



International Co-operative Alliance

Alliance Coopérative Internationale

# Statistics of Affiliated Organisations

# Statistiques des Organisations Affiliées

Comparative Statements  
1972—1973

Etats Comparatifs  
1972—1973

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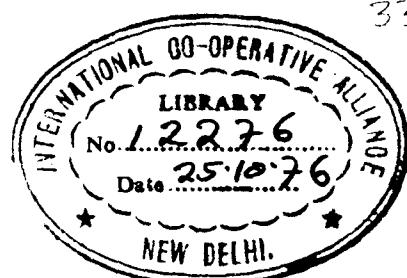
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P R E F A C E

Most of the figures for the statistics of the International Co-operative Alliance are supplied to the Alliance by affiliated organisations as replies to questionnaires or in correspondence; but some come from Registrars of Co-operative Societies or other governmental sources or from published sources such as the International Directory of Co-operative Organisations published by the ILO. The use of some official figures means that figures from some organisations may be included when they are not actually in membership of the ICA, while in some countries links between a particular organisation and the national affiliated body may be tenuous: but the great bulk of figures are from affiliated organisations. Statistics from some important co-operative movements are not included because they are not affiliated: for example the statistics show no agricultural co-operatives in Holland, Belgium or Norway.

Trade figures are given in sterling and have been converted at the rate given in the Financial Times of 2nd January 1974 as being the rate of exchange on 31st December 1973. As exchange rates were fluctuating considerably during 1973, the turnover figures can only give a relative indication of the progress in sales made by co-operatives in different countries; increases in sales may reflect a fall in the value of the pound sterling as well as a fall in the value of a national currency and only give a rough indication of the order of magnitude of changes in the volume of cooperative trade. Where up-to-date figures are not available, older figures have been used so as to give as complete a picture as possible of the number of cooperative societies of a particular type in a particular country, the number of members, the turnover and the number of employees. In some cases figures are given for 1973 but not for 1972 and this has its effect upon totals and upon percentage increases.

The trade of retail and wholesale or federal co-operatives is shown separately for many countries - in some there is only one wholesale or federal consumers' co-operative. The trade of federal agricultural co-operatives is shown separately in some countries while in others, such as the United States, it is now consolidated in one figure - as is done with workers' productive, fishery and miscellaneous co-operatives.

3.

Problems of classification inevitably arise with multipurpose co-operatives. Societies that are primarily agricultural may at the same time provide domestic supplies for their members in the same way as consumers' co-operatives and at the same time act as credit co-operatives. Agricultural co-operatives in Canada and Poland, for example, are often also engaged in retailing; while consumers' co-operatives in Hungary and SOK consumers' co-operatives in Finland are also engaged in agricultural trading. Japanese agricultural co-operatives also act as credit co-operatives and at the same time engage in retailing; while the consumer co-operatives of Iceland also engage in agricultural and fishery trading.

In general, multipurpose co-operatives are classified under the heading of their main activity; and though agricultural co-operatives in Japan and Iran, for example, operate as credit co-operatives as well as agricultural trading co-operatives, no figures are given for credit co-operatives in these two countries. But while agricultural co-operatives in some countries may acquire a multipurpose character and engage in other than purely agricultural trading, in other countries - such as Sweden and France - they may be of a more specialised character so that farmers belong to several specialised agricultural co-operatives at the same time. In such cases they are counted as members of each so that the number of co-operators may considerably exceed the number of farmers. Countries in which co-operatives tend to be more specialised thus generally achieve higher membership figures than those in which they acquire a multipurpose character.

Farming co-operatives are regarded as agricultural co-operatives rather than as workers' productive societies. Figures for the value of houses built by housing co-operatives are given in the trade figures; but are not included in total trade figures. In a few cases, as with housing co-operatives in Finland and workers' productive societies in Switzerland, the number of societies is given but not the number of members. The total number of members of co-operatives outside China and not affiliated to the ICA may amount to something like 30 million.

4.

Figures in the 1973 column that relate to a year earlier than 1973 are marked with an asterisk (\*). More recent figures from these countries would be particularly appreciated.

The significant fall in the total number of miscellaneous is mainly due to a fall in the number of health societies in the USA.

TABLES 1 & 2 - SUMMARYSOMMAIRE - 1 et 2 TABLEAUX

| <u>Type</u>   | <u>TOTAL NUMBER OF MEMBERS</u><br><u>NOMBRE TOTAL DES SOCIETAIRES</u> |                    |  | <u>TOTAL NUMBER OF SOCIETIES</u><br><u>NOMBRE TOTAL DES SOCIETES</u> |                |  | <u>Type</u>  |
|---------------|---|--------------------|--|--|----------------|--|--------------|
|               | <u>1973</u>   | <u>1972</u>        | <u>Change</u><br><u>Changement</u><br><u>%</u> | <u>1973</u>  | <u>1972</u>    | <u>Change</u><br><u>Changement</u><br><u>%</u> |              |
| Consumer      | 124,490,857   | 124,457,110        | 0.03   | 60,248   | 63,088         | - 4.51   | Consommation |
| Credit        | 106,693,449   | 97,277,631         | 9.67   | 266,232  | 268,463        | + 0.83   | Credit       |
| Agricultural  | 63,251,749  | 61,624,744         | 2.64   | 217,530  | 199,576        | + 8.99   | Agriculture  |
| Miscellaneous | 12,984,330  | 21,788,944         | 41.88  | 28,954   | 22,872         | +26.59   | Divers       |
| Housing       | 11,356,583  | 9,480,588          | 19.54  | 55,350   | 51,430         | + 7.63   | Habitation   |
| Production    | 5,407,151   | 4,565,936          | 18.42  | 41,798   | 40,490         | + 3.23   | Production   |
| Fishery       | 1,862,026   | 1,755,299          | 0.06   | 12,641   | 11,896         | + 6.26   | Pecheurs     |
| <b>TOTAL</b>  | <b>326,046,145</b>  | <b>320,945,158</b> | <b>1.41</b>                                    | <b>682,753</b>   | <b>657,815</b> | <b>+ 3.79</b>                                  | <b>TOTAL</b> |

TABLE I. TOTAL NUMBER OF MEMBERS

6.

| <u>Country</u>       | <u>Consumer<br/>de Consommation</u> |             | <u>Credit<br/>de Crédit</u> |            | <u>Agricultural<br/>Agriculture</u> |            | <u>Miscellaneous<br/>Divers</u> |         | <u>Building &amp; Housing<br/>et d'Habitation</u> |           |
|----------------------|-------------------------------------|-------------|-----------------------------|------------|-------------------------------------|------------|---------------------------------|---------|---|-----------|
|                      | 1973                                | 1972        | 1973                        | 1972       | 1973                                | 1972       | 1973                            | 1972    | 1973  | 1972      |
| Austria              | 606,568                             | 582,000     | 998,614                     | 925,944    | 673,051                             | 683,032    | -                               | -       | 174,233   | 167,737   |
| Belgium              | 1,172,693                           | 1,259,444   | * 760,570                   | 760,570    | -                                   | -          | -                               | -       | -   | -         |
| Bulgaria             | * 2,128,436                         | 2,128,436   | -                           | -          | * 963,190                           | 963,190    | -                               | -       | -   | -         |
| Czechoslovakia       | * 2,107,080                         | 2,107,080   | -                           | -          | * 864,805                           | 864,805    | -                               | -       | * 747,399   | 747,399   |
| Denmark              | 940,146                             | 917,079     | * 14,000                    | 14,000     | * 290,000                           | 290,000    | -                               | -       | * 162,000   | 162,000   |
| Finland              | 1,172,560                           | 1,165,496   | 255,533                     | 316,409    | 374,031                             | 385,264    | -                               | -       | -   | -         |
| France               | 3,708,875                           | 3,530,000   | 2,000,000                   | 2,100,000  | * 3,700,000                         | 3,700,000  | -                               | -       | * 469,491   | 469,491   |
| Germany (Dem. Rep.)* | 4,149,015                           | 4,149,015   | -                           | -          | -                                   | -          | -                               | -       | -   | -         |
| Germany (Fed. Rep.)  | 1,852,357                           | 2,023,626   | 3,500,000*                  | 3,500,000  | * 1,800,000                         | 1,800,000  | -                               | -       | 1,542,519   | 1,517,628 |
| Hungary              | 1,514,000                           | 1,519,000   | 946,820                     | 946,820    | 1,025,000                           | 987,000    | -                               | -       | * 75,892  | 75,892    |
| Greece               | -                                   | -           | -                           | -          | 679,945                             | -          | -                               | -       | -   | -         |
| Iceland              | 39,128                              | 36,541      | -                           | -          | -                                   | -          | -                               | -       | -   | -         |
| Irish Republic       | * 1,881                             | 1,881       | -                           | -          | * 157,459                           | 157,459    | -                               | -       | -   | -         |
| Italy                | 1,437,089                           | 1,437,087   | 165,304                     | 165,322    | 1,601,375                           | 1,569,240  | 119,005                         | 110,505 | 556,463   | 556,493   |
| Malta                | -                                   | -           | -                           | -          | * 785                               | 785        | -                               | -       | -   | -         |
| Netherlands          | -                                   | 357,876     | -                           | -          | -                                   | -          | -                               | -       | -   | -         |
| Norway               | 429,486                             | 422,807     | -                           | -          | -                                   | -          | -                               | -       | 445,991   | 382,090   |
| Poland               | 2,778,560                           | 2,754,414   | -                           | -          | * 4,513,000                         | 4,513,000  | -                               | -       | 1,577,200   | 1,392,600 |
| Portugal             | 3,877                               | 70,000      | -                           | -          | -                                   | -          | -                               | -       | -   | -         |
| Romania              | 7,538,000                           | 7,496,600   | * 2,273,000                 | 2,273,000  | * 3,452,500                         | 3,452,500  | -                               | -       | -   | -         |
| Sweden               | 1,720,293                           | 1,696,223   | 285,500                     | 272,000    | 500,000                             | 876,700    | * 605,975                       | 605,975 | 445,735   | 451,039   |
| Switzerland          | 897,836                             | 897,054     | -                           | -          | -                                   | -          | -                               | -       | -   | -         |
| Turkey               | 76,500                              | 30,000      | 1,310,000                   | 1,305,357  | 1,595,921                           | 969,103    | 15,515                          | 17,350  | 424,750   | 211,800   |
| United Kingdom       | 10,904,000                          | 10,951,000  | -                           | -          | 6,616                               | 6,544      | 1,087                           | 1,084   | 355   | 355       |
| USSR                 | * 62,000,000                        | 62,000,000  | -                           | -          | -                                   | -          | -                               | -       | -   | -         |
| Yugoslavia           | -                                   | -           | -                           | -          | * 1,506,000                         | 1,506,000  | -                               | -       | -   | -         |
| European Total       | 107,178,380                         | 107,608,659 | 12,509,341                  | 12,579,422 | 23,703,678                          | 22,724,622 | 741,582                         | 734,914 | 6,622,028   | 6,134,524 |

TABLEAU I. NOMBRE TOTAL DES SOCIETAIRES

7.

| <u>Workers' Productive<br/>and Artisanal</u>      |           | <u>Fishery<br/>Coopératif de Pêcheurs</u> |        | <u>Grand Total</u> |             | <u>Change</u>     | <u>Pays</u>            |
|---|-----------|---|--------|--------------------|-------------|-------------------|------------------------|
| <u>Ouvrières de Production<br/>et Artisanales</u> |           | 1973                                      | 1972   | 1973               | 1972        | <u>Changement</u> |                        |
| -   | -         | -   | -      | 2,452,466          | 2,358,713   | + 3.97            | Autriche               |
| -   | -         | -   | -      | 1,933,263          | 2,020,014   | - 4.29            | Belgique               |
| * 137,674   | 137,674   | -   | -      | 3,229,300          | 3,229,300   | -                 | Bulgarie               |
| * 177,620   | 177,620   | -   | -      | 3,896,904          | 3,896,904   | -                 | Tchécoslovaquie        |
| * 70,000  | 70,000    | * 1,100                                   | 1,100  | 1,477,246          | 1,454,179   | + 1.58            | Danemark               |
| -   | -         | -   | -      | 1,802,124          | 1,867,169   | - 3.48            | Finlande               |
| 35,000  | 30,000    | * 33,844                                  | 33,844 | 9,947,210          | 9,863,335   | + 0.85            | France                 |
| -   | -         | -   | -      | 4,149,015          | 4,149,015   | -                 | Rep.Dém.Allemande      |
| -   | -         | * 1,313                                   | 1,313  | 8,696,189          | 8,842,567   | - 1.65            | Rep.Féd.Allemande      |
| 277,357   | 265,592   | 1,600                                     | 1,600  | 3,840,669          | 3,795,904   | + 1.18            | Hongrie                |
| -   | -         | -   | -      | 679,945            | -           | -                 | Greece                 |
| -   | -         | -   | -      | 39,128             | 36,541      | -                 | Islande                |
| -   | -         | * 835                                     | 835    | 160,175            | 160,175     | -                 | Irlande                |
| 207,810   | 173,613   | 45,209                                    | 42,672 | 4,132,255          | 4,054,932   | -                 | Italie                 |
| -   | -         | -   | -      | 785                | 785         | -                 | Malte                  |
| 157   | 767       | -   | -      | 157                | 358,643     | - 99.95           | Pays Bas               |
| -   | -         | -   | -      | 875,477            | 804,897     | + 8.76            | Norvege                |
| 604,067   | 580,989   | -   | -      | 9,472,827          | 9,241,003   | + 2.51            | Pologne                |
| -   | -         | -   | -      | 3,877              | 70,000      | - 94.46           | Portugal               |
| 263,198   | 242,895   | -   | -      | 13,526,698         | 13,464,995  | + 0.45            | Roumanie               |
| -   | -         | -   | -      | 3,557,503          | 3,901,937   | - 8.82            | Suede                  |
| -   | -         | -   | -      | 897,836            | 897,054     | + 0.08            | Suisse                 |
| 422,400   | -         | 18,350                                    | 16,000 | 3,863,436          | 2,549,610   | + 51.53           | Turquie                |
| 5,611   | 5,821     | -   | -      | 10,917,669         | 11,040,804  | - 1.11            | Royaume Uni            |
| -   | -         | -   | -      | 62,000,000         | 62,000,000  | -                 | URSS                   |
| -   | -         | -   | -      | 1,506,000          | 1,506,000   | -                 | Yougoslavie            |
| 2,200,894   | 1,684,971 | 102,251                                   | 97,364 | 153,058,154        | 151,564,476 | + 0.98            | Total pour<br>l'Europe |

TABLE I. TOTAL NUMBER OF MEMBERS

8.

| <u>Country</u> | <u>Consumer<br/>de Consommation</u> |            | <u>Credit<br/>de Crédit</u> |            | <u>Agricultural<br/>Agriculture</u> |            | <u>Miscellaneous<br/>Divers</u> |            | <u>Building &amp; Housing<br/>de Construction<br/>et d'Habitation</u> |           |
|----------------|-------------------------------------|------------|-----------------------------|------------|-------------------------------------|------------|---------------------------------|------------|---|-----------|
|                | 1973                                | 1972       | 1973                        | 1972       | 1973                                | 1972       | 1973                            | 1972       | 1973  | 1972      |
| Bangladesh     | 77,898                              | 32,984     | 169,415                     | 127,704    | 2,885,841                           | 2,112,356  | 100,159                         | 86,328     | * 10,594  | 10,594    |
| Cyprus         | * 70,000                            | 70,000     | * 138,000                   | 138,000    | * 28,595                            | 28,595     | -                               | -          | -   | -         |
| India          | 4,363,226                           | 4,325,558  | 50,420,000                  | 47,438,000 | 8,082,550                           | 8,156,632  | 1,760,955                       | 1,600,192  | 1,306,251   | 1,189,136 |
| Indonesia      | * 3,562,738                         | 3,562,738  | * 1,662,119                 | 1,662,119  | * 2,909,000                         | 2,909,000  | -                               | -          | -   | -         |
| Iran           | * 130,141                           | 130,141    | -                           | -          | 2,263,145                           | 2,054,360  | -                               | -          | * 13,989  | 13,989    |
| Israel         | * 250,000                           | 250,000    | * 238,000                   | 238,000    | * 126,886                           | 126,886    | -                               | -          | * 75,000  | 75,000    |
| Japan          | 3,977,826                           | 3,632,495  | -                           | -          | 8,723,631                           | 9,113,000  | -                               | -          | -   | -         |
| Jordan         | 360                                 | 107        | 9,123                       | 4,331      | 2,272                               | 2,141      | * 643                           | 643        | 1,220   | 467       |
| Korea          | -                                   | -          | -                           | -          | * 2,208,489                         | 2,208,489  | -                               | -          | -   | -         |
| Lebanon        | * 886                               | 886        | -                           | -          | * 1,207                             | 1,207      | -                               | -          | -   | -         |
| Malaysia       | * 250,000                           | 250,000    | * 417,603                   | 417,603    | * 125,461                           | 125,461    | * 8,696                         | 8,696      | * 11,585  | 11,585    |
| Pakistan       | * 68,485                            | 68,485     | * 819,565                   | 819,565    | * 439,145                           | 439,145    | * 120,382                       | 120,382    | * 67,874  | 67,874    |
| Philippines    | * 20,000                            | 20,000     | 123,288                     | 126,029    | * 270,000                           | 270,000    | -                               | -          | -   | -         |
| Singapore      | * 15,379                            | 15,379     | * 27,948                    | 27,948     | -                                   | -          | * 11,718                        | 11,718     | * 8,332   | 8,332     |
| Sri Lanka      | * 1,205,812                         | 1,205,812  | * 245,203                   | 245,203    | * 51,554                            | 51,554     | * 288,478                       | 288,478    | -   | -         |
| Thailand       | * 129,830                           | 129,830    | * 228,305                   | 228,305    | * 194,037                           | 194,037    | -                               | -          | * 3,212   | 3,212     |
| Asian Total    | 14,122,581                          | 13,694,415 | 54,498,569                  | 51,472,807 | 28,311,813                          | 27,792,863 | 2,291,031                       | 2,116,437  | 1,498,057   | 1,380,189 |
| Argentina      | * 595,654                           | 595,654    | * 1,556,109                 | 1,556,109  | * 460,729                           | 460,729    | * 1,045,288                     | 1,045,288  | * 131,503   | 131,503   |
| Brazil         | -                                   | -          | -                           | -          | -                                   | -          | -                               | -          | -   | -         |
| Canada         | * 1,000,000                         | 1,000,000  | 6,765,646                   | 6,520,437  | * 1,524,000                         | 1,524,000  | * 200,000                       | 200,000    | * 42,000  | 42,000    |
| Chile          | * 189,106                           | 189,106    | * 42,162                    | 42,162     | -                                   | -          | 33,463                          | 23,763     | * 16,500  | 16,500    |
| Colombia       | * 21,346                            | 21,346     | 137,451                     | 112,918    | -                                   | -          | -                               | -          | -   | -         |
| Guyana         | * 5,000                             | 5,000      | 19,268                      | 17,168     | * 3,500                             | 3,500      | -                               | -          | * 974   | 974       |
| Haiti          | -                                   | -          | * 170                       | 170        | -                                   | -          | -                               | -          | -   | -         |
| Jamaica        | * 2,192                             | 2,192      | 60,027                      | 50,300     | * 55,308                            | 55,308     | -                               | -          | * 605   | 605       |
| Puerto Rico    | -                                   | -          | 236,807                     | -          | 11,060                              | -          | -                               | -          | -   | -         |
| USA            | 577,000                             | 533,742    | 29,900,000                  | 24,174,000 | 6,300,000                           | 6,400,000  | 8,429,000                       | 17,554,000 | 1,500,000   | 525,000   |
| Uruguay        | * 120,000                           | 120,000    | * 1,826                     | 1,826      | * 27,500                            | 27,500     | -                               | -          | -   | -         |
| American Total | 2,510,298                           | 2,467,040  | 38,719,436                  | 32,475,090 | 8,382,097                           | 8,471,037  | 9,707,751                       | 18,823,051 | 1,691,582   | 716,582   |

TABLEAU I. NOMBRE TOTAL DES SOCIÉTAIRES

| <u>Workers' Productive<br/>and Artisanal</u>      |           | <u>Fishery<br/>Coopératif de Pêcheurs</u> |             | <u>Grand Total</u> |                   | <u>Change</u> | <u>Pays</u>            |
|---|-----------|---|-------------|--------------------|-------------------|---------------|------------------------|
| <u>Ouvrières de Production<br/>et Artisanales</u> |           | <u>1973</u>                               | <u>1972</u> | <u>Total</u>       | <u>Changement</u> |               |                        |
| 591,360   | 208,176   | 374,419                                   | 287,473     | 1,209,686          | + 23.12           |               | Bangladesh             |
| -   | -         | -   | -           | 236,595            | -                 |               | Chypre                 |
| 1,976,088   | 2,033,966 | 481,977                                   | 466,658     | 68,391,047         | + 4.87            |               | Inde                   |
| * 230,118   | 230,118   | * 128,222                                 | 128,222     | 8,492,197          | -                 |               | Indonésie              |
| * 2,004   | 2,004     | * 3,667                                   | 3,667       | 2,412,946          | + 9.47            |               | Iran                   |
| 9,089   | 9,089     | 115                                       | 115         | 699,090            | -                 |               | Israël                 |
| -   | -         | * 596,504                                 | 596,504     | 13,297,961         | - 0.33            |               | Japon                  |
| 134   | 148       | -   | -           | 13,752             | + 75.47           |               | Jordanie               |
| -   | -         | * 127,700                                 | 127,700     | 2,336,189          | -                 |               | Côte d'Ivoire          |
| -   | -         | -   | -           | 2,093              | -                 |               | Liban                  |
| -   | -         | * 8,816                                   | 8,816       | 822,161            | -                 |               | Malaisie               |
| * 113,458   | 113,458   | * 3,056                                   | 3,056       | 1,631,965          | -                 |               | Pakistan               |
| * 1,698   | 1,698     | -   | -           | 414,986            | - 0.65            |               | Philippines            |
| -   | -         | -   | -           | 63,377             | -                 |               | Singapour              |
| * 105,560   | 105,560   | * 8,577                                   | 8,577       | 1,905,184          | -                 |               | Sri Lanka              |
| * 53,674  | 53,674    | * 777                                     | 777         | 609,835            | -                 |               | Thaïlande              |
| 3,083,183   | 2,757,891 | 1,733,830                                 | 1,631,565   | 105,539,064        | + 4.08            |               | Total pour l'Asie      |
| * 23,092  | 23,092    | * 920                                     | 920         | 3,813,295          | -                 |               | Argentine              |
| -   | -         | -   | -           | -                  | -                 |               | Bresil                 |
| -   | -         | * 8,000                                   | 8,000       | 9,539,616          | + 2.63            |               | Canada                 |
| -   | -         | -   | -           | 281,231            | + 3.57            |               | Chili                  |
| -   | -         | -   | -           | 158,797            | + 18.27           |               | Colombie               |
| * 343   | 343       | -   | -           | 29,085             | + 7.78            |               | Guyane                 |
| -   | -         | -   | -           | 170                | -                 |               | Haiti                  |
| * 82  | 82        | * 1,274                                   | 1,274       | 119,488            | + 8.86            |               | Jamaïque               |
| -   | -         | -   | -           | 247,867            | -                 |               | Puerto Rico            |
| -   | -         | * 10,000                                  | 10,000      | 46,716,000         | - 5.04            |               | Etats-Unis             |
| -   | -         | -   | -           | 149,326            | -                 |               | Uruguay                |
| 23,517  | 23,517    | 20,194                                    | 20,194      | 61,054,875         | - 1.84            |               | Total pour<br>Amérique |

TABLE I. TOTAL NUMBER OF MEMBERS

10.

| Country   | Consumer<br>de Consommation |             | Credit<br>de Crédit |            | Agricultural<br>Agriculture |            | Miscellaneous<br>Divers |            | Building & Housing<br>Construction<br>et d'Habitation |           |
|---|-----------------------------|-------------|---------------------|------------|-----------------------------|------------|-------------------------|------------|---|-----------|
|   | 1973                        | 1972        | 1973                | 1972       | 1973                        | 1972       | 1973                    | 1972       | 1973  | 1972      |
| Cameroon  | -                           | -           | 9,833               | 8,167      | * 27,250                    | 27,250     | -                       | -          | * 97  | 97        |
| Gambia  | -                           | -           | -                   | -          | 40,000                      | 40,000     | -                       | -          | -   | -         |
| Ghana   | -                           | -           | -                   | -          | 207,100                     | -          | -                       | -          | -   | -         |
| Kenya   | -                           | -           | 51,355              | 35,745     | * 434,409                   | 434,409    | -                       | -          | -   | -         |
| Mauritius   | * 11,800                    | 11,800      | * 16,335            | 16,335     | * 529                       | 529        | -                       | -          | * 659   | 659       |
| Nigeria   | * 9,087                     | 9,087       | * 142,114           | 83,194     | * 58,778                    | 58,778     | * 4,270                 | 4,270      | * 54  | 54        |
| Tanzania  | * 55,000                    | 55,000      | * 45,000            | 45,000     | * 900,000                   | 900,000    | -                       | -          | -   | -         |
| Uganda  | * 3,064                     | 3,064       | * 12,188            | 12,188     | * 773,693                   | 773,693    | * 1,568                 | 1,568      | * 41  | 41        |
| Zambia  | * 3,365                     | 3,365       | 13,385              | 11,408     | * 22,941                    | 22,941     | * 2,467                 | 2,467      | * 90  | 90        |
| African Total                                       | 82,316                      | 82,316      | 290,210             | 212,037    | 2,464,700                   | 2,257,600  | 8,305                   | 8,305      | 941   | 941       |
| Fiji  | * 16,053                    | 16,053      | * 2,580             | 2,580      | * 1,092                     | 1,092      | * 16,040                | 16,040     | -   | -         |
| Australia   | 581,229                     | 588,627     | 673,313             | 535,695    | 388,369                     | 377,530    | 219,621                 | 90,197     | 1,543,975   | 1,243,298 |
| Oceania Total                                       | 597,282                     | 604,680     | 675,893             | 538,275    | 389,461                     | 378,622    | 235,661                 | 106,237    | 1,543,975   | 1,243,298 |
| WORLD TOTAL   | 124,490,857                 | 124,457,110 | 106,693,449         | 97,277,631 | 63,251,749                  | 61,624,744 | 12,984,330              | 21,788,944 | 11,356,583  | 9,480,588 |
| % distribution<br>of members                        | 38.19                       | 38.71       | 32.73               | 30.25      | 19.40                       | 19.17      | 3.98                    | 6.95       | 3.48  | 2.95      |
| GEOGRAPHICAL % DISTRIBUTION OF EACH TYPE OF SOCIETY |                             |             |                     |            |                             |            |                         |            |   |           |
| EUROPE  | 86.09                       | 86.46       | 12.73               | 12.93      | 37.48                       | 36.88      | 5.71                    | 3.29       | 58.31   | 64.57     |
| ASIA  | 11.34                       | 11.00       | 51.08               | 52.91      | 44.77                       | 45.10      | 17.64                   | 11.95      | 13.19   | 14.53     |
| AMERICA   | 2.08                        | 1.98        | 36.29               | 33.38      | 13.25                       | 13.75      | 74.77                   | 84.25      | 14.90   | 7.75      |
| AFRICA  | 0.07                        | 0.07        | 0.27                | 0.22       | 3.89                        | 3.66       | 0.06                    | 0.04       | 0.068   | 0.06      |
| OCEANIA   | 0.48                        | 0.49        | 0.63                | 0.56       | 0.61                        | 0.61       | 1.81                    | 0.47       | 13.592  | 13.09     |
| TOTAL   | 100.00                      | 100.00      | 100.00              | 100.00     | 100.00                      | 100.00     | 100.00                  | 100.00     | 100.000   | 100.00    |

| <u>Workers' Productive<br/>and Artisanal</u><br><u>Ouvrières de Production<br/>et Artisanales</u> |           | <u>Fishery<br/>Coopératif de Pêcheurs</u> |           | <u>Grand Total</u><br><u>Total</u> |             | <u>Change<br/>Changement</u> |                                  | <u>Pays</u> |
|---|-----------|---|-----------|------------------------------------|-------------|------------------------------|----------------------------------|-------------|
| 1973  | 1972      | 1973                                      | 1972      | 1973                               | 1972        | %                            |                                  |             |
| -   | -         | *   | 40        | 37,220                             | 35,554      | + 4.68                       | Cameroun                         |             |
| -   | -         | *   | -         | 40,000                             | 40,000      | -                            | Gambie                           |             |
| -   | -         | *   | -         | 207,100                            | -           | -                            | Ghana                            |             |
| -   | -         | *   | -         | 485,764                            | 470,154     | + 3.32                       | Kenya                            |             |
| * 1,518   | 1,518     | *   | 190       | 31,031                             | 31,031      | -                            | Île Maurice                      |             |
| * 88,202  | 88,202    | *   | -         | 302,505                            | 243,585     | + 24.18                      | Nigerie                          |             |
| * 2,238   | 2,238     | *   | -         | 1,002,238                          | 1,002,238   | -                            | Tanzanie                         |             |
| * 384   | 384       | *   | 984       | 791,922                            | 791,922     | -                            | Ouganda                          |             |
| * 7,215   | 7,215     | *   | 566       | 50,029                             | 48,052      | + 3.69                       | Zambie                           |             |
| 99,557  | 99,557    | 1,780                                     | 1,780     | 2,947,809                          | 2,662,536   | + 10.50                      | Total pour l'Afrique             |             |
| -   | -         | -   | -         | 35,765                             | 35,765      | -                            | Fiji                             |             |
| -   | -         | 3,971                                     | 4,356     | 3,410,478                          | 2,839,704   | + 20.09                      | Australie                        |             |
| -   | -         | 3,971                                     | 4,356     | 3,446,243                          | 2,875,468   | + 19.85                      | Total pour l'Océanie             |             |
| 5,407,151   | 4,565,936 | 1,862,026                                 | 1,755,299 | 326,046,145                        | 320,945,158 | + 14.05                      | TOTAL                            |             |
| 1.65  | 1.42      | 0.57                                      | 0.55      | 100.00                             | 100.00      |                              | Repartition du societariat (en%) |             |
| REPARTITION GEOGRAPHIQUE DU SOCIETARIAT DE CHAQUE DE SOCIETE - (EN POURCENTAGE)                   |           |   |           |                                    |             |                              |                                  |             |
| 40.70   | 36.90     | 5.49                                      | 5.35      | 46.94                              | 47.14       |                              | EUROPE                           |             |
| 57.02   | 60.40     | 93.12                                     | 93.26     | 32.37                              | 31.53       |                              | ASIE                             |             |
| 0.44  | 0.52      | 1.09                                      | 1.13      | 18.73                              | 19.02       |                              | AMERIQUE                         |             |
| 1.84  | 2.18      | 0.09                                      | 0.04      | 0.90                               | 0.74        |                              | AFRIQUE                          |             |
| 0.00  | 0.00      | 0.21                                      | 0.22      | 1.06                               | 0.67        |                              | OCEANIE                          |             |
| 100.00  | 100.00    | 100.00                                    | 100.00    | 100.00                             | 100.00      |                              | TOTAL                            |             |

TABLE 2. TOTAL NUMBER OF SOCIETIES

| <u>Country</u>   | <u>Consumer<br/>de Consommation</u> |        | <u>Credit<br/>de Crédit</u> |        | <u>Agricultural<br/>Agriculture</u> |        | <u>Miscellaneous<br/>Divers</u> |      | <u>Building &amp; Housing<br/>de Construction<br/>et d'Habitation</u> |        |
|------------------|-------------------------------------|--------|-----------------------------|--------|-------------------------------------|--------|---------------------------------|------|---|--------|
|                  | 1973                                | 1972   | 1973                        | 1972   | 1973                                | 1972   | 1973                            | 1972 | 1973  | 1972   |
| Austria          | 42                                  | 42     | *                           | 1,687  | 1,687                               | 1,879  | 1,925                           | -    | -   | 153    |
| Belgium          | 39                                  | 48     |                             | 795    | 795                                 | -      | -                               | -    | -   | -      |
| Bulgaria         | 1,155                               | 1,155  | -                           | -      | -                                   | 795    | 795                             | -    | -   | 2,690  |
| Czechoslovakia   | 110                                 | 110    | -                           | -      | *                                   | 5,785  | 5,785                           | -    | *   | 431    |
| Denmark          | 1,518                               | 1,563  | 57                          | 57     | *                                   | 1,669  | 1,669                           | -    | -   | 45     |
| Finland          | 299                                 | 312    | 397                         | 479    | -                                   | 298    | 317                             | -    | *   | 2,053  |
| France           | 244                                 | 267    | 3,800                       | 3,755  | *                                   | 18,771 | 18,771                          | -    | -   | 2,053  |
| German Dem. Rep. | *                                   | 198    | -                           | -      | -                                   | -      | -                               | -    | 1,981   | 2,004  |
| German Fed. Rep. | 98                                  | 126    | 5,490                       | 5,680  | *                                   | 8,823  | 8,823                           | -    | -   | -      |
| Greece           | -                                   | -      | -                           | -      | -                                   | 6,175  | -                               | -    | *   | 750    |
| Hungary          | 560                                 | 571    | *                           | 385    | 385                                 | 2,121  | 2,581                           | -    | -   | -      |
| Iceland          | 50                                  | 50     | -                           | -      | -                                   | -      | -                               | -    | -   | -      |
| Ireland          | *                                   | 4      | -                           | -      | -                                   | 310    | 310                             | -    | -   | -      |
| Italy            | 3,704                               | 2,999  | 746                         | 746    | *                                   | 6,658  | 5,979                           | 595  | 235   | 6,339  |
| Malta            | -                                   | -      | -                           | -      | -                                   | 10     | 10                              | -    | -   | -      |
| Netherlands      | -                                   | 30     | -                           | -      | -                                   | -      | -                               | -    | -   | 103    |
| Norway           | 720                                 | 735    | -                           | -      | -                                   | -      | -                               | -    | -   | 103    |
| Poland           | 24                                  | 23     | -                           | -      | 2,009                               | 2,103  | -                               | -    | 1,016   | 1,034  |
| Portugal         | 9                                   | 80     | -                           | -      | -                                   | -      | -                               | -    | -   | -      |
| Romania          | 339                                 | 337    | 851                         | 921    | *                                   | 4,549  | 4,559                           | -    | -   | 3,909  |
| Sweden           | 204                                 | 210    | 475                         | 480    | -                                   | 78     | 391                             | 41   | 79  | 3,944  |
| Switzerland      | 148                                 | 186    | -                           | -      | 7,281                               | 5,513  | -                               | -    | 7,588   | 5,557  |
| Turkey           | 983                                 | 493    | 2,045                       | 2,035  | -                                   | 2      | 2                               | 2    | *   | 16     |
| United Kingdom   | 269                                 | 282    | -                           | -      | -                                   | -      | -                               | -    | -   | -      |
| U.S.S.R.         | *                                   | 11,584 | 11,584                      | -      | *                                   | 2,096  | 2,096                           | -    | -   | -      |
| Yugoslavia       | -                                   | -      | -                           | -      | -                                   | -      | -                               | -    | -   | -      |
| European Total   | 22,301                              | 21,407 | 16,728                      | 17,020 | 69,309                              | 61,619 | 903                             | 399  | 27,074  | 25,130 |

| <u>Workers' Productive<br/>and Artisanal</u>      |       | <u>Fishery<br/>Coopératif de Pêcheurs</u> |       | <u>Grand Total</u> |         | <u>Change</u> | <u>Pays</u> |                     |
|---|-------|---|-------|--------------------|---------|---------------|-------------|---------------------|
| <u>Ouvrières de Production<br/>et Artisanales</u> |       | 1973                                      | 1972  | 1973               | 1972    | Total         | Changement  |                     |
| -   | -     | -   | -     | 3,761              | 3,818   | -             | 1.49        | Autriche            |
| -   | -     | -   | -     | 834                | 843     | -             | -           | Belgique            |
| * 702   | 702   | -   | -     | 2,652              | 2,652   | -             | -           | Bulgarie            |
| * 495   | 495   | -   | -     | 9,080              | 9,080   | -             | -           | Tchecoslovaquie     |
| * 163   | 163   | 26  | 28    | 3,864              | 3,911   | -             | 1.20        | Danemark            |
| -   | -     | -   | -     | 1,039              | 1,153   | -             | 9.88        | Finlande            |
| * 550   | 550   | 102                                       | 124   | 25,520             | 25,520  | -             | -           | France              |
| -   | -     | -   | -     | 198                | 198     | -             | -           | Rep.Dem.Allemagne   |
| -   | -     | *   | 29    | 16,421             | 16,662  | -             | 1.44        | Rep.Fed.Allem.      |
| -   | -     | -   | -     | 6,175              | -       | -             | -           | Grece               |
| 1,102   | 1,106 | *   | 21    | 4,939              | 5,414   | -             | 8.77        | Hongrie             |
| -   | -     | -   | -     | 50                 | 50      | -             | -           | Islande             |
| -   | -     | *   | 12    | 326                | 326     | -             | -           | Irlande             |
| 3,353   | 3,064 | 613                                       | 882   | 22,008             | 20,244  | +             | 8.71        | Italie              |
| -   | -     | -   | -     | 10                 | 10      | -             | -           | Malte               |
| 7   | 8     | -   | -     | 7                  | 38      | -             | 81.57       | Pays Bas            |
| -   | -     | -   | -     | 823                | 838     | -             | 1.78        | Norvege             |
| 2,406   | 2,428 | -   | -     | 5,455              | 5,588   | -             | 2.38        | Pologne             |
| -   | -     | -   | -     | 9                  | 80      | -             | 88.75       | Portugal            |
| 375   | 452   | -   | -     | 6,114              | 6,261   | -             | 2.34        | Roumanie            |
| -   | -     | -   | -     | 4,707              | 5,104   | -             | 7.77        | Suede               |
| 42  | 42    | -   | -     | 190                | 228     | -             | 16.66       | Suisse              |
| 1,106   | 538   | 171                                       | 148   | 19,439             | 14,367  | +             | 35.30       | Turquie             |
| 23  | 23    | -   | -     | 312                | 325     | -             | 4.00        | Royaume Uni         |
| -   | -     | -   | -     | 11,584             | 11,584  | -             | -           | U.R.S.S.            |
| -   | -     | -   | -     | 2,096              | 2,096   | -             | -           | Yougoslavie         |
| 10,324  | 9,571 | 974                                       | 1,244 | 147,613            | 136,390 | +             | 8.22        | Total pour l'Europe |

TABLE 2. TOTAL NUMBER OF SOCIETIES

14.

| Country        | <u>Consumer</u><br><u>de Consommation</u> |        | <u>Credit</u><br><u>de Crédit</u> |         | <u>Agricultural</u><br><u>Agriculture</u> |         | <u>Miscellaneous</u><br><u>Divers</u> |        | <u>Building &amp; Housing</u><br><u>de Construction</u><br><u>et d'Habitation</u> |        |
|----------------|---|--------|-----------------------------------|---------|---|---------|---------------------------------------|--------|---|--------|
|                | 1973                                      | 1972   | 1973                              | 1972    | 1973                                      | 1972    | 1973                                  | 1972   | 1973  | 1972   |
| Bangladesh     | 841                                       | 184    | 1,006                             | 553     | 47,293                                    | 32,856  | 368                                   | 809    | *   | 95     |
| Cyprus         | * 266                                     | 266    | * 445                             | 445     | * 149                                     | 149     | -                                     | -      | -   | -      |
| India          | 9,176                                     | 13,551 | 178,182                           | 180,271 | 43,388                                    | 41,034  | 14,964                                | 9,528  | 20,234  | 18,066 |
| Indonesia      | * 18,043                                  | 18,043 | * 12,963                          | 12,963  | * 16,285                                  | 16,285  | -                                     | -      | -   | -      |
| Iran           | * 235                                     | 235    | -                                 | -       | 2,717                                     | 8,459   | -                                     | -      | * 76  | 76     |
| Israel         | * 35                                      | 35     | * 121                             | 121     | * 1,109                                   | 1,109   | -                                     | -      | * 90  | 90     |
| Japan          | 572                                       | 586    | -                                 | -       | 7,831                                     | 8,084   | -                                     | -      | -   | -      |
| Jordan         | 3   | 1      | 146                               | 215     | 40  | 46      | *                                     | 5      | *   | 10     |
| Korea          | -   | -      | -                                 | -       | 287                                       | 1,567   | -                                     | -      | -   | -      |
| Lebanon        | * 4                                       | 4      | -                                 | -       | * 27                                      | 27      | -                                     | -      | -   | -      |
| Malaysia       | * 55                                      | 55     | * 2,082                           | 2,082   | * 466                                     | 466     | *                                     | 36     | *   | 61     |
| Pakistan       | * 587                                     | 587    | * 15,855                          | 15,855  | * 7,307                                   | 7,307   | * 3,234                               | 3,234  | *   | 367    |
| Philippines    | * 160                                     | 160    | * 2,183                           | 2,183   | * 447                                     | 447     | -                                     | -      | -   | 367    |
| Singapore      | * 13                                      | 13     | * 46                              | 46      | -   | -       | *                                     | 10     | *   | 3      |
| Sri Lanka      | * 5,503                                   | 5,503  | * 4,074                           | 4,074   | * 534                                     | 534     | * 2,385                               | 2,385  | -   | -      |
| Thailand       | * 89                                      | 89     | * 219                             | 219     | * 429                                     | 429     | -                                     | -      | *   | 3      |
| Asian Total    | 35,582                                    | 39,312 | 217,322                           | 219,027 | 128,309                                   | 118,799 | 21,002                                | 15,999 | 20,939  | 18,771 |
| Argentina      | * 245                                     | 245    | * 691                             | 691     | * 1,437                                   | 1,437   | * 1,336                               | 1,336  | *   | 280    |
| Canada         | * 650                                     | 650    | 4,122                             | 4,214   | * 1,477                                   | 1,477   | * 525                                 | 525    | *   | 37     |
| Chile          | * 11                                      | 11     | * 137                             | 137     | -   | -       | *                                     | 10     | *   | 300    |
| Colombia       | * 5                                       | 5      | * 325                             | 325     | -   | -       | -                                     | -      | -   | -      |
| Guyana         | * 12                                      | 12     | 108                               | 102     | * 78                                      | 78      | -                                     | -      | -   | -      |
| Haiti          | -   | -      | 1                                 | 1       | -   | -       | -                                     | -      | -   | -      |
| Jamaica        | * 16                                      | 16     | 114                               | 124     | * 56                                      | 56      | -                                     | -      | *   | 11     |
| Puerto Rico    | 39  | -      | -                                 | -       | 21  | -       | 62                                    | -      | -   | -      |
| U.S.A.         | 223                                       | 227    | 22,879                            | 23,469  | 7,400                                     | 7,719   | 3,320                                 | 3,061  | 800   | 1,250  |
| Uruguay        | * 84                                      | 84     | * 10                              | 10      | * 123                                     | 123     | -                                     | -      | -   | -      |
| American Total | 1,285                                     | 1,250  | 28,387                            | 29,073  | 10,592                                    | 10,890  | 5,253                                 | 4,932  | 1,428   | 1,878  |

| <u>Workers' Productive<br/>and Artisanal</u> | <u>Ouvrières de Production<br/>et Artisanales</u> | <u>Fishery</u><br><u>Coopératif de Pêcheurs</u> |        | <u>Grand Total</u><br><u>Total</u> |         | <u>Change</u><br><u>Changement</u> | <u>Pays</u>       |
|--|---|---|--------|------------------------------------|---------|------------------------------------|-------------------|
| 1973   | 1972  | 1973  | 1972   | 1973                               | 1972    | \$                                 |                   |
| 2,480  | 1,270   | 2,880   | 2,056  | 54,963                             | 37,817  | + 45.33                            | Bangladesh        |
| -  | -   | -   | -      | 860                                | 860     | -                                  | Chypre            |
| 20,629                                       | 21,289  | 4,498   | 4,327  | 291,071                            | 288,058 | + 1.04                             | Inde              |
| * 3,355                                      | 3,355   | * 1,274   | 1,274  | 51,920                             | 51,920  | -                                  | Indonésie         |
| * 26   | 26  | * 39  | 39     | 3,093                              | 8,835   | - 64.99                            | Iran              |
| * 150  | 150   | -   | -      | 1,505                              | 1,505   | -                                  | Israël            |
| -  | -   | * 2,246   | 2,246  | 10,649                             | 10,916  | - 2.44                             | Japon             |
| 6  | 6   | -   | -      | 210                                | 283     | - 25.79                            | Jordanie          |
| -  | -   | * 124   | 124    | 411                                | 1,691   | - 75.69                            | Corée             |
| -  | -   | -   | -      | 31                                 | 31      | -                                  | Liban             |
| -  | -   | * 76  | 76     | 2,776                              | 2,776   | -                                  | Malaisie          |
| * 1,693                                      | 1,693   | 1   | 1      | 29,044                             | 29,044  | -                                  | Pakistan          |
| * 45   | 45  | -   | -      | 2,835                              | 2,835   | -                                  | Philippines       |
| -  | -   | -   | -      | 72                                 | 72      | -                                  | Singapour         |
| * 1,229                                      | 1,229   | * 271   | 271    | 13,996                             | 13,996  | -                                  | Sri Lanka         |
| * 151  | 151   | * 2   | 2      | 893                                | 893     | -                                  | Thaïlande         |
| 29,764                                       | 29,214  | 11,411  | 10,410 | 464,329                            | 451,532 | + 2.83                             | Total pour l'Asie |
| * 349  | 349   | * 4   | 4      | 4,342                              | 4,337   | + 0.11                             | Argentine         |
| -  | -   | -   | -      | -                                  | -       | -                                  | Brésil            |
| -  | -   | * 69  | 69     | 6,880                              | 6,972   | - 1.31                             | Canada            |
| -  | -   | -   | -      | 458                                | 458     | -                                  | Chili             |
| -  | -   | -   | -      | 330                                | 330     | -                                  | Colombie          |
| * 9  | 9   | -   | -      | 207                                | 201     | + 2.98                             | Guyane            |
| -  | -   | -   | -      | 1                                  | 1       | -                                  | Haiti             |
| * 2  | 2   | * 18  | 18     | 217                                | 227     | - 4.40                             | Jamaïque          |
| -  | -   | -   | -      | 122                                | -       | -                                  | Porto Rico        |
| -  | -   | 102   | 90     | 34,724                             | 35,816  | - 3.04                             | Etats Uni         |
| -  | -   | -   | -      | 217                                | 217     | -                                  | Uruguay           |
| 360  | 355   | 193   | 181    | 47,498                             | 48,559  | - 2.18                             | Amerique Total    |

TABLE 2. TOTAL NUMBER OF SOCIETIES

- 16 -

TABLEAU 2. NOMBRE TOTAL DES SOCIETES

TABLE 3. TOTAL TURNOVER - THOUSAND £

18.

| <u>Country</u>   | <u>CONSUMER - RETAIL</u>                     |            |                                    | <u>CONSUMER - WHOLESALE</u>            |           |                                    |
|------------------|--|------------|------------------------------------|--|-----------|------------------------------------|
|                  | <u>CONSOMMATION - DISTRIBUTION AU DETAIL</u> |            |                                    | <u>CONSOMMATION - MAGASINS DE GROS</u> |           |                                    |
|                  | 1973   | 1972       | <u>Change</u><br><u>Changement</u> | 1973                                   | 1972      | <u>Change</u><br><u>Changement</u> |
| Austria          | 229,640                                      | 159,872    | + 43.64                            | 108,293                                | 74,043    | + 46.25                            |
| Belgium          | 103,989                                      | 124,907    | - 20.11                            | -                                      | -         | -                                  |
| Bulgaria         | * 796,154                                    | 796,154    | -                                  | -                                      | -         | -                                  |
| Czechoslovakia   | * 1,325,166                                  | 1,325,166  | -                                  | -                                      | -         | -                                  |
| Denmark          | 500,857                                      | 391,033    | + 30.05                            | 392,981                                | 198,716   | + 97.76                            |
| Finland          | 852,357                                      | 663,851    | + 28.39                            | 581,546                                | 434,339   | + 33.89                            |
| France           | 834,742                                      | 650,926    | + 28.24                            | 246,336                                | 123,856   | + 98.89                            |
| German Dem. Rep. | 4,304,566                                    | 2,918,765  | + 47.48                            | -                                      | -         | -                                  |
| German Fed. Rep. | 1,082,396                                    | 672,985    | + 60.83                            | 561,066                                | 319,337   | + 75.69                            |
| Greece           | -  | -          | -                                  | -                                      | -         | -                                  |
| Hungary          | 1,042,744                                    | 822,675    | + 26.75                            | -                                      | -         | -                                  |
| Iceland          | 73,253                                       | 45,952     | + 59.37                            | 35,128                                 | 32,726    | + 7.34                             |
| Irish Republic   | * 640  | 640        | -                                  | -                                      | -         | -                                  |
| Italy            | 299,751                                      | 272,764    | + 9.89                             | * 103,333                              | 103,333   | -                                  |
| Malta            | -  | -          | -                                  | -                                      | -         | -                                  |
| Netherlands      | -  | 70,138     | -                                  | -                                      | 32,067    | -                                  |
| Norway           | 292,771                                      | 229,140    | + 27.77                            | 109,939                                | 85,821    | + 28.10                            |
| Poland           | 1,422,100                                    | 1,146,120  | + 24.08                            | -                                      | -         | -                                  |
| Portugal         | 1,247  | 4,388      | - 71.58                            | 1,125                                  | 833       | + 35.05                            |
| Romania          | 1,193,574                                    | 836,750    | + 42.64                            | * 453,704                              | 453,704   | -                                  |
| Sweden           | 941,392                                      | 827,769    | + 13.72                            | 773,941                                | 663,851   | + 16.58                            |
| Switzerland      | 470,026                                      | 370,144    | + 26.98                            | 316,710                                | 256,504   | + 23.47                            |
| Turkey           | -  | -          | -                                  | -                                      | -         | -                                  |
| United Kingdom   | 1,443,722                                    | 1,290,162  | + 11.90                            | 787,997                                | 746,483   | + 5.56                             |
| U.S.S.R.         | * 26,378,646                                 | 26,378,646 | -                                  | -                                      | -         | -                                  |
| Yugoslavia       | -  | -          | -                                  | -                                      | -         | -                                  |
| European Total   | 43,589,715                                   | 39,998,947 | + 8.97                             | 4,472,099                              | 3,525,613 | + 26.84                            |

| AGRICULTURAL - PRIMARY<br>AGRICULTURE PRIMAIRES |            |                                    | AGRICULTURAL - FEDERAL<br>FEDERATION AGRICOLE |           |                                    | <u>Pays</u>         |
|---|------------|------------------------------------|---|-----------|------------------------------------|---------------------|
| 1973  | 1972       | <u>Change</u><br><u>Changement</u> | 1973  | 1972      | <u>Change</u><br><u>Changement</u> |                     |
| 447,763   | 363,650    | + 23.13                            | 392,149                                       | 336,487   | + 16.54                            | Autriche            |
| -   | -          | -                                  | -   | -         | -                                  | Belgique            |
| * 660,234                                       | 660,234    | -                                  | -   | -         | -                                  | Bulgarie            |
| * 994,913                                       | 994,913    | -                                  | -   | -         | -                                  | Tchecoslovaquie     |
| * 803,673                                       | 803,673    | -                                  | * 309,215                                     | 309,215   | -                                  | Danemark            |
| 440,928   | 321,772    | + 37.03                            | 370,740                                       | 249,073   | + 48.84                            | Finlande            |
| * 4,152,238                                     | 4,152,238  | -                                  | * 2,082,032                                   | 2,082,032 | -                                  | France              |
| -   | -          | -                                  | -   | -         | -                                  | Rep. Dem. Allemange |
| * 3,520,642                                     | 3,520,642  | -                                  | -   | -         | -                                  | Rep. Fed. Allemange |
| * 50,385  | -          | -                                  | * 11,823                                      | -         | -                                  | Grece               |
| 1,642,710                                       | 1,111,100  | + 47.84                            | -   | -         | -                                  | Hongrie             |
| -   | -          | -                                  | -   | -         | -                                  | Islande             |
| * 420,000                                       | 420,000    | -                                  | * 19,300                                      | 19,300    | -                                  | Irlande             |
| * 224,437                                       | 224,437    | -                                  | * 6,219                                       | 6,219     | -                                  | Italie              |
| -   | -          | -                                  | -   | -         | -                                  | Malte               |
| -   | -          | -                                  | -   | -         | -                                  | Pays Bas            |
| -   | -          | -                                  | -   | -         | -                                  | Norvege             |
| 3,187,975                                       | 2,605,608  | + 22.35                            | 1,988,075                                     | 1,800,352 | + 10.42                            | Pologne             |
| -   | -          | -                                  | -   | -         | -                                  | Portugal            |
| * 569,444                                       | 569,444    | -                                  | -   | -         | -                                  | Roumanie            |
| 1,044,534                                       | 1,330,038  | - 27.33                            | -   | -         | -                                  | Suede               |
| -   | -          | -                                  | -   | -         | -                                  | Suisse              |
| -   | -          | -                                  | -   | -         | -                                  | Turquie             |
| 5,903   | 4,728      | + 24.85                            | -   | -         | -                                  | Royaume Uni         |
| -   | -          | -                                  | -   | -         | -                                  | U.R.S.S.            |
| -   | -          | -                                  | -   | -         | -                                  | Yougoslavie         |
| 18,165,779                                      | 17,082,477 | + 6.34                             | 5,179,553                                     | 4,802,678 | + 7.84                             | Total pour l'Europe |

TABLE 3. TOTAL TURNOVER - THOUSAND £

20.

| <u>Country</u> | <u>CONSUMER - RETAIL</u>                     |             |                              | <u>CONSUMER - WHOLESALE</u>            |             |                              |
|----------------|--|-------------|------------------------------|--|-------------|------------------------------|
|                | <u>CONSOMMATION - DISTRIBUTION AU DETAIL</u> |             |                              | <u>CONSOMMATION - MAGASINS DE GROS</u> |             |                              |
|                | <u>1973</u>                                  | <u>1972</u> | <u>Change<br/>Changement</u> | <u>1973</u>                            | <u>1972</u> | <u>Change<br/>Changement</u> |
| Bangladesh     | 543  | 78          |                              | -                                      | -           | -                            |
| Cyprus         | * 11,892                                     | 11,892      | -                            | * 5,188                                | 5,188       | -                            |
| India          | 80,764                                       | 77,586      | + 4.09                       | 74,412                                 | 78,638      | - 5.94                       |
| Indonesia      | * 3  | 3           | -                            | -                                      | -           | -                            |
| Iran           | * 6,713                                      | 6,713       | -                            | -                                      | -           | -                            |
| Israel         | * 33,506                                     | 33,506      | -                            | 106                                    | 106         | -                            |
| Japan          | 553,111                                      | 342,732     | + 61.38                      | 36,570                                 | 23,930      | + 52.82                      |
| Jordan         | 83   | 6           | + 1284.66                    | -                                      | -           | -                            |
| Korea          | -  | -           | -                            | -                                      | -           | -                            |
| Lebanon        | -  | -           | -                            | -                                      | -           | -                            |
| Malaysia       | * 561  | 561         | -                            | -                                      | -           | -                            |
| Pakistan       | -  | -           | -                            | -                                      | -           | -                            |
| Philippines    | -  | -           | -                            | -                                      | -           | -                            |
| Singapore      | -  | -           | -                            | -                                      | -           | -                            |
| Sri Lanka      | * 45,008                                     | 45,008      | -                            | * 60,070                               | 60,070      | -                            |
| Thailand       | * 6,514                                      | 6,514       | -                            | -                                      | -           | -                            |
| Asia Total     | 738,698                                      | 524,599     | + 40.81                      | 176,346                                | 167,932     | + 5.01                       |
| Argentina      | * 36,087                                     | 36,087      | -                            | -                                      | -           | -                            |
| Canada         | * 171,960                                    | 171,960     | -                            | * 104,066                              | 104,066     | -                            |
| Chile          | * 48,999                                     | 48,999      | -                            | -                                      | -           | -                            |
| Colombia       | -  | -           | -                            | -                                      | -           | -                            |
| Guyana         | -  | -           | -                            | -                                      | -           | -                            |
| Jamaica        | * 132  | 132         | -                            | -                                      | -           | -                            |
| Puerto Rico    | -  | -           | -                            | -                                      | -           | -                            |
| U.S.A.         | 245,346                                      | 184,670     | + 32.85                      | -                                      | -           | -                            |
| Uruguay        | -  | -           | -                            | -                                      | -           | -                            |
| American Total | 502,524                                      | 441,848     | + 13.73                      | 104,066                                | 104,066     | -                            |

21. TABLEAU 3. CHIFFRE D'AFFAIRES TOTAL - EN MILLIERS DE £

| AGRICULTURAL - PRIMARY<br>AGRICULTURE PRIMAIRES |           |                                    | AGRICULTURAL - FEDERAL<br>FEDERATION AGRICOLE |           |                                    | <u>Pays</u>         |
|---|-----------|------------------------------------|---|-----------|------------------------------------|---------------------|
| 1973  | 1972      | <u>Change</u><br><u>Changement</u> | 1973  | 1972      | <u>Change</u><br><u>Changement</u> |                     |
| 319   | 49        | + 551.02                           | 1,885   | 359       | + 425.00                           | Bangladesh          |
| * 34,610  | 34,610    | -                                  | -   | -         | -                                  | Chypre              |
| 558,979   | 443,790   | + 25.95                            | 299,845                                       | 280,346   | + 6.95                             | Inde                |
| * 10  | 10        | -                                  | -   | -         | -                                  | Indonesie           |
| * 10,118  | 10,118    | -                                  | -   | -         | -                                  | Iran                |
| * 152,057                                       | 152,057   | -                                  | * 82,822                                      | 82,822    | -                                  | Israel              |
| 6,255,663                                       | 4,840,923 | + 29.22                            | 5,262,451                                     | 3,532,155 | + 48.98                            | Japon               |
| 398   | 306       | + 30.06                            | -   | -         | -                                  | Jordanie            |
| * 100,942                                       | 100,942   | -                                  | 895,135                                       | 668,917   | - 33.96                            | Coree               |
| -   | -         | -                                  | -   | -         | -                                  | Liban               |
| * 5,962   | 5,962     | -                                  | -   | -         | -                                  | Malaysia            |
| * 4,002   | 4,002     | -                                  | -   | -         | -                                  | Pakistan            |
| * 235   | 235       | -                                  | * 94  | 94        | -                                  | Philippines         |
| -   | -         | -                                  | -   | -         | -                                  | Singapour           |
| * 1,859   | 1,859     | -                                  | -   | -         | -                                  | Sri Lanka           |
| * 8,903   | 8,903     | -                                  | * 2,169                                       | 2,169     | -                                  | Thailande           |
| 7,134,057                                       | 5,603,766 | + 26.21                            | 6,544,401                                     | 4,566,862 | + 32.65                            | Total pour l'Asie   |
| * 493,486                                       | 493,486   | -                                  | -   | -         | -                                  | Argentine           |
| * 989,512                                       | 989,512   | -                                  | * 242,380                                     | 242,380   | -                                  | Canada              |
| -   | -         | -                                  | -   | -         | -                                  | Chili               |
| -   | -         | -                                  | -   | -         | -                                  | Colombie            |
| -   | -         | -                                  | -   | -         | -                                  | Guyane              |
| * 500   | 500       | -                                  | -   | -         | -                                  | Jamaique            |
| -   | -         | -                                  | -   | -         | -                                  | Puerto Rico         |
| 15,065,102                                      | 3,290,000 | -                                  | -   | 6,268,000 | -                                  | Etats Unis          |
| -   | -         | -                                  | -   | -         | -                                  | Uruguay             |
| 16,548,600                                      | 4,773,498 | -                                  | 242,380                                       | 6,510,380 | -                                  | Total pour l'Americ |

TABLE 3. TOTAL TURNOVER - THOUSAND £

22.

| <u>Country</u> | <u>CONSUMER - RETAIL</u><br><u>CONSOMMATION - DISTRIBUTION AU DETAIL</u> |            |                                    | <u>CONSUMER - WHOLESALE</u><br><u>CONSOMMATION - MAGASINS DE GROS</u> |           |                                    |
|----------------|--|------------|------------------------------------|---|-----------|------------------------------------|
|                | 1973   | 1972       | <u>Change</u><br><u>Changement</u> | 1973  | 1972      | <u>Change</u><br><u>Changement</u> |
|                |  |            | %                                  |   |           | %                                  |
| Cameroon       | -  | -          | -                                  | -   | -         | -                                  |
| Gambia         | -  | -          | -                                  | -   | -         | -                                  |
| Ghana          | -  | -          | -                                  | -   | -         | -                                  |
| Kenya          | -  | -          | -                                  | -   | -         | -                                  |
| Mauritius      | -  | -          | -                                  | -   | -         | -                                  |
| Nigeria        | -  | -          | -                                  | -   | -         | -                                  |
| Tanzania       | -  | -          | -                                  | -   | -         | -                                  |
| Uganda         | * 75,000   | 75,000     | -                                  | 1,027   | -         | -                                  |
| Zambia         | * 152  | 152        | -                                  | -   | -         | -                                  |
| African Total  | 75,152   | 75,152     | -                                  | 1,027   | -         | -                                  |
| Australia      | 128,548  | 160,593    | - 19.95                            | -   | -         | -                                  |
| Fiji           | * 16,691   | 16,691     | -                                  | -   | -         | -                                  |
| Oceania Total  | 145,239  | 177,284    | - 18.05                            | -   | -         | -                                  |
| TOTAL          | 45,051,328   | 41,217,830 | + 9.30                             | 4,753,538   | 3,797,611 | + 25.17                            |

23. TABLEAU 3. CHIFFRE D'AFFAIRES TOTAL -EN MILLIERS DE F

| AGRICULTURAL - PRIMARY<br>AGRICULTURE PRIMAIRES |               |                                    | AGRICULTURAL - FEDERAL<br>FEDERATION AGRICOLE |            |                                    | Pays                 |
|---|---------------|------------------------------------|---|------------|------------------------------------|----------------------|
| 1973  | 1972          | <u>Change</u><br><u>Changement</u> | 1973  | 1972       | <u>Change</u><br><u>Changement</u> |                      |
| -   | -             | -                                  | -   | -          | -                                  | Cameroun             |
| -   | -             | -                                  | -   | -          | -                                  | Gambie               |
| -   | -             | -                                  | -   | -          | -                                  | Ghana                |
| * 58,241  | 58,241        | -                                  | -   | -          | -                                  | Kenya                |
| * 1,255   | 1,255         | -                                  | -   | -          | -                                  | Ile de Maurice       |
| * 7,024   | 7,024         | -                                  | -   | -          | -                                  | Nigerie              |
| * 47,633  | 47,633        | -                                  | -   | -          | -                                  | Tanzanie             |
| * 47,758  | 47,758        | -                                  | -   | -          | -                                  | Ouganda              |
| * 1,261   | 1,261         | -                                  | * 1,219                                       | 1,219      | -                                  | Zambie               |
| 163,172   | 163,172       | -                                  | 1,219   | 1,219      | -                                  | Total pour l'Afrique |
| * 623,260<br>88                                 | 468,784<br>88 | + 32.95<br>-                       | -   | -          | -                                  | Australie<br>Fiji    |
| 623,348   | 468,872       | + 32.94                            | -   | -          | -                                  | Total pour l'Océanie |
| 42,634,956                                      | 28,091,785    | + 51.77                            | 11,967,553                                    | 15,881,139 | -                                  | TOTAL                |

TABLE 3. TOTAL TURNOVER - THOUSAND £

TABLE 3. TOTAL TURNOVER - THOUSAND £

24.

| <u>Country</u>   | <u>WORKERS' PRODUCTIVE AND ARTISANAL<br/>OUVRIERES DE PRODUCTION ET ARTISANALES</u> |           |                                    | <u>FISHERY<br/>COOPERATIF DE PECHEURS</u> |        |                                    |
|------------------|---|-----------|------------------------------------|---|--------|------------------------------------|
|                  | 1973  | 1972      | <u>Change</u><br><u>Changement</u> | 1973                                      | 1972   | <u>Change</u><br><u>Changement</u> |
|                  |   |           | %                                  |   |        | %                                  |
| Austria          | -   | -         | -                                  | -   | -      | -                                  |
| Belgium          | -   | -         | -                                  | -   | -      | -                                  |
| Bulgaria         | * 99,464  | 99,464    | -                                  | -   | -      | -                                  |
| Czechoslovakia   | * 408,900   | 408,900   | -                                  | -   | -      | -                                  |
| Denmark          | -   | -         | -                                  | * 15,573                                  | 15,573 | -                                  |
| Finland          | -   | -         | -                                  | -   | -      | -                                  |
| France           | * 150,262   | 150,262   | -                                  | * 26,790                                  | 26,790 | -                                  |
| German Dem. Rep. | -   | -         | -                                  | -   | -      | -                                  |
| German Fed. Rep. | -   | -         | -                                  | -   | -      | -                                  |
| Greece           | -   | -         | -                                  | -   | -      | -                                  |
| Hungary          | 612,816   | 471,213   | + 30.05                            | * 389                                     | 389    | -                                  |
| Iceland          | -   | -         | -                                  | -   | -      | -                                  |
| Ireland          | -   | -         | -                                  | * 2,137                                   | 2,137  | -                                  |
| Italy            | 298,582   | 291,516   | + 2.42                             | * 20,596                                  | 20,596 | -                                  |
| Malta            | -   | -         | -                                  | -   | -      | -                                  |
| Netherlands      | 6,773   | 6,576     | + 2.99                             | -   | -      | -                                  |
| Norway           | -   | -         | -                                  | -   | -      | -                                  |
| Poland           | 1,533,088   | 1,221,491 | + 25.51                            | -   | -      | -                                  |
| Portugal         | -   | -         | -                                  | -   | -      | -                                  |
| Romania          | 552,619   | 361,085   | + 53.04                            | -   | -      | -                                  |
| Sweden           | -   | -         | -                                  | -   | -      | -                                  |
| Switzerland      | 17,274  | 13,225    | + 30.61                            | -   | -      | -                                  |
| Turkey           | -   | -         | -                                  | -   | -      | -                                  |
| United Kingdom   | 6,637   | 5,937     | + 11.79                            | -   | -      | -                                  |
| U.S.S.R.         | -   | -         | -                                  | -   | -      | -                                  |
| Yugoslavia       | -   | -         | -                                  | -   | -      | -                                  |
| European Total   | 3,686,415   | 3,029,669 | + 21.67                            | 65,665                                    | 65,665 | -                                  |

25. TABLEAU 3. CHIFFRE D'AFFAIRES TOTAL - EN MILLIERS DE £

| <u>MISCELLANEOUS</u><br><u>DIVERS</u> |         |                                    | <u>HOUSES BUILT</u><br><u>HABITATIONS CONSTRUITES</u> |           |                                    | <u>Pays</u>         |
|---------------------------------------|---------|------------------------------------|---|-----------|------------------------------------|---------------------|
| 1973                                  | 1972    | <u>Change</u><br><u>Changement</u> | 1973  | 1972      | <u>Change</u><br><u>Changement</u> |                     |
| -                                     | -       | -                                  | -   | -         | -                                  | Autriche            |
| -                                     | -       | -                                  | -   | -         | -                                  | Belgique            |
| -                                     | -       | -                                  | -   | -         | -                                  | Bulgarie            |
| -                                     | -       | *                                  | 147,608   | 147,608   | -                                  | Tchecoslovaquie     |
| -                                     | -       | -                                  | -   | -         | -                                  | Danemark            |
| -                                     | -       | -                                  | 44,209  | 33,492    | + 31.99                            | Finlande            |
| -                                     | -       | *                                  | 139,964   | 139,964   | -                                  | France              |
| -                                     | -       | -                                  | -   | -         | -                                  | Rep.Dem.Allemagne   |
| -                                     | -       | -                                  | 445,341   | 292,246   | + 52.38                            | Rep.Fed.Allemagne   |
| -                                     | -       | -                                  | -   | -         | -                                  | Grece               |
| -                                     | -       | *                                  | 43,859  | 43,859    | -                                  | Hongrie             |
| -                                     | -       | -                                  | -   | -         | -                                  | Islande             |
| -                                     | -       | -                                  | -   | -         | -                                  | Irlande             |
| * 44,492                              | 44,492  | -                                  | *   | 17,233    | -                                  | Italie              |
| -                                     | -       | -                                  | -   | -         | -                                  | Malte               |
| -                                     | -       | -                                  | -   | -         | -                                  | Pays Bas            |
| -                                     | -       | -                                  | 96,385  | 73,812    | + 30.58                            | Norvege             |
| -                                     | -       | -                                  | 219,250   | 191,524   | + 14.47                            | Pologne             |
| -                                     | -       | -                                  | -   | -         | -                                  | Portugal            |
| -                                     | -       | -                                  | -   | -         | -                                  | Roumanie            |
| 214,881                               | 161,305 | + 33.21                            | 201,000   | 203,435   | - 1.21                             | Suede               |
| -                                     | -       | -                                  | -   | -         | -                                  | Suisse              |
| -                                     | -       | -                                  | -   | -         | -                                  | Turquie             |
| 463                                   | 441     | + 4.98                             | 300   | 300       | -                                  | Royaume Uni         |
| -                                     | -       | -                                  | -   | -         | -                                  | U.R.S.S.            |
| -                                     | -       | -                                  | -   | -         | -                                  | Yougoslavie         |
| 259,836                               | 206,238 | + 25.98                            | 1,355,149   | 1,143,473 | + 18.51                            | Total pour l'Europe |

TABLE 3. TOTAL TURNOVER - THOUSAND £

26.

| <u>Country</u> | <u>WORKERS' PRODUCTIVE AND ARTISANAL<br/>OUVRIERES DE PRODUCTION ET ARTISANALES</u> |         |                                    | <u>FISHERY<br/>COOPERATIF DE PECHEURS</u> |         |                                    |
|----------------|---|---------|------------------------------------|---|---------|------------------------------------|
|                | 1973  | 1972    | <u>Change</u><br><u>Changement</u> | 1973                                      | 1972    | <u>Change</u><br><u>Changement</u> |
|                |   |         |                                    |   |         |                                    |
| Bangladesh     | 17,849  | 264     | + 676.09                           | 722                                       | 272     | + 265.44                           |
| Cyprus         | -   | -       | -                                  | -   | -       | -                                  |
| India          | 93,084  | 82,557  | + 12.75                            | 5,055                                     | 4,384   | + 15.30                            |
| Indonesia      | -   | -       | -                                  | -   | -       | -                                  |
| Iran           | -   | -       | -                                  | -   | -       | -                                  |
| Israel         | * 57,113  | 57,113  | -                                  | -   | -       | -                                  |
| Japan          | -   | -       | -                                  | * 948,927                                 | 948,927 | -                                  |
| Jordan         | 256   | 154     | + 66.23                            | -   | -       | -                                  |
| Korea          | -   | -       | -                                  | 10,803                                    | 10,803  | -                                  |
| Lebanon        | -   | -       | -                                  | -   | -       | -                                  |
| Malaysia       | -   | -       | -                                  | * 466                                     | 466     | -                                  |
| Pakistan       | -   | -       | -                                  | * 705                                     | 705     | -                                  |
| Philippines    | -   | -       | -                                  | -   | -       | -                                  |
| Singapore      | -   | -       | -                                  | -   | -       | -                                  |
| Sri Lanka      | * 1,840   | 1,840   | -                                  | * 171                                     | 171     | -                                  |
| Thailand       | * 2,819   | 2,819   | -                                  | -   | -       | -                                  |
| Asia Total     | 172,961   | 144,747 | + 19.49                            | 966,849                                   | 965,728 | + 0.10                             |
| Argentina      | * 40,629  | 40,629  | -                                  | * 1,557                                   | 1,557   | -                                  |
| Canada         | -   | -       | -                                  | * 17,166                                  | 17,166  | -                                  |
| Chile          | -   | -       | -                                  | -   | -       | -                                  |
| Colombia       | -   | -       | -                                  | -   | -       | -                                  |
| Guyana         | -   | -       | -                                  | -   | -       | -                                  |
| Jamaica        | * 3   | 3       | -                                  | * 30                                      | 30      | -                                  |
| Puerto Rico    | -   | -       | -                                  | -   | -       | -                                  |
| U.S.A.         | -   | -       | -                                  | 68,869                                    | -       | -                                  |
| Uruguay        | -   | -       | -                                  | -   | -       | -                                  |
| American Total | 40,632  | 40,632  | -                                  | 87,622                                    | 18,753  | -                                  |

27. TABLEAU 3. CHIFFRE D'AFFAIRES TOTAL - EN MILLIERS DE £

| MISCELLANEOUS<br><u>DIVERS</u> |         |   | HOUSES BUILT<br><u>HABITATIONS CONSTRUITES</u> |         |   | <u>Pays</u>           |
|--------------------------------|---------|---|--|---------|---|-----------------------|
| 1973                           | 1972    | <u>Change</u><br><u>Changement</u><br>% | 1973   | 1972    | <u>Change</u><br><u>Changement</u><br>% |                       |
| 88                             | 33      | + 266.66                                | -  | -       | -                                       | Bangladesh            |
| -                              | -       | -                                       | -  | -       | -                                       | Chypre                |
| 17,479                         | 17,846  | - 2.09                                  | 33,424   | 29,078  | + 14.94                                 | Inde                  |
| -                              | -       | -                                       | -  | -       | -                                       | Indonesie             |
| -                              | -       | -                                       | -  | -       | -                                       | Iran                  |
| -                              | -       | -                                       | -  | -       | -                                       | Israel                |
| -                              | -       | -                                       | -  | -       | -                                       | Japon                 |
| * 93                           | 93      | -                                       | -  | -       | -                                       | Jordanie              |
| -                              | -       | -                                       | -  | -       | -                                       | Coree                 |
| * 287                          | 287     | -                                       | -  | -       | -                                       | Liban                 |
| -                              | -       | -                                       | -  | -       | -                                       | Malaysia              |
| -                              | -       | -                                       | -  | -       | -                                       | Pakistan              |
| -                              | -       | -                                       | -  | -       | -                                       | Philippines           |
| -                              | -       | -                                       | -  | -       | -                                       | Singapour             |
| * 1,187                        | 1,187   | -                                       | -  | -       | -                                       | Sri Lanka             |
| -                              | -       | -                                       | * 1,371  | 1,371   | -                                       | Thailande             |
| 19,134                         | 19,446  | - 1.63                                  | 34,795   | 30,449  | + 14.27                                 | Total pour l'Asie     |
| * 150,668                      | 150,668 | -                                       | * 3,182  | 3,182   | -                                       | Argentine             |
| * 16,352                       | 16,352  | -                                       | -  | -       | -                                       | Canada                |
| * 18,256                       | 15,798  | + 15.62                                 | -  | -       | -                                       | Chili                 |
| -                              | -       | -                                       | -  | -       | -                                       | Colombie              |
| -                              | -       | -                                       | -  | -       | -                                       | Guyana                |
| -                              | -       | -                                       | -  | -       | -                                       | Jamaique              |
| -                              | -       | -                                       | -  | -       | -                                       | Perou                 |
| 1,167,932                      | 747,774 | + 56.18                                 | * 106,496                                      | 106,496 | -                                       | Etats-Uni             |
| -                              | -       | -                                       | -  | -       | -                                       | Uruguay               |
| 1,353,208                      | 930,592 | + 45.49                                 | 109,678  | 109,678 | -                                       | Total pour l'Amérique |

TABLE 3. TOTAL TURNOVER - THOUSAND £

28.

| <u>Country</u> | <u>WORKERS' PRODUCTIVE AND ARTISANAL</u><br><u>OUVRIERS DE PRODUCTION ET ARTISANALES</u> |           |   | <u>FISHERY</u><br><u>COOPERATIF DE PECHEURS</u> |           |   |
|----------------|--|-----------|---|---|-----------|---|
|                | 1973   | 1972      | <u>Change</u><br><u>Changement</u><br>% | 1973  | 1972      | <u>Change</u><br><u>Changement</u><br>% |
|                |  |           |   |   |           |   |
| Cameroon       | -  | -         | -                                       | -   | -         | -                                       |
| Gambia         | -  | -         | -                                       | -   | -         | -                                       |
| Ghana          | -  | -         | -                                       | -   | -         | -                                       |
| Kenya          | -  | -         | -                                       | -   | -         | -                                       |
| Mauritius      | -  | -         | -                                       | -   | -         | -                                       |
| Nigeria        | * 13,936   | 13,936    | -                                       | -   | -         | -                                       |
| Tanzania       | -  | -         | -                                       | -   | -         | -                                       |
| Uganda         | -  | -         | -                                       | -   | -         | -                                       |
| Zaire          | -  | -         | -                                       | -   | -         | -                                       |
| Zambia         | * 1,215  | 1,215     | -                                       | *   | 8         | -                                       |
| African Total  | 15,151   | 15,151    | -                                       | 8   | 8         | -                                       |
| Fiji           | -  | -         | -                                       | -   | -         | -                                       |
| Australia      | -  | -         | -                                       | 27,313  | 24,430    | + 11.80                                 |
| Oceanian Total | -  | -         | -                                       | 27,313  | 24,430    | + 11.80                                 |
| TOTAL          | 3,915,159  | 3,230,199 | + 21.20                                 | 1,147,457                                       | 1,074,584 | + 6.78                                  |

| <u>MISCELLANEOUS</u><br><u>DIVERS</u> |           |                                    | <u>HOUSES BUILT</u><br><u>HABITATIONS CONSTRUITES</u> |           |                                    | <u>Pays</u>          |
|---------------------------------------|-----------|------------------------------------|---|-----------|------------------------------------|----------------------|
| 1973                                  | 1972      | <u>Change</u><br><u>Changement</u> | 1973  | 1972      | <u>Change</u><br><u>Changement</u> |                      |
| -                                     | -         | -                                  | -   | -         | -                                  | Cameroun             |
| -                                     | -         | -                                  | -   | -         | -                                  | Gambie               |
| -                                     | -         | -                                  | -   | -         | -                                  | Ghana                |
| -                                     | -         | -                                  | -   | -         | -                                  | Kenya                |
| -                                     | -         | -                                  | -   | -         | -                                  | Ile de Maurice       |
| -                                     | -         | -                                  | -   | -         | -                                  | Nigerie              |
| -                                     | -         | -                                  | -   | -         | -                                  | Tanzanie             |
| -                                     | -         | -                                  | -   | -         | -                                  | Ouganda              |
| -                                     | -         | -                                  | -   | -         | -                                  | Zaire                |
| * 149                                 | 149       | -                                  | -   | -         | -                                  | Zambie               |
| 149                                   | 149       | -                                  | -   | -         | -                                  | Total pour l'Afrique |
| - 39,755                              | - 8,335   | + 476.96                           | -   | -         | -                                  | Fiji<br>Australie    |
| 39,755                                | 8,335     | + 476.96                           | -   | -         | -                                  | Total pour l'Oceanie |
| 1,672,082                             | 1,164,760 | + 43.55                            | 1,499,622   | 1,283,600 | + 16.83                            | TOTAL                |

TABLE 3. TOTAL TURNOVER - THOUSAND £

| <u>International<br/>Federations</u>               | <u>1973</u> | <u>1972</u> | <u>Change<br/>Changement<br/>%</u> |
|--|-------------|-------------|------------------------------------|
| Nordisk Andelsforbund                              | 53,751      | 43,752      | + 22.85                            |
| Nordisk Andelseksport                              | 4,676       | 4,302       | + 8.69                             |
| International Cooperative<br>Petroleum Association | * 1,931     | 1,931       | -                                  |
| TOTAL  | 60,358      | 49,987      | + 20.74                            |

TABLE 3. SUMMARY OF TOTAL TURNOVER -  
THOUSAND £

| <u>Type of Society</u>       | <u>Total Turnover</u>            |             | <u>% of Turnover</u>           |             | <u>Type de Societes</u>   |
|------------------------------|----------------------------------|-------------|--------------------------------|-------------|---------------------------|
|                              | <u>Chiffres d'Affaires Total</u> | <u>1973</u> | <u>% du Chiffre d'Affaires</u> | <u>1972</u> |                           |
| Consumer - Retail            | 45,051,328                       | 41,217,830  | 40.51                          | 43.61       | Consommation - Detail     |
| Consumer - Wholesale/Federal | 4,753,538                        | 3,797,611   | 4.28                           | 4.02        | Consommation - Gros       |
| Agricultural primary         | 42,634,956                       | 28,091,785  | 38.34                          | 29.73       | Agriculture - Primaires   |
| Agricultural Federal         | 11,967,553                       | 15,881,139  | 10.76                          | 16.80       | Federation Agricole       |
| Workers' Productive          | 3,915,159                        | 3,230,199   | 3.52                           | 3.42        | Coops.Ouvrieres Prod.     |
| Fishery                      | 1,147,457                        | 1,074,584   | 1.03                           | 1.14        | Cooperatif de Pecheurs    |
| Miscellaneous                | 1,672,082                        | 1,164,760   | 1.50                           | 1.23        | Divers                    |
| International Federations    | 60,358                           | 49,987      | 0.06                           | 0.05        | International             |
| Total Turnover               | 111,202,431                      | 94,507,895  | 100.00                         | 100.00      | Total Chiffres d'Affaires |

Trade Increase : 17.66%

TABLEAU 3. CHIFFRES D'AFFAIRES TOTAL - EN MILLIERS DE £

TABLEAU 3. RECAPITULATION DU CHIFFRES  
D'AFFAIRES TOTAL - EN MILLIERS DE £

TABLE 4. NUMBER OF EMPLOYEES -  
CONSUMER SOCIETIES

TABLEAU 4. SOCIETES DE CONSOMMATION  
- NOMBRE DE PERSONNEL

31.

| Country          | Males<br>Hommes |         | Females<br>Femmes |         | Total<br>Total |           | % of Females<br>% de Femmes |       | Pays             |
|------------------|-----------------|---------|-------------------|---------|----------------|-----------|-----------------------------|-------|------------------|
|                  | 1973            | 1972    | 1973              | 1972    | 1973           | 1972      | 1973                        | 1972  |                  |
| Austria          | 5,644           | 5,191   | 9,983             | 9,003   | 15,627         | 14,194    | 63.88                       | 63.42 | Autriche         |
| Belgium:FNCC     | 500             | 474     | 916               | 1,062   | 1,416          | 1,536     | 64.68                       | 70.24 | Belgique:FNCC    |
| :E.Pop.          | 468             | 475     | 750               | 717     | 1,218          | 1,192     | 61.57                       | 60.55 | :E.Pop.          |
| Czechoslovakia   | -               | 43,936  | -                 | 89,696  | -              | 133,632   | -                           | 67.12 | Tchecoslovaquie  |
| Denmark          | -               | 5,670   | -                 | 6,025   | 16,565         | 11,695    | -                           | 51.52 | Danemark         |
| Finland:KK       | 6,898           | 6,852   | 19,846            | 19,321  | 26,744         | 26,173    | 75.82                       | 73.82 | Finlande:KK      |
| :SOK             | 11,292          | 10,925  | 23,900            | 22,935  | 35,192         | 33,860    | 67.91                       | 68.62 | :SOK             |
| France           | -               | -       | -                 | -       | 42,750         | 42,000    | -                           | -     | France           |
| German Dem. Rep. | -               | -       | -                 | -       | 274,000        | 268,000   | -                           | -     | Rep. Dem. Allem. |
| German Fed. Rep. | 16,866          | -       | 35,839            | -       | 52,705         | 56,172    | -                           | -     | Rep. Fed. Allem. |
| Hungary          | 49,000          | 50,429  | 64,000            | 71,414  | 113,000        | 121,843   | 56.63                       | 58.61 | Hongrie          |
| Iceland          | -               | -       | -                 | -       | 2,450          | 2,312     | -                           | -     | Islande          |
| Italy:Lega       | -               | -       | -                 | -       | 11,036         | -         | -                           | -     | Italie:Lega      |
| :Confed.         | -               | -       | -                 | -       | -              | 4,544     | -                           | -     | :Confed.         |
| :Assc.           | -               | -       | -                 | -       | -              | 365       | -                           | -     | :Assc.           |
| Norway           | 4,413           | 4,590   | 6,218             | 6,140   | 10,631         | 10,730    | 58.48                       | 53.36 | Norvege          |
| Poland           | 53,314          | 60,312  | 157,389           | 146,235 | 210,713        | 206,547   | 74.69                       | 74.95 | Pologne          |
| Portugal         | 95              | -       | 132               | -       | 227            | -         | 58.14                       | -     | Portugal         |
| Romania          | -               | 106,986 | -                 | 56,501  | -              | 163,487   | -                           | 34.55 | Roumanie         |
| Sweden           | -               | -       | -                 | -       | 38,500         | 39,591    | -                           | -     | Suede            |
| Switzerland      | -               | 7,301   | -                 | 14,600  | 22,586         | 21,901    | -                           | 66.66 | Suisse           |
| United Kingdom   | -               | -       | -                 | -       | 154,258        | 157,692   | -                           | -     | Royaume Uni      |
| U.S.S.R.         | -               | -       | -                 | -       | -              | 2,791,300 | -                           | -     | U.R.S.S.         |
| Cyprus           | -               | 1,080   | -                 | 130     | -              | 1,210     | -                           | 10.74 | Chypre           |
| Japan            | -               | 15,509  | -                 | 12,689  | 32,889         | 28,198    | -                           | 44.99 | Japon            |

TABLE 4. NUMBER OF EMPLOYEES -  
CONSUMER WHOLESALE

TABLEAU 4. NOMBRE DE PERSONNEL -  
MAGASINS DE GROS

32.

| <u>Country</u>      | <u>Males</u><br><u>Hommes</u> |                | <u>Females</u><br><u>Femmes</u> |                | <u>Total</u><br><u>Total</u> | <u>% of Females</u><br><u>% de Femmes</u> |                | <u>Pays</u>          |
|---------------------|-------------------------------|----------------|---------------------------------|----------------|------------------------------|---|----------------|----------------------|
|                     | 1973                          | 1972           | 1973                            | 1972           |                              | 1973                                      | 1972           |                      |
| Austria             | 1,160                         | 982            | 1,221                           | 1,148          | 2,381                        | 51.28                                     | 53.89          | Autriche             |
| Belgium             | 26                            | 26             | 4                               | 3              | 30                           | 13.33                                     | 10.34          | Belgique             |
| Denmark             | -                             | -              | -                               | -              | 7,655                        | -   | -              | Danemark             |
| Finland:SOK<br>:OTK | 4,050<br>4,841                | 3,953<br>4,616 | 4,272<br>4,248                  | 4,015<br>4,043 | 8,322<br>9,089               | 51.33<br>46.73                            | 50.39<br>46.69 | Finlande:SOK<br>:OTK |
| France              | 218                           | 557            | 163                             | 831            | 381                          | 42.78                                     | 59.87          | France               |
| German Dem. Rep.    | -                             | -              | -                               | -              | 274,000                      | -   | -              | Rep.Dem.Allem.       |
| German Fed. Rep.    | 5,816                         | -              | 4,876                           | -              | 10,692                       | 45.60                                     | -              | Rep.Fed.Allem.       |
| Iceland             | 758                           | 715            | 792                             | 735            | 1,550                        | 51.09                                     | 50.68          | Islande              |
| Norway              | 1,233                         | 1,227          | 518                             | 468            | 1,751                        | 1,695                                     | 29.58          | Norvege              |
| Sweden              | -                             | -              | -                               | -              | 27,107                       | 26,902                                    | -              | Suede                |
| Switzerland         | -                             | -              | -                               | -              | 1,999                        | 1,962                                     | -              | Suisse               |
| United Kingdom      | -                             | -              | -                               | -              | 33,050                       | 20,123                                    | -              | Royaume Uni          |
| :CWS                | -                             | -              | -                               | -              | -                            | 8,328                                     | -              | :CWS                 |
| :SCS                | -                             | -              | -                               | -              | -                            | -   | -              | :SCS                 |
| :Federal            | -                             | -              | -                               | -              | 4,247                        | 5,170                                     | -              | :Federee             |
| :Tea Soc.           | -                             | -              | -                               | -              | 10,839                       | 10,889                                    | -              | :Coop The            |
| :Press              | -                             | -              | -                               | -              | 515                          | 535                                       | -              | :Presse              |
| :Chemists           | -                             | -              | -                               | -              | 471                          | 484                                       | -              | :Pharmacie           |

TABLE 4. NUMBER OF EMPLOYEES -  
AGRICULTURAL PRIMARY

33.

TABLEAU 4. NOMBRE DE PERSONNEL -  
AGRICULTURE - PRIMAIRES

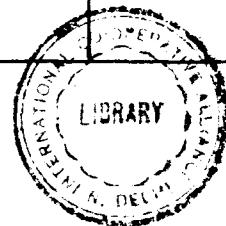
| Country        | Males<br>Hommes |         | Females<br>Femmes |         | Total<br>Total |         | % of Females<br>% de Femmes |       | Pays            |
|----------------|-----------------|---------|-------------------|---------|----------------|---------|-----------------------------|-------|-----------------|
|                | 1973            | 1972    | 1973              | 1972    | 1973           | 1972    | 1973                        | 1972  |                 |
| Austria        | 15,868          | 15,465  | 4,494             | 4,281   | 20,362         | 19,656  | 22.07                       | 21.77 | Autriche        |
| Czechoslovakia | -               | 329,000 | -                 | 324,000 | -              | 653,000 | -                           | 49.61 | Tchecoslovaquie |
| Denmark        | -               | -       | -                 | -       | -              | 23,000  | -                           | -     | Danemark        |
| Finland        | -               | -       | -                 | -       | 22,293         | 17,503  | -                           | -     | Finlande        |
| France         | -               | -       | -                 | -       | -              | 119,500 | -                           | -     | France          |
| Hungary        | 84,902          | -       | 39,567            | -       | 124,469        | 123,000 | 31.78                       | -     | Hongrie         |
| Poland         | -               | -       | -                 | -       | 462,165        | 259,828 | -                           | -     | Pologne         |
| Japan          | -               | -       | -                 | -       | 256,681        | 251,927 | -                           | -     | Japon           |

AGRICULTURAL - FEDERAL

FEDERATION AGRICOLE

|         |         |       |         |       |         |        |       |       |          |
|---------|---------|-------|---------|-------|---------|--------|-------|-------|----------|
| Austria | 2,695   | 2,609 | 1,240   | 1,050 | 3,935   | 3,659  | 31.51 | 28.70 | Autriche |
| Finland | -       | -     | -       | -     | 11,384  | 10,759 | -     | -     | Finlande |
| France  | -       | -     | -       | -     | -       | 2,073  | -     | -     | France   |
| Poland  | 222,981 | -     | 209,621 | -     | 432,602 | -      | 48.45 | -     | Pologne  |
| Japan   | -       | -     | -       | -     | 3,909   | 3,570  | -     | -     | Japon    |
| Korea   | 2,003   | -     | 213     | -     | 2,216   | -      | 9.61  | -     | Coree    |

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TABLE 4. NUMBER OF EMPLOYEES -  
WORKERS' PRODUCTIVE & ARTISANAL SOCS.

34.

TABLEAU 4. NOMBRE DE PERSONNEL -  
OUVRIERES DE PRODUCTION ET ARTISANALES

| Country        | Males<br>Hommes |         | Females<br>Femmes |         | Total<br>Total |         | % of Females<br>% de Femmes |       | Pays            |
|----------------|-----------------|---------|-------------------|---------|----------------|---------|-----------------------------|-------|-----------------|
|                | 1973            | 1972    | 1973              | 1972    | 1973           | 1972    | 1973                        | 1972  |                 |
| Czechoslovakia | -               | 75,721  | -                 | 94,068  | -              | 169,789 | -                           | 55.40 | Tchecoslovaquie |
| France         | -               | -       | -                 | -       | -              | -       | -                           | -     | France          |
| Hungary        | 29,474          | 29,639  | 29,406            | 31,384  | 58,880         | 61,023  | 49.94                       | 51.43 | Hongrie         |
| Italy          | -               | 30,380  | -                 | 2,292   | -              | 32,672  | -                           | 7.01  | Italie          |
| Netherlands    | 527             | 2,788   | 26                | 26      | 533            | 2,814   | 4.87                        | 0.92  | Pays Bas        |
| Poland         | 367,617         | 362,132 | 437,109           | 414,019 | 804,726        | 776,151 | 54.31                       | 53.34 | Pologne         |
| Romania        | 17,482          | 17,652  | 12,984            | 12,597  | 30,466         | 30,249  | 42.61                       | 41.64 | Roumanie        |
| Switzerland    | 2,003           | 1,905   | -                 | -       | 2,003          | 1,905   | 0.00                        | 0.00  | Suisse          |
| United Kingdom | -               | -       | -                 | -       | 2,229          | 2,162   | -                           | -     | Royaume Uni     |

CREDIT SOCIETIES

SOCIETES DE CREDIT

|         |      |     |      |       |       |       |       |       |          |
|---------|------|-----|------|-------|-------|-------|-------|-------|----------|
| Belgium | 185* | 303 | 152* | 207   | 337*  | 510   | 45.10 | 40.58 | Belgique |
| Hungary | -    | 387 | -    | 2,706 | -     | 3,093 | -     | 87.48 | Hongrie  |
| Sweden  | -    | -   | -    | -     | 2,112 | -     | -     | -     | Suede    |

MISCELLANEOUS

DIVERS

|                |       |     |     |     |       |       |       |       |             |
|----------------|-------|-----|-----|-----|-------|-------|-------|-------|-------------|
| United Kingdom | -     | -   | -   | -   | 56    | 54    | -     | -     | Royaume Uni |
| Chile          | 1,146 | 992 | 206 | 184 | 1,352 | 1,176 | 15.23 | 15.64 | Chili       |

TABLE 5. INSURANCE SOCIETIES - THOUSAND £

35.

TABLEAU 5. SOCIETES D'ASSURANCE - MILLIERS £

| Country   | Company<br>Compagnie                    | Premium Income<br>Primes Encaisses |           | Claims Paid<br>Sinistres Regles |           | Pays  |
|---|---|------------------------------------|-----------|---------------------------------|-----------|---|
|   |   | 1973                               | 1972      | 1973                            | 1972      |   |
| Finland   | Osuuspankkien Keskinainen Vakuutusyhtio | 127                                | 103       | 36                              | 123       | Finlande  |
|   | Vakava                                  | 971                                | 698       | 765                             | 599       |   |
|   | Kekri                                   | 46                                 | 40        | 37                              | 33        |   |
|   | Meijeriväen Elakekassa                  | 557                                | 871       | 548                             | 455       |   |
|   | Meijerien Keskinainen Vakuutusyhtio     | 138                                | 118       | 107                             | 85        |   |
| France  | Osuusmeijerien Elakekassa               | 1,503                              | 452       | 653                             | 426       | France  |
|   | Co-op Prevoyance                        | -                                  | -         | -                               | -         |   |
| German Fed. Rep.  | Caisse Centrale des Mutualites Agric.   | -                                  | -         | -                               | -         | Rep. Fed. Allem.  |
|   | Pensionkasse Deutschen                  |                                    | *3597,122 |                                 | *1570,743 |   |
| Peru  | Cooperativa de Seguros del Peru         | 170                                | -         | *                               | 53        | Perou   |
| Switzerland   | Versicherungsanstalt Schweiz            |                                    | * 4,984   |                                 | * 2,084   | Suisse  |
| Total for the above companies which are not members of the International Cooperative Insurance Federation |   | 2,892                              | 3604,522  | 2,146                           | 1574,601  | Total pour les compagnies susvisées qui ne sont pas membres de la Fédération des assurances |
| Total for companies which are members of the International Cooperative Insurance Federation               |   | 1,512,545                          | 1,236,543 | 754,058                         | 651,309   | Total pour les compagnies qui sont membres de la Fédération des assurances                  |
| TOTAL   |   | 1515,437                           | 484,065   | 756,204                         | 2225,910  | TOTAL   |
| TOTAL excluding certain societies outside the ICIF  |   | 1515,437                           | 1238,825  | 756,204                         | 653,030   | TOTAL: Non comprises les sociétés ne faisant pas partie de l'ACIF                           |

TABLE 5. INSURANCE SOCIETIES - THOUSAND £

36.

| <u>Country</u> | <u>Company<br/>Compagnie</u>               | <u>Premium Income<br/>Primes Encaissees</u> |        | <u>Claims Paid<br/>Sinistres regies</u> |        | <u>Pays</u> |
|----------------|--|---|--------|---|--------|-------------|
|                |  | 1973  | 1972   | 1973                                    | 1972   |             |
| Argentina      | Association Argentina de Cooperativas      | 25,000                                      | 19,030 | -                                       | 8,730  | Argentine   |
| Australia      | Co-op Insurance Co.of Australia Ltd.       | 6,107                                       | 5,528  | 3,320                                   | 3,082  | Australie   |
|                | Westralian Farmers Co-op Ltd.              | 454   | 324    | 196                                     | 154    |             |
| Austria        | Wiener Stadtische                          | 69,241                                      | 51,999 | 38,769                                  | 29,016 | Autriche    |
| Belgium        | La Prevoyance Sociale-Ste.Coop.            | 24,492                                      | 20,468 | 11,177                                  | 9,148  | Belgique    |
|                | La Prevoyance Sociale-Accidents du Travail | 1,543                                       | 1,027  | 799                                     | 672    |             |
|                | La Prevoyance Sociale-Reassurance          | 1,954                                       | 1,631  | 879                                     | 767    |             |
|                | Les Assurances Populaires                  | 10,744                                      | 8,437  | 2,738                                   | 2,221  |             |
|                | L'Economie Populaire                       | 5   | 0      | 3                                       | 0      |             |
| Canada         | L'Assurance-Vie Desjardins                 | 23,019                                      | 17,688 | 11,808                                  | 9,193  | Canada      |
|                | La Ste.Assurance Caisse Populaires         | 12,389                                      | 10,732 | 6,841                                   | 5,963  |             |
|                | Les Artisans Co-opvie                      | 10,360                                      | 7,296  | 4,259                                   | 3,713  |             |
|                | Co-op Fire & Casualty Co.                  | 22,234                                      | 21,415 | 389                                     | 14,776 |             |
|                | Co-op Life Insurance Co.                   | 8,488                                       | 6,538  | 3,551                                   | 2,969  |             |
|                | Co-op Life Association (Guelph)            | 21,244                                      | 20,464 | 15,368                                  | 15,009 |             |
|                | Co-op Life Ins. Assn. (Guelph)             | 2,010                                       | 1,330  | 120                                     | 205    |             |
|                | La Sauvegarde                              | 7,939                                       | 6,117  | 3,457                                   | 3,862  |             |
|                | Les Cooperants                             | 2,549                                       | 2,172  | 893                                     | 838    |             |
| Colombia       | Seguros La Equidad Soc.Coop.               | 50  | 29     | 22                                      | 7      | Colombie    |
| Denmark        | Alka                                       | 4,091                                       | 3,940  | 2,963                                   | 2,957  | Danemark    |
|                | Andels-Pensionsforeningen                  | 2,356                                       | 1,496  | 730                                     | 457    |             |
|                | Nerva A/S                                  | 483   | 437    | 310                                     | 310    |             |
| Ecuador        | Danmark Tryg Fremtiden                     | 11,381                                      | 3,300  | 6,441                                   | 1,267  | Ecuador     |
| Finland        | Co-op Seguros del Ecuador Ltda.            | 30  | 22     | 17                                      | 8      | Finlande    |
|                | Kansa Henkivakuutusyhtio                   | 3,587                                       | 2,804  | 2,398                                   | 1,959  |             |
|                | Kansa Vahinkovakuutusyhtio                 | 7,902                                       | 4,547  | 3,597                                   | 2,940  |             |
|                | Elakekassa Tuki                            | 6,520                                       | 5,543  | 4,106                                   | 3,088  |             |
|                | Elakekassa Elonvara                        | 1,114                                       | 682    | 1,293                                   | 1,057  |             |
|                | Kansa Henkivakuutusyhtio Pohja             | 3,342                                       | 2,788  | 2,072                                   | 1,864  |             |
|                | Kansa Vahinkovakuutusyhtio Pohja           | 8,880                                       | 5,084  | 3,757                                   | 3,147  |             |
|                | Kansa Elakevakuutusyhtio Pohja             | 8,461                                       | 5,192  | 4,464                                   | 2,398  |             |

| <u>Country</u>   | <u>Company</u><br><u>Compagnie</u>       | <u>Premium Income</u><br><u>Primes Encaissees</u> |         | <u>Claims Paid</u><br><u>Sinistres regles</u> |        | <u>Pays</u>      |
|------------------|--|---|---------|---|--------|------------------|
|                  |  | 1973  | 1972    | 1973  | 1972   |                  |
| France           | La Sauvegarde                            | 3,360   | 2,505   | 1,715   | 1,294  | France           |
| German Fed. Rep. | R & V Allgemeine Versicherung AG         | 64,135  | 45,200  | 29,678  | 20,841 | Rep. Fed. Allem. |
|                  | Rhein-Main Rückversich.Gesellsch.AG      | 10,305  | -       | -   | -      |                  |
|                  | Volksfürsorge Deutsche                   | 26,193  | 18,715  | 12,851  | 9,211  |                  |
|                  | Volksfürsorge Lebens AG                  | 166,229   | 121,907 | 71,673  | 49,436 |                  |
|                  | Hamburger Internationale Rück            | 5,955   | 3,538   | 2,589   | 1,651  |                  |
|                  | Volksfürsorge Rechtsschutz-Versich.AG    | 2,543   | 1,696   | 1,288   | 904    |                  |
| Great Britain    | Co-operative Insurance Soc.Ltd.          | 130,264   | 115,419 | 78,175  | 77,420 | Royaume-Uni      |
| Holland          | Centraal Beheer                          | 49,532  | 29,177  | 12,089  | 7,857  | Pays-Bas         |
|                  | De Centrale                              | 14,288  | 10,142  | 5,619   | 4,208  |                  |
|                  | NV Vemaco                                | -   | -       | -   | -      |                  |
|                  | Dela                                     | 2,770   | -       | 1,077   | -      |                  |
| Iceland          | Samvinnutryggingar                       | 2,602   | 2,071   | 1,754   | 1,317  | Islande          |
|                  | Andvaka                                  | 47  | 39      | 19  | 15     |                  |
| Israel           | Hasseneh Insurance Co.Ltd.               | 7,500   | 7,000   | -   | -      | Israel           |
| Italy            | Compagnia Ass.Unipol                     | 14,946  | 12,693  | 8,255   | 5,608  | Italie           |
|                  | MAECI                                    | 6,879   | 6,807   | 4,562   | 3,831  |                  |
| Japan            | Nat.Fed. of Insurance Co-operatives      | 12,272  | 7,956   | 7,860   | 5,230  | Japon            |
|                  | Nat.Fed. of Fire Insurance Co-operatives | 1,468   | 1,215   | 1,015   | 682    |                  |
|                  | Zankyozen                                | 160,737   | 128,849 | 98,976  | 76,223 |                  |
| Korea            | National Agricultural Cooperative Fed.   | 5,667   | 4,259   | 2,644   | 2,207  | Coree            |
| Malaysia         | Malaysia Co-operative Insurance Soc.     | 3,358   | 2,521   | 657   | 472    | Malaysia         |
| Norway           | Livsforsikring Samvirke                  | 4,598   | 3,770   | 3,118   | 2,418  | Norvege          |
|                  | Forsikring Samvirke                      | 6,338   | 3,889   | 3,423   | 2,306  |                  |
| Pakistan         | Co-operative Insurance Soc.of Pakistan   | 157   | 94      | 42  | 31     | Pakistan         |
| Puerto Rico      | Cooperativa de Seguros de Vida           | 2,376   | 1,729   | 1,273   | 730    | Ponto-Rico       |
|                  | Cooperativa de Seugors de Multiples      | 1,561   | -       | 452   | -      |                  |
| Sweden           | Folksam Mutual Life Ins.Soc.             | 25,422  | 21,485  | 15,020  | 10,909 | Suede            |
|                  | Folksam General Mutual Insurance Soc.    | 59,422  | 56,047  | 33,056  | 34,174 |                  |
|                  | Folksam International Ins.Co.            | 6,490   | 5,726   | 3,675   | 3,473  |                  |
|                  | Koop Pensionsanstalt                     | 12,495  | 12,565  | 7,284   | 5,022  |                  |
| Switzerland      | Coop-Lebensversicherung                  | 7,755   | 6,367   | 3,136   | 3,047  | Suisse           |
| Tunisia          | El Ittihad                               | 200   | 200     | -   | -      | Tunisie          |

TABLE 5. INSURANCE SOCIETIES - THOUSAND £

38.

| <u>Country</u> | <u>Company</u><br><u>Compagnie</u> | <u>Premium Income</u> |                   | <u>Claims Paid</u> |                | <u>Pays</u>  |
|----------------|------------------------------------|-----------------------|-------------------|--------------------|----------------|--------------|
|                |                                    | <u>Primes</u>         | <u>Encaissees</u> | <u>Sinistres</u>   | <u>regles</u>  |              |
|                |                                    | 1973                  | 1972              | 1973               | 1972           |              |
| U.S.A.         | Nationwide Mutual Ins.Co.          | 241,845               | 234,876           | 127,969            | 120,506        | Etats-Unis   |
|                | Nationwide Mutual Fire Ins.Co.     | ,870                  | 39,538            | 18,935             | 17,543         |              |
|                | Nationwide Life Insurance Co.      | 61,803                | 54,893            | 29,668             | 28,660         |              |
|                | Nationwide General                 | -                     | -                 | 2                  | 5              |              |
|                | Mutual Service Life Ins.Co.        | 9,168                 | 8,460             | 5,289              | 4,486          |              |
|                | Mutual Service Casualty Ins.Co.    | 13,584                | 12,834            | 6,695              | 5,727          |              |
|                | League Life Ins. Co.               | 10,826                | 9,720             | 7,911              | 7,763          |              |
|                | League General Ins.Co.             | 3,116                 | 3,157             | 2,511              | 2,486          |              |
|                | Urban Community Ins.Co.            | 1,500                 | 1,423             | -                  | 838            |              |
|                | <b>TOTAL</b>                       | <b>1,512,545</b>      | <b>1,236,543</b>  | <b>754,058</b>     | <b>651,309</b> | <b>TOTAL</b> |

MEMBERSHIP AS A PROPORTION OF POPULATION

|                |       |             |       |             |         |
|----------------|-------|-------------|-------|-------------|---------|
| Romania        | 64.93 | Argentina   | 15.42 | Ireland     | 5.28    |
| Sweden         | 43.70 | Sri Lanka   | 14.37 | Uruguay     | 4.99    |
| Canada         | 43.10 | GFR         | 14.03 | Kenya       | 3.89    |
| Finland        | 38.58 | Switzerland | 13.96 | Guyana      | 3.82    |
| Cyprus         | 37.55 | Japan       | 12.27 | Mauritius   | 3.73    |
| Bulgaria       | 37.46 | India       | 11.80 | Singapore   | 2.89    |
| Hungary        | 36.82 | Turkey      | 10.34 | Chile       | 2.84    |
| Austria        | 32.56 | Gambia      | 8.00  | Pakistan    | 2.46    |
| Denmark        | 29.42 | Iran        | 7.70  | Ghana       | 2.21    |
| Poland         | 28.39 | Greece      | 7.61  | Thailand    | 1.53    |
| Czechoslovakia | 26.76 | Italy       | 7.52  | Zambia      | 1.08    |
| Australia      | 25.97 | Uganda      | 7.32  | Philippines | 1.03    |
| USSR           | 24.82 | Malaysia    | 7.26  | Lebanon     | 0.77    |
| GDR            | 24.43 | Yugoslavia  | 7.18  | Colombia    | 0.68    |
| USA            | 22.20 | Korea       | 7.09  | Cameroon    | 0.60    |
| Norway         | 22.10 | Tanzania    | 6.97  | Jordan      | 0.54    |
| Belgium        | 19.84 | Indonesia   | 6.81  | Nigeria     | 0.50    |
| UK             | 19.52 | Fiji        | 6.50  | Portugal    | 0.45    |
| France         | 19.08 | Jamaica     | 6.03  | Malta       | 0.24    |
| Iceland        | 18.63 | Bangladesh  | 5.75  | Haiti       | 0.038   |
|                |       |             |       | Holland     | 0.00001 |