: ~~Cameroon~~ Cambodia
3. Year of Participation: 2009
4. Designation / Position held at the time of participation : Officer
5. Present designation / Position : Officer
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (3) Title of the Project or the Action Plan: To improve technical skills on food processing for rural woman community.
 - (4) Expected Outcome:
 - Women in rural areas get to receive the knowledge and skills on food processing in the future.
 - Be able to use those skills and knowledge for the improvements of their lives.

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		 ✓	

(5) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(6) In case it in progress, how is the situation? Has it been progressed as planned?

(7) In case it has not been started, how is the situation?

- It hasn't started yet as we have no available funds include national budgets.
- Due to too many tight tasks in our department.

(8) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

- I wrote the report n sent to the management team and staffs.
- I educated nearly 50 people by face to face and one by one. (Farmers, extension workers and friends.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

- It's not applicable yet because we haven't trained this kind of subject before.

(Signature of the Participant)


TOP HOY BONITA

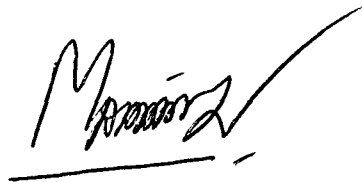
◆ **To be answered by the Sponsoring Organization**

11. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

12. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor)

A handwritten signature in black ink, appearing to read 'Mado Mineta', written over a horizontal line.

MADO MINETA

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

- The Training Courses subject to the Questionnaire
- **3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)**

1. Name of the Participant Mr.Nget Sokunthea
2. Name of the Organization / Country: Kratie Province.Cambodia
3. Year of Participation: 2009
4. Designation / Position held at the time of participation: Vice Chief Officer of Agricultural Extension, Provincial Department of Agricultural, Ministry of Agriculture, Forestry and Fisheries.
5. Present designation / Position : Chief Officer of Agriculture Extension, Provincial Department of Agriculture
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?
Yes, I did transfer my knowledge obtained the course to member of cooperative by meeting.
 - 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.
Yes, I created new activities by promote price of Agricultural product on

National radio Kratie province, try to find wholesaler to negotiate with cooperative by phone.

3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

On the training has impact to cooperative organization and on the cooperative movement in my country are:

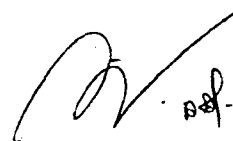
+ Advantage

- To get knowledge to manage cooperative Organization
- To get knowledge on Agricultural cooperative law
- Join closely wholesale market
- Share knowledge, ..money and something from Government ..
- Classify wholesale and retailer market. Classify distribution market (vegetable, flower, and fish)

+ Disadvantage

- Do not have classified wholesale and retailer market. Do not have distribution market (vegetable , flower and fish)
- Do not have fund from Government help to cooperative when the price down.
- Management big merchant unlimited
- Gathering of cooperative member unlimited.

(Signature of the Participant)



Mr. NGET SOKUNTHEA

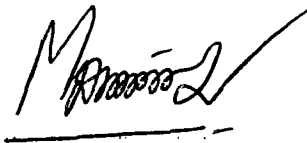
◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

8. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses .

(Signature of the Supervisor / Head of the Organization)

A handwritten signature in black ink, appearing to read 'MBO MINER', written over a horizontal line.

MBO MINER

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- **3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)**

1. Name of the Participant ...Ham Phalla
2. Name of the Organization / Country: Cambodia
3. Year of Participation: 2009
4. Designation / Position held at the time of participation : Farmer
Organization Office
5. Present designation / Position: Staff of Farmer Organization Office
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?

Knowledge, and information obtained from the training course have been disseminated to MAFF, my colleague and agricultural cooperatives. My training course result report was submitted to the Ministry of Agriculture, Forestry and Fisheries. The marketing concepts and approach have been applied by JA have been introducing to agricultural cooperatives through training courses and meeting with them.

- 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

Honestly, I have not created any new project or activities to promote agricultural marketing due to budget constraint. Only marketing concepts are introduced to farmers. However, I will make it possible when financial resources are available.

- 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Agricultural cooperative movement has been moving forward remarkably. Numbers of agricultural cooperatives have increased significantly coming from the fact that the Ministry of Agriculture, Forestry and Fisheries pay more attention to encourage farmers to set up agricultural cooperatives, more and more farmers are interested in joining agricultural cooperatives and local and international development partners are promoting farmer groups to be agricultural cooperatives because of the sustainable reasons. Notably, institutional capacities of most agricultural cooperatives are still weak because of limited technical and financial assistance from outsiders.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

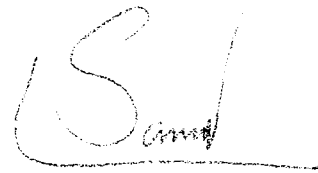
Mr. Ham Phalla has improved his knowledge and capacity significantly. He is contributing his significant inputs to the promotion of agricultural cooperatives in Cambodia.

8. Needs for the ICA training courses
What subjects should be included or emphasized in the future training

courses? Any requests for the courses

Since there are very limited officials who are specialized in promoting agricultural cooperatives, the increase of numbers of Cambodian participants to the training courses are highly appreciated. Similarly, the provision of study tours to Cambodian officials and farmers with successful agricultural cooperatives in Japan are also seen as an important approach for developing Cambodian human resources.

(Signature of the Supervisor / Head of the Organization)

A handwritten signature in black ink, appearing to read 'Sameng Keomoung', written over a horizontal line.

SAMENG KEOMOUNG
Director of Agriculture
Extension Department.

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010)Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

1. Name of the Participant: Channarith PECH
2. Name of the Organization / Country: Agriculture Extension Office, Provincial Department of Agriculture, Ministry of Agriculture Forestry and Fishery
3. Year of Participation: 2010-2011
4. Designation / Position held at the time of participation: Officer of Agriculture Extension Office.
5. Present designation / Position: Officer of Agriculture Extension Office.
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan: **RICE SEED VARIETY PRODUCTION IN BOS LEAV LER AGRICULTURE COOPERATIVE.**

(2) Expected Outcome: Farmers' income are continuously increased through producing the rice seed varieties by farmers them self.

The project of rice seed variety purification will be considered by commune authority as a priority project all over the commune.

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		Not started yet	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation? Due to the very limited inputs support from sponsoring organization.

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? Yes I did.

If yes, how and to how many persons they were conducted? In the target areas of my working I went to all agricultural cooperatives located in Northeastern part of Cambodia, Kratie province with 8 agricultural cooperatives approximately 460 families. The ways that I that I shared/transferred my knowledge are: meeting with cooperative members, seminar, workshop and special event that needed to go to the ground level.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country? The impacts of the training and information sharing are:

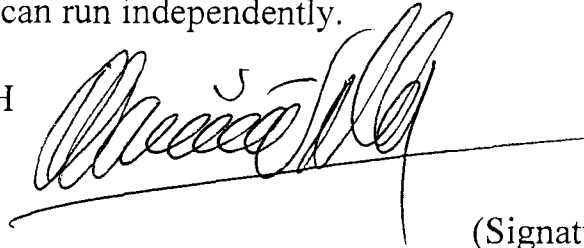
- Cooperative members and leaders are aware of the concept of cooperative

clearly.

-Cooperative members and leaders understood about the roles and responsibilities which they are holding.

-Cooperatives can run independently.

Channarith PECH



(Signature of the Participant)

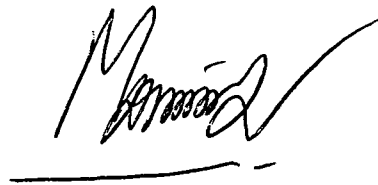
◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)



MDO MINER

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th (2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant... *S.I.E.A. KIMMAY* -
2. Name of the Organization / Country: ... *PDA BTB. Cambodia.*
3. Year of Participation: ... *2010*.....
4. Designation / Position held at the time of participation *Deputy of the office.*
5. Present designation / Position. *Deputy of the office of Agriculture Extension*
6. Status of the implementation of the Project or the Action Plan prepared in the Course:

1) Outline of the Project

(1) Title of the Project or the Action Plan *To promote the economics of women*

(2) Expected Outcome *Farm production through raising their skill on how to calculate their agricultural imp cost.*

② - Farmers will have their own internal note for control their farming work base

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		Not started yet	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation? *Be cause has no budget for supported activities that proposed by individuals.*

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? *Yes, I did.*

If yes, how and to how many persons they were conducted?

- First I have transfer my knowledge to my office friend.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

- The farmer know about coop and feel interested in participation.

(Signature of the Participant)

09/2/2012

[Signature] SEBAKIMAN

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

• *Agric Business -*

(Signature of the Supervisor / Head of the Organization)

[Signature]

Ponh Qudam

*Chief of Agric. Extension
D. Thumhano Province.*

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010) Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

1. Name of the Participant: ROATH MULLIKA
2. Name of the Organization / Country: CAMBODIA
3. Year of Participation: 2010
4. Designation / Position held at the time of participation:
Staff of farming system and economic Office, Department of Agricultural Extension, of General Department of Agriculture of MAFF
5. Present designation / Position:
Staff of farming system and economic Office, Department of Agricultural Extension, of General Department of Agriculture of MAFF
6. Status of the implementation of the Project or the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan:
To promote the economics of women farmer production through raising their skill on how to calculate their agriculture input cost.
 - (2) Expected Outcome:
Farmers will have their own internal note for control their farming work base to economic.

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		Not started yet ✓	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

Due the training course is out site from the Department plan, so the Department have no additional budget for supported activities that proposed by individual staff/participant.

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? Yes, I did.

If yes, how and to how many persons they were conducted?

- First: I have transfer my knowledge to my office friend, managers through training report and share among office place,
- Second: Wrote the useful things have been learn from the training course put it to the Agriculture Magazine,
- And in practical living, I have been share to my relative at rural the things that useful for them that I have been learn from the training course,

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The Impact from my training to the cooperative organization is increase resources person at National level, as practical the number of Agricultural Coop (Agricultural Farmers Organization) in Cambodia is increased that really need resources person to support or facilitate them.

09 February 2012



Roath Mullika

(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

	1.2 Team DOAE and PDA to identify the methodology how to lead farmer meeting to discuss about	The out line of meeting agenda is developed	- District Office of Agriculture (DOA)	Agricultural extension workers at district level	-	Feb. 11
	1.3 AEW at district make appointment with local authorities for organizing farmer meeting	The specific date and location of farmer meeting are listed	- District Office of Agriculture (DOA) - Provincial Department of Agricultural (PDA)	Agricultural extension workers and local authorities	-	April. 11
	Main activity 2: Farmer are aware on how calculate the input cost and cost for their production by specify products.	- Harmer know about their resources - Can calculate their input cost per activities - Can prefer the price to middleman;	- Department of Agricultural extension - Provincial department of agriculture - District office of agriculture	Farmers, especially female farmers	Department of Agricultural Extension	Q2 and Q3 2011
	2. District of AEWs lead farmers meeting on how to calculate their input production cost 1 (rice), 2 (Vegetables), 3 (Spices), 4 (industry crops - corn, cassava, fruits..)	- 4 meetings - 4 Report from farmers discussions	- The district office of agriculture; - Provincial department of agriculture	farmers	-	June and August 11
	Main activity 3: Farmers other areas are getting the knowledge how to calculate the input production cost and income production;	- Workshop conducted - Result collected - Disseminate through public media (if necessary)	- Department of agricultural extension - The provincial department of agriculture	Farmers and others stakeholders	Department of Agricultural Extension	Q4 2011 Sept. Dec. 11

**THE 5th TRAINING COURSE ON
“PROMOTION OF SUSTAINABLE ENTERPRISES FOR RURAL WOMEN”
In Japan and Vietnam from 12 September to 16 October 2010**

ACTION PLAN

Prepared by: Ms. Siea Kim Nay - Deputy Chief of Agricultural Extension Office of PDA Battambang province
Ms. Roath Mullika - Staff of Department of Agricultural Extension of MAFF Cambodia

Action Plan Title: To promote the economics of women farmer production through raising their skill on how to calculate their agricultural input cost
Project purpose: Females farmer can calculate and negotiate with other customer for their production price,

Duration: One year (2011)

No	Activities	Objective	Responsible person/organization	Target groups	Budget	Time schedule
	Main activity 1: To develop a meeting program with farmer by team agricultural extension workers of provincial and district level at DOAE	- The meeting program is developed	- Provincial Department of Agriculture (PDA)	Farmers who produce for market, especially women	Department of Agricultural Extension	Q1 and Q2 2011
	1.1 Team Agr.Ext officers at provincial make appointment with team Agr.Ext. Officer at district level for a meeting (agenda of next meeting)	The date and location of meeting is agreed by EWs	- PDA - District Office of Agriculture (DOA)	Agricultural extension workers and provincial and district level	-	Jan. 11

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

- The Training Courses subject to the Questionnaire
- 3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)

1. Name of the Participant ... Vong Phalla
2. Name of the Organization / Country: Cambodia
3. Year of Participation: 2010
4. Designation / Position held at the time of participation
Deputy Head of Administration and Personnel and adding duties in Farmer Organization Office
5. Present designation / Position: same as above and working in Farmer Organization Office
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?

After obtained knowledge from the training course, we report to the Ministry of Agriculture, Forestry and Fisheries (MAFF) and disseminated to relevant person such, my colleague and agricultural cooperatives. The marketing concepts and approach have been applied by JA have been introducing to agricultural cooperatives through mainstreaming during some basic training courses and deliver the success story during the visited agricultural cooperative.

- 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

Honestly, I have not created any new project or activities to promote agricultural marketing due to budget constraint. Only marketing concepts are introduced to farmers. However, I will make it possible when financial resources are available.

- 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Agricultural cooperative movement, still go very slow because of limited of financial for the staff to promote at the remote area. Even we gained some knowledge from the course but it is very different from Cambodia. However, the lesson learnt from the success can show the cooperative to encourage them for joint together more and more. Hope one day the movement of agricultural cooperative will become empower for their business.

Even though, members in agricultural cooperative look very interested to what information gained from us. They always keep trying to develop their area and start for the next generation who will be having higher knowledge then them.



Vong Phalla
Farmer Organization Office.
(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

Ms. Vong Phalla has apply information gained from the training course to

share to colleague and MAFF and mainstream her knowledge with their training for agricultural cooperative well. She is contributing his significant inputs to the promotion of agricultural cooperatives in Cambodia.

8. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses

The specific training should be provided to Cambodian government officials who are working with agricultural cooperative such the processing of agricultural products and technical for fruit tree production etc.. This is important for them to transfer this knowledge to agricultural cooperative to develop their business for their production

(Signature of the Supervisor / Head of the Organization)



MBO MINZA

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

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QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)

1. Name of the Participant CHHEL CHHEN (Mr)
2. Name of the Organization / Country: ...Pailin Provincial Department of Agriculture, Cambodia.
3. Year of Participation: ...2010
4. Designation / Position held at the time of participation...Deputy Director of Department of Agriculture Pailin Province.
5. Present designation / Position...Deputy Director of Department of Agriculture Pailin Province.
6. Activities after the Training Course

1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?

yes,

-We transfer my knowledge obtained at the training to my leaders, managers, colleagues, members of agricultural cooperatives and stakeholders who are responsible for Agricultural Cooperative and Agricultural Marketing promotion to add more skill and knowledge in agricultural marketing and distribution of agricultural products to enable them to train farmers/producers to understand the marketing system which would enable them get more power to bargain with traders/middle-men by reports meetings and seminars . We are starting point, like Japan experiences so far to Agricultural cooperatives in Cambodia, then strengthening and encourage them to use most availability of the resource to set up what they can.

-Market infrastructure is improved

- .Review standards and laws for the management of public markets and develop management manual for local Government authorities.
- .Exposure visits for market staff to well managed markets in the region.
- .Improve facilities for product handling and storage.
- .Enforce standards for weights, measures, quality and food safety.
- .Provide services such as grading, packaging, processing and transport.)

2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

No, create new activities. but I transfer my knowledge obtained at the training to. We want to practice new knowledge but No primary wholesale system exists in Cambodia. ACs' leaders and auditors have limited knowledge to run the cooperatives' businesses. There is no institutions and cooperative training centers to educate and build up capacity of Cooperative leaders, as well as members. Weak market channel and market linkage. Limited of government's capital. Most of ACs lack of fundamental infrastructures such as working offices, warehouses, and marketing facilities to run businesses. AC has not enough money to run business as well as other activities.

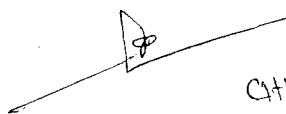
3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

-we can use this knowledge to improve our marketing in Agricultural cooperative to see the success of Japanese people who working hard and make well consolidation.

- Link producers and Consumers.

- Farmer Marketing School: (To improve the quantity and quality of domestic fruit products and to increase income for producers and traders, Grading, packaging, linkage,.)

(Signature of the Participant)

 CHHEL CHHEN

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

Useful ideas for Organization:

Agricultural Cooperative (multi-purpose agricultural Cooperatives, JA)

- **The Agricultural Cooperatives in Japan have three levels such as Primary JA is in the Village, Town, City level, the prefecture level the primary cooperatives are amalgamated into specialized federations according to business activities and National unions. The prefecture unions are leaders of JA operations at the prefecture level and are legally bound to oversee and administer the overall activities of affiliated JAs and prefecture federations.**
- **Their formation and operation have been promoted, directed and supported by good government policies appropriate cooperatives laws, and progressive master plans from both the National and Prefecture Government.**
- **JA encompasses both multi-purpose and single purpose cooperatives, the difference determined by the type of farming conducted and services provided farmers organize an agricultural cooperative and use its services as well as operate the cooperative. Multi-purpose JAs cover all the cities, towns and villages throughout Japan. They offer guidance on farming and lifestyle matters, marketing agricultural products, supply production materials and daily necessities, loan and invest funds, provide insurance and establish facilities for joint use.**
- **Agricultural Cooperative in Japan is not only focused on agriculture but also run their own business on petroleum/gas station, banking (credit), hospital, tourist, insurance, real estate, education etc to balance in case one business lost. These activities expressed that the improvement and development of the JA so far concentrated only on agriculture. The improvement of Law step by step to explore the situation to strengthen the JA to be more confident themselves on their own business within Primary cooperative, Prefecture Federation and National Union. Moreover, through the guidance they can afford good management system within leaders and members to secure their business. This is the basic of JA play very important role to help farmer in the country. Also the government policy put very strong support on the law for safety food and agriculture to link producer and consumer to make safety and reliability of the local products. This is the strategy that encourages local producers to supply more local products to local consumers with respect to focus on health.**
- **The structure of Primary JA, Prefecture JA as well as National Union JA expressed that there are many sectors and departments in JA, to responsible with different kinds of business and fully responsibility and**

especially they encourage women to be leaders in order to improve the better living activities for the members.

Distribution and Marketing of Agricultural Products

- The marketing system of Agricultural products is running very smoothly without any problems with the worrying about price, they focusing only the quality and safety of products and economical of production cost. Producers or members of JA in Japan are well-known on grading and package their products before shipped to JA or supermarket/ direct sale shop. The changed system focusing on consumers demand, producers can get the agricultural information from JA and set up planning before their cultivation with the advisory/comments from JA. With no constraints on distribution or marketing channel (because consignment system) when the producers have consulted with JA. Through JA producers get the good price because all their products have been sold at wholesale market by auction activity with control by the government. JA plays an important role in the agricultural marketing due to bring the information from national federation and wholesale market to the commodity then get feedback from producers to national federation. Every channel of marketing system is in high-tech with using of electric check and also transferring information.
- This Training Course useful for the organization: Capacity building officer to train and after he transfer knowledge's to colleagues and member of agricultural cooperatives.

8. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

- Training Project for "Promotion of Sustainable Enterprises for Agricultural Cooperative"
- Training Project for "Promotion of One Cooperative One Product for Agricultural Cooperative"

(Signature of the Supervisor / Head of the Organization)



PHAN RICH

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

- The Training Courses subject to the Questionnaire
- 3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)

1. Name of the Participant: MAO Minea

2. Name of the Organization / Country: Department of Agricultural Extension,
General Directorate of Agriculture, Ministry of Agriculture, Forestry and Fisheries,
CAMBODIA

3. Year of Participation: 2010

4. Designation / Position held at the time of participation: Vice-chief of Farmer
Organization Office, DAE

5. Present designation / Position: Deputy-director of DAE

6. Activities after the Training Course

- 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?

I have transferred my knowledge that I gained from the training course to my colleagues and the members of Agricultural Cooperative, AC, at some provinces in Cambodia. The activity was conducted during my field visit, group discussion and informal meeting with ACs.

- 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

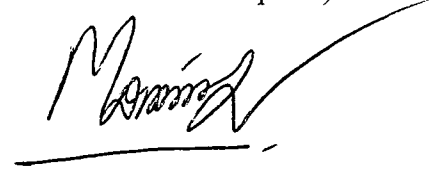
No, I didn't create any new activities.

- 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Most of AC's board of directors lack of knowledge and understanding in

management and marketing. The ACs' members have no planning in cultivation their crops. On the other hand, due to lack of marketing information they don't know how to bargain the price when the middle man determines their products in low price.

(Signature of the Participant)



◆ To be answered by the Sponsoring Organization

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

He has improved his performance in the marketing matter. He has shared and transferred his knowledge to officer and members of ACs through meeting and workshop.

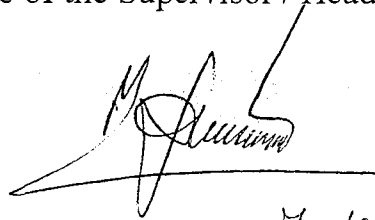
8. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

The course for the future training is

- AC planning and management system
- Accounting and book keeping for AC
- Business plan for AC.

(Signature of the Supervisor / Head of the Organization)



Mak Soeen

Director of Dept. Agricultural
Extension, GDA, MAFF

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant : DIEP PISETH
2. Name of the Organization / Country: Provincial Department of Agriculture, Preah Vihear Province, Cambodia
3. Year of Participation: 2011
4. Designation / Position held at the time of participation: CHIEF OF AGRICULTURE EXTENSION OFFICE
5. Present designation / Position: CHIEF OF AGRICULTURE EXTENSION OFFICE
6. Status of the implementation of the Action Plan prepared in the Course :
 - 1) Outline of the Action Plan
 - (1) Title of the Action Plan :
 - To increase the education on legume production technologies for agricultural cooperative members
 - (2) Expected Outcome :
 - Production high quality and safe legume by cooperative member is promoted.
 - Cooperative members participation in selling products and buying agriculture input through cooperative are established
 - 2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled

(1) In case it is in preparation (Preparation started), how is the situation?

- The cooperative leader team are selling farm products such as soy bean and cassava...collected from members and some members sell them self.
- and in progress the action plan.

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Yes, I have shared knowledge after training to colleagues through informal meeting, showing pictures or video and transfer to farmer through meeting.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The farmers understand more on marketing business. They want to sell the products together through cooperative and they know about how to keep the quality and safety products but still not yet good.

(Signature of the Participant)



Diep Piseth

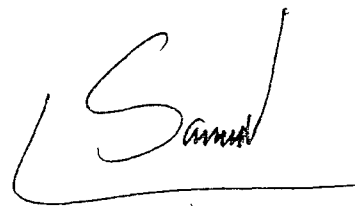
◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

A handwritten signature in black ink, appearing to read 'Sameng Kedmondine', written over a horizontal line.

SAMENG KEDMONDINE

D. Director of Agriculture Extension
Department -

Form-B~ Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant ..Y.O.S...*Rasmey*

2. Name of the Organization / Country: *Cambodia*

3. Year of Participation: ...*2011*.....

4. Designation / Position held at the time of participation
Staff of Planning & International Cooperation Affairs, Department of Agricultural Extension of General Department of Agriculture of MAFF

5. Present designation / Position.....
Staff of Planning & International Cooperation Affairs Department of Agricultural Extension of General Department of Agriculture of MAFF

6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan *women cooperative*

(1) Title of the Action Plan *vegetable women cooperative*

(2) Expected Outcome

Farmers will have their own internal note for control their farming work base

2) Situation of Implementation *to economic*

Preparation started	Still in study and discussion in your organization	Cancelled

we will

(1) In case it is in preparation (Preparation started), how is the situation?

In this case preparation and sent to all provinces

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

- First I have transfer my knowledge to my officer friend managers through

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country? *NO -*

Training report will share among office place



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

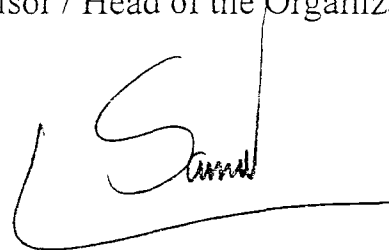
9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?

Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)



SAMENG KEOMOUINE

D. Director of Agriculture Extension

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th (2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant... *S.A.R. RENE*
2. Name of the Organization / Country: ... *Cambodia*
3. Year of Participation: ... *2011*
4. Designation / Position held at the time of participation *Deputy Director. Department of Agriculture. Siem Reap. Province.*
5. Present designation / Position. *Deputy. Director. Department of Agriculture Siem Reap Province.*
6. Status of the implementation of the Project or the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan *Establishment and strengthening of Agricultural Cooperatives in Siem Reap. prov.*
 - (2) Expected Outcome *Women. Cooperatives.*

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		✓	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation? *because have no budget*

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? .

If yes, how and to how many persons they were conducted?

yes, I transferred to 2 women groups and around 60 person.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

It's very significant to attract all women and they promise to do it.

It look improved for home garden .

S.S. Sar-rene

(Signature of the Participant)

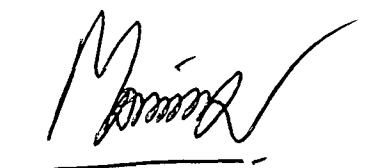
◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

Mina

 MRO MINER

Form-B~ Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail: taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011 ✓

1. Name of the Participant *P.O.V..SINATH*
2. Name of the Organization / Country: *Ministry of Agriculture, Forestry and Fishery Cambodia.*
3. Year of Participation: *..2011.....*
4. Designation / Position held at the time of participation *officer of Agriculture extension*
5. Present designation / Position. *officer.. of Agriculture Extension.*
6. Status of the implementation of the Action Plan prepared in the Course:
 - 1) Outline of the Action Plan
 - (1) Title of the Action Plan. *Strengthening Institution Capacity of Agricultural*
 - (2) Expected Outcome *Cooperative in prey veng province, Combed*
 - 2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
	✓	

* Outline of the action plan.

Activity 1 - training on leadership and Administration

- training Accounting
- training on Business and development plan
- training on Marketing

Activity 2: - Demonstration on animal raising technique
Focus on chicken

- Demonstration on fish raising technique

* Expected outcome.

To enhance the capacity of AC's board of directors and internal auditor by organizing training course, strengthening their knowledge management and communication skill and to improve knowledge AC's members in agricultural technology through organized training course.

(1) In case it is in preparation (Preparation started), how is the situation?

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation? *to improving is late or late to increase because the member of Cooperative are lacking of knowledge.*

(3) In case it was cancelled or not adopted, what were the reasons behind it?

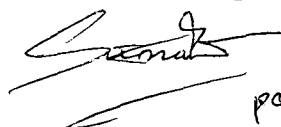
7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? *yes*

If yes, how and to how many persons they were conducted?

through meetings. 40 person were conducted.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country? *The impact are member of Cooperative lacking of knowledge and skill. The human resource have limited so it take time to conducted.*

(Signature of the Participant)


per Smith

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

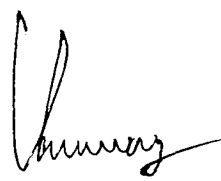
Has performance is improve and I think this training course should be continued.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

product quality should be included on the course.

(Signature of the Supervisor / Head of the Organization)


Yoss many

Form-B~ Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant: Chantha Kim

2. Name of the Organization / Country: Cambodia

3. Year of Participation: 2011

4. Designation / Position held at the time of participation: Chief of Office of Agricultural Extension, Provincial Department of Agriculture, Kampong Cham, MAFF, Cambodia

5. Present designation / Position: Chief of Office of Agricultural Extension, Provincial Department of Agriculture, Kampong Cham, MAFF, Cambodia

6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

Activity1. To build the capacity of board of directors and internal auditors

- 6.1.1. Training on administration and leadership
- 6.1.2. Training on accounting and book keeping
- 6.1.3. Training on business plan and marketing.
- 6.1.4. Follow up

Activity2.1. Soil nutrition improvement

- 6.2.1.1. Compost making and use
- 6.2.1.2. Demonstration on crops after rice harvesting (soybean, peanut, maize, tomato etc.)

Activity2.2. Rice productivity

- 6.2.2.1. Rice demonstration (integrated technology)
- 6.2.2.2. Rice seed multiplication (for commercial seed).

Activity3. Business performance

- 6.3.1. Linkage with national and international private sectors, if available for rice marketing and procurement rice grain 200 ton/year
- 6.3.2. Linkage with banks, especially Rural Development Bank for investment and working capital
- 6.3.3. Linkage with private suppliers for agricultural input and purchasing chemical fertilizer 20 ton/year
- 6.3.4. Local study tour.

(1) Title of the Action Plan: **To strengthen agricultural cooperative through capacity building, crop productivity and business promotion in Kampong Cham Province, Cambodia.**

(2) Expected Outcome:

Increased farm outputs, employment, profitability and income, and household food security and nutrition, among 50 farmers of ACs' board of directors and internal auditors will be obtained the knowledge on administration and leadership, accounting and book keeping, and business development plan, Around 350 farmers of ACs' members or 350 household families will be obtained the knowledge on agricultural technologies and crops cultivation skill. The agricultural technologies and crops cultivation skill will be diffused at least 1, 250 populations (5 members in a family household), communication and marketing will be accessed and study tours local will be organized for ACs' members.

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
√		

(1) In case it is in preparation (Preparation started), how is the situation?

- There are sound discussion and cooperation with various organizations such as: GDA, DAE, Research Institutes, PDA, Districts Office of Agriculture, ACs, NGOs and private sectors; however the fund is limited that support by government.

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

- ✓ - We have transferred some aspects to staffs and cooperatives' members through discussion, meeting and cooperatives general assembly.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

- There are some impacts of training as follows:
- Good collaboration of cooperatives members
- Human resource have limited, so it is take time and more often conducted
- Fund has limited.

(Signature of the Participant)

Chh. Kim Chantha.

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

✓ - His performance is improved. as the training course is very useful and I think this course should be continued.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?

Any requests for the courses.

- Product quality should be included in the course in order to ease the need of the market with higher price.

(Signature of the Supervisor / Head of the Organization)



Kim Savæun

«India»

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives – 1st Course in FY2011

1. Name of the Participant DR. RADHA KRISHNAN
2. Name of the Organization / Country: ... IFFCO
3. Year of Participation: 2008
4. Designation / Position held at the time of participation DEPUTY MANAGER (AS)
5. Present designation / Position..... MANAGER (AD)
6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

- Title of the Action Plan ESTABLISHMENT OF MUSTARD OIL EXTRACTING UNIT
- (2) Expected Outcome

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
		✓

- In case it is in preparation (Preparation started), how is the situation?
- In case it has not been started (Still in study and discussion in your organization), how is the situation?
- In case it was cancelled or not adopted, what were the reasons

POOR ECONOMIC STATUS OF ~~THE~~ PACS HATHIPUR Ganeshganj, Lakhimpur. But we have started the same project at two places in villages of Ambedkar Nagar District.

behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? **YES**
If yes, how and to how many persons they were conducted?

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?
Employee of the organization are impressed with the basic & in view to after the course of IC
R. Khoshman
for strengthening the PC
(Signature of the Participant)

- To be answered by the Sponsoring Organization
- Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?
- Needs for the ICA training courses
What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

☞ To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant ... SUDHIR MAAN
2. Name of the Organization / Country: : IFFCO (INDIA)
3. Year of Participation: . . . 2009
4. Designation / Position held at the time of participation : Dy FIELD MANAGER
5. Present designation / Position...: FIELD MANAGER
6. Status of the implementation of the Action Plan prepared in the Course:
 - 1) Outline of the Action Plan

(1) Title of the Action Plan: **Installation of Coriander Processing Unit**

(2) Expected Outcome

2) Situation of Implementation

Preparation started

Still in study and discussion
in your organization

Canceled



(1) In case it is in preparation (Preparation started), how is the situation?

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

The proposed new plant was to be established by Jhalrapatan Kray Vikray Sahakari Samiti Ltd, Jhalrapatan . But the society could not get/purchase the required land for New plant. The society is still trying for it.

Alternatively we are in the process of establishing new Seed Processing Facility at Kota for IFFDC (IFFCO's subsidiary engaged in upliftment of economic and social status of rural population) . For this we are in contact with RIICO for land allotment .

(3) In case it was canceled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Yes. After my returning back to INDIA I shared my knowledge and experiences of the training with my colleagues in our Area Office Monthly Staff Meetings. Apart from it I shared my experiences with managers/ members of coop societies of the district. While organizing IFFCO's sale point personal Training programmes and various coop conferences also I shared these experiences . In Field Days and Farmers meetings I have advised the farmers to grow the quality products (like it was in Japan) to get the higher prices for their produce . The number comes more than hundred .

On the basis of the above training I have prepared a statement of problems of cooperative societies in India and has given some ideas to improve the situation.

Problems related to Agriculture Cooperatives in India and some ideas to improve the situation

Attribute	Problem	Idea
Size of cooperative society	Small area of operation thus Small size	Possible Amalgamation, Add new members
Business Type and Volume	Mostly Single purpose society having Very low business volume, Only Credit business and some fertilizer selling	Should start new business, related to the members needs, Increase volume by starting new business like insurance, consumer business etc.
Profitability	Low because of low business volume, bad debt, low recovery level	Increase business, Enter into Profitable business, more efforts for loan recovery and educate the members
Staff	Inefficient and unskilled staff	Depute efficient and skillful staff, Education and Training to present staff
Member participation	Less, little participation in general meeting , due to low profit members are not benefited so they do not take interest	Society should increase interaction with members , Increase profitability and educate the members
Women Participation	Very low, no active participation , Social and Cultural reasons	Education , Reservation of seats in Executive Committee/ Board
Availability of Capital and Infrastructure	Not good	Cheaper loan to Primary Agri. Coops ,

		Development of Infrastructure facility
Centrality/Dependence of members towards Cooperative Society	Less because of only one or two business , no Marketing, no Insurance and no Welfare activities	Society should increase interaction with members , Increase profitability and educate the members
Autonomy	Lack of autonomy in decision making	Give them more autonomy in decision making

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

During the training I gained a lot of knowledge of the country's Agriculture and Coop Scenario . I learned **Project Preparation Techniques** in IRMA and I got exposure of activities of Cooperatives of INDIA , IRAN and JAPAN . All these have enriched me and have affected my working capability very positively .

Presently I am posted in Area Office Kota as Field Manager and engaged in various sales , promotional and soil rejuvenation activities .For all these I have to use my managerial skills .The above training is helping me at every step of my work .My all activities are for betterment of cooperatives of my country.I have advised the cooperative societies to increase the number of thier active members. These societies are helping the coop movement to grow with pace by engaging themselves in activities other than merely disbursing credit to members to distributing quality seeds, fertilisers, , sugar, kerosene oil etc . some socities are serving the members by working as mini bank .



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?

Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant : Sudip Ghosh.

2. Name of the Organization / Country: ...WBSCARDB Limited.

3. Year of Participation: . 2010

4. Designation / Position held at the time of participation: Manager(Farm).

5. Present designation / Position : Chief Administrative Officer.

6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

- Title of the Action Plan : Setting up a rice mill (by a co-operative).
- (2) Expected Outcome

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled

Implementation till has not been done because no such proposal received from any co-operative.

- In case it is in preparation (Preparation started), how is the situation?
- In case it has not been started (Still in study and discussion in your organization), how is the situation?

- In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? Yes

If yes, how and to how many persons they were conducted?
Through discussion almost with all of my colleagues.

8. What is the impact of your training on your cooperative organization on the Cooperative Movement of your country?

(Signature of the Participant)

Form-B~ Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant : **Dr. DEVI DAYAL**
2. Name of the Organization / Country: ... : **IFFCO/INDIA**
3. Year of Participation: : **2010**
4. Designation / Position held at the time of participation: **Dy. Field Manager**
5. Present designation / Position..... : **Dy. Manager (AS)**
6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan :

Setting up of a (450 MT PA capacity) Mango Pulp Unit --IFFCO – Kandla CORDET Farm Pantiya, At: Pantiya, Taluka: Anjar, District: Kutch (Gujarat).--Whole area of Pantiya Gram Panchayat and parts of Anjar taluka of District: Kutch (Gujarat).....To provide technical knowhow to farmers and serve as model project & to increase the income of farm and farmers through value addition...Manufacturing of mango pulp ----a) Total Capital Investment Required = \$ 225000 b) Source of Fund: i) Own = \$ 66700 ii) Cooperative Bank = \$ 272000 ----Mango can be procured from the farmers of nearby villages and also from open market. The kutch district have area of 7800

hectare under mango and production of 56300 MT during 2009-10. -----Processed pulp and mango seeds. Seeds can be used for plantation, preparation of mouth freshener, medicinal use etc.... Pay Back Period= 30 months; PV Ratio= 28.30 % ; Average DSCR= 1.54...Good demand of good quality mango pulp in the country as well as in foreign countries...Farmers will get a reasonable higher price of their produce.

(1) Title of the Action Plan: Setting up of a (450 MT PA capacity) Mango Pulp Unit

(2) Expected Outcome:

- Good demand of good quality mango pulp in the country as well as in foreign countries.
- Farmers will get a reasonable higher price of their produce.
- Agro-processing is an emerging area in which cooperative can play vital role for economic developments of farmers through value addition.
- Farmers or co-operatives can install such project in future for enhancement of their income.

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
	√	

(1) In case it is in preparation (Preparation started), how is the situation?

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

We want to enhance the production and productivity of our mango Orchard first and then the proposed project will be implemented in future at our farm.

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

Yes

If yes, how and to how many persons they were conducted?

i) I discussed the knowledge and experience gain in training in Meeting of our Field Officers

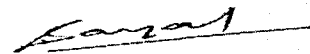
and staff of Gujarat State. Total Participants (60).

- ii) I gave a brief description on the knowledge and experience gain in training in Meeting of Lead Fertiliser Supplier and Deptt. Of Agriculture Gujarat State. Total Participants (70).
- iii) I share the knowledge and experience gain in training of farmers at Agriculture University of Gujarat State organized by our Area Office. Total Participants (55).
- iv) I have discussed all about my experience to colleagues and staff of Cooperative Societies as and when gets opportunity.
- v) Distributed the copy of project, presentations and reports to all our field and office staff.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The Farm-guidance services of Japan cooperatives are very effective in transfer of latest technology for agricultural production and quality and Agricultural products are produced with use of least agro-chemical and packed hygienically that is good for health. In India most of cooperatives have no farm-guidance activities. However, our organization is providing services to farmers and my role is effective in these activities for farmers.

The cooperatives in Japan have adopted broader approach for growth and covered non-farmers as associate members, organized women association and youth association but in India such associations are not organized by cooperatives, but these might be covered by Indian cooperatives.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

- 9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?
- 10. Needs for the ICA training courses
What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

Form-B- Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:

taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives -1st Course in FY2011

1. Name of the Participant - Chandan Kumar
2. Name of the Organization / Country- IFFCO (India)
3. Year of Participation- 2011

4. Designation / Position held at the time of participation- Field Representative

5. Present designation / Position - Field Officer

6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

(1) Title of the Action Plan - Safe and reliable vegetables production with the synergistic approach of society officers and farmers.

(2) Expected Outcome

2) Situation of Implementation

Preparation started Still in study and discussion
in our organization.

(1) In case it is in preparation (Preparation started), how is the situation?

In the coming financial year (2012 -13) the action plan will start at a village level. The village where the action plan has to run is identified and the adoption of village is in process.

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

The situation is in its early stage.

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

I have been discussed it to my colleagues and my seniors in various training programme. I also shared it to the progressive farmers and society members in various farmers meeting.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Chandan Kumar
Chandan Kumar
(Signature of the Participant)

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in
FY2011

1. Name of the
Participant
BHATTACHARYYA

: AJIT

2. Name of the Organization / Country
INDIA

: IFFCO/

3. Year of
Participation

: 2011

4. Designation / Position held at the time of participation: Field Officer

5. Present designation / Position
Field Officer

:

6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

(1) Title of the Action Plan: Transforming village economy of Uttar Simlabari through Integrated Farming System Approach.

(2) Expected Outcome: To increase the net farm income of villagers in Uttar Simlabari through introduction of alternate remunerative crops, new agro-technologies & better linkage with market.

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
Activities started		

(1) In case it is in preparation (Preparation started), how is the situation?

: 215 Soil samples have been collected for testing, 6 new crops have been introduced, 5 agricultural implements given, 50 farmers linked with mobile connectivity, 2 model composite farms have been constructed & 4 training programs have been conducted to educate the farmers in the area.

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Ans.: Yes, to more than 70 officials of my organization and to more than 1500 other persons (farmers as well as employees & board members of agricultural cooperatives) through meetings & seminars.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Ans.: Very Good.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses
What subjects should be included or emphasized in the future training courses?
Any request for the courses.

(Signature of the Supervisor / Head of the Organization)

◀Iran▶

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010)Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

1. Name of the Participant: Mr.Ardavan Nazari
2. Name of the Organization / Country: Iran Cotton Union / Iran
3. Year of Participation: 2008
4. Designation / Position held at the time of participation: Extension and Education Manager
5. Present designation / Position: Extension and Education Manager of SCURA
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan: Cotton Gin Factory
 - (2) Expected Outcome: Increasing cotton farmers income by better prices and value added of their own factory

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
	In Progress		

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned? It is already finished and ready to start

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? Yes

If yes, how and to how many persons they were conducted? To many people through small meetings

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country? I am trying my best but I cannot measure it.

Ardavan Nazari
4 February 2012

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued? Yes

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

Subjects are all right. Thank you very much.

Bahram Nazari
Managing director Of Iran Cotton Union
4 February 2012

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010)Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

1. Name of the Participant..... Mohamad reza farhang
2. Name of the Organization / Country:Iran
3. Year of Participation:2009-2010
4. Designation / Position held at the time of participation. Commerce manager
5. Present designation / Position..... Teacher in university.
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan: arise of chicken(broiler chicken)
 - (2) Expected Outcome: 50000 \$ in year

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan? yes

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

(Yes .I used this knowledge obtained at the training to my colleagues and my students in my school)

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

I think this training course was very good for me and my coop and had most of effective in my life and changed and opened my eyes for new view to life .

This training course was one and best reason that we understand the means of the life and cooperative and opened new horizon for my life

Tank and regard from ica and Japan government for implicate this training course

(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

(Signature of the Supervisor / Head of the Organization)

1. Name of the Participant..... Mohamad reza farhang

2. Name of the Organization / Country:Iran

3. Year of Participation:2009-2010

4. Designation / Position held at the time of participation. Commerce manager

5. Present designation / Position..... Teacher in university.

6. Status of the implementation of the Projector the Action Plan prepared in the Course:

1) Outline of the Project

(1) Title of the Project or the Action Plan: arise of chicken(broiler chicken)

(2) Expected Outcome: 50000 \$ in year

2) Situation of Implementation

Completed In progress Not started yet/
in preparation Cancelled

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan? yes

(2) In case it in progress, how is the situation?Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

(Yes .I used this knowledge obtained at the training to my colleagues and my students in my school)

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

I think this training course was very good for me and my coop and had most of effective in my life and changed and opened my eyes for new view to life .

This training course was one and best reason that we understand the means of the life and cooperative and opened new horizon for my life Tank and regard from ica and Japan government for implicate this training course

Coment of Mr. Mohamad reza farhang's Boss

“Regarding Mr Farhang questionnaire and his improvements in the performance after the course would like to inform you that it is clearly seen and you are kindly requested that the course be continued.” S.Y. Mousavi, Foreign Commerce Manager

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) **Enhancement of Farmers' Income and Poverty Reduction through Cooperatives**
- ◆ 3rd ~5th (2008-2010) **ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women**

◆ To be answered by the ex-participant

1. Name of the Participant Ghasem Alavi
2. Name of the Organization / Country: ... Iran Central Chamber of Co-operative (ICC)
3. Year of Participation: . 2008
4. Designation / Position held at the time of participation: : Head of Agriculture Department
5. Present designation / Position: ICC Expert of International Affairs
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan: Rainbow Fish Breeding
 - (2) Expected Outcome
 - 2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

For market and currency vacillation in Iran, and the fact that we went out of budget for problems in receiving loans from the government

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? I transferred my knowledge

If yes, how and to how many persons they were conducted?

Through a meeting and a seminar

More than 50 people

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Co-operative societies have a better view to establish a new co-operative.

Nowadays they try to have a scientific view to run a business to succeed in their business and impede collapsing

(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

It should definitely be continued since it was advantageous to all our co-operatives but unfortunately as of late you accept no candidate from Iran

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

- It would be highly appreciated if you accept candidates from Iran to participate in these training programs.

(Signature of the Supervisor / Head of the Organization)

《Mongolia》

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th (2008-2010) Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th (2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

1. Name of the Participant..... Enkhmandakh.D

2. Name of the Organization / Country: National Association of Mongolian Agricultural Cooperatives/Mongolia

3. Year of Participation: ... 2010...

4. Designation / Position held at the time of participation: Manager of Gobi-Altai Province Association of Agricultural Cooperatives

5. Present designation / Position... Manager of Gobi-Altai Province Association of Agricultural Cooperatives

6. Status of the implementation of the Project or the Action Plan prepared in the Course:

1) Outline of the Project

- (1) Title of the Project or the Action Plan
- (2) Expected Outcome

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Yes, I did conducted training for our members and for the local people who interested to join cooperatives. Totally 110 people, out of which 63 are women, participated in the training. Also, I did 2 presentations about my experience and what I have learned in Japan and Vietnam at the province level seminars. I have developed training handouts.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

I think that the training has had very positive impact in the cooperative movement of our province. 2011 was announced by the Governor of the province as Year of cooperative development, which was lobbied by our association, and I had an opportunity to transfer my knowledge gained in the training widely to the communities. I have played important role to implement the "One village-one product" movement of Japan in the province. In 2011 we have helped to establish 11 primary cooperatives in the province. This International Year of Cooperatives I hope that I will have more opportunities to disperse my experience.

Turungax

(Signature of the Participant)

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

Enkhmandakh's knowledge about cooperative movement has been improved. She is relatively young staff in the association and the training was very useful for her to learn deeply about the international cooperative movement and role of women in the movement. Her ability to present papers has shown improvement as well and she became more enthusiastic in what she is doing. She became very confident when she talks about cooperatives, especially how women can empower themselves through cooperatives.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

Financial management, Cooperative management, Marketing, Cooperative governance



[Handwritten Signature]

(Signature of the Supervisor / Head of the Organization)

Form-A~ Project / Action Plan-based

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- ◆ 3rd ~5th (2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant..... **Ms. Indraa.D**

2. Name of the Organization / Country: ...

The National Association of Mongolian Agricultural Cooperatives /Mongolia/

3. Year of Participation: **2010**

4. Designation / Position held at the time of participation **Assistant manager**

5. Present designation / Position..... **Manager**

6. Status of the implementation of the Projector the Action Plan prepared in the Course:

1) Outline of the Project

(1) Title of the Project or the Action Plan

“Setting up milk packing unit in “Buyanda” cooperative”

(2) Expected Outcome

- **Increase farmers income by using available resources**
- **Supply the 1-5th grade children with the high quality dairy products for school lunch**
- **Set up and advertise a model entity which produces final products**

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		+	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

This project proposal not started yet due to investment problem. This cooperatives activity still continuing for dairy production.

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Yes, I have presented 3 lectures about Japanese, Indian, and Iranian cooperative movement and compared the recent situation of cooperative movement of this 3 countries for my all staffs /about 20 people, 3 times/.

After completion of the training I prepared the presentation about the training and have suggested following 7 new ideas which I have learnt during the

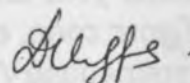
training.

1. Make a short movie about our organization in English and Mongolian.
2. We need to establish company beside our organization which is responsible for marketing and supply like Japanese JA Zen-noh, Indian NAFED.
3. Establish Agricultural whole sale market.
4. Establish Agricultural bank which services to the member cooperatives and cooperators.
5. Establish Direct sale shop in provinces and also we need to establish this shop in the city center next to our office building.
6. To implement "Time management" in our organization.
7. Let's PR ourselves.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

I mentioned above about my suggestion which is may implement /suitable/ in our organization. 4 of them is now have successes

1. We made the short movie about our organization /20min/
2. We set up "NAMAC Coop" company beside our organization in 2011 and it is responsible for marketing and supplies all kind of agricultural products.
3. Cooperative direct shops were established in 6 provinces next to provincial associations of Bulgan, Arkhangai, Khentii, Uvurkhangai, Uvs, Bayankhongor.
4. We have introduced "Time management" system in our office.



(Signature of the Participant)

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

It is very useful for our participants and our organizations. D.Indraa has been promoted after the completion this training. Also she suggested some useful ideas and most of them are already introduced in our organization.

10.Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

Content of training and all subjects are very useful so we have not idea for this.



(Signature of the Supervisor / Head of the Organization)

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The Training Course subject to the Questionnaire

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- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant: Altantuya Tseden-Ish
2. Name of the Organization / Country: National Association of Mongolian Agricultural Cooperatives/Mongolia
3. Year of Participation: 2011
4. Designation / Position held at the time of participation: Head of International Cooperation Department
5. Present designation / Position: Head of International Cooperation Department
6. Status of the implementation of the Project or the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan: Enhancement of sea buckthorn production through cooperatives
 - (2) Expected Outcome:
 - Cooperative production and members' income will be increased

- 13-15 permanent and 25 seasonal jobs will created
- Market will be supplied with high grade sea buckthorn
- Green environment will be established in 20 ha land, positively contributing to combat air pollution, soil erosion and desertification
- Ideal environmentally friendly farming will contribute to the development of the agriculture sector in Mongolia

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
	√		

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

The seedlings are planted in October just before the winter in 10 hectares. Due to the recent increase of bank loan interest rate the cooperative could not afford to get large amount of loan and has managed only to plant in 10 hectares, which is half of what was planned in the project. The progress of the growth of sea buckthorn trees will be shown in spring.

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

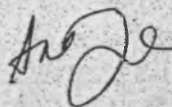
7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

After returning to my home country I was invited by the Agricultural Cooperatives Training center to teach international experiences with emphasis to India, Japan and Malaysia. In 6 trainings totally 140 people were involved. In my lectures I talk about Amul dairy cooperative and IFFCO of India, agricultural cooperative development of Japan and school cooperatives of Malaysia and international cooperative movement. I handed 30 page training report to the person in charge and did a presentation about my project to the staff of central office. My article about the training course published in the "Cooperative news" magazine.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The training had invaluable contribution to me, to my organization as well as to the cooperative movement of Mongolia. I have gained good knowledge about proper project designing and writing and drafted about 3 projects after returning to the office. The association's capacity building project proposal has been approved in the initial stage by the European Commission's "Non-state actors" program. Now I am working on more detailed project and planning to complete it in the end of February. If the project will be supported, then it will be great impact to the agricultural cooperative development of Mongolia and outcome of the training. Not only the 3 countries cooperative development experiences, but also the knowledge I have obtained staying with the participants from 10 different countries has a very positive impact for me to develop personally. Recently, I have been offered a position of the Executive Director of the National Cooperative Union of Mongolia, which I have refused to stay with agricultural cooperatives and I think the training influenced me to raise my profile.



(Signature of the Participant)

◆ To be answered by the Sponsoring Organization

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

The training courses are very useful to our organization. In the case of Altantuya we can see big improvement in her performance. The project she has designed during the training has started in autumn and now she is working on bigger project to support the development of the organization.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

Marketing of agricultural output



(Signature of the Supervisor / Head of the Organization)

The Training Courses asked to the Questionnaire based on findings of the survey in

2009

1. Name of the Participant: U Daw Myo Tun
2. Name of the Organization/ Division: 18th A-LA (19th, 20th, 21st) and General Trading Group Federated Myanmar
3. Year of Participation: 2008
4. Designation/ Position: Secretary General & Manager
5. Present designation/ Position: Secretary General & Manager

« Myanmar »


6. Activities after the Training Course

- 1) Do my ideas in my current business venture still hold as decisions or approvals regarding the proposals referred at the findings of the survey training course held on November 25, 2008?
- 2) Are my activities or projects well advanced, however, are you able to set them aside to create a project funded by what I have learned from the training course? This will be held as a separate body producing 200 tons of tea leaf.
- 3) The impact of my training has created a very positive response which will be organization but will be on the co-operative movement with a result that they will be divided up a cooperative factory of 10000 some producing value added products.


U Daw Myo Tun

7. Yes, we have some time involvement in the development of the participants in the above course. Yes, it should be continued.
8. Yes, that TEA training course is necessary and it is an ideal platform for training.




U Daw Myo Tun
Secretary General & Manager
General Trading Group Federated Myanmar

The Training Courses subject to the Questionnaire capacity building for marketing FY
2008

1. Name of the Participant : Mr Zaw Myo Tun
2. Name of the Organization/ Country : Hter Arkar Kyaw Farming and General Trading Co-op Federation, Myanmar
3. Year of Participation : 2008
4. Designation/Position held at the time of participation : Assistant General Manager
5. Present designation/ Position : Deputy General Manager
6. Activities after the Training Course
 - 1) On my return to my country, seminars were duty held at respective Co-operatives regarding the knowledge obtained at the trainings at ICA-Japan Training Course held on November 25, 2008.
 - 2) No new activities or projects were created, however, arrangements are being made to create a project based on what I had learned from the training course. This will be held at a space now being prepared at one of our funs.
 - 3) The impact of my training has created a very positive impression on not only our organization but also on the Co-operative movement with a result that they will be bringing up a Co-operative factory in Mid-Myanmar producing value added commodities.



(Zaw Myo Tun)

7. Yes, we have seen some improvement in the performance of the participant of the above course. Yes, is useful. Yes, it should be continued.
8. Feel that ICA training courses is sufficient and it is of Great Assistant in Myanmar.



AYE MAUNG
Managing Director
Htet Arkar Kyaw Farming & General
Trading Co-operative Syndicate Ltd.

Form-A~ Project / Action Plan-based

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QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010) Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

THEIN ZAW HTUN

1. Name of the Participant.....
CENTRAL CO-OPERATIVE SOCIETY, MYANMAR
2. Name of the Organization / Country: ...
2008-2009
3. Year of Participation:
4. Designation / Position held at the time of participation
SUPERVISOR
5. Present designation / Position.....
ASSISTANT MANAGER
6. Status of the implementation of the Project or the Action Plan prepared in the Course:

1) Outline of the Project

(1) Title of the Action Plan

Sugarcane Plantation Project

(2) Expected Outcome

Income of farmers will increase more than before. The quality and yield of sugarcane crop will be also developed. To create some employment for the local people around the project site. To uplift the GDP of cooperative sector.

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
	✓		

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

My project is running by one of our member Union of Cooperative Federations. It hasn't been progressed as planned because sugarcane is one of the national projected crop so we have to encounter with many restrictions by the policy of government. For instance, the government set the price and cultivation area. Now the society implementing the project is reconsidering to terminate the project incoming year.

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

When I arrived back to my country, I prepared and submitted by training report to the supervisors of CCS. I could transform my knowledge to my workmates and to member of CCS through field visit meetings and on job trainings. At least (30) to (50) members have been conducted on this field visit meetings and on job trainings. They try to adopt my knowledge obtained from Training to utilize at their agriculture of cooperative societies.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The impact of my training to become the deeply motivate for the enhancement of farmers' income and poverty reduction through cooperatives. Moreover, we learnt about the agricultural movement of India, Iran and Japan which is very successful to assist the improvement of Myanmar Agricultural Cooperatives. Therefore, we have a great appreciate to attend this training course as the ICA participant. In the future,

Myanmar Agricultural Cooperative Movement will improve and sustainably develop which is based on the knowledge of this ICA Training Course.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of Head of the Organization)

General Manager
Central Co-operative Society



4th (2009) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

Action Plan of Daw Aye Aye Nyein

Objective: To improve technical and social skills of rural women community

What (Action)	When	How	Where	Why
Information Sharing	1 st week Oct 2009	By reporting the points learnt from the training course to the board of directors and sharing learning session with all the colleagues	GP office	To share experiences gained during the study visits
Preparation of IEC materials	October 2009	Developing training modules on income generation activities and sustainable enterprises for rural women	GP office	To create tools for effective teaching /learning process.
Conduct educational trainings and demonstration	October, Nov 2009	Organize technical training course in collaboration with government bodies and NGOs	Concern project sites	To motivate by sharing experience and knowledge on women activities in Vietnam and Japan and to apply accordingly in local region.
Conduct capacity building programs	From Oct 2009 onwards	Encourage women beneficiaries to work in groups, express their needs, constraints thinks for solution, problem solving methods by their own decision.	Project sites	To upgrade social skills and decision making skills which are vital for set up and sustain their enterprises.

Conducted Activities by Daw Aye Aye Nyein from 2010 to 2012

No	Activities	Org	Date	Location
1	Home gardening Training	World Vision	4-11, Feb 2010	Chauk Tsp
2	Home gardening and mushroom cultivation Training	NGO Gender	23-28 Feb 2010	Bogalay Tsp
3	Project Orientation-RESOLVE project	YMCA-Yangon	17-2-2010	Yangon
4	On-site seed production project workshop	JICA	2-4-2010	Labutta Tsp
5	On-site seed production project workshop	JICA	5-7 May 2010	Labutta Tsp
6	Project Orientation workshop in Village development committee -RESOLVE project	Help Age International	2-5-2010	Kyaiklattu
7	Project Orientation workshop in Village development committee -RESOLVE project	Help Age International	10,12,14,16,18,20 May 2010	Kyaiklattu
8	Community multi purpose training RESOLVE project	Help Age International	16-19 May 2010	Kyaiklattu
9	Agriculture Extension Worker Training	Help Age International	25-30 May 2010	Kyaiklattu
10	Faith gardening	Help Age International	19-23 Aug 2010	Kyaiklattu
11	Home gardening Training	Save the children	6-13 Sept 2010	Pwint phyu
12	Agriculture Extension Worker Training	UNDP	25-30 Sept 2010	Labutta Tsp
13	Home gardening Training	Relief International	5-14 Oct 2010	Daydeye
14	Project Orientation-REVEAL project	YMCA-Yangon	14-1-2011	Yangon
15	Recovery of paddy production Project ToT training	GP office	2-4 May-2011	Yangon
16	Spiritual and Social Awareness training	Men's Association	11-13 May 2010	Mingalardon

17	Integrated Past Management	World Vision	16-18 Aug 2011	Pya pone
18	Agriculture Training	Men's Association	5-9 Sept 2011	Mingalardon
19	Vermiculture Training	Save the children	11- sept 2011	Pauk Taw
20	Agriculture Extension Worker Training	Save the children	13-19 Sept 2011	Pauk Taw
21	Recovery of paddy production Project Interim Workshop	Save the children	11 Nov 2011	Pauk Taw
22	Women income generation (Food Processing) Training	Save the children	13 Nov 2011	Taung Chaung, MyintGar,
23	Project Review workshop -REVEAL project	Help Age International	6-9 Dec 2011	Nyaung Shwe
24	Sustainable Agriculture Training CLEARR project(Costal Livelihood and Environmental Assets Restoring in Rachaing)	MERN	21-23 Dec 2011	Kyeintali

Remark-

RESOLVE project= Restoring Enabling and Sustaining Of Livelihood of Vulnerable/Excluded Persons in Kyaitlat

REVEAL Project = Reducing Economic Vulnerability through an Equitable inclusive Approach to Livelihood

CLEARR project = (Costal Livelihood and Environmental Assets Restoring in Rachaing)

Presented by

Aye Aye Nyein

**Participant of 4th (2009) ICA Training Courses on
Promotion of Sustainable Enterprises for Rural Women**

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- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

MAY THU AUNG

1. Name of the Participant.....
CENTRAL COOPERATIVE SOCIETY, MYANMAR
2. Name of the Organization / Country: ...
2009
3. Year of Participation:
4. Designation / Position held at the time of participation
SUPERVISOR
ASSISTANT MANAGER
5. Present designation / Position.....
6. Status of the implementation of the Projector the Action Plan prepared in the Course:

1) Outline of the Project

(1) Title of the Action Plan

Financial assistance of sustainable enterprises for poor entrepreneurs

(2) Expected Outcome

- **To increase income of poor entrepreneurs through financial assistance**
- **To encourage people to make savings from their income, especially women**

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
✓			

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

My action is completed. The result of my action plan were

- **increased MFIs members, especially women**
- **increased members' income through financial assistance**
- **formed MFIs into Microcredit Cooperative Society Ltd**

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Yes, I transferred my knowledge obtained at the training to my superior officers by submitting the Course Report and I contributed my Course Report to CCS library for sharing my knowledge to colleagues and members. According to my action plan, I joined (3) field leaders and (50) associate members who wanted to become MFIs members. I shared my knowledge obtained from training and explained how to implement my plan with them. And I encouraged rural women to join with us.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The impact of my training on my cooperative organization and on the Cooperative Movement of my country are

- **The more rural women joined to cooperative enterprises and they are interested in MFIs activity and**
- **I manage to share my knowledge to the rest of colleagues and other co-operative to apply them at their locality.**



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

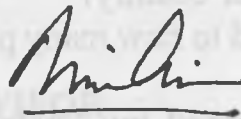
9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of Head of the Organization)

General Manager
Central Co-operative Society



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- ◆ 3rd ~5th (2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant.....Aye Aye Nyein...
2. Name of the Organization / Country: ...*Golden Plain Agricultural Products Co-operative Society Ltd./ MYANMAR*
3. Year of Participation:*4th (2009) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women*
4. Designation / Position held at the time of participation- *Technical Section Head*
5. Present designation / Position..... *Technical Section Head*
6. Status of the implementation of the Project or the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan
 - (2) Expected Outcome

2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
✓			

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

The result was fruitful and as expected in my plan for women and community. See Annex- I

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? **YES**

If yes, how and to how many persons they were conducted?

I transfer my knowledge obtained at the training to my colleagues, farmers and rural women by meetings, reports, trainings after my returned to my country.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The impact of my training support that promotion of sustainable enterprise in rural women for enhancement of their income and poverty reduction through Cooperatives in my country

(Signature of the Participant)

Aye Aye Nyein

Golden Plain Agricultural Products
Co-operative Society Ltd. MYANMAR

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

I have seen some improvement in the performance of the participant of the above course as follow,

She has been changed by this course in her right decision and she had known her assertiveness, she dare to face the difficulties and problems.


This Training Course is useful for our organization. I think, it should be continued.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

Capacity building for women, Women rights, should be included or emphasized in the future training courses.

If it is possible, outstanding ex participants of this training course were selected and they were met to discuss with their activities, strengthen, weakness, opportunities and threaten.



(Signature of the Supervisor / Head of the Organization)

Kywe Htay

Managing Director

Golden Plain Agricultural Products Co-operative Society Ltd.

MYANMAR

Form-A~ Project / Action Plan-based

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QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010)Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

1. Name of the Participant – Ms. Htwe Htwe Aung
2. Name of the Organization / Country – Golden Plain Agricultural Products Cooperative Society Ltd Myanmar.
3. Year of Participation - 2010
4. Designation / Position held at the time of participation - Chairperson
5. Present designation / Position – Vice - chairperson
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan
 - To assist the entrepreneur of farming and orchard by supporting the Agriculture Loans and Capacity Building.

(2) Expected Outcome

- To get the knowledge about our study visit.
- To improve their technologies through using effective I.E.C
- To gain their concept of micro-enterprise and to raise the role of rural women.
- To increase their household income through appropriate technology of Food Processing and making natural fertilizers by using local available products.

2) Situation of Implementation

**THE 5th TRAINING COURSE ON
“PROMOTION OF SUSTAINABLE ENTERPRISES FOR RURAL WOMEN”
In Japan and Vietnam from 12th September to 16th October 2010**

ACTION PLAN

Prepared by : Ms.HTWE HTWE AUNG – GOLDEN PLAIN AGRICULTURAL PRODUCTS COOPERATIVE SOCIETY LTD,.

Action Plan Title : To assist the entrepreneur of farming and orchard by supporting the Agriculture Loans and Capacity Building.

Project Purpose : Can reduces the informal landing system and run their own micro – business, Can get self confidence and social status also risen from training

Duration : January 2011 to December 2011

No.	Activities	Objective	Responsible Person/ Organization	Organization Funding Agency	Project Area (Location)	Conducted Date	Remark
1.	Course Report (By submitting the points learned from the training course after coming back to home country)	To share experience gained during the study visited	Htwe Htwe Aung	GP	GP Co-op members GP Office	2010 - 2011	Training manuals, hand outs, posters pamphlets for respective field.
2.	Preparation of Information Education Communication materials	- By using effective Information Education Communication Materials, community will easily understand on subjects taught, which can provide good results	Golden Plain Technical Group	JICA UNDP CAD HAI	Labutta Labutta Chin State Kyaiklatti, Pyarpone	2010 - 2011	Training manuals, hand outs, posters pamphlets for respective field.
3.	Conduct training on micro-enterprise management for rural women	By understanding basic concept, important consideration and good practices for sustainable enterprise, rural women will	Golden Plain Technical Team	UNDP HAI HAI	Labutta, Bogaly Kyaiklatti, Pyarpone Yangon Pyin Oo Lwin,	Oct'2010 10 th , 11 th Nov' 2010 24 th Jan' to 28 th Jan'	Small Business Management Training Business Plan Development Training (TOT) Livestock and Micro Small

		have more important role in building better community.				Pathein	2011	Enterprise Training
4.	Conduct training such as food processing, natural fertilizers and natural pesticides production for income generation	To promote household income through proper knowledge of rural women community in better and effective utilization of local products	Golden Plain Technical Group	CAD	Pale – Yangon (Chin State)	15 th Nov' to 20 th Nov' 2010	Food Processing & Micro Small Enterprise	
				JICA	Labutta	Nov' 2010 to March 2011	On Site Seed Production (Project)	
				RI	Bogaly, Daedaye	10 th Nov' to 14 th Nov' 2011	Food Processing Training	
				STC	Pyay (Thegone)	18 th Jan' to 22 nd Jan 2010	Home Gardening Training	

Remark : UNDP = United Nation Development Programme
CAD = Chin Association Development
HAI = Help Aids International
STC = Save the Children
JICA = Japan International Cooperation Agency
RI = Relief International

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?
- After attending the ICA Training Course, Daw Htwe Aung showed improvement in over all management skills in our organization. She conducted training and open discussions within our organization and community. All participants had gained knowledge in her training course. She has also well known as project cycle management for applying to the project activities. This kind of training and exposure are very effective and efficient for our organization because she showed her attitude and behavior are visible changed as above mentioned.
10. Needs for the ICA training courses
- What subjects should be included or emphasized in the future training courses? Any requests for the courses.
- We need project cycle management and market strategies methods in detail.
 - Integrated Farming System for South East Asia countries.



Professor Mg Mg Htwe
Advisor
Golden Plain Agricultural
Products Cooperative Society Ltd

- (1) In case it is completed, what was the result or achievement? The result was as expected in your plan?
- After conducting each training to communities, the participants gained their knowledge about the technology such as Small Business, Micro Enterprises, Food Processing & Home Gardening. The result was met as expected in our plan.
7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?
If yes, how and to how many persons they were conducted?
- I transfer our knowledge obtained at the training to members of Golden Plain through open discussion, after arriving at our country. There are 15 members were conducted at our discussion.
8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?
- Our Cooperative members gained the knowledge about our visit and some important points of Cooperative sector.



Htwe Htwe Aung
Vice – Chair Person
Golden Plain Agricultural
Products Cooperative Society Ltd.

Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010)Enhancement of Farmers' Income and Poverty Reduction Through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ To be answered by the ex-participant

1. Name of the Participant..... **Ms. KHIN MOH MOH**.....
2. Name of the Organization / Country: ...**Central Co-operative Society Ltd.
The Republic of the Union of
Myanmar**
3. Year of Participation: **2009-2010**.....
4. Designation / Position held at the time of participation **Supervisor**
5. Present designation / Position.....**Assistant Manager**.....
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project – **Oilseeds mill processing**
 - (2) Expected Outcome – **Enhancement of farmers' income and poverty reduction by uplifting the standard of living conditions of oilseed growers and to produce value added edible oil for local consumption which is in big demand.**

(2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		Not started yet	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

It has not been started yet because it has uneconomical potential which imported palm oil from other countries and also it has financial needs to implement it now.

They told me that they will do depending on this project if they do. We come to know that they postpone the project implementation in an unlimited time.

Now, it appears a good potential for this project due to extending edible oil seeds plantations such as groundnut, sesame around that area.

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Yes, I transferred my knowledge obtained at the training to our colleagues, members of our coop and other societies through reports and seminars. And I sent my report and project proposal

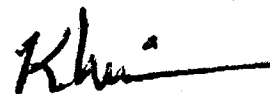
to Monywa Township Cooperative Federation.

When I was attending a seminar, I shared my knowledge to 25 participants. And I shared again it to 10 farmers from our village and our colleagues. At least 30 or 35 people were conducted our sharing knowledge. They really like Japanese Agricultural system and the success of Co-operatives in India.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The impact of our training is to get the good ways of Agriculture and reduce the poverty reduction through cooperatives. As our country is an agricultural country, we can use the good way of other country. It is a chance for development of our country. So the training is very effective.

Moreover, we learned about financial management, financial accounting, marketing, leadership & governance, cost accounting, and so on, we can serve any duties very well and help our cooperative movement either side.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of Head of the Organization)
General Manager
Central Co-operative Society



Form-A~ Project / Action Plan-based

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (the date)

QUESTIONNAIRE

The Training Course subject to the Questionnaire

- ◆ 3rd ~5th(2008-2010)Enhancement of Farmers' Income and Poverty Reduction through Cooperatives
- ◆ 3rd ~5th(2008-2010) ICA Training Courses on Promotion of Sustainable Enterprises for Rural Women

◆ **To be answered by the ex-participant**

1. Name of the Participant : Mr. Aung Kyaw Tun
2. Name of the Organization / Country : Central Co-operative Society
3. Year of Participation : 2010-2011
4. Designation / Position held at the time of participation : Assistant Manager
5. Present designation / Position : Assistant Manager
6. Status of the implementation of the Projector the Action Plan prepared in the Course:
 - 1) Outline of the Project
 - (1) Title of the Project or the Action Plan
Implementation of the Sugar Mill Project
 - (2) Expected Outcome
Farmer's income will increase and Sugar availability will enhance and sugar price may be reduced. To establish a secure and profitable market for the sugar cane farmer's of agricultural cooperative societies.
 - 2) Situation of Implementation

Completed	In progress	Not started yet/ in preparation	Cancelled
		✓	

(1) In case it is completed, what was the result or achievement? The result was as expected in your plan?

(2) In case it in progress, how is the situation? Has it been progressed as planned?

(3) In case it has not been started, how is the situation?

My project could not be yet started. I opine about its situation that was a few difficulties of borrowing co-operative bank loans and the project area for construction was conditionally occupied again by private company although the relevant cooperative society gained the permission of project area in Industrial Zone from concerned authority.

(4) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

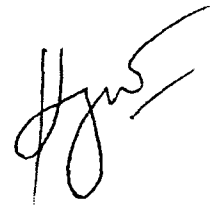
If yes, how and to how many persons they were conducted?

When I arrived to my country, I have already submitted my training reports to the superiors of CCS. I can transfer my knowledge to the member of CCS, through field visit (survey) meetings and on job trainings. I think, at least (20) or (30) members have been conducted on this field visit meetings and on job trainings. They adopted my knowledge obtained from Training to utilize at their agriculture of co-operative s society

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

The impact of my training is to become the deeply motivate for the enhancement of farmer`s Income and poverty Reduction through Cooperatives, entire of the county. Moreover, we learnt about the agricultural movement of India and Japan, which is very successful to assist the improvement of Myanmar Agricultural Cooperatives. Therefore, we have a great appreciate to attend this training course as the ICA participant. In the future way, Myanmar Agricultural Cooperative Movement will improve and sustainable develop which is based on the

knowledge of this ICA training course.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of Head of the Organization)

General Manager

Central Co-operative Society



Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

- The Training Courses subject to the Questionnaire
- **3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)**

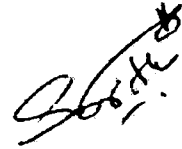
1. Name of the Participant **Ms. Khaing Nway Oo and
Ms. Ingyin Thura**
2. Name of the Organization / Country: **Central Co-operative Society Ltd., &
Htet Agricultural Co-operative Society
Ltd., Myanmar.**
3. Year of Participation: **2.11.2010 to 27.11.2010**
4. Designation / Position held at the time of participation **Supervisor and
Supervisor**
5. Present designation / Position **Assistant Manager of CCS and
Secretary of Chairman**
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?
Yes, I transferred my knowledge obtained at the training to my colleagues, members of co-operative, through reports, after I reached to my country.
 - 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.
We could not create any activity but MFI members in some township receiving financial assistance of loans will start to work for marketing of vegetables, flowers, fruits which are seasoning produces from their villages, to be delivered to wholesale markets in the towns.

3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

I continued sharing my knowledge to the rest of the co-operative members to know my knowledge and to perform at their agricultural fields. I learned some knowledge of marketing distribution of rice, milk, dairy product, vegetables, fruits and flowers etc., for agricultural sector and livestock sector form IDACA.



(Signature of the Participant)
Khaing Nway Oo



(Signature of the Participant)
Ingyin Thura

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

8. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of the Head of the Organization)

General Manager
Central Co-operative Society



The Training Courses subject to the Questionnaire
3rd ~ 5th Capacity Building for Marketing (1st/2nd Course)

1. Name of the Participant - Mr. Maung Maung Thet Lwin
2. Name of the Organization/Country - Thakata Township Cooperative Department,
Yangon, Myanmar.
3. Year of Participation - Year - 2010
4. Designation / Position held - Staff Officer, Thakata Township
at the time of participation Cooperative Department
5. Present designation / Position - Staff Officer, Yangon Division Cooperative
Department

6. Activities after the Training Course

(1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings / seminars / reports, after you returned to your country? If yes, how were they conducted?


I transferred my knowledge through the seminars to our colleagues and members of our cooperative. I shared the board of directors of cooperative to perform the experience and knowledge obtained at the training.

(2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

I created any new activities such as selling fertilizers and giving the crops loans to the members of cooperative.

(3) What is the impact of your training on your cooperative organization on the cooperative movement of your country?

The impact of my training is very essential for the development of our cooperative organization and our cooperative movement.


(Signature of the Participant)

To be answered by the Sponsoring Organization

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

I have seen some improvement. This training course is useful for my organization.

8. Needs for the ICA training Courses.

What subjects should be included or emphasized in the future training courses?

Any requests for the course.

The subjects in the training course are completed.



(Signature of the supervisor / Head of the Organization)

(Maung Win)

Deputy Director

Yangon Division Cooperative Department

The Training Courses subject to the Questionnaire
3rd ~ 5th Capacity Building for Marketing (1st/2nd Course)

1. Name of the Participant - Mr. Htwe Win Aung
2. Name of the Organization/Country - Aung Mingalar Agricultural Production Cooperative Society, Myanmar.
3. Year of Participation - Year - 2010
4. Designation / Position held - Board of Director, Zalun Township, Irrawaddy at the time of participation Division
5. Present designation / Position - Board of Director, Zalun Township, Irrawaddy Division

6. Activities after the Training Course

(1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings / seminars / reports, after you returned to your country? If yes, how were they conducted?


I transferred my knowledge through the seminars to our members of cooperative. And, I shared to members of cooperative to perform the experience and knowledge obtained at the training.

(2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

I created any new activities such as selling fertilizers and giving the crops loans to the members of cooperative.

(3) What is the impact of your training on your cooperative organizational on the cooperative movement of your country?

The impact of my training is very essential for the development of our cooperative movement.



(Signature of the Participant)

To be answered by the Sponsoring Organization

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?

I have seen some improvement. This training course is useful for my organization.

8. Needs for the ICA training Courses.

What subjects should be included or emphasized in the future training courses?

Any requests for the course.

The subjects in the training course are completed.



(Signature of the supervisor / Head of the Organization)

(Maung Win)

Deputy Director

Yangon Division Cooperative Department

Form-B~ Action Plan-based 2011

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant : **Ms. Nwe Mi Mi Than
Ms. Ei Ei Khine**
2. Name of the Organization / Country : **Central Co-operative Society
Limited (CCS)
Kaung Myanmar Aung Business
Development Co-operative
(KMA-BDC)**
3. Year of Participation : **18th September 2011 to 20th October 2011**
4. Designation / Position held at the time of participation : **Supervisor & Manager**
5. Present designation / Position : **Supervisor & Manager**
6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

(1) Title of the Action Plan : **Establishment of Microfinance Institution in
Sar Si Kyaung Village.**

(2) Expected Outcome : **More development business for the rural women
and improvement of the employment,
: To gain easy access to Financial support and to
enhance income generation .**

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
1 st January 2012	-	-
Starting this action plan		

(1) In case it is in preparation (Preparation started), how is the situation?

Previously, the village women work only their precarious homework daily and their life time was elapsed. There was no opportunity to work for their earning. After receiving the financial support from the Central Co-operative Society Limited (CCS) Microfinance Institution and other technical know-how for making various kinds of bamboo baskets to send the Market. Now they are getting some income for their family and their livelihood can support for their family's vitality.

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

Yes, We transferred our knowledge obtained at the training to our colleagues and members of our co-operative society through sending our letters. We distributed again our letters to (20) MFI and some agricultural co-operative societies in Magway Region nearest surrounding of Sar Si Kyaung Village.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Previous time the rural women were jobless and no access to the financial support. According to the action plan after helping them financial support, teaching the making way of bamboo baskets, so they could start working their livelihood. It occurs the women income generating and poverty reduction in rural community after sharing my knowledge obtained from IDACA. I came to see some experience of business activities, agriculture and breeding, educational services, enhancing market of export and import goods and direct wholesale market in Japan. So, I continue spreading my knowledge

to the rest of cooperative societies and my colleagues who are being conducted.



(Signature of the Participant)
Ei Ei Khine



(Signature of the Participant)
Nwe Mi Mi Than

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of Head of the Organization)
General Manager
Central Co-operative Society



Quality and Safety Management of Farm Products FY 2011

1. Name of the Participant Ms Khaing Thwe Nyein
2. Name of the Organization / Country: ... Htet Arkar Kyaw Farming and General Trading
Co-operative Federation /Myanmar
3. Year of Participation: July,2011 To August,2011
4. Designation / Position held at the time
of participation Assistant Manager
5. Present designation / Position..... Assistant Manager

6. Status of the implementation of the Action Plan prepared in the Course:

(1) Outline of the Action Plan

- (1)Title of the Action Plan Improvement of rice production with use of quality seeds varieties and advanced technologies through Htet Cooperative in Hlegu Township.
- (2)Expected Outcome
- (1)To get quality product with high yield.
 - (2) Farmer can save money and use it for other purpose and also escape from poverty stricken situation.
 - (3) Practice of GAP will be established.

(2)Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
September,2011	Still in study discussion in my organization as following:	N/A

My action plan implementation has already started. The following activities were started in my project area.

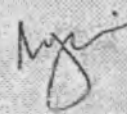
- (1) Production of quality seeds to deliver to the farmer,...Eg Rice , Black gram varieties.
- (2) Conducting of IPM and GAP training to the farmers by SMS.
- (3) Trainings leader/staff as master trainer through the Htet Cooperative.

7. Yes, I have transferred my knowledge obtained at the training to the members of our coop, after I returned to my country.

More than twenty persons of our cooperation were conducted and shared my knowledge by presentation and discussion.

8. There are positive impacts of my training on my cooperative organization and on the Cooperative Movement of my country.

- (1) Because of my knowledge sharing about Japanese cooperation in farm management, our colleagues and members of my cooperative developed their thinking about farm management.
- (2) Now our country tries poverty elimination nationwide, so our organization can be partially participated by cooperation basis with farmers. Eg Contract Farming System , Integrated Farming System .



(Signature of the Participant)

9. We have noticed improvement in the performance of the participant of the ICA Japan Training course in the sense that projects are now being managed more systematically. This training course is useful for our organization to such an extent that we are arranging projects based on it and feel that it should definitely be continued.

10. The ICA training course is being carried out most competently and it would be difficult for us to make any further suggestions regarding these courses.



(Signature of the Supervisor / Head of the Organization)

AYE MAUNG
Managing Director
Htet Arkar Kyaw Farming & General
Trading Co-operative Syndicate Ltd

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant Ms. Ohnmar Win
2. Name of the Organization / Country: Central Cooperative Society, Myanmar
3. Year of Participation: . 10.7.2011 – 4.8.2011
4. Designation / Position held at the time of participation: Supervisor
5. Present designation / Position: Assistant Manager
6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

- Select the leading farmers to give training
- To improve the quality and safety management of farm products
- Promote the awareness raising within the farmers, wholesalers and consumers through the cooperative
- Collaboration and networking with the departments such as Ministry of Agriculture

(1) Title of the Action Plan

To produce and distribute safe & quality of farm products through Shan Min Thar Agricultural Cooperative at Aung Ban Township.

(2) Expected Outcome

To start practice of safe usage of chemical pesticides & fertilizers.
To establish GAP in agricultural cooperative.

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
December 2011		

(1) In case it is in preparation (Preparation started), how is the situation?

My action plan was started in December 2011. First activity is to choose leaders for Training. Among 200 members, divided into Ten by one group and selected 20 leaders of active, interested, non-illiterate, able to share experience persons by themselves. Second Activity is to give training to these leaders by the coordination and collaboration of Central Cooperative Society & Extension Workers of Myanma Agriculture Service. The training will be started on March because this month is convenient for both parties.

(2) In case it has not been started (Still in study and discussion in your organization), how is the situation?

(3) In case it was cancelled or not adopted, what were the reasons behind it?

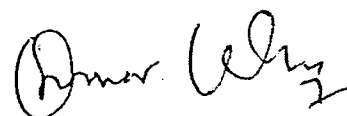
7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country?

If yes, how and to how many persons they were conducted?

I transferred my knowledge obtained from IDACA to my colleagues from various societies and some members of our co-operative through mails and emails after getting back my home country.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Central Cooperative Societies has several members of Agricultural Cooperatives and I could share my experience of good agriculture practice (GAP), utility of modern technology at Japanese Agriculture (JA), hiring implements from (JA) societies for farmers, purchasing the necessary implements with installment payment by farmers in Japan etc. to our member cooperative.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses?
Any requests for the courses.

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of Head of the Organization)

General Manager
Central Co-operative Society



QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 1st Quality and Safety Management of Farm Products FY2011
- 1st Revitalization of Local Community by Rural Women FY2011
- Fostering Core Leaders of Agricultural Cooperatives –1st Course in FY2011

1. Name of the Participant **Ms.Thinzar Win**
2. Name of the Organization / Country: **CENTRAL CO-OPERATIVE SOCIETY, MYANMAR.**
3. Year of Participation: **2011**
4. Designation / Position held at the time of participation **SUPERVISOR**
5. Present designation / Position **SUPERVISOR**
6. Status of the implementation of the Action Plan prepared in the Course:

1) Outline of the Action Plan

(1) Title of the Action Plan

Capacity building of regional economy from Agricultural Co-operatives in Ayeyarwaddy Region

(2) Expected Outcome

Poverty alleviation through Agricultural Co-operative in Ayeyarwaddy Region.

2) Situation of Implementation

Preparation started	Still in study and discussion in your organization	Cancelled
	✓	

In case it has not been started (Still in study and discussion in your organization), how is the situation?

I am still in study of relevant subjects prescribed in action plan.

7. Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how and to how many persons they were conducted?

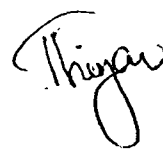
Yes, I transferred reports of my knowledge obtained, after returned to my country. The members of our Co-operative Society which are Union of Agricultural Co-operative in Ayeyarwaddy Region and Agricultural Co-operative Federations through mail and email. So that they will get more knowledge to be followed at their community for Agricultural activities. A number of (20) colleagues from agricultural co-op and others societies who were being conducted, had been sent my knowledge obtained through mail and email.

8. What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

Actually, my training is not started yet, it will commence on May of 2012. But, I continue to distribute my knowledge obtained from 1st ICA-Japan Training to my colleagues of the rest of society and some co-op federations in the region targeted. I learned some knowledge of being able to purchase farm implements with installment payment by farmers, disburse loans to farmers with low interest, perform modern cultivation system, deliver and transport the farm products timely to the market and act practically adopting cooperative values and principles etc, from IRMA and IDACA.

-Danuphyu is one of the townships in Ayeyarwaddy Division. In that township, now taking action by making the land of quarter hectare plots for cultivation.

-Price Index of Myanmar Agricultural Products will be automatically known by (APIS)system, starting from 2nd week of January , 2012.



(Signature of the Participant)

◆ **To be answered by the Sponsoring Organization**

9. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Do you think, it should be continued?

CCS participants were selected and appointed as second generation leaders. They had undergone many trainings including ICA course. Seeing is believing and have opened their eyes, enhanced their capabilities, and more so their maturity in this field.

10. Needs for the ICA training courses

What subjects should be included or emphasized in the future training courses? Any requests for the courses.

Administration financial management accounting and knowledge learning are the need of the day.



(Signature of Head of the Organization)

General Manager
Central Co-operative Society



Fostering Core Leaders of Agricultural Cooperatives-1st Course in FY 2011

- 1.Name of the ParticipantMr.Aung Zaw Win
- 2.Name of the Organization/Country.....Htet Arkar Kyaw Farming .and General Trading Cooperatives Federation Ltd/Myanmar.
- 3.Year of Participation.....September,2011 to November,2011
- 4.Designation/Position held at the time of participation.....Assistant Manager
- 5.Present designation/PositionAssistant Manager
- 6.Status of the implementation the Action Plan prepared in the Course:

1)Out line of the Action Plan

- (1)Title of the Action Plan : To improve rice, beans and pulses by using high yield quality seeds and good agricultural practices in Yangon Divisional Region.
- (2)Expected Outcome : Rice, beans and pulses production and quality will increase. Farmer can get high productivity and good income.Farmer can have better exposure to learn from the experiences of the successful farmer. farm advisors who disseminate technology are fostered.Finally, the agricultural cooperatives will be increased.

2)Situation of Implementation

Preparation Started	Still in study and discussion in your organization	Cancelled
January,2012	Still studying and the agricultural knowledge from respective Department and discussing in my organization as following; Developing the land for increased agricultural production. Establishing agro-based industries to produce value-added agricultural products. Assembling and manufacturing of small-scale agricultural machines and farm implements. Production of agricultural inputs such as fertilizers, seeds, pesticides and related support products and trading of agricultural produce and Value-added products, input supplies and agricultural machinery.	

(1)The situation is just starting now but still not found encounter .Farmer are now preparing to take loan and Procure input for cultivation. And then farmer are given training program by the farm guidance advisors who are appointed by authorized organization .

(2)It has been started since at the early date of January,2012

(3)It was not cancelled, no reasons

7.Yes,I have transferred my knowledge obtained at the training to my colleagues ,member s of my coop , etc. through meetings and reports,after my returned to my country .There are 45 persons who were conducted by tranfering and disseminating of my experiences related on my training.

8.According to the motto of ICA "Youth,the future of Co-operative Enterprise".

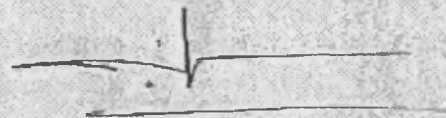
The impact of my training on my cooperative organization is "youth training program of ICA" on the Co-operative Movement of my country .



(Signature of the Participant)

9.Yes,I have see some improvement in the performance of the participant of the above course.Yes,this Training Course is useful for my organization .Yes,I think it should be continued .

10.Information Technology (IT),Customer services and public relation subjects should be included or Emphasized in the future training courses.



(Signature of the Supervisor /Head of the Organization)

AYE MAUNG
Managing Director
Htet Arkar Kyaw Farming & General
Trading Cooperative Syndicate Ltd.

«Philippines»

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

Please send the duly filled-up Questionnaire to ICA-AP by e-mail:
taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- **3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)**

1. Name of the Participant: **PEDRO T. DEFENSOR, JR.**
2. Name of the Organization / Country: **COOPERATIVE DEVELOPMENT AUTHORITY/PHILIPPINES**
3. Year of Participation: **2008**
4. Designation / Position held at the time of participation: **Acting Supervising CDS**
5. Present designation / Position: **Chief, Cooperative Project Development and Assistance & Division**
6. Activities after the Training Course
 - 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted? **Yes. A terminal report was prepared and submitted to the mother agency. Feed backing was also conducted during one of the staff meeting.**
 - 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it. **Not really in the form of implementing the project but more on applying the learning assimilated during the training. The learning was also imparted at the**

time the undersigned acted as resource speakers. These learning include the discipline of the Japanese farmers, the quality and packaging of their products, the participation of the farmers in marketing their products, the prefectures, the government assistance, among others, were shared to participants.

- 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country? The learning was highly appreciated and envied. However, there are barriers needs to be addressed in order to replicate the activities in Japan. These include budgetary constraint and amendment of the legal framework.


PEDRO T. DEFENSOR, JR.

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization? Yes. In fact, his learning in Japan is one of the major factor why he was promoted as Supervising CDS in 2008 in CDA-MEO and now Chief of Cooperative Project Development and Assistance Division (CPDAD) in the CDA Central Office. His learning will be a contributory factor in coming-up with programs that will benefit the agricultural cooperatives in the Philippines, specially on the marketing side.
8. Needs for the ICA training courses.
What subjects should be included or emphasized in the future training courses? Any requests for the courses.
None. The courses are simply perfect.


FE D. CAINGLES

Director, Institutional Development Department (IDD)

Form-C ~ No Action Plan-made

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taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)

1. Name of the Participant: Jean Basea Villacote
2. Name of the Organization / Country: Federation of Free Farmers Cooperatives, Inc. (FFFCI) Philippines
3. Year of Participation: November 2 to 27, 2009
4. Designation / Position held at the time of participation: Assistant Project Coordinator
5. Present designation / Position: Executive Assistant
6. Activities after the Training Course

1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted? SINCE I IN THE NATIONAL LEVEL, EVERYTIME I ATTEND THE MEETING IN ANY ORGANIZATION, SEMINAR, REPORTS, COOPERATIVES MEETINGS IN ANY ORGANIZATION, MY KNOWLEDGE OBTAINED IN CAPACITY BUILDING FOR MARKETING CONDUCTED IN IDACA JAPAN LIKE COOP CONCEPT OF J.A. AGRICULTURAL PRACTISE AND HISTORY OF JAPAN IN HOW THE CONSUMERS LINKING WITH THE PRODUCERS BY RELIABILITY, SAFETY FOR CONSUMERS AND TRUST FOR PRODUCERS. GUIDANCE FOR APPROPRIATE PRODUCTION

TECHNIQUE, MANAGEMENT METHOD OF RECORDING, FARM MANAGEMENT TECHNOLOGY, FARM GUIDANCE, PRACTICE OF KEEPING PRODUCTION RECORDS ETC. THIS ARE THE THINGS I'VE SHARED DURING MEETINGS, PLANNING FOR ANY PROJECT DISCUSSION. AND WE CONTINUE, MONITORING AND EVALUATION OF VARIOUS ONGOING COOPERATIVES PROJECTS ON ORGANIC RICE PRODUCTION AND MARKETING AND BIOFERTILIZER AND BIOPESTICIDE PRODUCTION IN OUR ORGANIZATION.

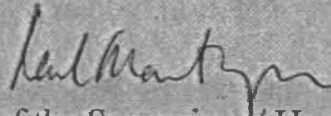
2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it. BIOFARMING IS ONE OF THE PROJECT OF OUR ORGANIZATION, WE CONDUCTED TRAINING AND SEMINARS FOR BIOFARMING TECHNOLOGY, AND WE ORGANIZED FARMERS TO STRENGTHEN OUR ORGANIZATION.

3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country? OUR ORGANIZATION, THE FEDERATION OF FREE FARMERS COOPERATIVES, INC. (FFFCI) HAS STRONG LINKAGES BETWEEN OUR GOVERNMENT THROUGH THE DEPARTMENT OF AGRICULTURE, RESEARCH INSTITUTIONS ETC. OUR FARMERS ARE ABLE TO APPLY THE NEW TECHNOLOGY THEY OBTAINED IN OUR BIOFARMING PROJECT, INCREASE THEIR PRODUCTION AND INCOME THERE BY INCREASING THEIR FOOD INTAKE AND ENHANCING THE QUALITY OF THEIR OWN DEITS AS WELL AS IMPROVING THE COUNTRY'S LOCALLY PRODUCED FOOD SUPPLY.

(Sgd) Jean B. Villacote

◆ **To be answered by the Sponsoring Organization**

7. Have you seen some improvement in the performance of the participant of the above course? Is this Training Course useful for your organization?
8. Needs for the ICA training courses
What subjects should be included or emphasized in the future training courses? Any requests for the courses.



(Signature of the Supervisor/ Head of the Organization)

Form-C ~ No Action Plan-made

To: All the participants of the ICA Training Courses conducted in 2008, 2009, 2010 and 2011

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taneja@icaroap.coop by (date)

QUESTIONNAIRE

The Training Courses subject to the Questionnaire

- 3rd ~5th Capacity Building for Marketing (1st/ 2nd Course)

1. Name of the Participant CLETUS G. VILLAMOR
2. Name of the Organization / Country: ... Cooperative Development Authority-Philippines
3. Year of Participation. July – August 2010
4. Designation / Position held at the time of participation Sr. CDS
5. Present designation / Position..... Sr. CDS
6. Activities after the Training Course

- 1) Did you transfer your knowledge obtained at the training to your colleagues, members of your coop, etc. through meetings/ seminars/ reports, after you returned to your country? If yes, how were they conducted?

Yes, I was able to share such knowledge to concerned stakeholders during meetings and fora. Given the opportunity, I even shared it to some potential innovators during casual meetings or informal gatherings.

- 2) Did you create any new activities or projects as you applied what you learned from the training course? If yes, please describe it.

Yes, I get involved in a Local Government Unit program in line with their Livelihood Projects Development and Community Service

Orientation for Rice Subsidy Program Beneficiaries under the present national leadership. The said beneficiaries are classified as indigent's households, hence given a total rice subsidy of Php 2,937.00. Yet, said assistance was only given after they were able to attend the said four-day training/orientation program and having undergone community services in their respective barangays for seven days.

The topics discussed during said activity focused mainly in crop-livestock raising and cooperative marketing. The topics on Cooperative Marketing and Kitchen-Garden Establishment technology were being handled by me. Highlighted on my assigned topics were my learning experiences during my training in Japan.

The program runs from June 2011-July 2011 covering eleven barangays and involving 890 beneficiaries in coordination with the, barangay officials, Department of Social Welfare and Development Staff as well as Municipal Agriculture staff.

- 3) What is the impact of your training on your cooperative organization and on the Cooperative Movement of your country?

✓ In terms of information dissemination, I can say that it has a variable impact because I was able to share to a number of potential innovators the relevant technology and the management techniques which is adaptable to the local areas which can be of great help towards the success on their undertakings, specifically in terms of Cooperative Marketing which poses a great challenge for us.

Talking on the qualitative impact of the program, I think it is still too early to assess it as we had set an agreement with the said training participants, that we have to converge again one year after the activity for the assessment of the technology transfer or on the way how they adopted and how it contributed towards the improvement of their respective lives.

Inset, some of the pictures taken during the conduct of the activity.

Form-C - No Action Plan made



CLETUS G. VILLAMOR
(Signature of the
Participant)